

TOSHIBA

Leading Innovation >>>



FY2017

**Consolidated Business Results
Supplementary Data**

TOSHIBA CORPORATION

May 15, 2018

Management Index by Segment

(Yen in billions)

Inventories	2017/3E	2017/6E	2017/9E	2017/12E	2018/3E
Energy Systems & Solutions	152.5	164.6	147.4	154.3	119.6
Infrastructure Systems & Solutions	152.7	173.3	179.1	213.3	164.7
Retail & Printing Solutions ^{*1}	40.6	45.9	48.3	55.7	41.2
Storage & Electronic Devices Solutions ^{*2}	229.3	242.8	243.6	253.7	263.0
Industrial ICT Solutions	16.8	20.4	22.9	21.9	14.9

*1 Amounts disclosed in Toshiba Tec Corporation's consolidated balance sheets are described in Retail & Printing Solutions.

*2 Amounts before reclassification of the Memory business as discontinued operations.

Management Index by Segment

(Yen in billions)

Notes and Accounts Receivable	2017/3E	2017/6E	2017/9E	2017/12E	2018/3E
Energy Systems & Solutions	376.1	368.8	341.9	305.6	295.0
Infrastructure Systems & Solutions	363.5	257.7	286.8	283.9	361.4
Retail & Printing Solutions *1	63.8	51.8	60.9	57.4	68.0
Storage & Electronic Devices Solutions *2	256.1	260.4	301.6	342.4	348.4
Industrial ICT Solutions	55.0	36.7	45.7	43.2	63.9

*1 Amounts disclosed in Toshiba Tec Corporation's consolidated balance sheets are described in Retail & Printing Solutions.

*2 Amounts before reclassification of the Memory business as discontinued operations.

Management Index by Segment

Number of Employees	2017/3E	2017/6E	2017/9E	2017/12E	2018/3E
Energy Systems & Solutions	26,534	26,232	20,142	19,272	17,524
Infrastructure Systems & Solutions	43,520	43,127	42,605	42,081	42,190
Retail & Printing Solutions	20,777	20,940	20,848	20,601	20,396
Storage & Electronic Devices Solutions	29,423	29,398	30,873	31,177	20,108
Industrial ICT Solutions	13,069	13,052	10,417	10,272	10,164
Others	16,862	16,391	18,563	18,135	16,785
Memory					10,694
Corporate	3,307	3,224	3,151	3,496	3,395
Total	153,492	152,364	146,599	145,034	141,256

* The number of employees is the total of regular employees and employees with fixed-term employment contracts of more than one year.

Depreciation and R&D Expenses

(Yen in billions)

	FY2015 Actual	FY2016 Actual	FY2017 Actual	FY2018 Forecast
Depreciation	178.7	134.1	118.1	60.0
R&D Expenses	351.4	295.5	297.8	180.0

*Actual figures include amounts before reclassification of the Memory Business as discontinued operations.

*Forecast does not include the Memory Business.

Exchange Rate

Exchange Rate (Actual)	Average Rate During Term		Rate at End of Term	
	FY2016	FY2017	2017/3E	2018/3E
US\$	¥109	¥111	¥112	¥106
EURO	¥119	¥129	¥120	¥131

Exchange Rate (Assumed)	FY2018
US\$	¥100
EURO	¥125

FY2018 Exchange Rate Sensitivity (/year;/¥)	Net Sales	Operating Income (Loss)
US\$	10.0	1.0
EURO	1.0	0.5

(Yen in billions)