

FY2016 Second Quarter Consolidated Business Results Supplementary Data

TOSHIBA CORPORATION

November 11, 2016

© 2016 Toshiba Corporation

(Yen in billions)

Capital Investment (Order base)	FY2015/1H Actual	FY2016/1H Actual	FY2015 Actual	FY2016 Forecast
Energy Systems & Solutions	16.7	13.2	31.8	26.0
Infrastructure Systems & Solutions	16.9	10.4	33.3	24.0
Retail & Printing Solutions	5.5	3.6	9.8	11.0
Storage & Electronic Devices Solutions	124.2	89.6	200.8	285.0
Industrial ICT Solutions	2.6	1.2	4.1	4.0
Others	11.9	6.7	23.4	10.0
Total	177.8	124.6	303.2	360.0

Investment and Loan				23.9	10.0
---------------------	--	--	--	------	------

* Amounts above includes capital investments by Toshiba in affiliated companies accounted for by the equity-method, such as Flash Forward, Ltd.

(Yen in billions)

I	nventories	2016/6E	2016/9E
	Energy Systems & Solutions	225.3	226.1
	Infrastructure Systems & Solutions	186.4	184.3
	Retail & Printing Solutions	46.6	42.3
	Storage & Electronic Devices Solutions	231.2	219.6
	Industrial ICT Solutions	24.6	20.7

• Amounts disclosed in Toshiba Tec Corporation's consolidated balance sheets are described in Retail & Printing Solutions.

(Yen in billions)

- 1	lotes and Accounts Receivable	2016/6E	2016/9E
	Energy Systems & Solutions	407.9	427.3
	Infrastructure Systems & Solutions	256.1	288.8
	Retail & Printing Solutions	58.0	59.9
	Storage & Electronic Devices Solutions	224.0	257.3
	Industrial ICT Solutions	31.1	42.0

• Amounts disclosed in Toshiba Tec Corporation's consolidated balance sheets are described in Retail & Printing Solutions.



(Unit: persons)

Number of Employees	2016/6E	2016/9E
Energy Systems & Solutions	38,114	38,186
Infrastructure Systems & Solutions	45,116	44,717
Retail & Printing Solutions	21,539	21,169
Storage & Electronic Devices Solutions	29,608	29,340
Industrial ICT Solutions	13,553	13,353
Others	17,262	16,963
Corporate	3,423	3,363
Total	168,615	167,091

* The number of employees is the sum of regular employees and employees with fixed-term employment contracts of more than one year.

Overseas Sales by Region

(Yen in billions)

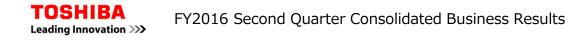
		FY2015/1H	FY2016/1H	FY2014	FY2015
Asia		773.7	760.4	1,633.0	1,554.2
	Composition Ratio	46%	49%	44%	46%
North An	nerica	450.7	485.8	1,046.3	1,010.8
	Composition Ratio	27%	31%	28%	30%
Europe		284.6	219.5	710.1	555.9
	Composition Ratio	17%	14%	19%	17%
Other Re	gions	161.9	90.9	315.8	247.1
	Composition Ratio	10%	6%	9%	7%
Total		1,670.9	1,556.6	3,705.2	3,368.0
	Overseas Sales Ratio	62%	60%	61%	59%



Depreciation Allowance and R&D Expense

(Yen in billions)

	FY2015/1H	FY2016/1H	FY2014 Actual	FY2015 Actual	FY2016 Forecast
Depreciation Allowance	91.9	77.7	172.2	203.7	160.0
R&D Expense	178.1	149.4	320.0	360.9	310.0



Exchange Rates

Actual Exchange	Average Rate D	ouring the Term	e Term Rate at the End of the	
Rates	2015/1H	2016/1H	2016/3E	2016/9E
US\$	¥122	¥107	¥113	¥101
EURO	¥135	¥120	¥128	¥113

Assumed Exchange Rate	After November
US\$	¥100
EURO	¥110

2016/2H Exchange Rate Sensitivity (/half year·¥)	Net Sales	Operating Income (Loss)
US\$	12.0	2.0
EURO	0.7	0.3

(Yen in billions)

FY2016 Second Quarter Consolidated Business Results