

FY2006 First Half Consolidated Business Results

Fumio Muraoka Corporate Executive Vice President

October 31, 2006

Forward-looking Statements

- This presentation contains forward-looking statements concerning Toshiba's future plans, strategies and performance.
- These forward-looking statements are not historical facts, rather they represent assumptions and beliefs based on economic, financial and competitive data currently available.
- Furthermore, they are subject to a number of risks and uncertainties that, without limitation, relate to economic conditions, worldwide megacompetition in electronics business, customer demand, foreign currency exchange rates, tax rules, regulations and other factors. Toshiba therefore, wishes to caution that actual results may differ materially from our expectations.
- The figures in this presentation are not audited.
- Toshiba's fiscal year runs from April 1 to March 31.



Key Points for First Half of FY 2006

- Results surpassed the original April forecast for FY 2006.
 - ·Operating Income: 65.2 billion yen (+10.2 billion yen from original forecast)
 - · Net Income 38.8 billion yen (+ 23.8 billion yen from original forecast)
- All segments recorded higher sales; Electronic Devices, Social Infrastructure and Home Appliances achieved improved operating income against FY 2005 first half.
 - ·Net Sales: 3,162.0 billion yen (+ 261.9 billion yen, 109%)
 - ·Operating Income: 65.2 billion yen (+13.8 billion yen)
- Fund raising for the Westinghouse acquisition increased the D/E ratio.
 - ·92% as of end of March, 2006 →123% as of end of September, 2006
- Dividend raised
 - \cdot 3.0 yen for first half of FY2005 \rightarrow 4.5 yen for first half of FY2006



FY2006 First Half Consolidated Business Results

	1H FY2006 (A)	1H FY2005 (B)	(A)-(B)	(A)/(B)
Net sales	3,162.0	2,900.1	261.9	109%
Operating income (loss)	65.2	51.4	13.8	-
	2.1%	1.8%	0.3%	
Income (loss) before income taxes and minority	83.7	42.1	41.6	-
interest	2.6%	1.5%	1.1%	
Net income (loss)	38.8	14.6	24.2	-
	1.2%	0.5%	0.7%	
Basic earnings per share	¥12.08	¥4.56	¥7.52	-

(¥ in billions, except earnings per share)



FY2006 First Half Segment Information

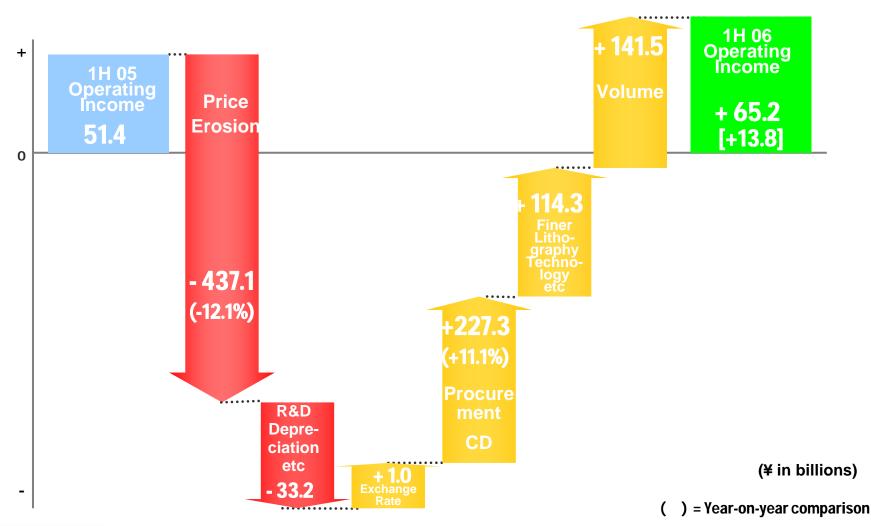
Net sales	1H FY2006 (A)	1H FY2005 (B)	(A) - (B)	(A) / (B)
Digital Products	1,315.9	1,162.9	153.0	113%
Electronic Devices	737.4	653.5	83.9	113%
Social Infrastructure	829.1	826.1	3.0	100%
Home Appliances	367.2	336.2	31.0	109%
Others	186.4	177.5	8.9	105%
Total	3,162.0	2,900.1	261.9	109%

Operating income (loss)	1H FY2006 (A)	1H FY2005 (B)	(A) - (B)	(A) / (B)
Digital Products	-7.6 -0.6%	6.7 0.6%	-14.3 -1.2%	-
Electronic Devices	56.9 7.7%	41.7 6.4%	15.2 1.3%	136%
Social Infrastructure	10.6 1.3%	3.4 0.4%	7.2 0.9%	313%
Home Appliances	1.1 0.3%	-6.3 -1.9%	7.4 2.2%	-
Others	6.2 3.3%	6.3 3.6%	-0.1 -0.3%	98%
Total	65.2 2.1%	51.4 1.8%	13.8 0.3%	127%





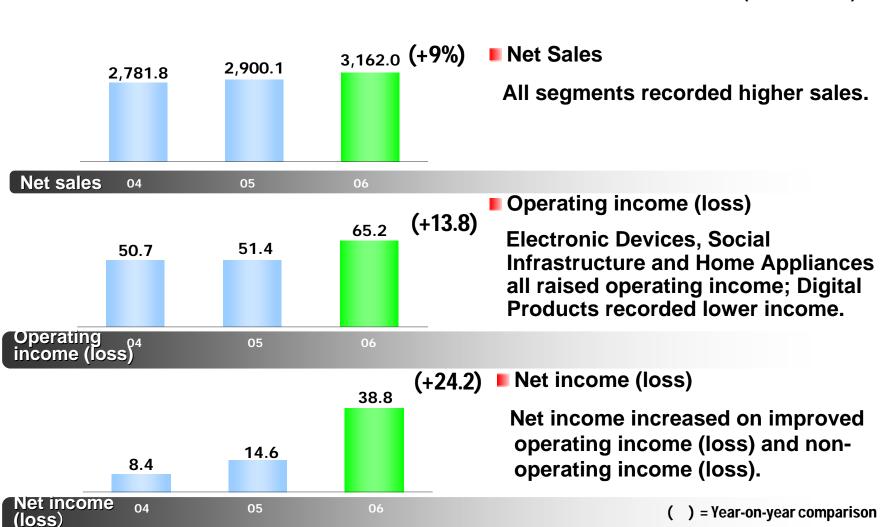
Operating Income (Loss), 1H FY 2005 and 1H FY2006





1H FY2006 Results - Overview

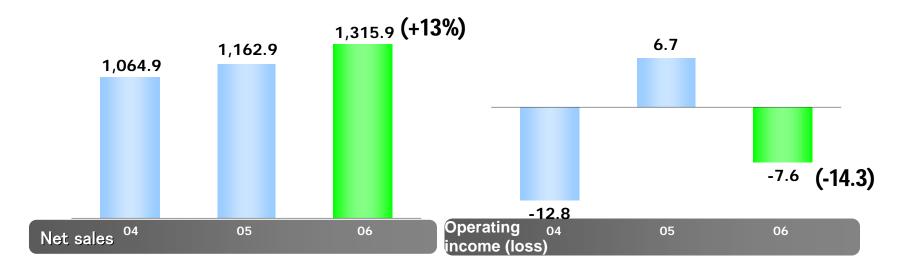
(¥ in billions)



Leading Innovation >>>

Digital Products

(¥ in billions)



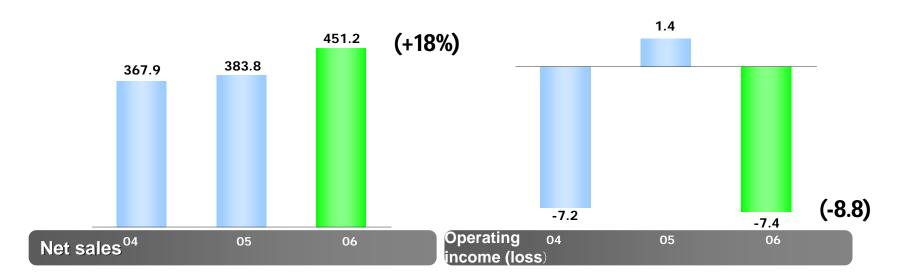
- Strong performance in storage devices and TVs increased sales.
- ■The PC business saw lower operating income due to price declines, but the storage devices and TV businesses recorded improved operating income.

() = Year-on-year comparison



PC Business

(¥ in billions)



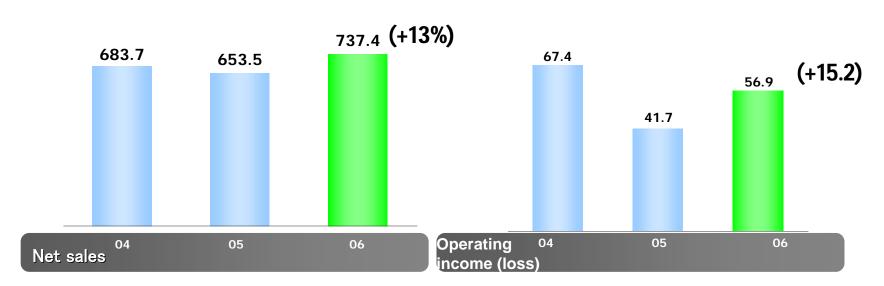
- ■Sales increased on growth in sales units, especially in the European and U.S. markets.
- ■The business felt the impact of yen depreciation and price declines, which combined to lower income.

) = Year-on-year comparison



Electronic Devices

(¥ in billions)

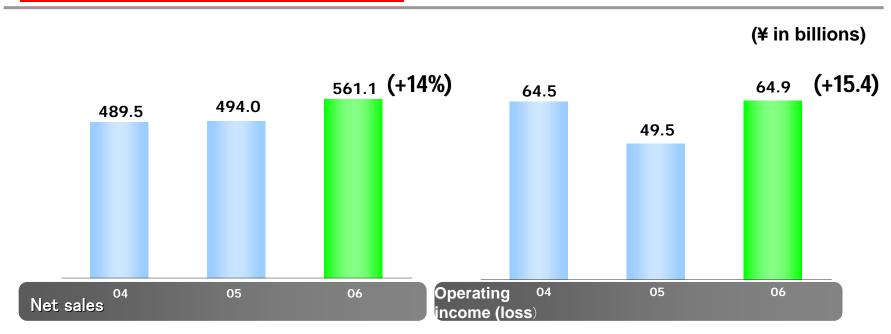


- Higher sales of semiconductors and LCDs for mobile devices were led by volume increase.
- Strong volume increases in the semiconductor business and improvements in the LCD business boosted profit.

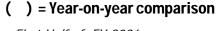
) = Year-on-year comparison



Semiconductor Business



- Strong performance in Memories, System LSIs and Discretes increased sales.
- ■System LSI raised profit and moved into the black; strong sales of Discretes and high profit in Memories supported increased operating income.

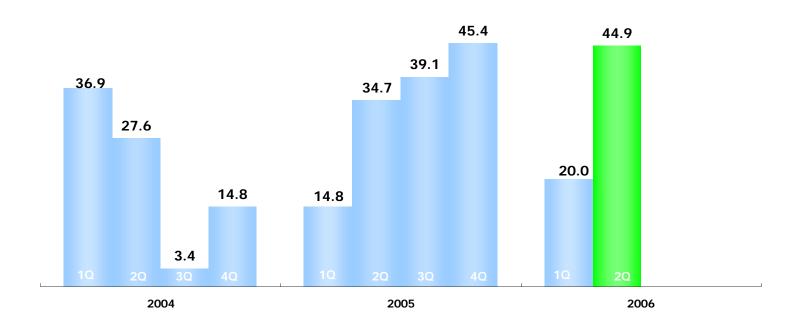




Semiconductor Business

(¥ in billions)

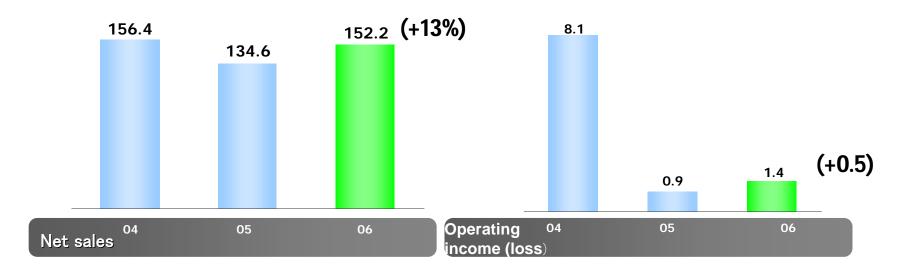
Quarterly Trend in Operating Income





LCD Business

(¥ in billions)



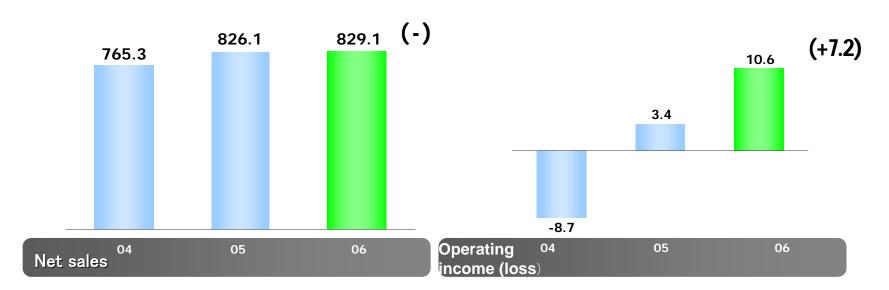
Sales of LCD displays for mobile devices grew, especially in overseas markets. ■Sales for mobile devices grew, generating increased profit.

) = Year-earlier period comparison



Social Infrastructure

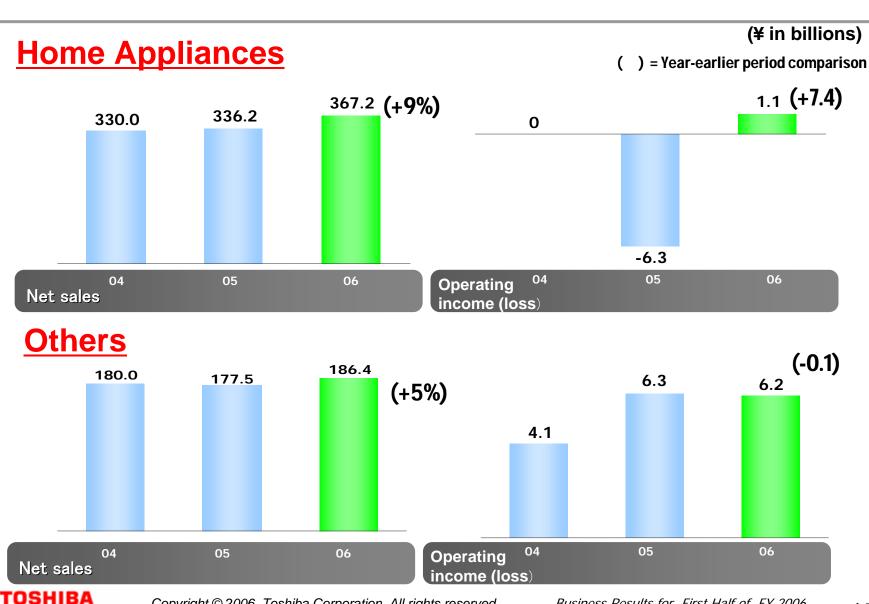
(¥ in billions)



- ■In the absence of major projects, Power Systems saw lower sales, but strong performances in Social Infrastructure Systems and Medical Systems compensated for this.
- ■Improved performances in Social Infrastructure Systems and Medical System raised operating income.

() = Year-on-year comparison

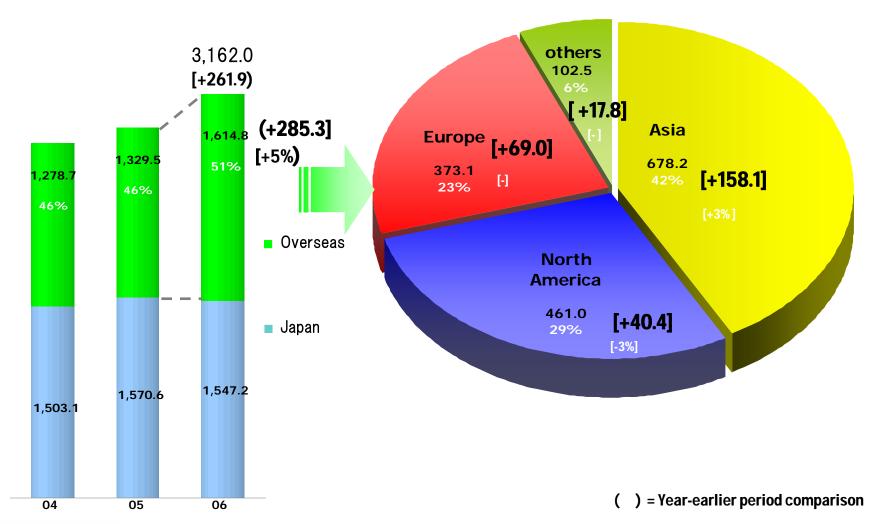




Leading Innovation >>>

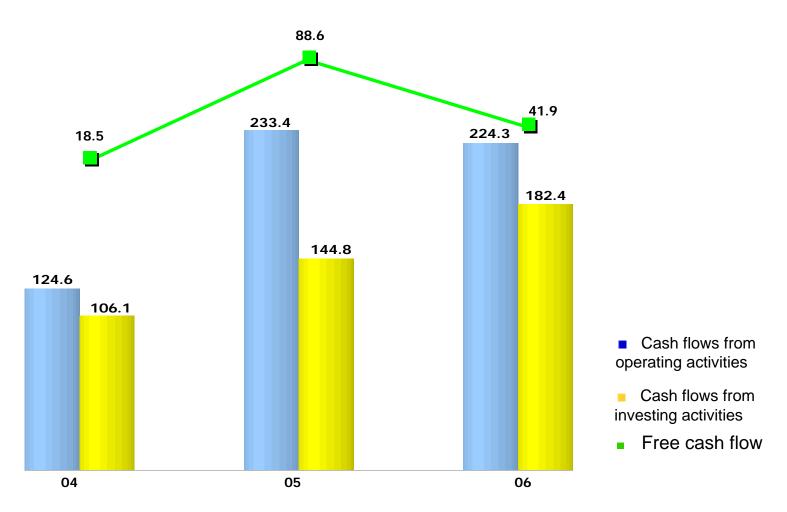
Consolidated 1H FY2006 Net Sales, by Region

(¥ in billions)



Cash Flows

(¥ in billions)

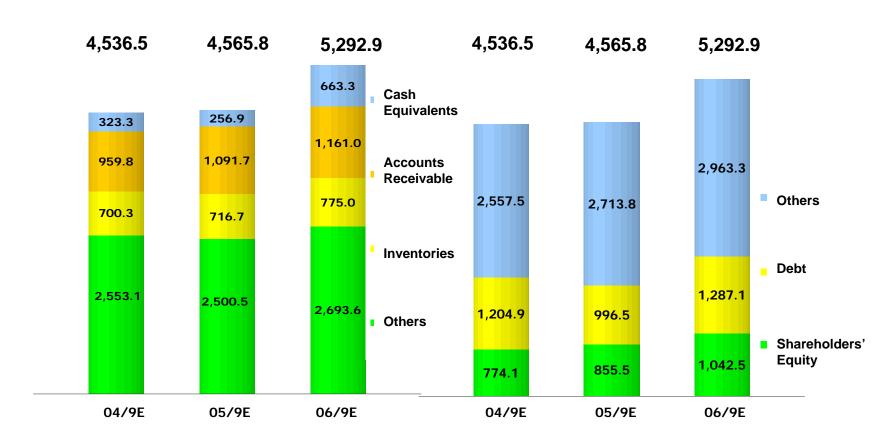


Consolidated Balance Sheets

(¥ in billions)

Assets

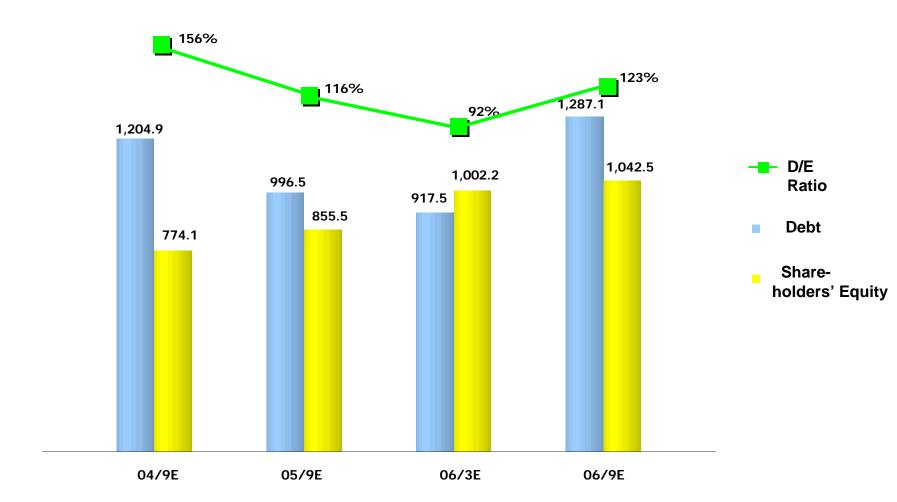
Liabilities and Shareholders' Equity





D/E Ratio

(¥ in billions)





Consolidated Forecast for FY2006

(¥ in billions)

	FY2006 (Forecast) (A)	FY2006 (Forecast as of April) (B)	FY2005 (Actual) (C)	(A) - (B)	(A) - (C)
Net sales	6,750.0	6,600.0	6,343.5	150.0	406.5
Operating income (loss)	270.0	265.0	240.6	5.0	29.4
	4.0%	4.0%	3.8%	0.0%	0.2%
Income (loss) before income taxes and minority interest	270.0	220.0	178.2	50.0	91.8
	4.0%	3.3%	2.8%	0.7%	1.2%
Net income (loss)	110.0	90.0	78.2	20.0	31.8
	1.6%	1.4%	1.2%	0.2%	0.4%



Net sales	FY2006 (A)	FY2006 (Forecast as of April) (B)	FY2005 (C)	(A) - (B)	(A) - (C)
Digital Products	2,750.0	2,700.0	2,536.5	50.0	213.5
Electronic Devices	1,550.0	1,620.0	1,388.1	-70.0	161.9
Social Infrastructure	1,970.0	1,940.0	1,882.3	30.0	87.7
Home Appliances	730.0	710.0	687.5	20.0	42.5
Others	370.0	360.0	379.8	10.0	-9.8
Total	6,750.0	6,600.0	6,343.5	150.0	406.5

Operating income (loss)	FY2006 (A)	FY2006 (Forecast as of April) (B)	FY2005 (C)	(A) - (B)	(A) - (C)
Digital Products	15.0	35.0	20.9	-20.0	-5.9
	0.5%	1.3%	0.8%	-0.8%	-0.3%
Electronic Devices	130.0	155.0	123.3	-25.0	6.7
	8.4%	9.6%	8.9%	-1.2%	-0.5%
Social Infrastructure	95.0	60.0	76.5	35.0	18.5
	4.8%	3.1%	4.1%	1.7%	0.7%
Home Appliances	10.0	5.0	2.7	5.0	7.3
	1.4%	0.7%	0.4%	0.7%	1.0%
Others	20.0	10.0	18.0	10.0	2.0
	5.4%	2.8%	4.7%	2.6%	0.7%
Total	270.0	265.0	240.6	5.0	29.4
	4.0%	4.0%	3.8%	0.0%	0.2%



TOSHIBALeading Innovation >>>

