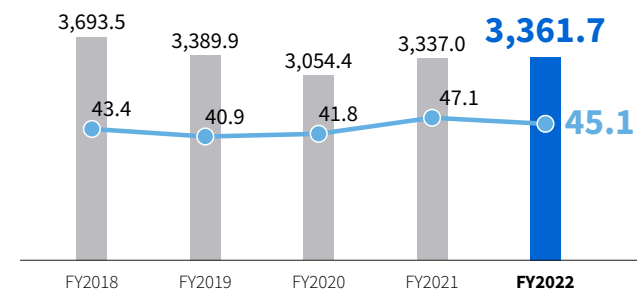


# Financial Highlights (Consolidated)

For the detailed financial information, please refer to the [Financial Report for the Fiscal Year ended March 31, 2023](#).

## Net sales / Ratio of overseas sales

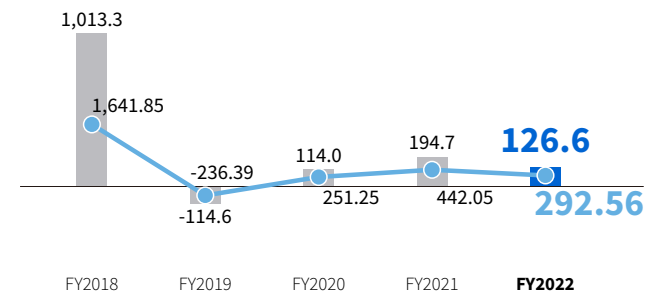
■ Net sales (Yen in billions)  
● Ratio of overseas sales (%)



Despite lower sales in Building Solutions, due to the impact of deconsolidation of the air conditioning business, etc., and in HDDs and Others in Electronic Devices & Storage Solutions, net sales increased by 24.7 billion yen year on year to 3,361.7 billion yen, reflecting higher sales in all other business segments.

## Net income (loss) / Earnings (loss) per share

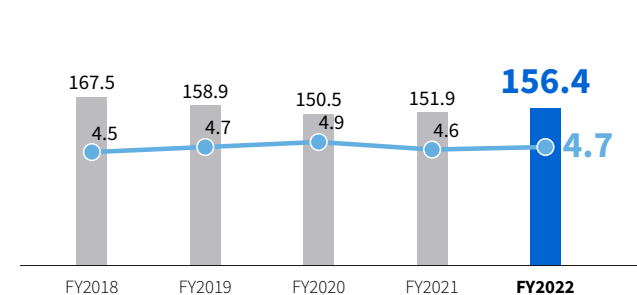
■ Net income (loss) (Yen in billions)  
● Earnings (loss) per share (Yen)



Net income decreased by 68.1 billion yen year on year to 126.6 billion yen mainly due to the impact of reversal of deferred tax assets of a consolidated subsidiary.

## R&D expense / R&D expense to sales ratio

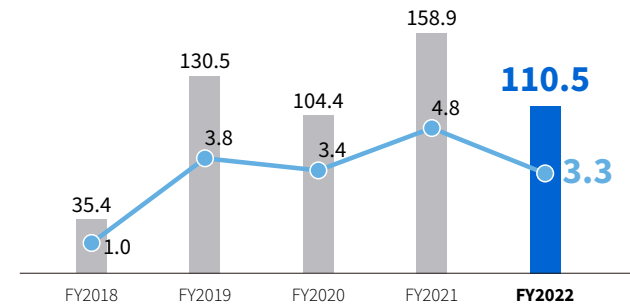
■ R&D expense (Yen in billions)  
● R&D expense to sales ratio (%)



R&D expenses amounted to 156.4 billion yen, 4.5 billion yen higher than in the previous fiscal year. The R&D expense to sales ratio was 4.7%, 0.1% higher than the previous fiscal year.

## Operating income / Return on sales (ROS)

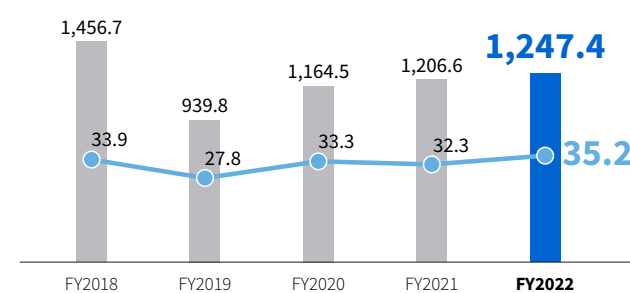
■ Operating income (Yen in billions)  
● Return on sales (ROS) (%)



Operating income decreased by 48.4 billion yen year on year to 110.5 billion yen mainly due to one-time factors in HDD, Retail & Printing, Power Generation Systems, etc.

## Equity attributable to shareholders of the Company / Shareholders' equity ratio

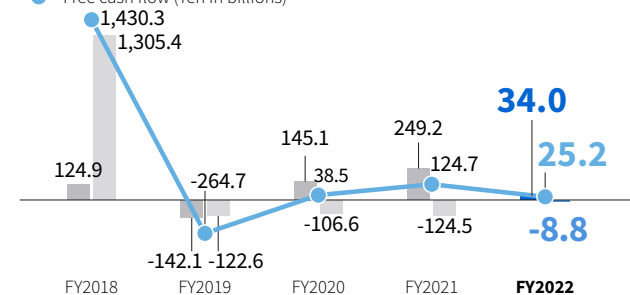
■ Equity attributable to shareholders of the Company (Yen in billions)  
● Shareholders' equity ratio (%)



Equity attributable to shareholders of the Company increased by 40.8 billion yen from the end of the previous fiscal year to 1,247.4 billion yen due to increases in net income and comprehensive income.

## Cash flows

■ Cash flows from operating activities (Yen in billions)  
■ Cash flows from investing activities (Yen in billions)  
● Free cash flow (Yen in billions)

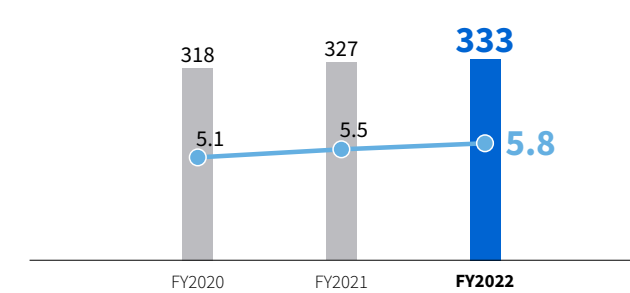


Cash flows from operating activities decreased by 215.2 billion yen year on year to 34.0 billion yen. Cash flows from investing activities decreased by 115.7 billion yen year on year to 8.8 billion yen. As a result, free cash flow decreased by 99.5 billion yen year on year to 25.2 billion yen.

# Non-Financial Highlights (Consolidated)

## Trends in the number / percentage of female exempt employees (Toshiba and key Group companies\*, section manager level or higher)

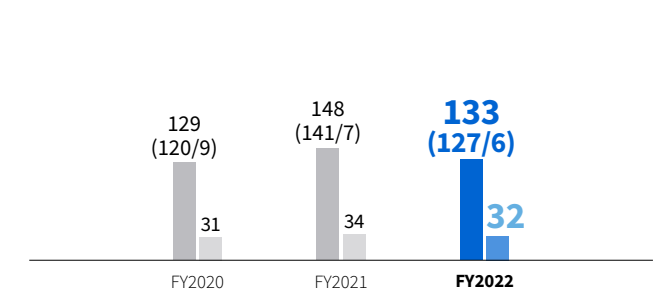
■ Number of female exempt employees (Persons)  
● Percentage of female exempt employees (%)



\*Sum of the figures for Toshiba Corporation, Toshiba Energy Systems & Solutions Corporation, Toshiba Infrastructure Systems & Solutions Corporation, Toshiba Electronic Devices & Storage Corporation, and Toshiba Digital Solutions Corporation

## Number of reports received by whistleblower system

■ Toshiba Hotline (Cases)  
■ Audit Committee Hotline (Cases)

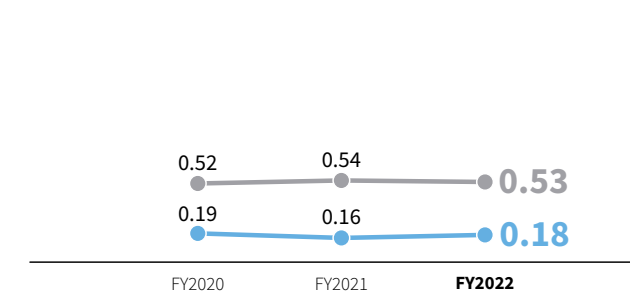


\*Figures in parentheses: (Number of reports to the internal secretariat / Number of reports to an attorney's office)

\*Includes duplicate reports made to the internal secretariat

## Lost-time injury frequency rate\* at Toshiba Group in Japan\*

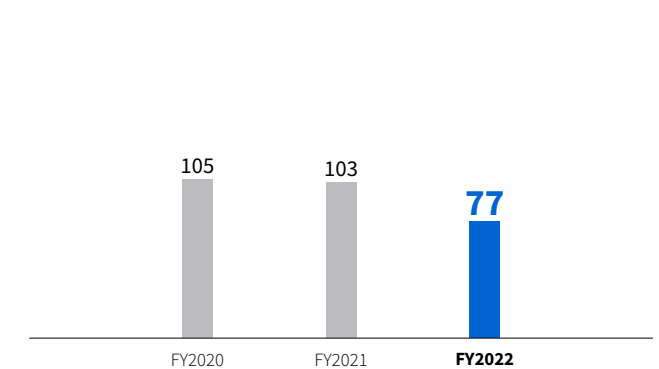
● National average for electrical appliance industry  
● LTIFR at Toshiba Group in Japan



\*LTIFR: Lost Time Injury Frequency Rate, the number of lost time injuries occurring in a workplace per 1 million man-hours worked

\*Includes accidents involving part-time workers, fixed-term workers and dispatched workers

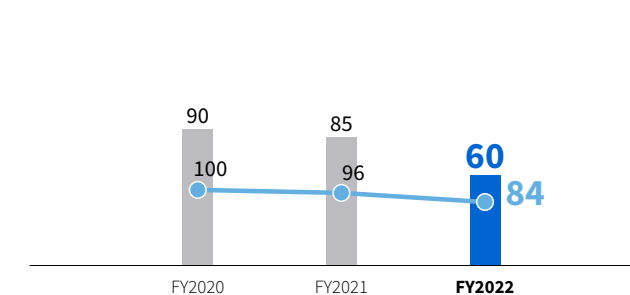
## Total GHG emissions\* (Million t-CO<sub>2</sub>)



\*CO<sub>2</sub> emission coefficients for electricity are calculated using emission coefficients provided by power companies.

## Energy-derived CO<sub>2</sub> emissions and rate of improvement of emissions per unit activity

■ Emissions (Million t-CO<sub>2</sub>)  
● Rate of improvement of emissions per unit activity (%)



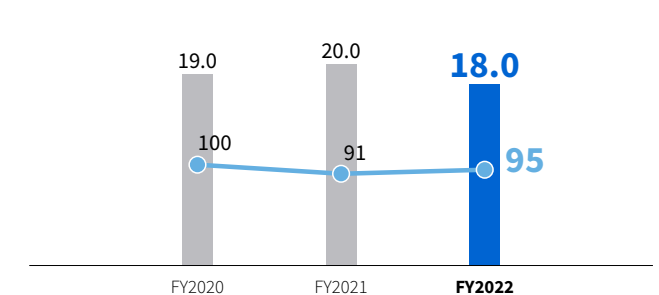
\*CO<sub>2</sub> emission coefficients for electricity are calculated using emission coefficients provided by power companies.

\*Per unit activity refers to values related to energy consumption required for manufacturing (nominal output, the number of products manufactured, number of persons, total floor area, etc.).

\*The rate of improvement per unit activity of output with FY2020 as 100%.

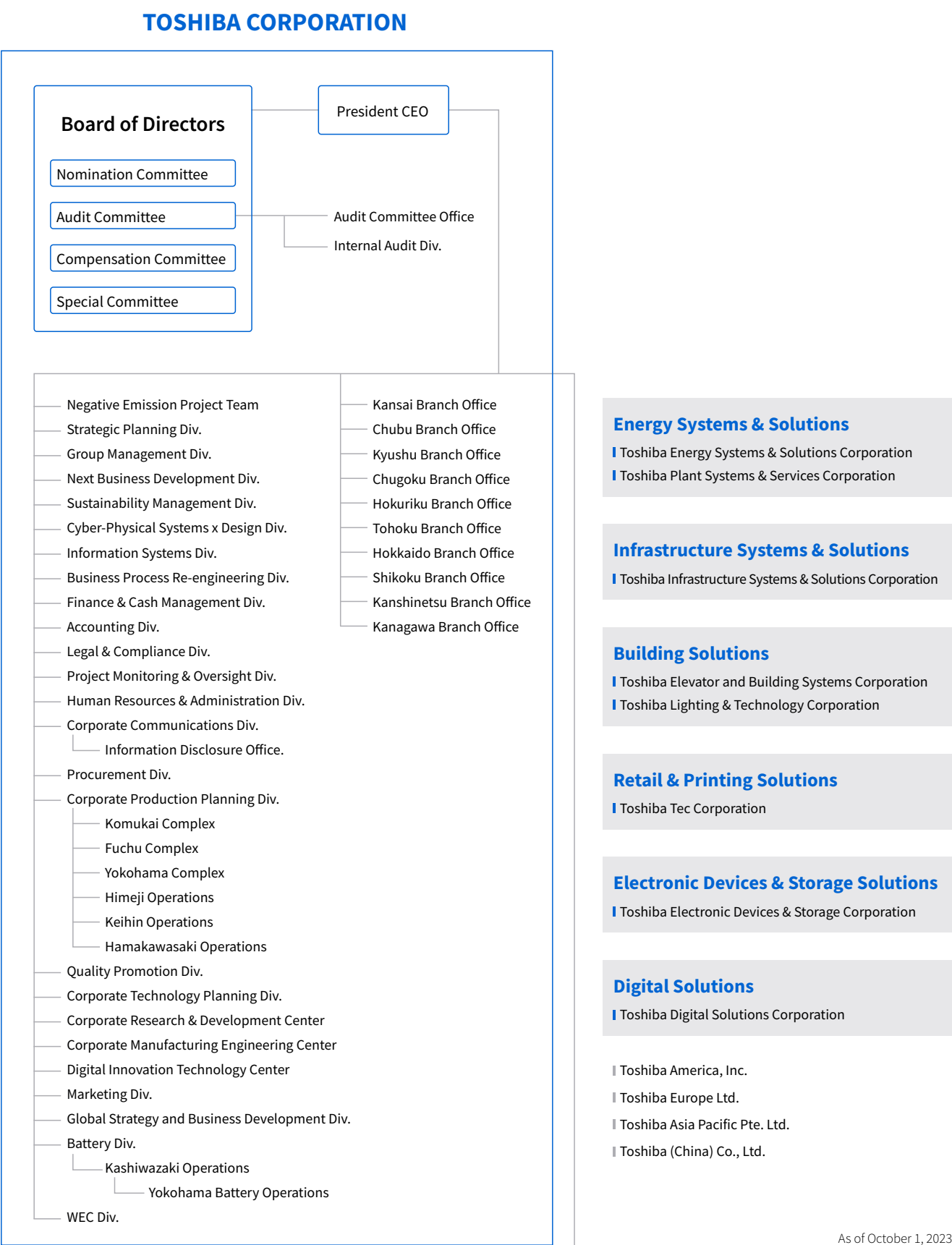
## Amount of water received and rate of improvement of the amount of water received per unit activity

■ Amount of water received (Million m<sup>3</sup>)  
● Rate of improvement of the amount of water received per unit activity (%)



\*The rate of improvement per unit activity of output with FY2020 as 100%.

Management Organization Chart



As of October 1, 2023

Toshiba Group’s Business Activities

Energy Systems & Solutions

P.37

The scope of our business embraces large-scale power generation systems for nuclear and thermal power, along with renewable energy generation systems for hydro, geothermal, solar, and wind power. Our related businesses include power transmission and distribution systems that deliver electricity directly to end users, Virtual Power Plant (VPP) for efficient utilization of distributed energy sources, and green hydrogen energy systems that harness renewable energy.

Energy Business Domain:

Toshiba Energy Systems & Solutions Corporation

Toshiba Plant Systems & Services Corporation

Infrastructure Systems & Solutions

P.39

For many years, we have provided products, systems, and services to public-sector customers responsible for maintaining the infrastructure of essential utilities. In coming years, we will fully embrace IoT and artificial intelligence (AI) in order to establish safer, more secure, and more convenient social infrastructure systems.

Social Infrastructure Business Domain:

Toshiba Infrastructure Systems & Solutions Corporation

Building Solutions

P.41

Our portfolio covers elevators & escalators for buildings and facilities, ventilation, and lighting, all essential to the day-to-day comfort of people. Through these businesses, we also offer energy-saving, environmentally conscious products and services, as well as building solutions that improve building security and reliability.

Building Solutions Business Domain:

Toshiba Elevator and Building Systems Corporation

Toshiba Lighting & Technology Corporation

The business results of Toshiba Carrier Corporation are included in FY2022. However, Toshiba Carrier Corporation was deconsolidated from Toshiba Group on August 1, 2022, on completion of a share transfer.

Retail & Printing Solutions

Toshiba Tec Corporation

Electronic Devices & Storage Solutions

P.43

We anticipate steady growth, and are promoting expansion in our electronic devices & storage solutions business by focusing on semiconductors for automobile and industrial use, large-capacity HDDs for data centers, semiconductor manufacturing equipment, and parts and materials. By supplying high value-added products, we will contribute to the achievement of carbon neutrality, the development of a digital society and the realization of a safe and secure society.

Electronic Devices Business Domain:

Toshiba Electronic Devices & Storage Corporation

Digital Solutions

P.45

By utilizing the knowledge that Toshiba has amassed across numerous business domains, along with cutting-edge technologies like IoT, AI and quantum related technologies, we create digital solutions that provide our customers with new value and services, and that enrich the wider society.

Digital Solutions Business Domain:

Toshiba Digital Solutions Corporation

