

TOSHIBA

**FY2019
Third Quarter Consolidated
Business Results
-Supplementary Data-**

Toshiba Corporation
February 14, 2020

Management Index by Segment

(Yen in billions)

Inventories	2019/3E	2019/6E	2019/9E	2019/12E
Energy Systems & Solutions	109.2	116.4	113.6	119.2
Infrastructure Systems & Solutions	115.6	127.9	136.7	161.1
Building Solutions	58.4	62.4	59.7	69.1
Retail & Printing Solutions *	43.3	49.3	45.0	54.7
Electronic Devices & Storage Solutions	121.1	127.8	121.5	133.7
Digital Solutions	9.2	13.6	14.4	16.1

* The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

Management Index by Segment

(Yen in billions)

Notes and Accounts Receivable	2019/3E	2019/6E	2019/9E	2019/12E
Energy Systems & Solutions	300.9	254.6	264.8	260.7
Infrastructure Systems & Solutions	287.5	218.8	223.4	231.1
Building Solutions	145.5	131.5	131.7	133.7
Retail & Printing Solutions [*]	60.1	53.2	61.5	53.5
Electronic Devices & Storage Solutions	162.5	149.6	145.8	139.0
Digital Solutions	62.7	53.7	53.1	48.4

* The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

Management Index by Segment

Number of Employees	2019/3E	2019/6E	2019/9E	2019/12E
Energy Systems & Solutions	17,184	16,683	16,484	15,830
Infrastructure Systems & Solutions	41,948	19,626	19,623	20,156
Building Solutions		21,903	22,013	22,066
Retail & Printing Solutions	20,232	20,238	20,410	20,331
Electronic Devices & Storage Solutions	24,165	26,805	25,914	25,067
Digital Solutions	9,143	9,129	9,102	8,807
Others	13,398	12,200	12,100	11,823
Corporate	2,627	2,716	2,724	2,797
Total	128,697	129,300	128,370	126,877

- The number of employees is the total of full-time employees and employees under fixed-term employment contracts who have served or are expected to serve more than one year.

Depreciation and R&D Expense

(Yen in billions)

	2018/Q1-Q3	2019/Q1-Q3	FY2017 Actual	FY2018 Actual	FY2019 Forecast
Depreciation	57.6	61.4	81.7	78.5	80.0
R&D Expense	121.6	113.6	178.7	167.5	170.0

Exchange Rate

Exchange Rate (Actual)	Average Rate During Term		Rate at the End of Term	
	FY2018/Q1-Q3	FY2019/Q1-Q3	2019/3E	2019/12E
US\$	111 yen	109 yen	111 yen	110 yen
EURO	130 yen	121 yen	125 yen	123 yen

Exchange Rate (Assumed)	From February
US\$	105 yen
EURO	120 yen

FY2019/Q4 Exchange Rate Sensitivity (/month;/ ¥)	Net Sales	Operating Income (Loss)	(Yen in billions)
US\$	0.7	0.1	
EURO	0.1	0.0	

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