

FY2009 First Quarter Consolidated Business Results

Fumio Muraoka

Representative Executive Officer and Corporate Senior Executive Vice President July 29, 2009

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FY2009 First Quarter Consolidated Business Results www.toshiba.co.jp/about/ir/index.htm

Forward-looking Statements

- This presentation contains forward-looking statements concerning Toshiba's future plans, strategies and performance.
- These forward-looking statements are not historical facts, rather they represent assumptions and beliefs based on economic, financial and competitive data currently available.
- Furthermore, they are subject to a number of risks and uncertainties that, without limitation, relate to economic conditions, worldwide mega-competition in the electronics business, customer demand, foreign currency exchange rates, tax rules, regulations and other factors. Toshiba therefore, wishes to caution that actual results may differ materially from our expectations.
- Toshiba's fiscal year runs from April 1 to March 31.
- All figures are totals for the 3 months of the 1Q of fiscal year 2009, consolidated, unless otherwise indicated.

(¥ billions, except earnings (loss) per share)

	FY09/1Q	FY08/1Q	Difference vs. FY08/1Q
Net sales	1,339.7	1,618.1	-278.4
Operating income(loss)	-37.6	-22.9	-14.7
	-2.8%	-1.4%	-1.4%
Income (loss) from continuing operations, before income taxes and noncontrolling interests	-62.1	-15.3	-46.8
	-4.6%	-0.9%	-3.7%
Net income(loss) attributable to shareholders of the Company	-57.8	-11.6	-46.2
	-4.3%	-0.7%	-3.6%
Earnings (loss) per share attributable to shareholders of the Company	¥ -16.58	¥ -3.59	¥ -12.99

*"The Company" refers to Toshiba Corporation.

(¥ billions)

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	FY09/1Q	FY08/4Q	Difference vs. FY08/4Q
Net sales	1,339.7	1,671.5	-331.8
Operating income (loss)	-37.6	-74.0	36.4
	-2.8%	-4.4%	1.6%
Income (loss) from continuing operations, before income taxes and noncontrolling interests	-62.1	-96.1	34.0
	-4.6%	-5.7%	1.1%
Net income (loss) attributable to shareholders of the Company	-57.8	-184.0	126.2
	-4.3%	-11.0%	6.7%

*"The Company" refers to Toshiba Corporation.

Key Points of 1Q, FY2009 Consolidated Business Results

Operating income (loss)*

Down year-on-year (FY08/1Q), but up vs. previous quarter (FY08/4Q) Operating Income: -37.6 billion yen (-14.7 billion yen; +36.4 billion yen)

- Digital Products, Electronic Devices, Home Appliances up vs. FY08/4Q
 Digital Products: 4.8 billion yen (-8.4 billion yen; +20.4 billion yen)
 Electronic Devices: -44.2 billion yen (-10.0 billion yen ; +81.2 billion yen)
 Home Appliances: -4.6 billion yen (+2.3 billion yen; +7.1 billion yen)
- Social infrastructure operating income up year-on-year, but down against the previous quarter, the usual seasonal pattern. Social Infrastructure: 6.6 billion yen (+2.3 billion yen; -71.3 billion yen)

Free cash flow

Positive, and improved significantly year-on-year

Free cash flow: 58.8 billion yen (+265.7 billion yen year-on-year)

Fixed costs

Surpassed the plan for the quarter

Year-on-year: 87.0 billion yen reduction vs. target of 31.0 billion yen (The FY2009 target is a year-on-year decrease of 300 billion yen)

*Figures for operating income in parenthesis are vs. year-on-year and FY08/4Q

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FY2009 1Q by Segment, year-on-year

(¥ billions)

Net Sales	FY09/1Q	FY08/1Q	Difference
Net Sales			vs. FY08/1Q
Digital Products	492.6	644.3	-151.7
Electronic Devices	278.9	365.7	-86.8
Social Infrastructure	464.4	488.7	-24.3
Home Appliances	136.1	172.1	-36.0
Others	68.3	83.4	-15.1
Total	1,339.7	1,618.1	-278.4

Operating Income (Loss)	FY09/1Q	FY08/1Q	Difference
			vs. FY08/1Q
Digital Products	4.8	13.2	-8.4
	1.0%	2.1%	-1.1%
Electronic Devices	-44.2	-34.2	-10.0
	-15.9%	-9.4%	-6.5%
Social Infrastructure	6.6	4.3	2.3
	1.4%	0.9%	0.5%
Home Appliances	-4.6	-6.9	2.3
	-3.4%	-4.0%	0.6%
Others	-0.5	0.2	-0.7
	-0.7%	0.2%	-0.9%
Total	-37.6	-22.9	-14.7
	-2.8%	-1.4%	-1.4%

FY2009 1Q by Segment, vs. previous quarter

				(¥ billions)
Net Sales	FY09/1Q	FY08/4Q	Difference	
Net Sales		1100/402	vs. FY08/4Q	
Digital Products	492.6	513.5	-20.9	
Electronic Devices	278.9	244.0	34.9	
Social Infrastructure	464.4	808.9	-344.5	
Home Appliances	136.1	150.1	-14.0	
Others	68.3	76.0	-7.7	
Total	1,339.7	1,671.5	-331.8	

Operating Income (Loss)	Operating Income (Loss) FY09/1Q		Difference
Operating income (Loss)		FY08/4Q	vs. FY08/4Q
Digital Products	4.8	-15.6	20.4
	1.0%	-3.0%	4.0%
Electronic Devices	-44.2	-125.4	81.2
	-15.9%	-51.4%	35.5%
Social Infrastructure	6.6	77.9	-71.3
	1.4%	9.6%	-8.2%
Home Appliances	-4.6	-11.7	7.1
	-3.4%	-7.8%	4.4%
Others	-0.5	0.1	-0.6
	-0.7%	0.2%	-0.9%
Total	-37.6	-74.0	36.4
	-2.8%	-4.4%	1.6%

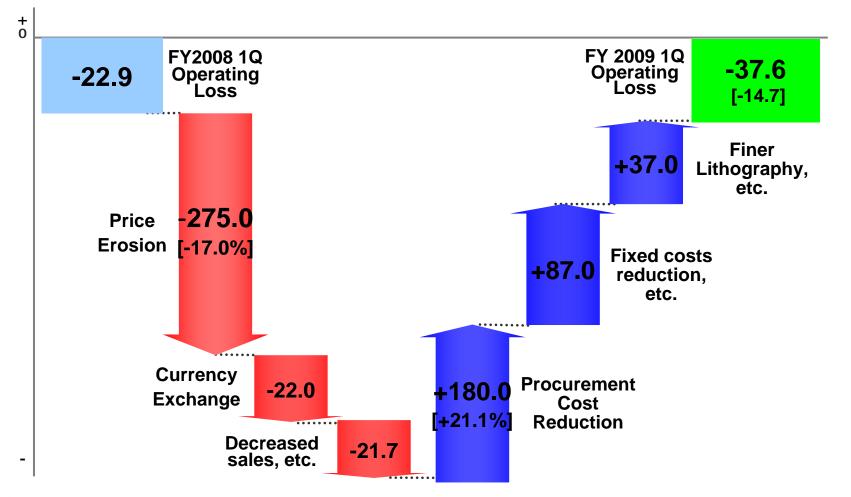
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Operating Income (Loss) Analysis (FY2008 1Q and FY2009 1Q)

(¥ billions)

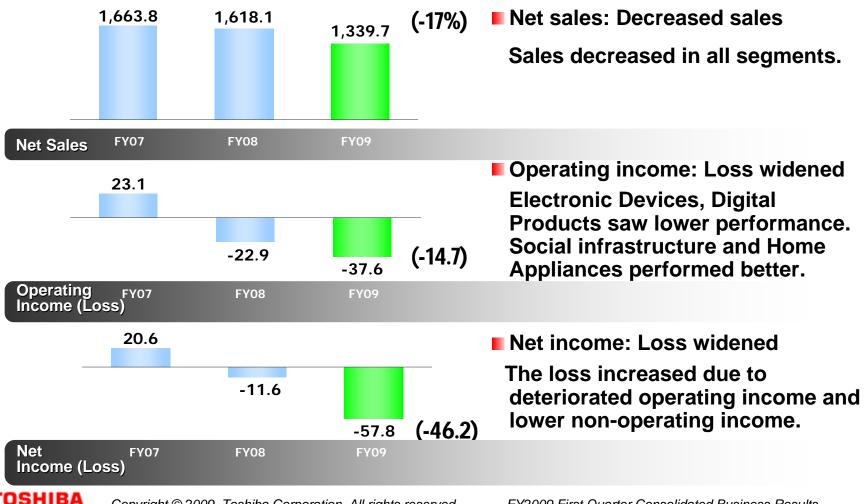
[]= Year-on-year comparison



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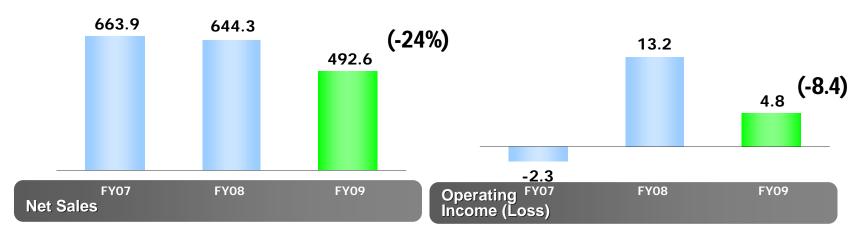
(¥ billions) []= Year-on-year comparison



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Digital Products, FY2009 1Q

(¥ billions) []= Year-on-year comparison



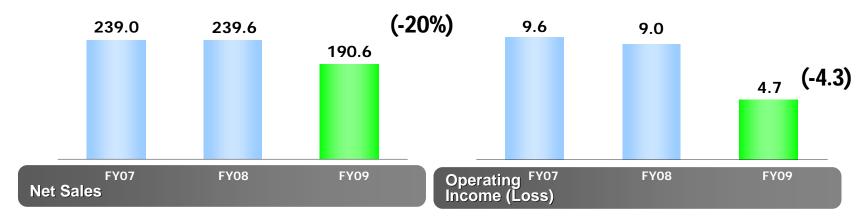
Net Sales decreased as PCs, TVs, **Mobile Phones, Retail Information** Systems, Office Equipment felt a large impact by the recession.

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PCs and Office Equipment saw decreased demand that resulted in lower operating income.

PC Business, FY 2009 1Q

(¥ billions) []= Year-on-year comparison



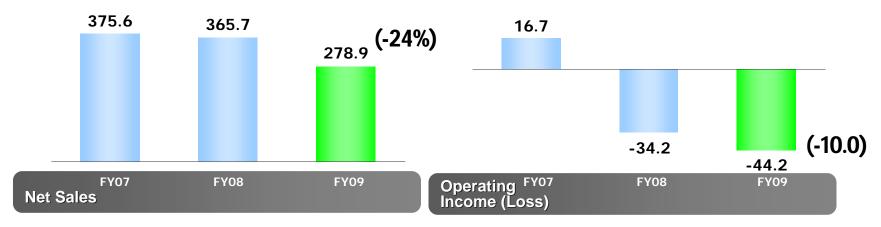
Price erosion, lower price levels, and euro depreciation led to lower net sales.

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Price erosion and euro depreciation led to lower operating income.

Electronic Devices, FY 2009 1Q

(¥ billions) []= Year-on-year comparison



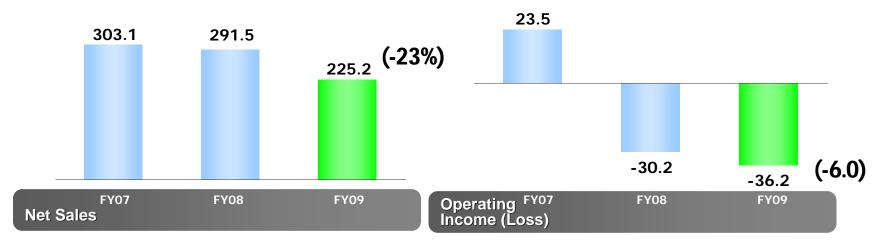
In Semiconductor business, the **Discrete and System LSI businesses** saw sales decrease, and sales were also lower in LCD business, resulting in lower net sales in the segment.

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The operating loss widened due to weakness in the Semiconductor and LCD businesses.

Semiconductor Business, FY2009 1Q

(¥ billions) []= Year-on-year comparison



Lower sales, mainly in Discretes and System LSIs, reflected decreased demand resulting from the recession, and other factors.

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Operating loss increased due to a decline in net sales of Discretes, and price erosion in NAND flash memories.

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Semiconductor Business Results Breakdown

(¥ billions)

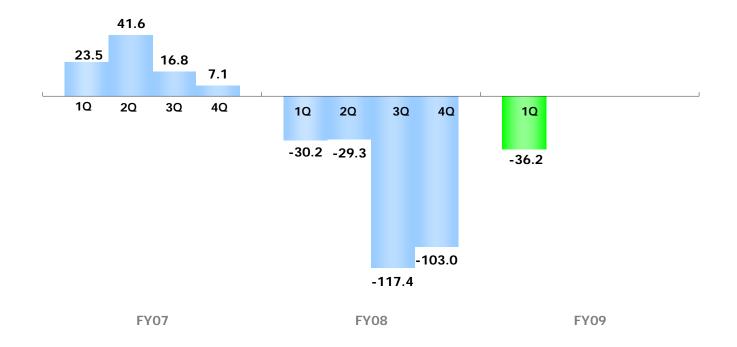
Net Sales	FY09/1Q	FY08/1Q	Difference
Discrete	40.9	57.1	-16.2
System LSI	70.4	120.3	-49.9
Memory	113.9	114.1	-0.2
Semiconductor Total	225.2	291.5	-66.3
Operating Income (Loss)	FY09/1Q	FY08/1Q	Difference
Semiconductor Total	-36.2	-30.2	-6.0
	-16.1%	-10.3%	-5.8%



Semiconductor Business

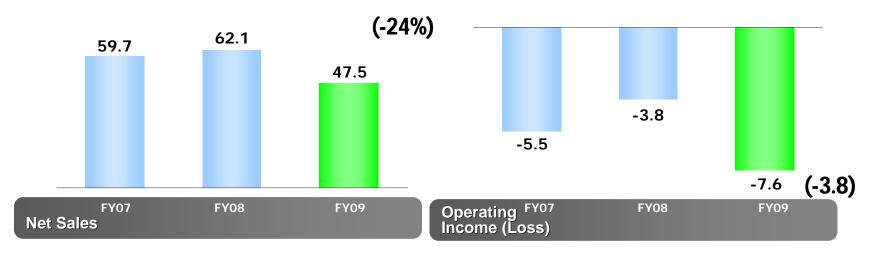
Quarterly Trend in Operating Income (Loss)

(¥ billions)



LCD Business, FY 2009 1Q

(¥ billions) []= Year-on-year comparison



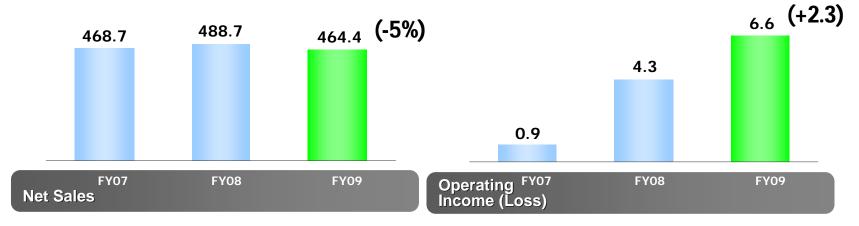
- A decrease in net sales reflected significant declines in demand for PCs and automobiles.
- Deteriorated operating loss due to lower sales on weak demand, and price erosion.

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Social Infrastructure, FY2009 1Q

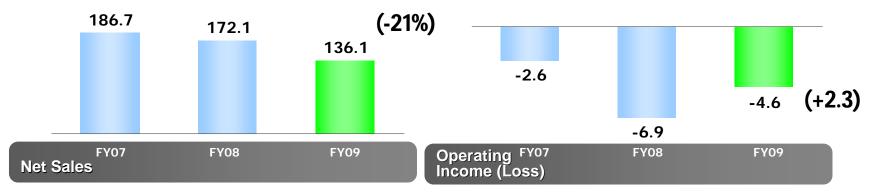
(¥ billions) []= Year-on-year comparison



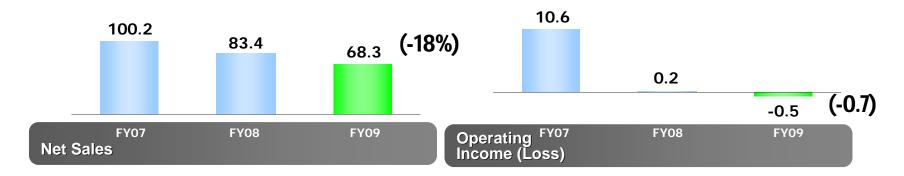
- Though IT Solutions increased sales and Nuclear Power Systems saw buoyant overseas sales, Thermal, Hydro, Industrial and Social Systems saw weakened performances that led to lower net sales.
- Cost reductions in Social Systems and IT Solutions led to increased operating income.

Home Appliances, FY2009 1Q

(¥ billions) []= Year-on-year comparison



Others, FY2009 1Q



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Non-Operating Income and Expenses

(¥ billions)

		FY09/1Q FY08/1Q	
	FIUS/IQ		vs. FY08/1Q
Gain on sales of fixed assets	-9.3	2.7	-12.0
Equity in earnings of affiliates	4.4	5.7	-1.3
Foreign exchange gain (loss)	-0.1	8.3	-8.4
Net financial loss	-6.3	-2.0	-4.3
Others	-13.2	-7.1	-6.1
Total	-24.5	7.6	-32.1



Corporate Income Tax etc. and

Net Income (Loss) attributable to Noncontrolling Interests

		EV00/10	FY09/1Q FY08/1Q Difference		(¥ billions)
				vs. FY08/1Q	
	ome (loss) from continuing operations, before me taxes and noncontrolling interests	-62.1	-15.3	-46.8	
	Standard effective tax rate	25.3	6.2	19.1	
	Deffered tax assets for local taxes	-8.7	0.0	-8.7	
	Others	-9.2	-0.1	-9.1	
Corp	porate income tax etc. total	7.4	6.1	1.3	
	me (loss) from discontinued operations before controlling interests	-0.1	-0.6	0.5	
	income (loss) attributable to noncontrolling rests	-3.0	-1.8	-1.2	
	income (loss) attributable to shareholders of the npany	-57.8	-11.6	-46.2	

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Fixed Costs Reduction Updates, by Industry Segment

(¥ billions)

	vs. FY08/1Q
Digital Products	-21.0
Electronic Devices	-36.0
Social Infrastructure	-13.0
Home Appliances	-10.0
Others	-7.0
Total	-87.0

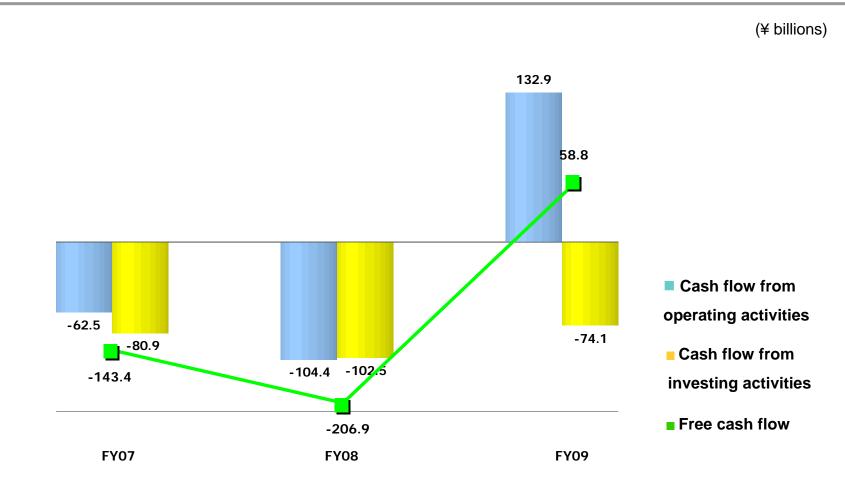
	vs. FY08/1Q
Depreciation & rent expenses under leases	-13.0
R&D cost	-12.0
Personnel cost	-25.0
Advertising cost & sales promotion	-6.0
Outsourcing	-1.0
Business activity cost	-8.0
Rental related	-9.0
Indirect manufacturing cost	-9.0
Others	-4.0
Total	-87.0

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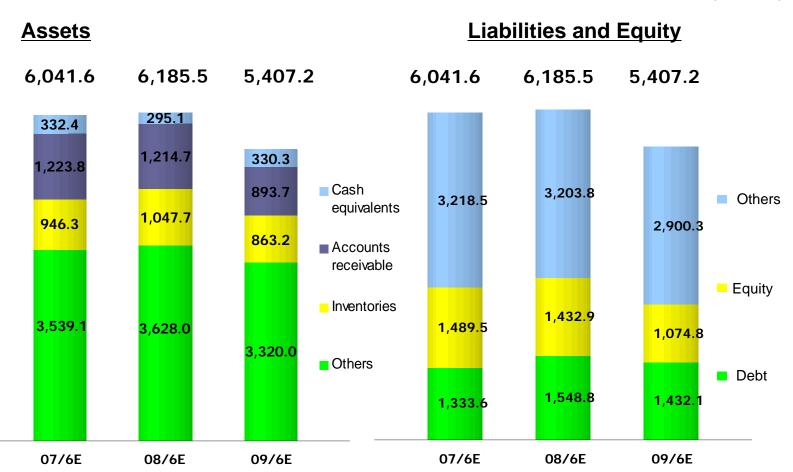
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Cash Flows, FY2009 1Q



(¥ billions)

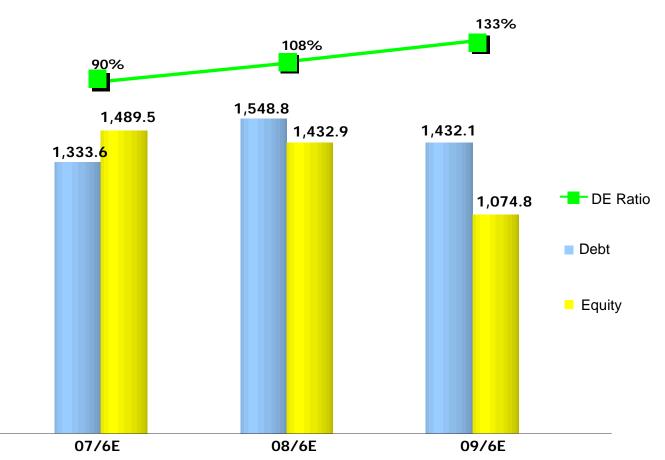


*Following the adoption of US GAAP, shareholders' equity presents the aggregate sum of shareholders' equity and noncontrolling interests (previously presented as "minority interest in consolidated subsidiaries"). The presentation and disclosure in quarterly consolidated balance sheets have been reclassified retrospectively for all periods presented.

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(¥ billions)



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(¥ billions)

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	09/06E	09/03E	Difference
Common Stock	439.9	280.3	159.6
Additional paid-in capital	447.4	291.1	156.3
Retained earnings	337.3	395.1	-57.8
Accumulated other comprehensive loss	-476.4	-518.0	41.6
Treasury stock	-1.2	-1.2	0.0
Equity attributable to shareholders of the Company	747.0	447.3	299.7
Noncontrolling interests	327.8	-	327.8
Total equity	1,074.8	447.3	627.5
Equity / Total asset ratio	19.9%	8.2%	11.7%

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(¥ billions)

	FY09	FY08	Difference vs. FY08
Net sales	6,800.0	6,654.5	145.5
Operating income (loss)	100.0	-250.2	350.2
	1.5%	-3.8%	5.3%
Income (loss) from continuing operations, before income taxes and noncontrolling interests	0.0	-279.3	279.3
	0.0%	-4.2%	4.2%
Net income (loss) attributable to shareholders of the Company	-50.0	-343.6	293.6
	-0.7%	-5.2%	4.5%
Earnings (loss) per share attributable to shareholders of the Company	¥-11.80	¥-106.18	¥-94.38

No changes have been made to the FY2009 Forecast released on May 8th.

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FY2009 Forecast, by Segment

				(¥ billions)
Net Sales	FY09	FY08	Difference	, , ,
Net Cales		1100	vs. FY08	
Digital Products	2,450.0	2,467.5	-17.5	
Electronic Devices	1,350.0	1,324.9	25.1	
Social Infrastructure	2,570.0	2,396.2	173.8	
Home Appliances	680.0	674.3	5.7	
Others	320.0	334.3	-14.3	
Total	6,800.0	6,654.5	145.5	
			Difference	
Operating Income (Loss)	FY09	FY08		
			vs. FY08	
Digital Products	25.0	-14.2	39.2	
	1.0%	-0.6%	1.6%	
Electronic Devices	-60.0	-323.2	263.2	
	-4.4%	-24.4%	20.0%	
Social Infrastructure	150.0	113.2	36.8	
	5.8%	4.7%	1.1%	
Home Appliances	0.0	-27.1	27.1	
	0.0%	-4.0%	4.0%	
Others	-15.0	0.5	-15.5	
	-4.7%	0.2%	-4.9%	
Total	100.0	-250.2	350.2	
	1.5%	-3.8%	5.3%	

No changes have been made to the FY2009 Forecast released on May 8th.

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