

TOSHIBA

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FY2007 First Half

Consolidated Business Results

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Forward-looking Statements

- This presentation contains forward-looking statements concerning Toshiba's future plans, strategies and performance.
- These forward-looking statements are not historical facts, rather they represent assumptions and beliefs based on economic, financial and competitive data currently available.
- Furthermore, they are subject to a number of risks and uncertainties that, without limitation, relate to economic conditions, worldwide mega-competition in electronics business, customer demand, foreign currency exchange rates, tax rules, regulations and other factors. Toshiba therefore, wishes to caution that actual results may differ materially from our expectations.
- The figures in this presentation are not audited.
- Toshiba's fiscal year runs from April 1 to March 31.
- Without notes, all of the figures are total amount of 6 months.

Key Points for First Half of FY2007

- Higher sales and improved operating income against the same period of the previous year. Achieved revised business forecast for the first half of FY 2007, announced in July.

Net sales: 3,689.9 billion yen (+ 527.9 billion yen, 117%)

Operating income: 82.5 billion yen (+17.3 billion yen)

Income before income taxes and minority interest: 76.8 billion yen (-6.9 billion yen)

Net income: 45.7 billion yen (+6.9 billion yen)

- The PC, Semiconductor and Power Systems businesses performed strongly; the TV and LCD businesses recorded lower operating income.
- Improved performance by further sharpening business focus. Sold holding in Toshiba-EMI and part of stock in Toshiba Machine.
- Decided to allocate highest interim dividend in the past.

Interim dividend: 6 yen (+1.5 yen)

() = Year-on-year comparison

FY2007 First Half Consolidated Business Results

	FY 2007 (A)	Forecast as of July (B)	FY 2006 (C)		
				(A) - (B)	(A) - (C)
Net Sales	3,689.9	3,600.0	3,162.0	89.9	527.9
Operating Income (loss)	82.5 2.2%	70.0 1.9%	65.2 2.1%	12.5 0.3%	17.3 0.1%
Income (loss) before income taxes and minority interest	76.8 2.1%	70.0 1.9%	83.7 2.6%	6.8 0.2%	-6.9 -0.5%
Net income (loss)	45.7 1.2%	40.0 1.1%	38.8 1.2%	5.7 0.1%	6.9 0.0%
Basic earnings per share	¥14.16	¥12.44	¥12.08	¥1.72	¥2.08

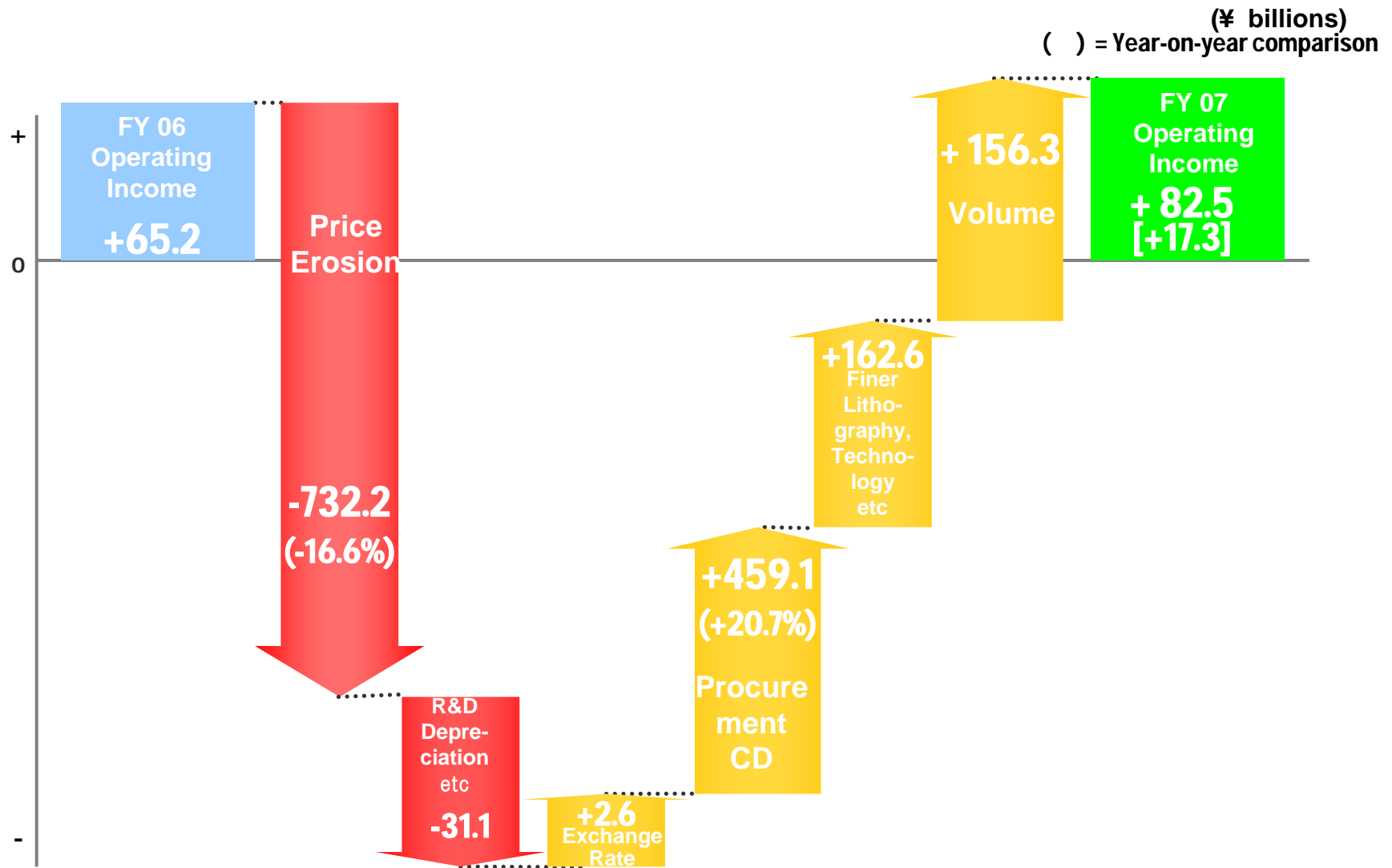
(¥ billions, except earnings per share)

FY2007 First Half Segment Information

(¥ billions)

Net sales	FY2007 (A)	Forecast as of July (B)	FY2006 (C)	(A) - (B)	(A) - (C)
Digital Products	1,439.2	1,420.0	1,315.9	19.2	123.3
Electronic Devices	883.3	830.0	737.4	53.3	145.9
Social Infrastructure	1,086.5	1,060.0	829.1	26.5	257.4
Home Appliances	383.8	380.0	367.2	3.8	16.6
Others	198.0	190.0	186.4	8.0	11.6
Total	3,689.9	3,600.0	3,162.0	89.9	527.9
Operating income (loss)	FY2007 (A)	Forecast as of July (B)	FY2006 (C)	(A) - (B)	(A) - (C)
Digital Products	0.3 0.0%	-6.0 -0.4%	-7.6 -0.6%	6.3 0.4%	7.9 0.6%
Electronic Devices	54.0 6.1%	57.0 6.9%	56.9 7.7%	-3.0 -0.8%	-2.9 -1.6%
Social Infrastructure	20.0 1.8%	17.0 1.6%	10.6 1.3%	3.0 0.2%	9.4 0.5%
Home Appliances	-1.2 -0.3%	-2.0 -0.5%	1.1 0.3%	0.8 0.2%	-2.3 -0.6%
Others	9.6 4.9%	5.0 2.6%	6.2 3.3%	4.6 2.3%	3.4 1.6%
Total	82.5 2.2%	70.0 1.9%	65.2 2.1%	12.5 0.3%	17.3 0.1%

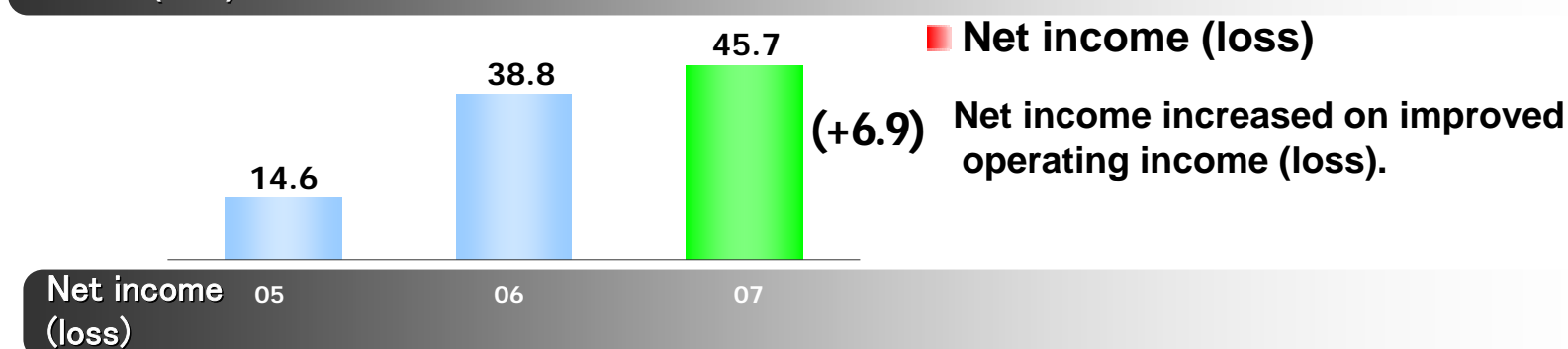
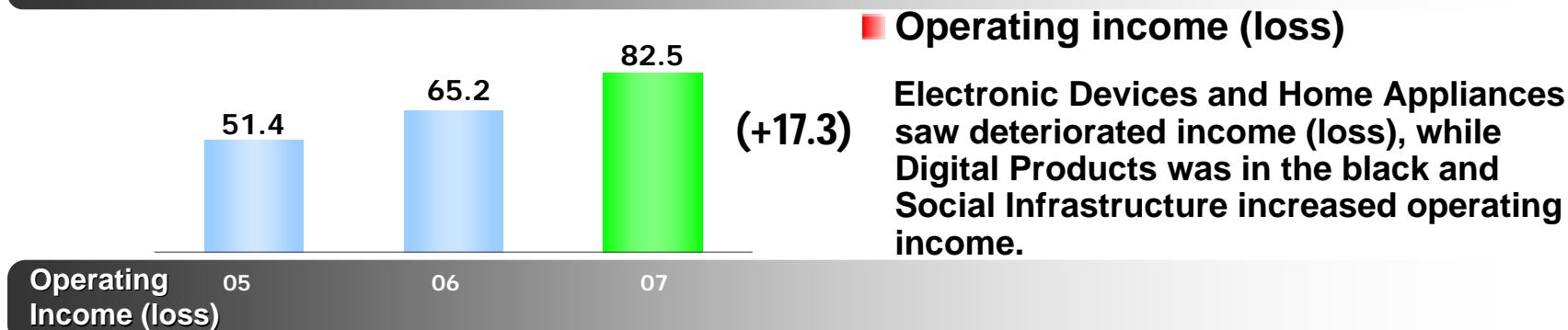
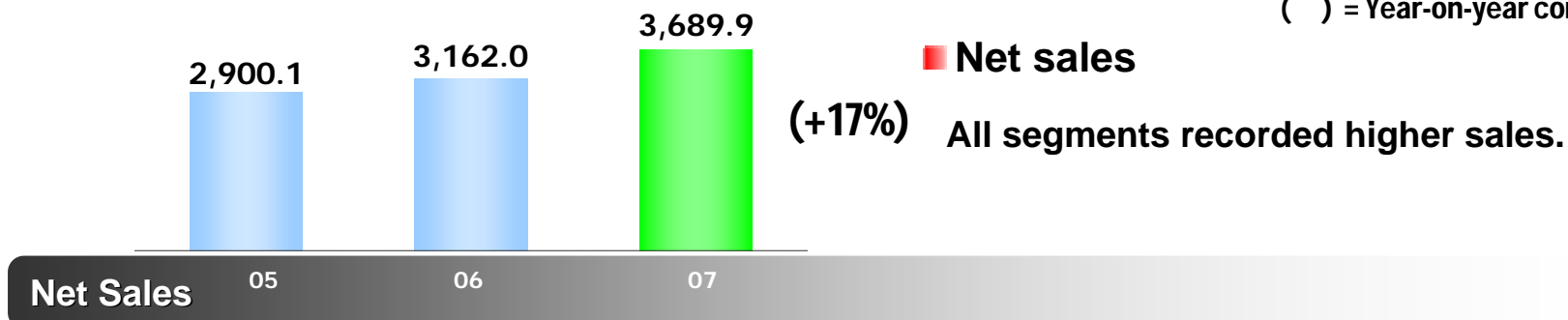
Operating Income (Loss), FY 2006 1H and FY2007 1H



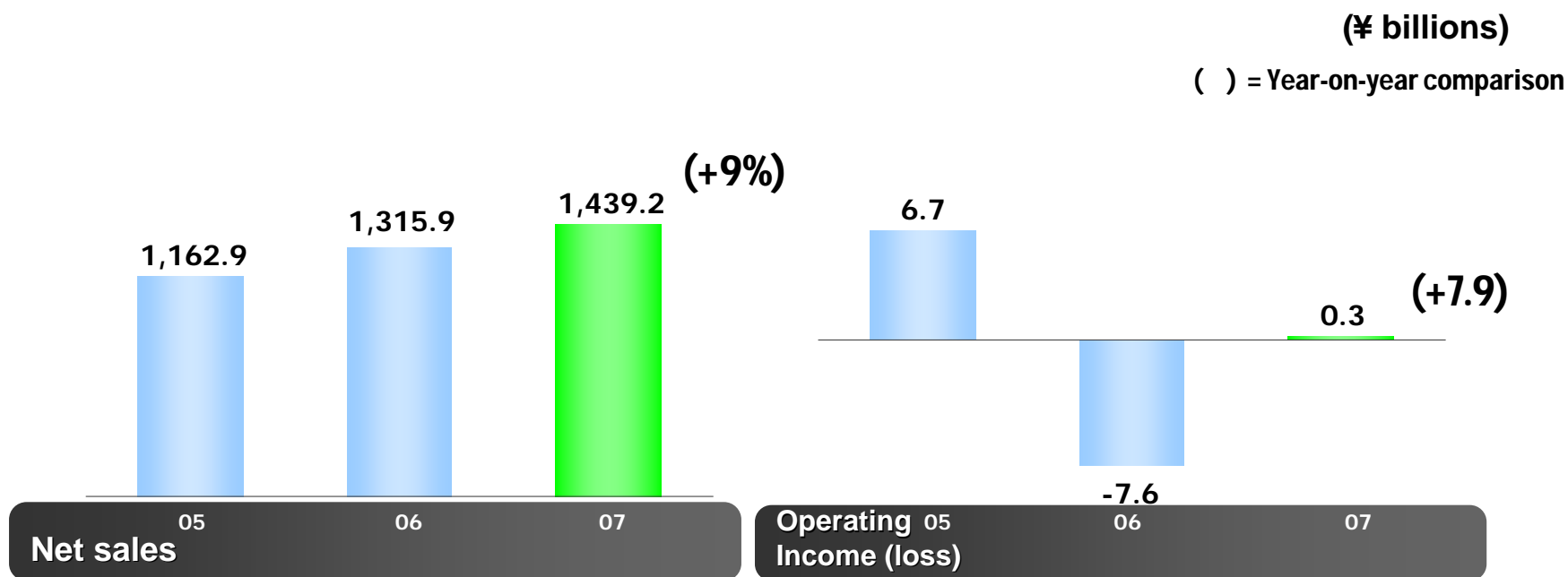
FY2007 1H Results - Overview

(¥ billions)

() = Year-on-year comparison



Digital Products FY 2007 1H

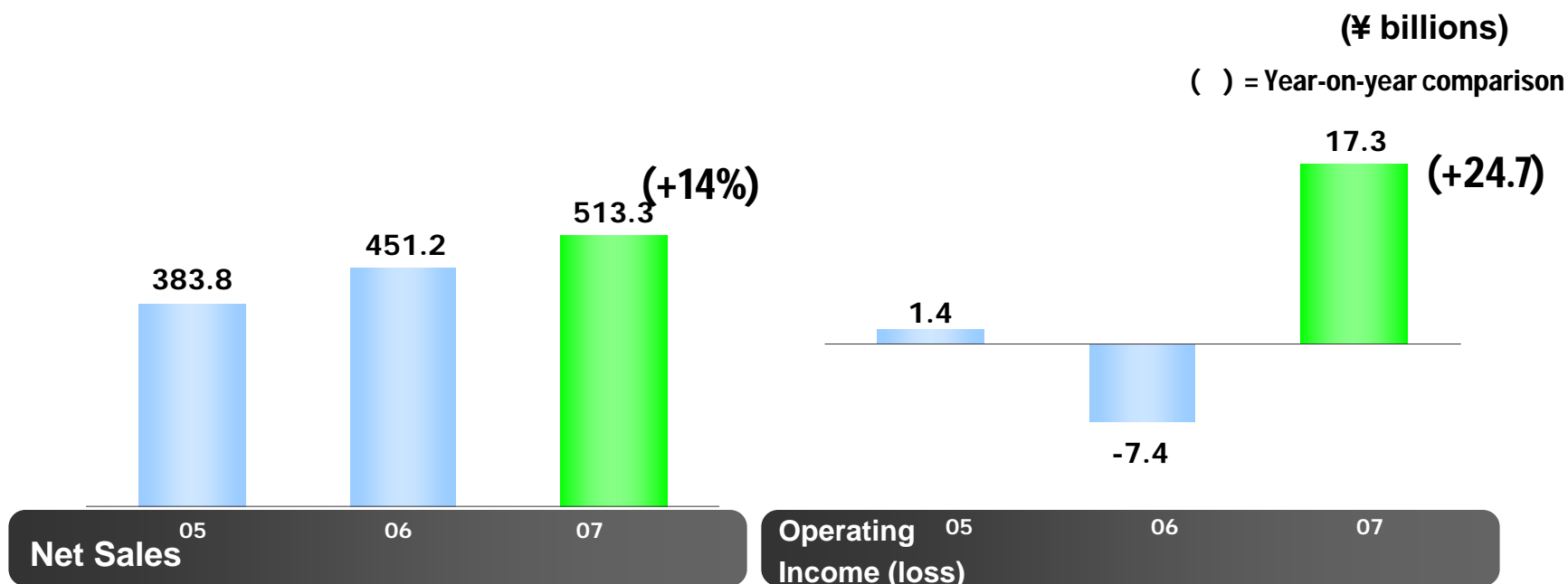


■ The PC business saw significant growth, primarily in the US and Europe, and the retail information systems and office equipment business also performed well.

■ TVs and optical disk drives saw sales growth.

■ While TVs retreated on price declines, and HDDs and mobile phones recorded sluggish performances, a strong PC business performance brought segment operating income into the black.

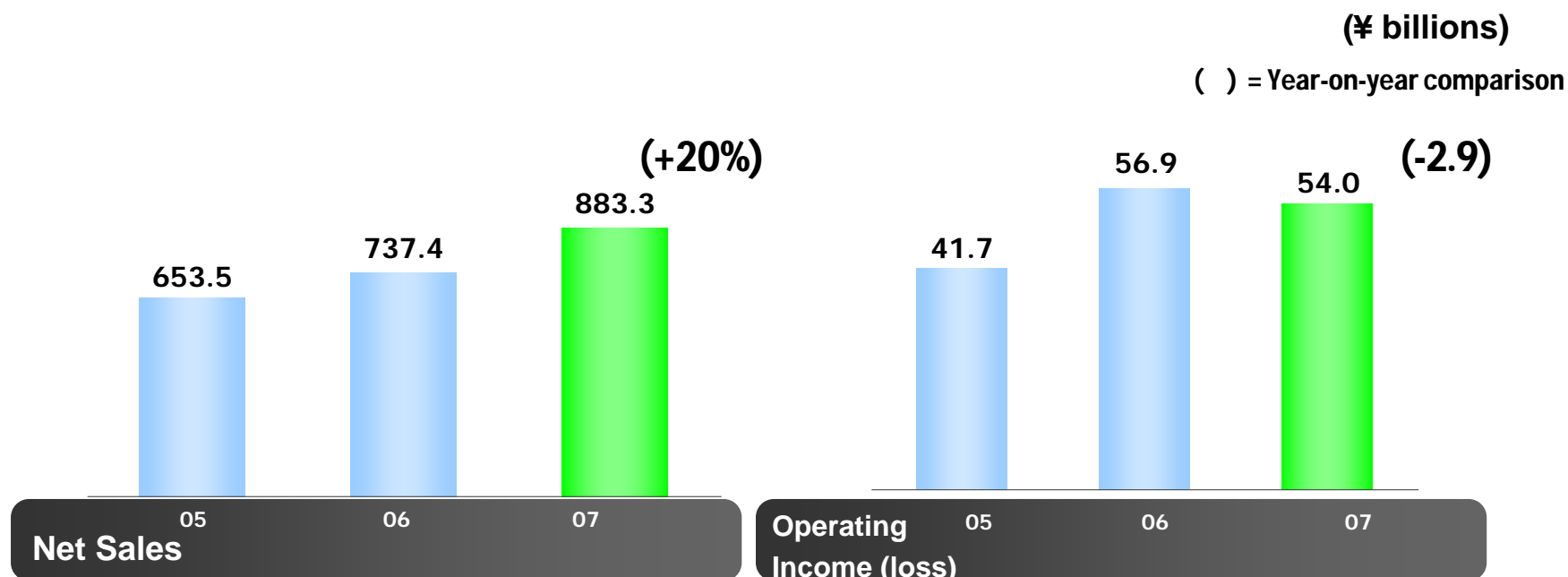
PC Business FY 2007 1H



■ The PC business saw significant growth in unit sales, primarily in the US and Europe, and contributed to increased sales.

■ Higher unit sales and improved cost reduction measures generated higher operating income.

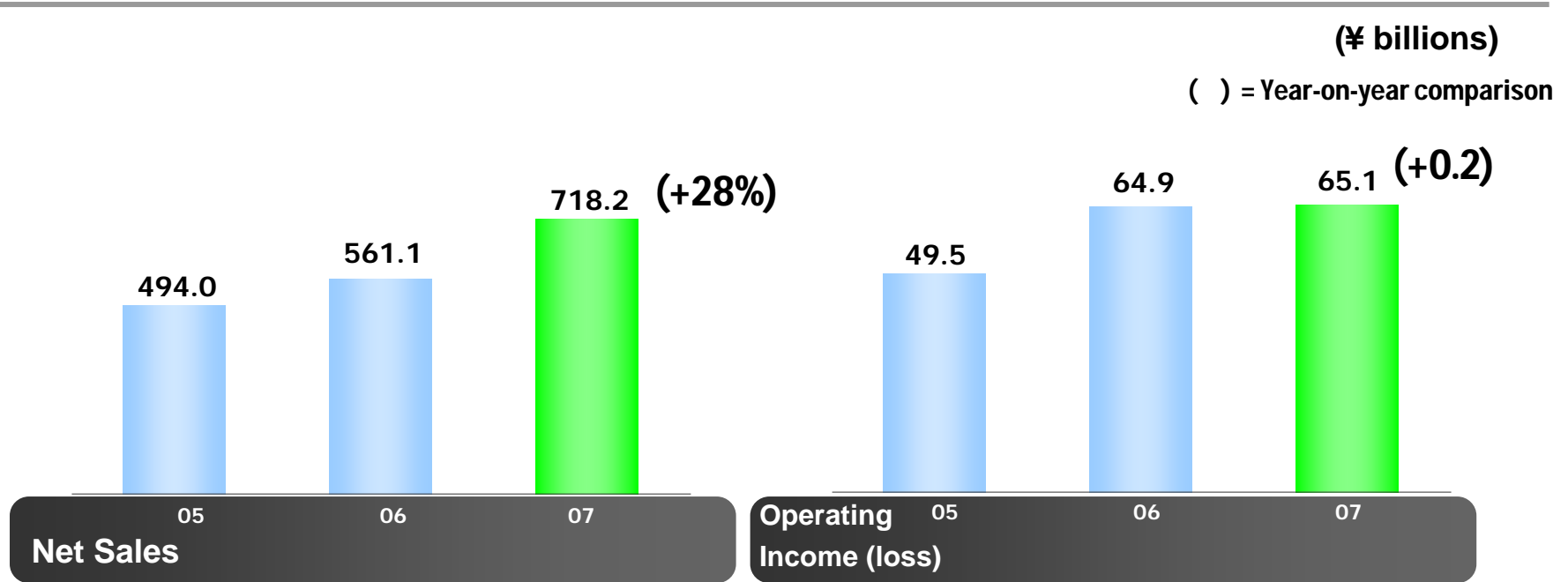
Electronic Devices FY 2007 1H



■ Despite a decrease in LCDs, strong performances in the Semiconductor business, primarily in Memories and System LSIs, resulted in increased sales.

■ The Semiconductor business, particularly in memories, continued to record high profitability; however, deterioration in the LCD business led to lower operating income.

Semiconductor Business FY 2007 1H



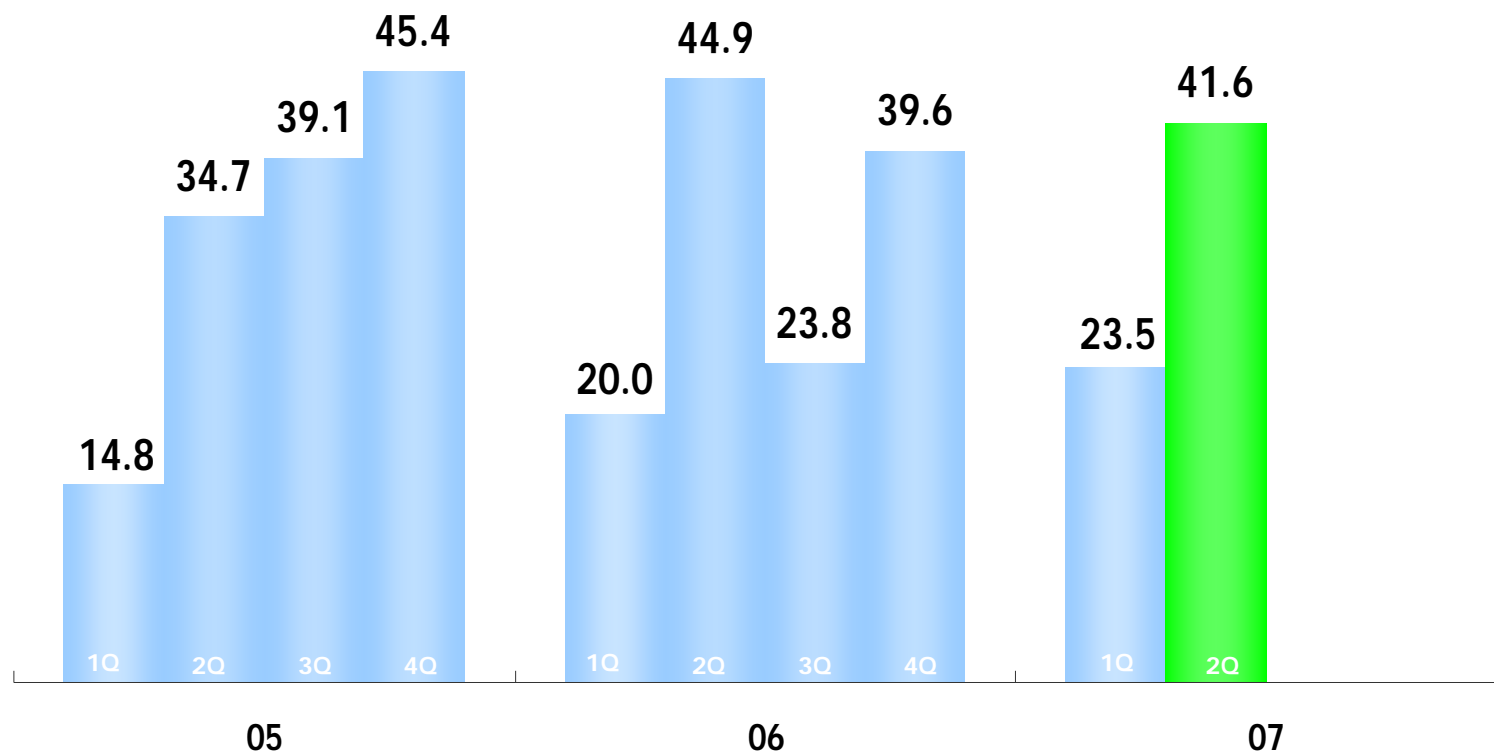
■ Strong performances in Memories and System LSIs boosted sales.

■ Profitability continued high in the Semiconductor business, particularly in Memories.

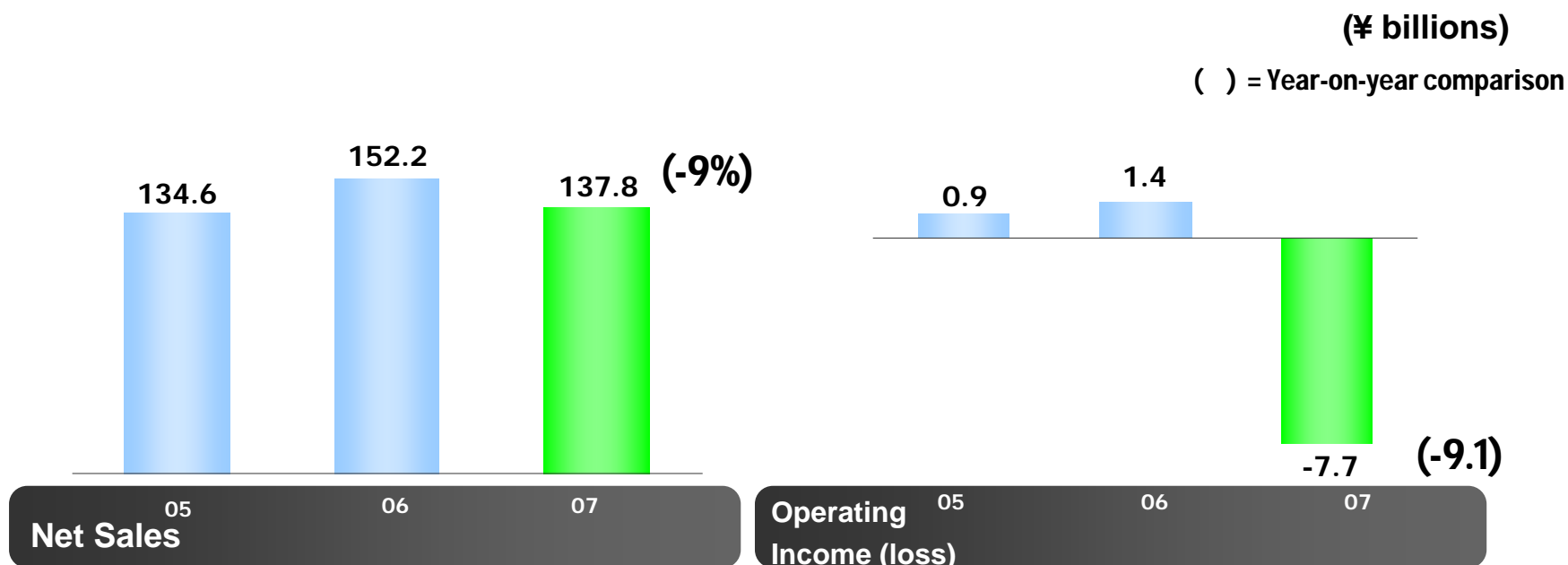
Semiconductor Business

(¥ billions)

Quarterly Trend in Operating Income



LCD Business FY 2007 1H



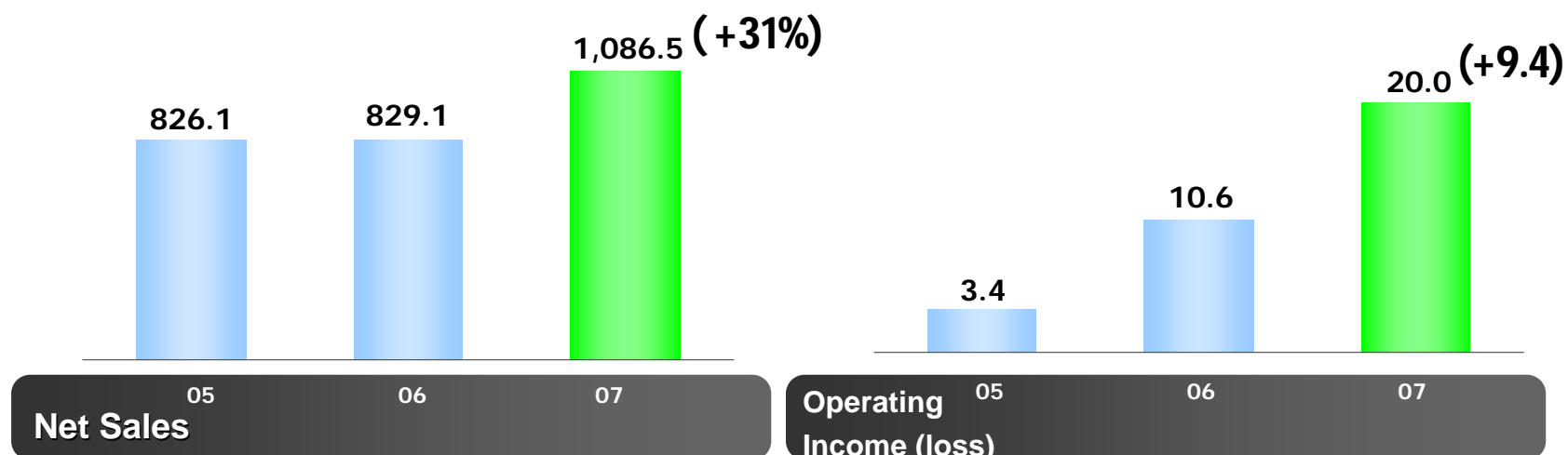
■ Decreased demand for mobile devices and price declines produced lower sales.

■ Price declines and decreased sales for mobile devices resulted in a significant deterioration in operating income.

Social Infrastructure FY 2007 1H

(¥ billions)

() = Year-on-year comparison

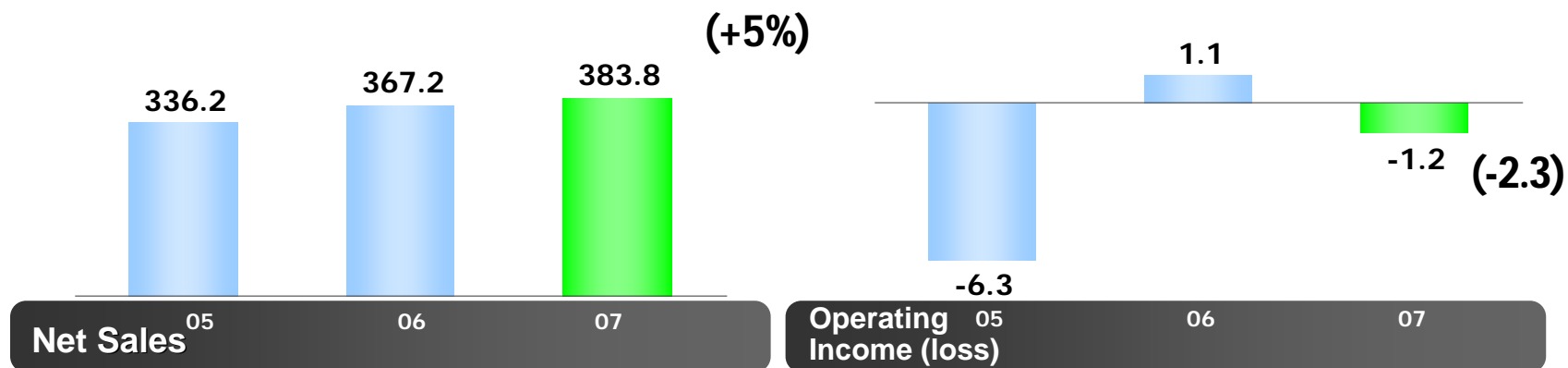


■ The Power Systems business increased sales on sales growth in the thermal power business, largely in overseas markets, and on the consolidation of Westinghouse into the Group. The Industrial Systems business also saw increased sales.

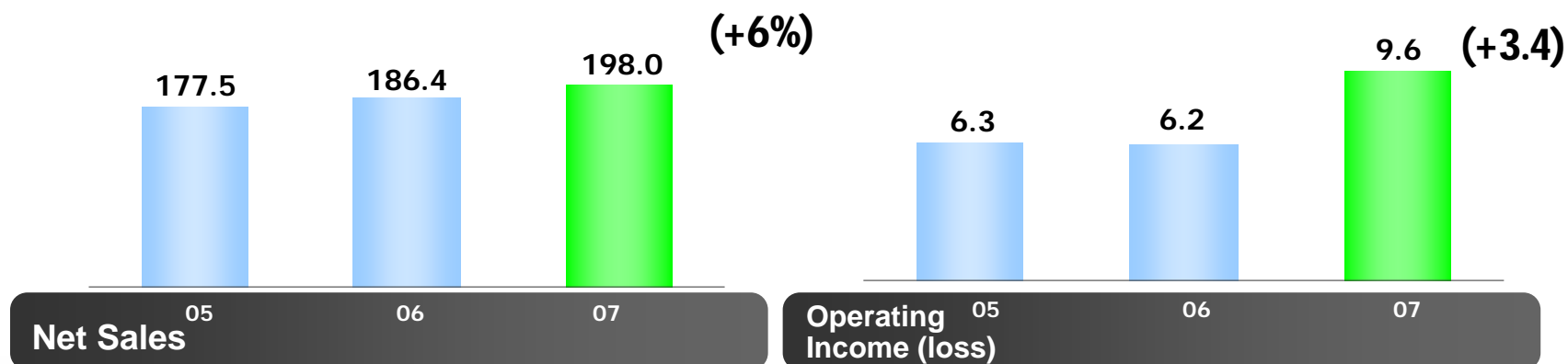
■ The Power Systems business performed strongly, while the Industrial Systems business improved significantly. The Medical Systems business continued to maintain high profitability.

Home Appliances FY 2007 1H

(¥ billions)
() = Year-on-year comparison



Others FY 2007 1H



Non Operating Income and Expenses FY 2007 1H

(¥ billions)

	FY2007 (A)	FY2006 (B)	(A)-(B)
Gain on sales of securities	23.9	0.9	23.0
Gain on sales of fixed assets	6.1	13.4	-7.3
Equity in earnings of affiliates	14.4	13.1	1.3
Foreign Exchange Gain (Loss)	-4.6	7.8	-12.4
Net Financial Income (loss)	-8.6	-2.4	-6.2
Effect of change in Accounting for Estimation of Salvage Value	-21.0	0.0	-21.0
Others	-15.9	-14.3	-1.6
Non operating income and expenses (total)	-5.7	18.5	-24.2

Effect of Change in Accounting for Estimation of Salvage Value

(¥ billions)

	FY2007 1H (A)	FY2007 (B)	FY2007 (Forecast as of Apr) (C)	(B) - (C)
P.P.E. acquired after April 1, '07	5.0	20.0	22.0	-2.0
P.P.E. acquired before April 1, '07	21.0	42.0	0.0	42.0
P.P.E. fully depreciated to salvage value	7.0	13.0	13.0	0
Total	33.0	75.0	35.0	40.0

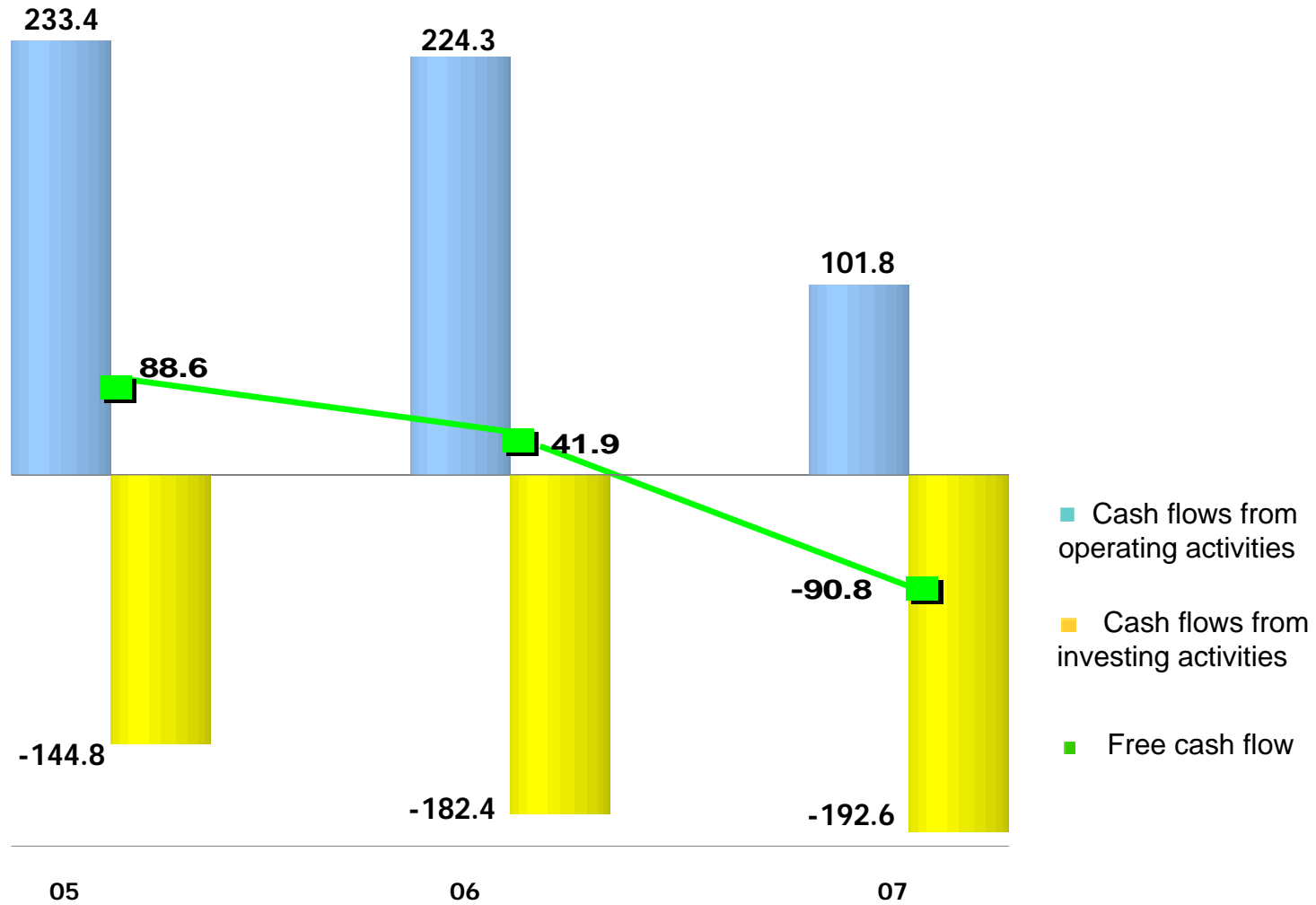
(Semiconductor 21.0 48.0 20.0 28.0)

*Calculated in non-operating income

*P.P.E. = Property, Plant & Equipment

Cash Flows FY 2007 1H

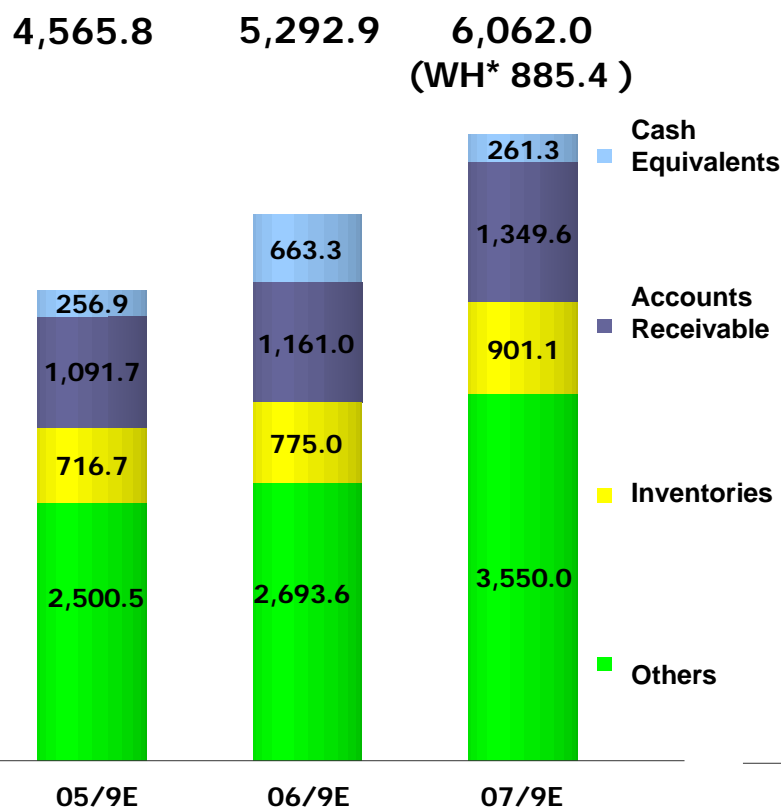
(¥ billions)



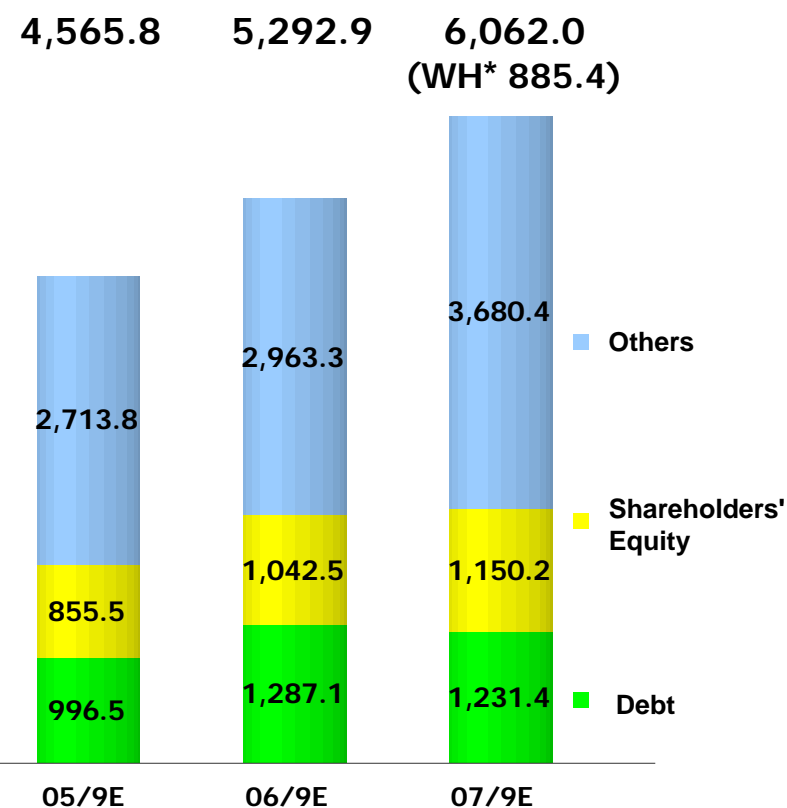
Consolidated Balance Sheets

(¥ billions)

Assets



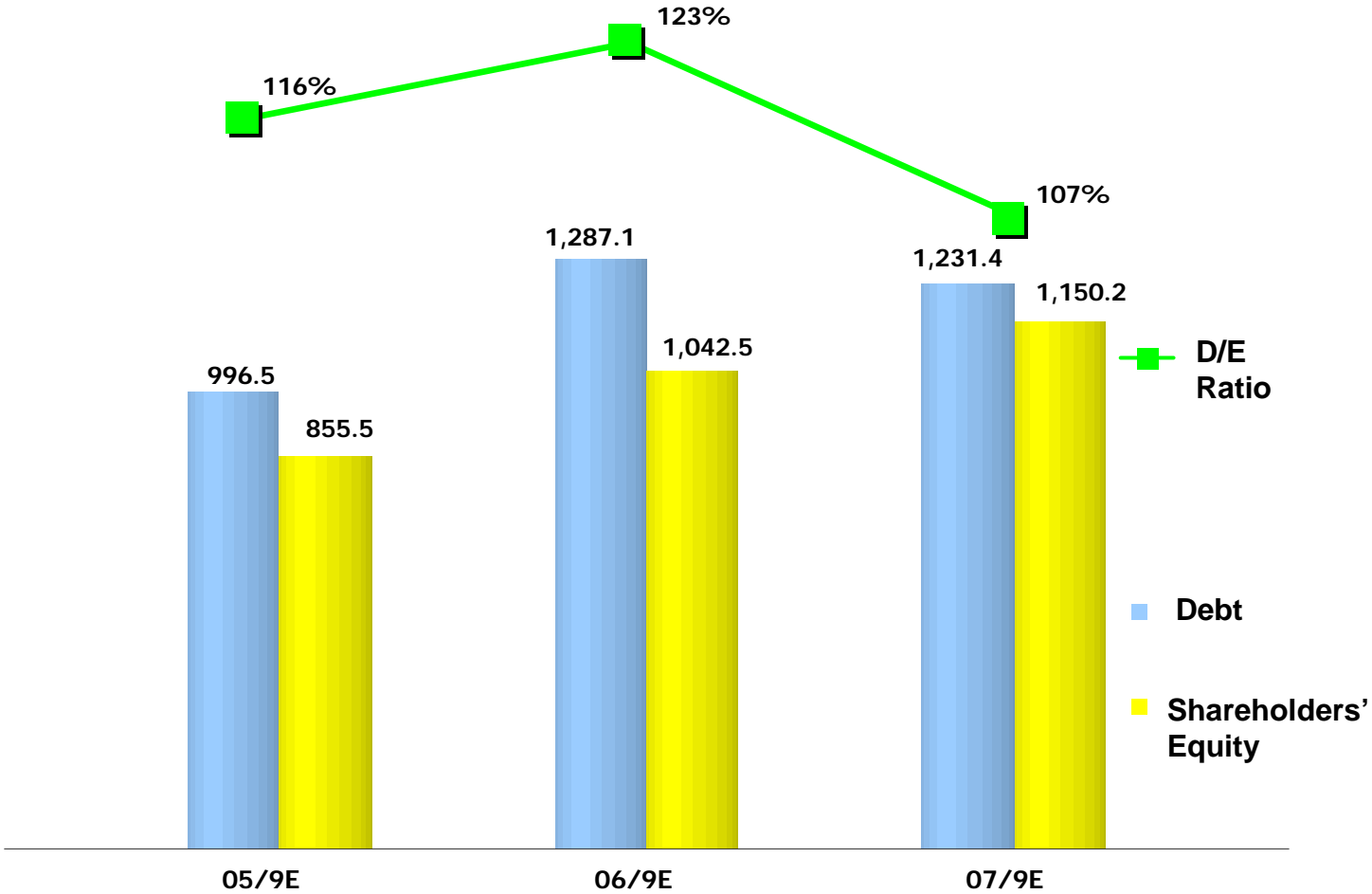
Liabilities and Shareholders' Equity



* WH = Westinghouse

D/E Ratio

(¥ billions)



Consolidated Forecast for FY2007

(¥ billions)

	FY2007 (Forecast) (A)	FY2007 (Forecast as of April) (B)	FY2006 (Actual) (C)	(A) - (B)	(A) - (C)
Net sales	7,800.0	7,500.0	7,116.4	300.0	683.6
Operating income (loss)	290.0 3.7%	260.0 3.5%	258.4 3.6%	30.0 0.2%	31.6 0.1%
Income (loss) before income taxes and minority interest	350.0 4.5%	240.0 3.2%	298.5 4.2%	110.0 1.3%	51.5 0.3%
Net income (loss)	180.0 2.3%	120.0 1.6%	137.4 1.9%	60.0 0.7%	42.6 0.4%

Segment Information (Forecast for FY2007)

(¥ billions)

Net sales	FY2007 (A)	FY2007 (Forecast as of April) (B)	FY2006 (C)	(A) - (B)	(A) - (C)
Digital Products	3,050.0	2,970.0	2,805.5	80.0	244.5
Electronic Devices	1,800.0	1,750.0	1,657.3	50.0	142.7
Social Infrastructure	2,400.0	2,240.0	2,067.7	160.0	332.3
Home Appliances	770.0	770.0	748.9	0.0	21.1
Others	400.0	380.0	391.6	20.0	8.4
Total	7,800.0	7,500.0	7,116.4	300.0	683.6

Operating income (loss)	FY2007 (A)	FY2007 (Forecast as of April) (B)	FY2006 (C)	(A) - (B)	(A) - (C)
Digital Products	10.0 0.3%	35.0 1.2%	15.8 0.6%	-25.0 -0.9%	-5.8 -0.3%
Electronic Devices	140.0 7.8%	115.0 6.6%	119.7 7.2%	25.0 1.2%	20.3 0.6%
Social Infrastructure	120.0 5.0%	90.0 4.0%	96.8 4.7%	30.0 1.0%	23.2 0.3%
Home Appliances	11.0 1.4%	11.0 1.4%	9.7 1.3%	0.0 0.0%	1.3 0.1%
Others	9.0 2.3%	11.0 2.9%	18.7 4.8%	-2.0 -0.6%	-9.7 -2.5%
Total	290.0 3.7%	260.0 3.5%	258.4 3.6%	30.0 0.2%	31.6 0.1%

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