

TOSHIBA

FY2019

**Consolidated Business Results
-Supplementary Data-**

Toshiba Corporation

June 5, 2020

Management Index by Segment

(Yen in billions)

Inventories	2019/3E	2019/6E	2019/9E	2019/12E	2020/3E
Energy Systems & Solutions	109.2	116.4	113.6	119.2	98.0
Infrastructure Systems & Solutions	115.6	127.9	136.7	161.1	124.8
Building Solutions	58.4	62.4	59.7	69.1	58.8
Retail & Printing Solutions *	43.3	49.3	45.0	54.7	46.5
Electronic Devices & Storage Solutions	121.1	127.8	121.5	133.7	133.1
Digital Solutions	9.2	13.6	14.4	16.1	8.1

* The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

Management Index by Segment

(Yen in billions)

Notes and Accounts Receivable	2019/3E	2019/6E	2019/9E	2019/12E	2020/3E
Energy Systems & Solutions	300.9	254.6	264.8	260.7	277.4
Infrastructure Systems & Solutions	287.5	218.8	223.4	231.1	292.6
Building Solutions	145.5	131.5	131.7	133.7	142.7
Retail & Printing Solutions [*]	60.1	53.2	61.5	53.5	59.7
Electronic Devices & Storage Solutions	162.5	149.6	145.8	139.0	134.3
Digital Solutions	62.7	53.7	53.1	48.4	63.4

* The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

Management Index by Segment

Number of Employees	2019/3E	2019/6E	2019/9E	2019/12E	2020/3E
Energy Systems & Solutions	17,184	16,683	16,484	15,830	15,594
Infrastructure Systems & Solutions	41,948	19,626	19,623	20,156	20,077
Building Solutions		21,903	22,013	22,066	21,936
Retail & Printing Solutions	20,232	20,238	20,410	20,331	20,308
Electronic Devices & Storage Solutions	24,165	26,805	25,914	25,067	24,494
Digital Solutions	9,143	9,129	9,102	8,807	8,755
Others	13,398	12,200	12,100	11,823	11,690
Corporate	2,627	2,716	2,724	2,797	2,794
Total	128,697	129,300	128,370	126,877	125,648

- The number of employees is the total of full-time employees and employees under fixed-term employment contracts who have served or are expected to serve more than one year.

Depreciation and R&D Expense

(Yen in billions)

	FY2017 Actual	FY2018 Actual	FY2019 Actual	FY2020 Forecast
Depreciation	81.7	78.5	79.6	85.0
R&D Expense	178.7	167.5	158.9	160.0

Exchange Rate

Exchange Rate (Actual)	Average Rate During Term		Rate at the End of Term	
	FY2018	FY2019	2019/3E	2020/3E
US\$	111 yen	109 yen	111 yen	109 yen
EURO	129 yen	121 yen	125 yen	120 yen

Exchange Rate (Assumed)	FY2020
US\$	105 yen
EURO	120 yen

FY2019 Exchange Rate Sensitivity (/year;/ ¥)	Net Sales	Operating Income (Loss)
US\$	7.8	1.3
EURO	0.8	0.4

(Yen in billions)

TOSHIBA