

**TOSHIBA**

**FY2020 Third Quarter  
Consolidated Business Results  
-Supplementary Data-**

**Toshiba Corporation**

February 12, 2021

# Management Index by Segment

(Yen in billions)

Inventories	2020/3E	2020/6E	2020/9E	2020/12E
Energy Systems & Solutions	98.0	112.2	111.1	<b>116.4</b>
Infrastructure Systems & Solutions	124.8	133.0	136.9	<b>158.7</b>
Building Solutions	58.8	62.2	59.9	<b>69.7</b>
Retail & Printing Solutions *	46.5	48.3	42.1	<b>43.5</b>
Electronic Devices & Storage Solutions	133.1	152.2	141.7	<b>144.5</b>
Digital Solutions	8.1	12.2	14.0	<b>17.8</b>

\* The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

# Management Index by Segment

(Yen in billions)

Notes and Accounts Receivable	2020/3E	2020/6E	2020/9E	2020/12E
Energy Systems & Solutions	277.4	211.1	209.2	<b>192.8</b>
Infrastructure Systems & Solutions	292.6	198.1	198.8	<b>195.3</b>
Building Solutions	142.7	121.5	120.0	<b>124.0</b>
Retail & Printing Solutions *	59.7	41.5	58.5	<b>52.9</b>
Electronic Devices & Storage Solutions	134.3	101.7	133.7	<b>133.0</b>
Digital Solutions	63.4	40.4	45.9	<b>43.4</b>

\* The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

# Management Index by Segment

Number of Employees	2020/3E	2020/6E	2020/9E	2020/12E
Energy Systems & Solutions	15,594	15,282	15,050	<b>14,802</b>
Infrastructure Systems & Solutions	20,077	20,074	19,970	<b>19,805</b>
Building Solutions	21,936	22,223	22,156	<b>22,238</b>
Retail & Printing Solutions	20,308	19,837	19,615	<b>18,830</b>
Electronic Devices & Storage Solutions	24,494	24,564	24,259	<b>23,748</b>
Digital Solutions	8,755	8,469	8,419	<b>8,393</b>
Others	11,690	10,785	10,883	<b>7,822</b>
Corporate	2,794	2,947	3,033	<b>3,093</b>
<b>Total</b>	<b>125,648</b>	<b>124,181</b>	<b>123,385</b>	<b>118,731</b>

- The number of employees is the total of full-time employees and employees under fixed-term employment contracts who have served or are expected to serve more than one year.

# Depreciation and R&D Expense

(Yen in billions)

	FY2019/Q1-Q3 Actual	<b>FY2020/Q1-Q3 Actual</b>	FY2018 Actual	FY2019 Actual	<b>FY2020 Forecast</b>
Depreciation	61.4	<b>63.6</b>	78.5	79.6	<b>85.0</b>
R&D Expense	113.6	<b>108.4</b>	167.5	158.9	<b>152.0</b>

# Exchange Rate

Exchange Rate (Actual)	Average Rate During Term		Rate at the End of Term	
	FY2019/Q1-Q3	FY2020/Q1-Q3	2020/3E	2020/12E
US\$	109 yen	<b>106 yen</b>	109 yen	<b>104 yen</b>
EURO	121 yen	<b>122 yen</b>	120 yen	<b>127 yen</b>

Exchange Rate (Assumed)	From February
US\$	<b>105 yen</b>
EURO	<b>120 yen</b>

FY2020/Q4 Exchange Rate Sensitivity (/month;/ ¥)	Net Sales	Operating Income (Loss)
US\$	<b>0.7</b>	<b>0.1</b>
EURO	<b>0.1</b>	<b>0.0</b>

(Yen in billions)

**TOSHIBA**