

**TOSHIBA**

**FY2022 Third Quarter  
Consolidated Business Results  
- Supplementary Data -**

**Toshiba Corporation**  
**February 14, 2023**

# Management Index by Segment

(Yen in billions)

| Inventories                            | 2022/3E | 2022/6E | 2022/9E | 2022/12E     |
|--|---------|---------|---------|--------------|
| Energy Systems & Solutions             | 91.5    | 103.6   | 109.3   | <b>115.6</b> |
| Infrastructure Systems & Solutions     | 143.9   | 162.4   | 169.7   | <b>194.3</b> |
| Building Solutions                     | 41.7    | 49.6    | 50.4    | <b>56.3</b>  |
| Retail & Printing Solutions            | 54.5    | 65.4    | 62.6    | <b>63.6</b>  |
| Electronic Devices & Storage Solutions | 170.0   | 194.6   | 199.9   | <b>192.9</b> |
| Digital Solutions                      | 9.6     | 13.8    | 14.1    | <b>16.1</b>  |

\* For Building Solutions, for both 2022/3E and 2022/6E, the balance of the air conditioning business has been classified as assets held for sale.

\* Toshiba Carrier Corporation was deconsolidated on August 1, 2022, on completion of a share transfer.

\* For Retail & Printing Solutions, the amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

# Management Index by Segment

(Yen in billions)

| <b>Notes and<br/>Accounts Receivable</b> | 2022/3E | 2022/6E | 2022/9E | <b>2022/12E</b> |
|--|---------|---------|---------|-----------------|
| Energy Systems & Solutions               | 249.3   | 218.8   | 224.7   | <b>230.8</b>    |
| Infrastructure Systems & Solutions       | 262.1   | 176.0   | 188.1   | <b>191.7</b>    |
| Building Solutions                       | 89.7    | 78.4    | 83.8    | <b>85.6</b>     |
| Retail & Printing Solutions              | 70.8    | 65.7    | 83.9    | <b>66.9</b>     |
| Electronic Devices & Storage Solutions   | 138.3   | 121.3   | 135.7   | <b>123.4</b>    |
| Digital Solutions                        | 61.3    | 38.8    | 47.1    | <b>46.0</b>     |

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# Management Index by Segment

(Number of people)

| Number of Employees                    | 2022/3E        | 2022/6E        | 2022/9E        | 2022/12E       |
|--|----------------|----------------|----------------|----------------|
| Energy Systems & Solutions             | 14,410         | 14,351         | 14,330         | <b>14,308</b>  |
| Infrastructure Systems & Solutions     | 19,876         | 19,944         | 19,821         | <b>19,607</b>  |
| Building Solutions                     | 22,423         | 22,873         | 16,157         | <b>16,114</b>  |
| Retail & Printing Solutions            | 18,799         | 19,037         | 18,849         | <b>18,902</b>  |
| Electronic Devices & Storage Solutions | 22,421         | 22,123         | 21,654         | <b>21,391</b>  |
| Digital Solutions                      | 8,239          | 7,898          | 7,885          | <b>7,798</b>   |
| Others                                 | 7,003          | 7,018          | 7,031          | <b>7,038</b>   |
| Corporate                              | 3,053          | 3,138          | 3,110          | <b>3,078</b>   |
| <b>Total</b>                           | <b>116,224</b> | <b>116,382</b> | <b>108,837</b> | <b>108,236</b> |

\* The number of employees is the total of full-time employees and employees under fixed-term employment contracts who have served or are expected to serve more than one year.

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# Depreciation and R&D Expenses

(Yen in billions)

|              | FY2021/Q1-Q3 | <b>FY2022/Q1-Q3</b> | FY2020<br>Actual | FY2021<br>Actual | <b>FY2022<br/>Forecast</b> |
|--------------|--------------|---------------------|------------------|------------------|----------------------------|
| Depreciation | 64.7         | <b>69.4</b>         | 85.2             | 85.2             | <b>100.0</b>               |
| R&D Expenses | 105.6        | <b>110.7</b>        | 150.5            | 151.9            | <b>165.0</b>               |

# Exchange Rate

| Exchange Rate<br>(Actual) | Average Rate During Period |                     | Rate at the End of Period |                 |
|---------------------------|----------------------------|---------------------|---------------------------|-----------------|
|                           | FY2021/Q1-Q3               | <b>FY2022/Q1-Q3</b> | 2022/3E                   | <b>2022/12E</b> |
| US\$                      | 111 yen                    | <b>136 yen</b>      | 122 yen                   | <b>133 yen</b>  |
| EURO                      | 131 yen                    | <b>140 yen</b>      | 137 yen                   | <b>141 yen</b>  |

| Exchange Rate<br>(Assumed) | From<br>February |
|----------------------------|------------------|
| US\$                       | <b>130 yen</b>   |
| EURO                       | <b>135 yen</b>   |

| FY2022/Q4<br>Exchange Rate Sensitivity<br>(month; ¥) | Net Sales  | Operating<br>Income (Loss) | (Yen in billions) |
|--|------------|----------------------------|-------------------|
| US\$   | <b>0.6</b> | <b>0.1</b>                 |                   |
| EURO   | <b>0.0</b> | <b>0.0</b>                 |                   |

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