

TOSHIBA

Leading Innovation >>>

FY2017
Second Quarter Consolidated
Business Results
Supplementary Data

TOSHIBA CORPORATION

November 9, 2017

Management Index by Segment

(Yen in billions)

Inventories	2017/3E	2017/6E	2017/9E
Energy Systems & Solutions	152.5	164.6	147.4
Infrastructure Systems & Solutions	152.7	173.3	179.1
Retail & Printing Solutions	40.6	45.9	48.3
Storage & Electronic Devices Solutions	229.3	242.8	243.6
Industrial ICT Solutions	16.8	20.4	22.9

* Amounts disclosed in Toshiba Tec Corporation's consolidated balance sheets are described in Retail & Printing Solutions.

Management Index by Segment

(Yen in billions)

Notes and Accounts Receivable	2017/3E	2017/6E	2017/9E
Energy Systems & Solutions	376.1	368.8	341.9
Infrastructure Systems & Solutions	363.5	257.7	286.8
Retail & Printing Solutions	63.8	51.8	60.9
Storage & Electronic Devices Solutions	256.1	260.4	301.6
Industrial ICT Solutions	55.0	36.7	45.7

* Amounts disclosed in Toshiba Tec Corporation's consolidated balance sheets are described in Retail & Printing Solutions.

Management Index by Segment

Number of Employees	2017/3E	2017/6E	2017/9E
Energy Systems & Solutions	26,534	26,232	*1 20,142
Infrastructure Systems & Solutions	43,520	43,127	42,605
Retail & Printing Solutions	20,777	20,940	20,848
Storage & Electronic Devices Solutions	29,423	29,398	30,873
Industrial ICT Solutions	13,069	13,052	*2 10,417
Others	16,862	16,391	*2 18,563
Corporate	3,307	3,224	3,151
Total	153,492	152,364	146,599

*1 Decrease mainly due to deconsolidation of Landis+Gyr

*2 The division responsible for Toshiba Group's information systems was reclassified from Industrial ICT Solutions to Others

* The number of employees is the total of regular employees and employees with fixed-term employment contracts of more than one year.

Overseas Sales by Region

(Yen in billions)

		FY2016/1H	FY2017/1H	FY2015	FY2016
Asia		724.3	865.1	1,467.1	1,503.2
	Composition ratio	58%	61%	51%	58%
North America		269.2	246.8	714.7	564.2
	Composition ratio	22%	18%	25%	22%
Europe		168.8	212.8	439.0	351.4
	Composition ratio	13%	15%	15%	13%
Other Regions		88.0	87.1	241.7	189.8
	Composition ratio	7%	6%	9%	7%
Total		1,250.3	1,411.8	2,862.5	2,608.6
	Overseas sales ratio	55%	59%	56%	54%

Depreciation and R&D Expenses

(Yen in billions)

	FY2016/1H	FY2017/1H	FY2015 Actual	FY2016 Actual	FY2017 Initial Forecast
Depreciation	66.8	66.9	178.7	134.1	230.0
R&D Expenses	146.0	149.2	351.4	295.5	300.0

Exchange Rate

Exchange Rate (Actual)	Average Rate During Term	
	FY2016/1H	FY2017/1H
US\$	¥107	¥111
EURO	¥120	¥126

Rate at End of Term	
2017/3E	2017/9E
¥112	¥113
¥120	¥133

Exchange Rate (Assumed)	From November
US\$	¥110
EURO	¥130

FY2017/2H Exchange Rate Sensitivity (/half year;/¥)	Net Sales	Operating Income (Loss)
US\$	10.0	5.0
EURO	0.5	0.3

(Yen in billions)