

**TOSHIBA**

**FY2019  
First Quarter  
Consolidated  
Business Results  
-Supplementary Data-**

**Toshiba Corporation**  
August 7, 2019

# Management Index by Segment

(Yen in billions)

<b>Inventories</b>	2019/3E	<b>2019/6E</b>
Energy Systems & Solutions	109.2	<b>116.4</b>
Infrastructure Systems & Solutions	115.6	<b>127.9</b>
Building Solutions	58.4	<b>62.4</b>
Retail & Printing Solutions	43.3	<b>49.3</b>
Electronic Devices & Storage Solutions	121.1	<b>127.8</b>
Digital Solutions	9.2	<b>13.6</b>

\* The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

# Management Index by Segment

(Yen in billions)

Notes and Accounts Receivable	2019/3E	2019/6E
Energy Systems & Solutions	300.9	<b>254.6</b>
Infrastructure Systems & Solutions	287.5	<b>218.8</b>
Building Solutions	145.5	<b>131.5</b>
Retail & Printing Solutions	60.1	<b>53.2</b>
Electronic Devices & Storage Solutions	162.5	<b>149.6</b>
Digital Solutions	62.7	<b>53.7</b>

\* The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

# Management Index by Segment

Number of Employees	2019/3E	2019/6E
Energy Systems & Solutions	17,184	<b>16,683</b>
Infrastructure Systems & Solutions	41,948	<b>19,626</b>
Building Solutions		<b>21,903</b>
Retail & Printing Solutions	20,232	<b>20,238</b>
Electronic Devices & Storage Solutions	24,165	<b>26,805</b>
Digital Solutions	9,143	<b>9,129</b>
Others	13,398	<b>12,200</b>
Corporate	2,627	<b>2,716</b>
<b>Total</b>	<b>128,697</b>	<b>129,300</b>

\* The number of employees is the total of full-time employees and employees under fixed-term employment contracts who have served or are expected to serve more than one year.

# Depreciation and R&D Expense

(Yen in billions)

	FY2018/1Q	<b>FY2019/Q1</b>	FY2017 Actual	FY2018 Actual	<b>FY2019 Forecast</b>
Depreciation	18.5	<b>20.0</b>	81.7	78.5	<b>80.0</b>
R&D Expense	37.7	<b>35.9</b>	178.7	167.5	<b>180.0</b>

# Exchange Rate

Exchange Rate (Actual)	Average Rate During Term		Rate at the End of Term	
	FY2018/Q1	FY2019/Q1	2019/3E	2019/6E
US\$	108 yen	<b>111 yen</b>	111 yen	<b>108 yen</b>
EURO	130 yen	<b>124 yen</b>	125 yen	<b>122 yen</b>

Exchange Rate (Assumed)	From August
US\$	<b>105 yen</b>
EURO	<b>125 yen</b>

FY2019 Exchange Rate Sensitivity (/year;/ ¥)	Net Sales	Operating Income (Loss)	(Yen in billions)
US\$	<b>9.0</b>	<b>1.5</b>	
EURO	<b>1.0</b>	<b>0.5</b>	

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