

TOSHIBA

**FY2018
Consolidated
Business Results
-Supplementary Data-**

Toshiba Corporation

May 13, 2019

Management Index by Segment

(Yen in billions)

Inventories	2018/3E	2018/6E	2018/9E	2018/12E	2019/3E
Energy Systems & Solutions	119.6	125.2	117.3	131.0	109.2
Infrastructure Systems & Solutions	164.7	182.6	192.1	224.2	180.1
Retail & Printing Solutions *	41.2	44.1	42.1	45.2	43.3
Storage & Electronic Devices Solutions	103.7	112.7	115.2	120.6	114.6
Industrial ICT Solutions	14.9	15.4	13.0	16.2	9.2

*The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

Management Index by Segment

(Yen in billions)

Notes and Accounts Receivable	2018/3E	2018/6E	2018/9E	2018/12E	2019/3E
Energy Systems & Solutions	295.0	239.4	259.8	283.1	301.0
Infrastructure Systems & Solutions	361.4	280.4	299.0	319.9	429.8
Retail & Printing Solutions *	68.0	51.5	57.4	51.1	60.1
Storage & Electronic Devices Solutions	143.4	151.4	168.2	160.0	155.2
Industrial ICT Solutions	63.9	47.5	48.5	48.9	63.0

*The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

Management Index by Segment

Number of Employees	2018/3E	2018/6E	2018/9E	2018/12E	2019/3E
Energy Systems & Solutions	17,524	17,648	17,376	17,510	17,184
Infrastructure Systems & Solutions	42,190	42,526	42,392	42,321	41,948
Retail & Printing Solutions	20,396	20,487	20,387	20,434	20,232
Storage & Electronic Devices Solutions	20,108	22,636	23,474	23,787	24,165
Industrial ICT Solutions	10,164	9,835	9,245	9,217	9,143
Others	16,785	16,460	16,151	13,703	13,398
Memory	10,694	0	0	0	0
Corporate	3,395	2,966	2,963	2,657	2,627
Total	141,256	132,558	131,988	129,629	128,697

Note: The number of employees is the total of full-time employees and employees under fixed-term employment contracts who have served or are expected to serve more than one year.

Depreciation and R&D Expense

(Yen in billions)

	FY2016 Actual	FY2017 Actual	FY2018 Actual	FY2019 Forecast
Depreciation	89.3	81.7	78.5	80.0
R&D Expense	189.9	178.7	167.5	180.0

Exchange Rate

Exchange Rate (Actual)	Average Rate During Term	
	FY2017	FY2018
US\$	¥111	¥111
EURO	¥129	¥129

Rate at the End of Term	
2018/3E	2019/3E
¥106	¥111
¥131	¥125

Exchange Rate (Assumed)	FY2019
US\$	¥105
EURO	¥125

(Yen in billions)

FY2019 Exchange Rate Sensitivity (/year;/ ¥)	Net Sales	Operating Income (Loss)
US\$	9.0	1.5
EURO	1.0	0.5