

FOR IMMEDIATE RELEASE

May 8, 2013

Toshiba Announces Consolidated and Non-consolidated Results
for Fiscal Year 2012, to March 31, 2013,
Consolidated Results for the Fourth Quarter
of the Fiscal Year Ending March 2013

TOKYO--Toshiba Corporation (TOKYO:6502) today announced its consolidated and non-consolidated results for fiscal year (FY) 2012, to March 31, 2013, and its consolidated results for the fourth quarter (January-March) of FY2012, ending March 31, 2013.

1. Consolidated Results and Financial Position and Cash Flows for Fiscal Year 2012

(1) Overview of Consolidated and Non-consolidated Results of FY2012

All comparisons with FY2012 and the fourth quarter are with the same periods a year earlier, unless otherwise stated. All dollar amounts are in US dollars.

Consolidated Results for FY2012

	(Yen in billions)	
	FY2012	Change from FY2011
Net sales	<u>5,722.2</u>	<u>-274.2</u>
Operating income (loss)	<u>92.1</u>	<u>-22.8</u>
Income (Loss) from continuing operations, before income taxes and noncontrolling interests	<u>74.9</u>	<u>+13.5</u>
Net income (loss) attributable to shareholders of the Company ^[1]	<u>13.4</u>	<u>+10.2</u>

^[1] "The Company" refers to Toshiba Corporation.

The global economy remained uncertain. Although the United States continued to see gradual recovery, Europe has entered a recession accompanied by deepening anxieties for sovereign debt. The slowdown in growth in emerging economies, such as China and

Southeast Asia, also had a negative effect. There are few prospects for immediate improvement in sight. The downturn in Europe is expected to be prolonged, and it is possible that growth will slow in the U.S. and China.

The Japanese economy has returned to a path of moderate recovery as yen depreciation has gathered pace since the end of 2012, bringing with it a rise in stock prices. Although there are concerns for higher import costs due to the fall in the yen, and declines in exports due to the sluggish global economy, the economy is expected to continue to recover.

In these circumstances, Toshiba Group, aiming to become a world-leading diversified electric and electronics provider and looking ahead to changes in the business environment, promoted transformation of its business structure toward securing autonomous growth by creating future markets. Toshiba Group is promoting Total Energy Innovation and Total Storage Innovation to support realization of its Smart Community concept, strengthening its six focus businesses, and making steady progress in continuing to develop world first and world No.1 products and services. Toshiba Group also steadily advanced structural reforms, seeking to maximize synergies and rationalize operations by consolidating and optimizing domestic and overseas facilities, and improving cost structures by optimizing global production and procurement, in order to establish a business structure able to secure profit even at times of low growth.

Toshiba's consolidated net sales for FY2012 were 5,722.2 billion yen (US\$60,875.0 million), a decrease of 274.2 billion yen against the previous year. Although the Social Infrastructure segment including the Power Systems and Social Infrastructure businesses, the Elevator and Building Systems business and the Medical Systems business saw higher sales, as did the Home Appliances segment, overall sales were lower, due to divestiture of the LCD business and lower sales in the Digital Products and Electronic Devices segments due to market downturns.

Consolidated operating income (loss) was 92.1 billion yen (US\$979.3 million), a decrease of 22.8 billion yen, mainly due to the divestiture of the LCD business, although the Electronic Devices segments recorded a significant increase in operating income.

Income (Loss) from continuing operations, before income taxes and noncontrolling interests increased by 13.5 billion yen to 74.9 billion yen (US\$797.1 million), a result that reflects improved currency exchange rates and the positive effect of asset reductions. Net income (loss) attributable to shareholders of the Company increased by 10.2 billion yen to 13.4 billion yen (US\$142.8 million).

Consolidated Results for FY2012, by Segment

(Yen in billions)

	Net Sales			Operating Income (Loss)	
		Change [*]			Change [*]
Digital Products	<u>1,430.7</u>	<u>-232.8</u>	-14%	<u>-55.7</u>	<u>-16.2</u>
Electronic Devices	<u>1,255.7</u>	<u>-75.2</u>	-6%	<u>41.4</u>	<u>+27.2</u>
Social Infrastructure	<u>2,567.8</u>	<u>+155.4</u>	+6%	<u>115.2</u>	<u>0</u>
Home Appliances	591.5	+16.2	+3%	<u>1.8</u>	<u>-0.3</u>
Others	310.7	-194.2	-38%	-11.8	-33.0
Eliminations	<u>-434.2</u>	-	-	<u>1.2</u>	-
Total	<u>5,722.2</u>	<u>-274.2</u>	-5%	<u>92.1</u>	<u>-22.8</u>

(* Change from the year-earlier period)

Note: Prior-period data on consolidated segment information has been reclassified to conform with the current classification, mainly due to changes of the structure of Toshiba Group's organization in FY2012. The HDD and SSD businesses are referred to as the Storage Products business.

Digital Products: Lower Sales and Deteriorated Operating Income (Loss)

The Digital Products segment saw overall sales decrease by 232.8 billion yen to 1,430.7 billion yen (US\$15,219.7 million). The Retail Information Systems and the Office Equipment businesses reported higher sales due to the positive effects of the acquisition of IBM's Retail Store Solutions business. However, the Visual Products business, which includes LCD TVs, saw sales slide on a deepening decline in demand in Japan. The PC business also recorded a decrease due to eroding demand in the United States.

Overall segment operating income (loss) deteriorated by 16.2 billion yen to -55.7 billion yen (-US\$592.8 million). Although the Retail Information Systems and the Office Equipment businesses reported higher operating income on higher sales, the Visual Products business deteriorated due to a continuing decline in demand in Japan. The PC business also saw deteriorated operating income on lower sales..

The Digital Products segment is now undertaking structural reform, particularly in Visual Products business, in order to secure an enhanced operating structure and improved profitability.

Electronic Devices: Lower Sales and Higher Operating Income

The Electronic Devices segment saw overall sales decrease by 75.2 billion yen to 1,255.7 billion yen (US\$13,359.0 million). Although the Storage Products business secured comparable year-on-year sales, the Semiconductor business saw lower sales. In Memories, sales increased in the second half due to an increase in sales volume, but lower overall sales for the full year period reflected price declines in the first half and the impact of production cutbacks due to an adjustment in production. Discretes and System LSIs also recorded lower sales on decline in demand.

Overall segment operating income increased by 27.2 billion yen to 41.4 billion yen (US\$440.6 million). As a result of price declines in the first half, Memories saw lower operating income. System LSIs saw a considerable improvement in operating income on a higher ratio of high value-added products. The Storage Products business secured operating income.

Social Infrastructure: Higher Sales and Same Level of Operating Income

The Social Infrastructure segment saw overall sales increase by 155.4 billion yen to 2,567.8 billion yen (US\$27,317.2 million). The Power Systems and Social Infrastructure businesses, most notably in energy-related areas, saw growth that reflected healthy performances in the Thermal & Hydro Power Systems business, along with good results in the overseas Nuclear Power Systems business and increased sales at Landis+Gyr AG. The Elevator and Building Systems business increased overseas sales and made acquisitions, while the Medical Systems business expanded sales in Japan and in emerging economies; both reported higher sales.

Overall segment operating income was the same as for the year-earlier period at 115.2 billion yen (US\$1,225.8 million). The domestic Nuclear Power Systems business saw lower Operating Income, although the Thermal & Hydro Power Systems business saw a healthy performance and the Transmission & Distribution Systems business and Landis+Gyr AG saw positive results. The Elevator and Building Systems and the Medical Systems businesses also recorded higher operating income on higher sales..

Home Appliances: Higher Sales and Lower Operating Income

The Home Appliances segment saw overall sales increase by 16.2 billion yen to 591.5 billion yen (US\$6,292.2 million). The Lighting business reported higher sales, primarily in LEDs, and the overseas Air-conditioning business and the White Goods business also recorded higher sales.

Overall segment operating income decreased by 0.3 billion yen to 1.8 billion yen (US\$18.5 million). The White Goods business saw sales decline due to factors that included currency exchange shifts, although the Lighting business saw a higher operating

income on higher sales.

The Home Appliances segment consolidated its lighting business subsidiaries and carried out structural reforms, including reorganizations of its operating bases, in order to expand growing business and strengthen its earnings structure.

Others: Lower Sales and Deteriorated Operating Income (Loss)

The Others segment saw sales decrease by 194.2 billion yen to 310.7 billion yen (US\$3,305.6 million) while its operating income deteriorated by 33.0 billion yen to -11.8 billion yen (-US\$125.3 million), reflecting the March 2012 transfer of all shares of Toshiba Mobile Display Co., Ltd. to Japan Display Inc.

Non-consolidated Results for FY2012

(Yen in billions)

	FY2012	Change from FY2011
Net sales	<u>2,899.0</u>	<u>-305.8</u>
Recurring profit (loss)	<u>-57.6</u>	<u>+9.8</u>
Net income (loss)	<u>-33.4</u>	<u>-19.8</u>

Non-consolidated net sales decreased by 305.8 billion yen to 2,899.0 billion yen (US\$30,840.9 million). Recurring profit (loss) improved by 9.8 billion yen to -57.6 billion yen (-US\$612.7 million). Net income (loss) deteriorated by 19.8 billion yen to -33.4 billion yen (-US\$355.8 million).

Consolidated Results for the Fourth Quarter FY2012 (January-March, 2013)

(Yen in billions)

	4Q of FY2012	Change from the 4Q of FY2011
Net sales	<u>1,749.4</u>	<u>+27.4</u>
Operating income (loss)	<u>49.0</u>	<u>-17.2</u>
Income (Loss) from continuing operations, before income taxes and noncontrolling interests	<u>21.4</u>	<u>-50.8</u>
Net income (loss) attributable to shareholders of the Company ^[1]	<u>-8.4</u>	<u>-21.5</u>

^[1] "The Company" refers to Toshiba Corporation.

Toshiba's consolidated sales for the fourth quarter of FY2012 (January-March, 2013) increased by 27.4 billion yen to 1,749.4 billion yen (US\$18,611.5 million), reflecting higher sales in all business segments, most notably the Social Infrastructure segment and the Home Appliances segment. Consolidated operating income (loss) decreased by 17.2 billion yen to 49.0 billion yen (US\$520.7 million). Although the Electronic Devices saw a higher operating income and Home Appliances segments reported improved operating income, the Social Infrastructure segment saw a decrease. Income (loss) from continuing operations, before income taxes and noncontrolling interests declined by 50.8 billion yen to 21.4 billion yen (US\$227.6 million), a result that reflects the impact of promoting business restructuring for the future. Net income (loss) attributable to shareholders of the Company decreased by 21.5 billion yen to -8.4 billion yen (-US\$89.0 million).

Consolidated Results for the Fourth Quarter of FY2012, by Segment (January-March, 2013)

(Yen in billions)

	Net Sales			Operating Income (Loss)	
		Change [*]			Change [*]
Digital Products	<u>376.8</u>	<u>+4.1</u>	+1%	<u>-23.6</u>	<u>-15.9</u>
Electronic Devices	<u>369.8</u>	<u>+6.3</u>	+2%	<u>18.2</u>	<u>+40.4</u>
Social Infrastructure	<u>887.4</u>	<u>+37.7</u>	+4%	<u>55.7</u>	<u>-33.6</u>
Home Appliances	159.8	<u>+24.0</u>	+18%	<u>1.7</u>	+3.7
Others	79.4	<u>-52.9</u>	-40%	<u>-3.5</u>	-11.1
Eliminations	-123.8	-	-	0.5	-
Total	<u>1,749.4</u>	<u>+27.4</u>	<u>+2%</u>	<u>49.0</u>	<u>-17.2</u>

(* Change from the year-earlier period)

Digital Products: Higher Sales and Deteriorated Operating Income (Loss)

The Digital Products segment saw overall sales increase by 4.1 billion yen to 376.8 billion yen (US\$4,007.8 million). While the PC business recorded a decrease, due to eroding demand in the United States and other factors, the Retail Information Systems and the Office Equipment businesses reported higher sales on positive effects from the acquisition of IBM's Retail Store Solutions business.

Overall segment operating income (loss) deteriorated by 15.9 billion yen to -23.6 billion yen (-US\$251.8 million). Although the Retail Information Systems and the Office Equipment businesses recorded higher operating income, the PC business saw deteriorated operating income.

Electronic Devices: Higher Sales and Improvement in Operating Income

Electronic Devices segment saw overall sales increase by 6.3 billion yen to 369.8 billion yen (US\$3,935.0 million). Although the System LSIs and the Storage Products business recorded lower sales on a decline in demand, Memories saw sales increase on increased sales volume.

Overall segment operating income increased by 40.4 billion yen to 18.2 billion yen (US\$194.2 million). Although the Storage Products business saw a lower operating income on lower sales, Memories saw a notable rise in operating income and System LSIs recorded a significant improvement.

Social Infrastructure: Higher Sales and Lower Operating Income

The Social Infrastructure segment saw overall sales increase by 37.7 billion yen to 887.4 billion yen (US\$9,441.1 million). Although the Nuclear Power Systems business saw sales decrease in Japan, the Transmission & Distribution Systems business and Landis+Gyr AG generated positive results. The Elevator and Building Systems and the Medical Systems business also reported solid sales.

Overall segment operating income decreased by 33.6 billion yen to 55.7 billion yen (US\$593.1 million). Landis+Gyr AG and the Medical Systems business recorded higher operating income on higher sales, but this could not compensate for lower operating income in Nuclear Power Systems business.

Home Appliances: Higher Sales and Improvement in Operating Income

The Home Appliances segment saw overall sales increase by 24.0 billion yen to 159.8 billion yen (US\$1,699.1 million). The Lighting business reported higher sales, primarily in LEDs, and the overseas Air-conditioning business and the White Goods business also recorded higher sales.

Overall segment operating income improved by 3.7 billion yen to 1.7 billion yen (US\$17.4 million). The Lighting business saw a higher operating income on higher sales.

Others: Lower Sales and Deteriorated Operating Income (Loss)

The Others segment saw sales decrease by 52.9 billion yen to 79.4 billion yen (US\$844.8 million) while its operating income decreased by 11.1 billion yen to -3.5 billion yen (-US\$37.4 million).

Note:

Toshiba Group's Consolidated Financial Statements and Quarterly Consolidated Financial Statements are based on U.S. generally accepted accounting principles ("GAAP").

Operating income (loss) is derived by deducting the cost of sales and selling, general and administrative expenses from net sales. This result is regularly reviewed to support decision-making in allocations of resources and to assess performance. Certain operating expenses such as restructuring charges and gains (losses) from sale or disposition of fixed assets are not included in it.

The Mobile Broadcasting business, the Mobile Phone business and the Optical Drive business have been classified as discontinued operations in the consolidated accounts in accordance with Accounting Standards Codification No. 205-20, "Presentation of Financial Statements – Discontinued Operations". The performances of these businesses are excluded from consolidated net sales, operating income (loss), and income (loss) from continuing operations, before income taxes and noncontrolling interests. Toshiba Group's net income (loss) is calculated by reflecting these business results to income (loss) from continuing operations, before income taxes and noncontrolling interests. Some data relating to the discontinued operation has been reclassified following corrections to the consolidated financial statements.

Prior-period data on consolidated segment information has been reclassified to conform with the current classification, mainly due to changes of the structure of Toshiba Group's organization in FY2012.

FY2013 Consolidated Forecast

The consolidated forecast for FY2013 is shown below.

Consolidated forecast (Yen in billions)

	FY2013 Forecast
Net sales	6,100.0
Operating income (loss)	260.0
Income (Loss) from continuing operations, before income taxes and noncontrolling interests	200.0
Net income (loss) attributable to shareholders of the Company ^[1]	100.0

^[1] “The Company” refers to Toshiba Corporation.

FY2013 Consolidated Forecast by Segment

Forecasts for consolidated net sales and operating income (loss) for FY2013 by industry segment are shown below.

(Yen in billions)

	Net Sales	Operating Income (Loss)
Digital Products	1,500.0	25.0
Electronic Devices	1,480.0	130.0
Social Infrastructure	2,820.0	170.0
Home Appliances	660.0	10.0
Others	300.0	-20.0
Eliminations and others	-660.0	-55.0
Total	6,100.0	260.0

Digital Products

Overall segment sales are expected to rise and operating income will move into the black. The Office Equipment business will see growth, as will the Retail Information Systems business, supported by the positive effect of the acquisition of IBM's Retail Store Solutions business. The Visual Products business is expected to record positive results.

Electronic Devices

Segment sales and operating income are expected to increase. Memories are expected to see higher sales and operating income, and Discretes, System LSIs and the integrated Storage business are expected to secure operating income.

Social Infrastructure

Segment sales and operating income are expected to increase on solid performances by the Power Systems and Industrial Systems businesses and the Medical Systems business.

Home Appliances:

Segment sales and operating income are expected to increase on a solid performance in the Lighting Systems business, centered on LEDs, and positive results in the Air-conditioning business.

(2) Financial Position and Cash Flows for FY2012

Total assets increased by 348.5 billion yen from the end of March 2012 to 6,021.6 billion yen (US\$64,059.6 million).

Shareholders' equity, or equity attributable to the shareholders of the Company, was 824.6 billion yen (US\$8,772.2 million), an increase of 105.9 billion yen from the end of March 2012. This reflects a rise in net income (loss) attributable to shareholders of the Company and a significant improvement in the accumulated other comprehensive income, due to the acceleration in yen depreciation and ensuing upturn in the stock market since the end of 2012.

Total interest-bearing debt increased by 235.8 billion yen since the end of March 2012 to 1,471.6 billion yen (US\$15,655.1 million). This reflected a rise of capital requirements to meet increased orders in the Social Infrastructure segment and for strategic investments for future growth.

As a result of the foregoing, the shareholders' equity ratio at the end of March 2013 was 13.7%, a 1.0-point increase from the end of March 2012, and the debt-to-equity ratio was 178%, a 5-point decrease from the end of March 2012.

Free cash flow was -64.0 billion yen (-US\$681.2 million), 24.3 billion yen lower than in the previous year, as cash flow from operating activities decreased mainly due to increased working capital. Additional funds to acquire the noncontrolling interests of Westinghouse are included in cash flow from financing activities.

Trend in main indices

	Mar./E 2010	Mar./E 2011	Mar./E 2012	Mar./E 2013
Shareholders' equity ratio (%)	<u>12.9</u>	<u>14.8</u>	<u>12.7</u>	<u>13.7</u>
Equity ratio based on market value (%)	<u>37.4</u>	<u>32.2</u>	<u>27.2</u>	<u>33.2</u>
Cash flow to interest-bearing debt ratio	<u>3.3</u>	3.1	<u>3.4</u>	10.2
Interest coverage ratio (multiples)	<u>14.6</u>	<u>11.1</u>	<u>10.6</u>	4.0

Note:

Shareholders' equity ratio: Shareholders' equity divided by total assets

Equity ratio based on market value: Market capitalization divided by total assets

Market capitalization is calculated by multiplying the closing stock price at the end of the relevant period by the number of shares issued, excluding shares owned by the Company.

Cash flow to interest-bearing debt ratio: Debt (average of the beginning and end of the term) divided by net cash provided by operating activities

Interest coverage ratio: Cash flow from operating activities divided by interest payments

Basic Dividend Policy, Dividend for FY 2012 and Outlook for FY 2013

Toshiba, while giving full consideration to such factors as the strategic investments necessary to secure medium- to long-term growth, seeks to achieve continuous increases in its actual dividend payments, in line with a payout ratio in the region of 30 percent, on a consolidated basis.

Following full consideration of the strategic investments necessary to secure medium- to long-term growth, the business results, the Company's financial position and shareholders' expectations, Toshiba has decided to pay both an interim dividend and a year-end dividend. Toshiba paid 4.0 yen per share as the interim dividend and the year-end dividend has been set at 4.0 yen per share. As a result, the annual dividend for FY 2012 will be 8.0 yen per share.

Toshiba will carefully examine and decide on the dividend plan for the next term, FY2013, in light of the Group's financial position, strategic investment plans and other factors. The Company will announce the dividend for FY2013 as soon as it is determined.

2. Business Group Status

As of the end of March 2013, Toshiba Group comprised 590 consolidated subsidiaries and its principal operations were in the Digital Products, Electronic Devices, Social Infrastructure and Home Appliances business domains. Of the consolidated subsidiaries, 131 were involved in Digital Products, 44 in Electronic Devices, 290 in Social Infrastructure, 56 in Home Appliances and 69 in others. The number of consolidated subsidiaries was 36 more than at the end of March 2012. Two hundred affiliates were accounted for by the equity method as of the end of March 2013.

Major changes from the most recent financial report (dated June 22, 2012) are as below.

Aug. 2012	Toshiba TEC Corporation established Toshiba Global Commerce Solutions Holdings Corporation, a holding company, following the IBM's transfer of its Retail Store Solutions business to Toshiba TEC. Toshiba TEC also established and started operation in the U.S. of Toshiba Global Commerce Solutions.
Oct. 2012	Toshiba Lighting & Technology Corporation, which handles general lighting equipment for residences and facilities, absorbed Harison Toshiba Lighting Inc., a company that handles industrial lighting.
Dec. 2012	The Company acquired additional shares in and consolidated NuFlare Technology, Inc.

3. Basic Management Policy

The environment in which the Company operates has rapidly changed through, for example, governments define new policies for achieving energy security and dramatic advances in information and communications technologies. In responding, Toshiba Group has focused its efforts on selected businesses and proactive investments in promising fields, enhancing the profitability of existing businesses, and disposing of businesses seen as unlikely to show profitable growth. The Group will enhance its competitiveness through strategic technological development and mergers and acquisitions, aiming at continuous growth by promoting business structure transformation and business restructuring.

(1) Business structure transformation

In order to secure profit and future growth, the Group will enhance focus businesses while promoting Total Energy Innovation and Total Storage Innovation to support realization of the Company's Smart Community concept.

While steadily creating world first and world No. 1 products and services, the Group will continue to develop "local-fit" products that meet local needs, primarily in emerging economies, and by promoting "local-fit reversing" bring those products to advanced economies.

1) Total Energy Innovation

In responding to trends for diversified energy supply and more efficient use of energy, the Group will provide comprehensive solutions in power generation equipment, transmission and distribution equipment, and safe, highly efficient electricity storage.

2) Total Storage Innovation

As progress is made in the shift to big data and ubiquitous networks, the Group will establish cloud service platforms by developing information and communications technology in collaboration with partners and also seek to develop infrastructure to support its business deployment and competitiveness.

3) Acceleration and enhancement of focus businesses for future growth

The Group will further accelerate expansion in the following focus businesses, in an attempt to secure future growth and establish new profit centers.

- Integrated Storage
- Smart Community
- Power Electronics and EV
- Renewable Energy
- Healthcare
- Digital Fusion Products and Services

4) Creation of world's first and world No. 1 products and services

The Group will aim to create new business fields ahead of its competitors with attractive world's first products and services, while achieving high profitability with products and services that continue to secure world No. 1 shares.

5) Business expansion in emerging economies

In emerging economies with high growth rates, Toshiba will seek to expand sales with profit by reinforcing its business bases, including sales and marketing channels, and also by increasing the number of overseas sales staff. The Company will also facilitate localization of product development along with manufacturing, so as to allow its products to reflect the needs of growing economies on a timely manner. Furthermore, the Company will sell excellent products and services developed in emerging economies in advanced economies, aiming to expand its portfolio of globally competitive products and services.

(2) Business restructuring

The Group will promote business restructuring aimed at securing positive income and high profitability in all businesses, further assure efficient operations and effective use of properties and continue to channel major resources to growth fields.

In an attempt to minimize impacts from fluctuations in foreign exchange rates, the Group will continue to expand globally optimized production and procurement and to secure multiple suppliers. While consolidating and optimizing facilities for sales, service and production in Japan and abroad, the Group will also achieve a structure that maximizes Group synergies, in addition to streamlining through consolidation. Furthermore, the Group will strengthen its business structure and business continuity management by promoting thorough inventory management and securing financial resources.

(3) Strategies by segment

On the basis of these group-wide policies, the Group will execute growth strategies by segment.

1) Digital Products

With an eye to securing positive operating income in the Visual Products business, the Company transferred design and development functions at Fukaya Complex to Ome Complex in FY2012. The Group aims to overcome a situation that places too much importance on trade with mass retailers and establish a reliably profitable business structure.

In the retailing and distribution sector, the Group has acquired the Retail Store Solutions business of International Business Machines Corporation (IBM) of the United States. Taking advantage of global share after the acquisition of IBM's business, the Company aims to become a global one-stop solutions company that offers distributors a comprehensive package of point-of-sales systems, software and applications.

2) Electronic Devices

The Company will achieve a larger share by expanding its line-up of corporate products, the base for the integrated storage business.

In product development, while steadily developing next generation NAND flash memories and white LEDs ahead of its competitors, the Group will focus on development of products that use gallium nitride and other new materials, which will support next generation technologies.

3) Social Infrastructure

The Group aims to secure optimal business expansion by allocating resources to overseas facilities and accelerating the expansion of local production for local consumption, and thereby enhancing business bases deeply rooted in local markets. In addition to the Thermal & Hydro Power business, where the Group is focusing on expansion in Asia, India and Latin America, the Group aims to secure expansion in the Transmission & Distribution business by providing a solutions package covering equipment, systems, operation and maintenance. In the Elevator and Building Systems business and the Medical Systems business, the Group will emphasize overseas production.

In the Nuclear Power Systems business, the Group will continue to support the stabilization of Fukushima Daiichi nuclear power plant and to promote marketing of leading-edge nuclear power plants, as well as the development of future generations of nuclear power plants.

4) Home Appliances

In the Lighting business, the Group will strive to expand overseas business and increase sales of systems for building solutions. The Group will proactively expand the White Goods business overseas mainly by marketing world No. 1 products in energy-saving performance.

(4) CSR and environmental management

Toshiba Group will continue to push forward with environmental management as one of the world's foremost eco-companies. The Group will steadily implement

environmental action plans by creating highly environmentally-friendly products, expanding business globally with advanced low carbon technology and achieving a world-leading eco-friendly business structure.

In addition, the Company will promote an environmental assessment system, covering both upstream and downstream operations, on adoption of Scope 3 (the new standard for calculation and reporting of greenhouse gas emissions including corporate supply chains).

The Group will continue to support private-sector activities, employment and medical treatment, industrial development and personnel training in the region hit by the Great East Japan Earthquake on a mid- and long-term basis.

Even though severe business conditions continue, the Group will continue to implement the transformations necessary to establish a business structure that can secure high profitability. Further to this, the Group will promote business structure transformation in order to build foundations for new profit bases by encouraging imagination and the multiplier effect of innovation, and will take on the challenge of becoming an even stronger global contender.

Disclaimer:

This report of business results contains forward-looking statements concerning future plans, strategies and the performance of Toshiba Group. These statements are based on management's assumptions and beliefs in light of the economic, financial and other data currently available. Since Toshiba Group is promoting business under various market environments in many countries and regions, they are subject to a number of their risks and uncertainties. Toshiba therefore wishes to caution readers that actual results might differ materially from our expectations. Major risk factors that may have a material influence on results are indicated below, though this list is not necessarily exhaustive.

- Major disasters, including earthquakes and typhoons;
- Disputes, including lawsuits, in Japan and other countries;
- Success or failure of alliances or joint ventures promoted in collaboration with other companies;
- Success or failure of new businesses or R&D investment;
- Changes in political and economic conditions in Japan and abroad; unexpected regulatory changes;
- Rapid changes in the supply and demand situation in major markets and intensified price competition;
- Significant capital expenditure for production facilities and rapid changes in the market;
- Changes in financial markets, including fluctuations in interest rates and exchange

rates.

Note:

For convenience only, all dollar figures used in reporting fiscal year 2012 results are valued at 94 yen to the US dollar.

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Toshiba Group

Consolidated Financial Statements

For Fiscal Year 2012 (April 1, 2012 to March 31, 2013)

Outline

(¥ in billions, US\$ in millions, except for earnings per share)

	Years ended March 31				2013
	2013(A)	2012(B)	(A)-(B)	(A)/(B)	
Net sales	<u>¥5,722.2</u>	<u>¥5,996.4</u>	<u>¥(274.2)</u>	95%	<u>\$60,875.0</u>
Operating income	<u>92.1</u>	<u>114.9</u>	<u>(22.8)</u>	80%	<u>979.3</u>
Income from continuing operations, before income taxes and noncontrolling interests	<u>74.9</u>	<u>61.4</u>	<u>13.5</u>	122%	<u>797.1</u>
Net income attributable to shareholders of the Company	<u>13.4</u>	<u>3.2</u>	<u>10.2</u>	420%	<u>142.8</u>
Basic earnings per share attributable to shareholders of the Company	<u>¥3.17</u>	<u>¥0.75</u>	<u>¥2.42</u>	/	<u>\$0.03</u>
Diluted earnings per share attributable to shareholders of the Company	<u>¥3.17</u>	<u>¥0.74</u>	<u>¥2.43</u>	/	<u>\$0.03</u>

Notes:

- 1) Consolidated Financial Statements are based on generally accepted accounting principles in the U.S.
- 2) The Company has 590 consolidated subsidiaries.
- 3) The U.S. dollar is valued at ¥94 throughout this statement for convenience only.
- 4) Some data relating to the discontinued operation has been reclassified following corrections to the consolidated financial statements.

Comparative Consolidated Balance Sheets

(¥ in millions, US\$ in thousands)

	Years ended March 31			
	2013(A)	2012(B)	(A)-(B)	2013
Assets				
Current assets	<u>¥3,108,730</u>	¥2,995,064	¥113,666	<u>\$33,071,596</u>
Cash and cash equivalents	209,169	214,305	(5,136)	2,225,202
Notes and accounts receivable, trade	<u>1,360,826</u>	1,296,862	63,964	<u>14,476,872</u>
Inventories	<u>940,238</u>	854,297	85,941	<u>10,002,532</u>
Prepaid expenses and other current assets	<u>598,497</u>	629,600	(31,103)	<u>6,366,990</u>
Long-term receivables	30,379	49,164	(18,785)	323,181
Investments	<u>675,897</u>	651,025	24,872	<u>7,190,394</u>
Property, plant and equipment	<u>822,299</u>	781,670	40,629	<u>8,747,861</u>
Other assets	<u>1,384,298</u>	1,196,141	188,157	<u>14,726,574</u>
Total assets	<u>¥6,021,603</u>	¥5,673,064	¥348,539	<u>\$64,059,606</u>
Liabilities and equity				
Current liabilities	<u>¥2,868,734</u>	¥2,738,435	¥130,299	<u>\$30,518,447</u>
Short-term borrowings and current portion of long-term debt	433,128	326,141	106,987	4,607,745
Notes and accounts payable, trade	<u>1,200,429</u>	1,290,902	(90,473)	<u>12,770,521</u>
Other current liabilities	<u>1,235,177</u>	1,121,392	113,785	<u>13,140,181</u>
Accrued pension and severance costs	715,450	779,414	(63,964)	7,611,170
Long-term debt and other liabilities	<u>1,231,596</u>	1,071,357	160,239	<u>13,102,085</u>
Equity	<u>1,205,823</u>	1,083,858	121,965	<u>12,827,904</u>
Equity attributable to shareholders of the Company	<u>824,584</u>	718,664	105,920	<u>8,772,170</u>
Common stock	439,901	439,901	0	4,679,798
Additional paid-in capital	<u>401,594</u>	396,789	4,805	<u>4,272,276</u>
Retained earnings	<u>428,569</u>	449,023	(20,454)	<u>4,559,245</u>
Accumulated other comprehensive loss	<u>(443,938)</u>	(565,551)	121,613	<u>(4,722,745)</u>
Treasury stock	(1,542)	(1,498)	(44)	(16,404)
Equity attributable to noncontrolling interests	<u>381,239</u>	365,194	16,045	<u>4,055,734</u>
Total liabilities and equity	<u>¥6,021,603</u>	¥5,673,064	¥348,539	<u>\$64,059,606</u>

Breakdown of accumulated other comprehensive loss

Unrealized gains on securities	¥78,165	¥57,093	¥21,072	\$831,542
Foreign currency translation adjustments	<u>(219,546)</u>	<u>(283,834)</u>	64,288	<u>(2,335,596)</u>
Pension liability adjustments	<u>(301,584)</u>	(338,348)	36,764	<u>(3,208,340)</u>
Unrealized losses on derivative instruments	(973)	(462)	(511)	(10,351)
Total interest-bearing debt	<u>¥1,471,576</u>	¥1,235,761	¥235,815	<u>\$15,655,064</u>

Comparative Consolidated Statements of Operations

1. Fiscal Year ended March 31

(¥ in millions, US\$ in thousands)

	Years ended March 31				
	2013(A)	2012(B)	(A)-(B)	(A)/(B)	2013
Sales and other income					
Net sales	<u>¥5,722,248</u>	¥5,996,414	¥(274,166)	95%	<u>\$60,874,979</u>
Interest	<u>4,423</u>	4,074	349	109%	<u>47,053</u>
Dividends	<u>7,716</u>	6,121	1,595	126%	<u>82,085</u>
Other income	<u>122,315</u>	96,032	26,283	127%	<u>1,301,224</u>
Costs and expenses					
Cost of sales	<u>4,413,476</u>	4,628,451	(214,975)	95%	<u>46,951,872</u>
Selling, general and administrative	<u>1,216,719</u>	1,253,061	(36,342)	97%	<u>12,943,820</u>
Interest	<u>32,677</u>	31,815	862	103%	<u>347,628</u>
Other expense	<u>118,904</u>	127,887	(8,983)	93%	<u>1,264,936</u>
Income from continuing operations, before income taxes and noncontrolling interests	<u>74,926</u>	61,427	13,499	122%	<u>797,085</u>
Income taxes	<u>38,356</u>	48,440	(10,084)	79%	<u>408,042</u>
Income from continuing operations, before noncontrolling interests	<u>36,570</u>	12,987	23,583	282%	<u>389,043</u>
Loss from discontinued operations, before noncontrolling interests	<u>(4,983)</u>	(1,161)	(3,822)	—	<u>(53,011)</u>
Net income before noncontrolling interests	<u>31,587</u>	11,826	19,761	267%	<u>336,032</u>
Less: Net income attributable to noncontrolling interests	<u>18,162</u>	8,632	9,530	210%	<u>193,213</u>
Net income attributable to shareholders of the Company	<u>¥13,425</u>	¥3,194	¥10,231	420%	<u>\$142,819</u>

2. Fourth Quarter ended March 31

(¥ in millions, US\$ in thousands)

	Three months ended March 31				
	2013(A)	2012(B)	(A)-(B)	(A)/(B)	2013
Sales and other income					
Net sales	<u>¥1,749,483</u>	<u>¥1,722,021</u>	<u>¥27,462</u>	<u>102%</u>	<u>\$18,611,521</u>
Interest	<u>1,657</u>	<u>1,071</u>	<u>586</u>	<u>155%</u>	<u>17,627</u>
Dividends	<u>2,937</u>	<u>2,381</u>	<u>556</u>	<u>123%</u>	<u>31,245</u>
Other income	<u>41,195</u>	<u>59,817</u>	<u>(18,622)</u>	<u>69%</u>	<u>438,245</u>
Costs and expenses					
Cost of sales	<u>1,367,608</u>	<u>1,332,291</u>	<u>35,317</u>	<u>103%</u>	<u>14,549,021</u>
Selling, general and administrative	<u>332,930</u>	<u>323,545</u>	<u>9,385</u>	<u>103%</u>	<u>3,541,809</u>
Interest	<u>8,413</u>	<u>9,539</u>	<u>(1,126)</u>	<u>88%</u>	<u>89,500</u>
Other expense	<u>64,928</u>	<u>47,644</u>	<u>17,284</u>	<u>136%</u>	<u>690,723</u>
Income from continuing operations, before income taxes and noncontrolling interests	<u>21,393</u>	<u>72,271</u>	<u>(50,878)</u>	<u>30%</u>	<u>227,585</u>
Income taxes	<u>21,761</u>	<u>53,082</u>	<u>(31,321)</u>	<u>41%</u>	<u>231,500</u>
Income (loss) from continuing operations, before noncontrolling interests	<u>(368)</u>	<u>19,189</u>	<u>(19,557)</u>	<u>—</u>	<u>(3,915)</u>
Loss from discontinued operations, before noncontrolling interests	<u>(1,821)</u>	<u>(823)</u>	<u>(998)</u>	<u>—</u>	<u>(19,372)</u>
Net income (loss) before noncontrolling interests	<u>(2,189)</u>	<u>18,366</u>	<u>(20,555)</u>	<u>—</u>	<u>(23,287)</u>
Less: Net income attributable to noncontrolling interests	<u>6,177</u>	<u>5,226</u>	<u>951</u>	<u>118%</u>	<u>65,713</u>
Net income (loss) attributable to shareholders of the Company	<u>¥(8,366)</u>	<u>¥13,140</u>	<u>¥(21,506)</u>	<u>—</u>	<u>\$(89,000)</u>

Comparative Consolidated Statements of Comprehensive Income

1. Fiscal Year ended March 31

(¥ in millions, US\$ in thousands)

	Years ended March 31				
	2013(A)	2012(B)	(A)-(B)	(A)/(B)	2013
Net income before noncontrolling interests	<u>¥31,587</u>	<u>¥11,826</u>	<u>¥19,761</u>	<u>267%</u>	<u>\$336,032</u>
Other comprehensive income (loss), net of tax					
Unrealized gains (losses) on securities	25,571	(5,324)	30,895	—	272,032
Foreign currency translation adjustments	<u>145,066</u>	<u>(11,007)</u>	<u>156,073</u>	—	<u>1,543,256</u>
Pension liability adjustments	38,506	(33,619)	72,125	—	409,638
Unrealized losses on derivative instruments	(841)	(659)	(182)	—	(8,947)
Total other comprehensive income (loss)	<u>208,302</u>	<u>(50,609)</u>	<u>258,911</u>	—	<u>2,215,979</u>
Comprehensive income (loss)	<u>239,889</u>	<u>(38,783)</u>	<u>278,672</u>	—	<u>2,552,011</u>
Less: Comprehensive income attributable to noncontrolling interests	<u>60,037</u>	<u>3,969</u>	<u>56,068</u>	—	<u>638,692</u>
Comprehensive income (loss) attributable to shareholders of the Company	<u>¥179,852</u>	<u>¥(42,752)</u>	<u>¥222,604</u>	—	<u>\$1,913,319</u>

2. Fourth Quarter ended March 31

(¥ in millions, US\$ in thousands)

	Three months ended March 31				
	2013(A)	2012(B)	(A)-(B)	(A)/(B)	2013
Net income (loss) before noncontrolling interests	<u>¥(2,189)</u>	<u>¥18,366</u>	<u>¥16,177</u>	—	<u>\$(23,287)</u>
Other comprehensive income (loss), net of tax					
Unrealized gains on securities	21,086	14,622	6,464	144%	224,319
Foreign currency translation adjustments	<u>81,907</u>	<u>62,231</u>	<u>19,676</u>	132%	<u>871,351</u>
Pension liability adjustments	23,055	(46,948)	70,003	—	245,266
Unrealized gains (losses) on derivative instruments	3,031	(831)	3,862	—	32,245
Total other comprehensive income	<u>129,079</u>	<u>29,074</u>	<u>100,005</u>	<u>444%</u>	<u>1,373,181</u>
Comprehensive income	<u>126,890</u>	<u>47,440</u>	<u>79,450</u>	<u>267%</u>	<u>1,349,894</u>
Less: Comprehensive income attributable to noncontrolling interests	<u>24,956</u>	<u>19,522</u>	<u>5,434</u>	<u>128%</u>	<u>265,490</u>
Comprehensive income attributable to shareholders of the Company	<u>¥101,934</u>	<u>¥27,918</u>	<u>¥74,016</u>	<u>365%</u>	<u>\$1,084,404</u>

Comparative Consolidated Statements of Cash Flows

(¥ in millions, US\$ in thousands)

	Years ended March 31			
	2013(A)	2012(B)	(A)-(B)	2013
Cash flows from operating activities				
Net income before noncontrolling interests	<u>¥31,587</u>	<u>¥11,826</u>	<u>¥19,761</u>	<u>\$336,032</u>
Depreciation and amortization	<u>197,747</u>	<u>242,913</u>	<u>(45,166)</u>	<u>2,103,691</u>
Equity in earnings of affiliates, net of dividends	<u>(13,889)</u>	<u>(13,926)</u>	<u>37</u>	<u>(147,755)</u>
(Increase) decrease in notes and accounts receivable, trade	<u>6,369</u>	<u>(195,502)</u>	<u>201,871</u>	<u>67,755</u>
Increase in inventories	<u>(24,804)</u>	<u>(2,405)</u>	<u>(22,399)</u>	<u>(263,872)</u>
Increase (decrease) in notes and accounts payable, trade	<u>(167,415)</u>	<u>124,495</u>	<u>(291,910)</u>	<u>(1,781,011)</u>
Others	<u>102,721</u>	<u>170,096</u>	<u>(67,375)</u>	<u>1,092,777</u>
Adjustments to reconcile net income before noncontrolling interests to net cash provided by operating activities	<u>100,729</u>	<u>325,671</u>	<u>224,942</u>	<u>1,071,585</u>
Net cash provided by operating activities	<u>132,316</u>	<u>337,497</u>	<u>(205,181)</u>	<u>1,407,617</u>
Cash flows from investing activities				
Proceeds from sale of property, plant and equipment, intangible assets and securities	<u>91,548</u>	<u>113,456</u>	<u>(21,908)</u>	<u>973,915</u>
Acquisition of property, plant and equipment	<u>(266,581)</u>	<u>(291,733)</u>	<u>25,152</u>	<u>(2,835,968)</u>
Acquisition of intangible assets	<u>(29,630)</u>	<u>(39,426)</u>	<u>9,796</u>	<u>(315,213)</u>
Purchase of securities	<u>(9,203)</u>	<u>(18,435)</u>	<u>9,232</u>	<u>(97,904)</u>
Decrease in investments in affiliates	<u>24,616</u>	<u>15,444</u>	<u>9,172</u>	<u>261,872</u>
Others	<u>(7,097)</u>	<u>(156,533)</u>	<u>149,436</u>	<u>(75,500)</u>
Net cash used in investing activities	<u>(196,347)</u>	<u>(377,227)</u>	<u>180,880</u>	<u>(2,088,798)</u>
Cash flows from financing activities				
Proceeds from long-term debt	<u>350,101</u>	<u>370,911</u>	<u>(20,810)</u>	<u>3,724,479</u>
Repayment of long-term debt	<u>(208,865)</u>	<u>(206,325)</u>	<u>(2,540)</u>	<u>(2,221,968)</u>
Increase (decrease) in short-term borrowings, net	<u>66,885</u>	<u>(130,767)</u>	<u>197,652</u>	<u>711,543</u>
Dividends paid	<u>(42,547)</u>	<u>(37,007)</u>	<u>(5,540)</u>	<u>(452,628)</u>
Others	<u>(123,802)</u>	<u>448</u>	<u>(124,250)</u>	<u>(1,317,043)</u>
Net cash provided by (used in) financing activities	<u>41,772</u>	<u>(2,740)</u>	<u>44,512</u>	<u>444,383</u>
Effect of exchange rate changes on cash and cash equivalents	<u>17,123</u>	<u>(2,065)</u>	<u>19,188</u>	<u>182,160</u>
Net decrease in cash and cash equivalents	<u>(5,136)</u>	<u>(44,535)</u>	<u>39,399</u>	<u>(54,638)</u>
Cash and cash equivalents at beginning of the year	<u>214,305</u>	<u>258,840</u>	<u>(44,535)</u>	<u>2,279,840</u>
Cash and cash equivalents at end of the year	<u>¥209,169</u>	<u>¥214,305</u>	<u>¥(5,136)</u>	<u>\$2,225,202</u>

Industry Segment Information

1. Fiscal Year ended March 31

(¥ in millions, US\$ in thousands)

		Years ended March 31				
		2013(A)	2012(B)	(A)-(B)	(A)/(B)	2013
Net sales (Share of total sales)	Digital Products	<u>¥1,430,656</u> (23%)	<u>¥1,663,554</u> (26%)	<u>¥(232,898)</u> (-3%)	86%	<u>\$15,219,745</u>
	Electronic Devices	<u>1,255,743</u> (20%)	<u>1,330,897</u> (20%)	<u>(75,154)</u> (-)	94%	<u>13,358,968</u>
	Social Infrastructure	<u>2,567,819</u> (42%)	<u>2,412,355</u> (37%)	<u>155,464</u> (5%)	106%	<u>27,317,223</u>
	Home Appliances	<u>591,467</u> (10%)	<u>575,300</u> (9%)	<u>16,167</u> (1%)	103%	<u>6,292,202</u>
	Others	<u>310,723</u> (5%)	<u>504,925</u> (8%)	<u>(194,202)</u> (-3%)	62%	<u>3,305,564</u>
	Total	<u>6,156,408</u> (100%)	<u>6,487,031</u> (100%)	<u>(330,623)</u>	95%	<u>65,493,702</u>
	Eliminations	<u>(434,160)</u>	<u>(490,617)</u>	<u>56,457</u>	—	<u>(4,618,723)</u>
Consolidated		<u>¥5,722,248</u>	<u>¥5,996,414</u>	<u>¥(274,166)</u>	95%	<u>\$60,874,979</u>
Segment operating income (loss)	Digital Products	<u>¥(55,721)</u>	<u>¥(39,439)</u>	<u>¥(16,282)</u>	—	<u>\$(592,777)</u>
	Electronic Devices	<u>41,413</u>	<u>14,196</u>	<u>27,217</u>	292%	<u>440,564</u>
	Social Infrastructure	<u>115,227</u>	<u>115,176</u>	<u>51</u>	100%	<u>1,225,819</u>
	Home Appliances	<u>1,737</u>	<u>2,070</u>	<u>(333)</u>	84%	<u>18,479</u>
	Others	<u>(11,774)</u>	<u>21,223</u>	<u>(32,997)</u>	—	<u>(125,255)</u>
	Total	<u>90,882</u>	<u>113,226</u>	<u>(22,344)</u>	80%	<u>966,830</u>
	Eliminations	<u>1,171</u>	<u>1,676</u>	<u>(505)</u>	—	<u>12,457</u>
Consolidated		<u>¥92,053</u>	<u>¥114,902</u>	<u>¥(22,849)</u>	80%	<u>\$979,287</u>

2. Fourth Quarter ended March 31

(¥ in millions, US\$ in thousands)

		Three months ended March 31				
		2013(A)	2012(B)	(A)-(B)	(A)/(B)	2013
Net sales (Share of total sales)	Digital Products	<u>¥376,737</u> (20%)	<u>¥372,798</u> (20%)	<u>¥3,939</u> (-)	101%	<u>\$4,007,840</u>
	Electronic Devices	<u>369,889</u> (20%)	<u>363,536</u> (20%)	<u>6,353</u> (-)	102%	<u>3,934,989</u>
	Social Infrastructure	<u>887,467</u> (47%)	<u>849,646</u> (46%)	<u>37,821</u> (1%)	104%	<u>9,441,138</u>
	Home Appliances	<u>159,718</u> (9%)	135,746 (7%)	<u>23,972</u> (2%)	118%	<u>1,699,128</u>
	Others	<u>79,408</u> (4%)	<u>132,315</u> (7%)	<u>(52,907)</u> (-3%)	60%	<u>844,766</u>
	Total	<u>1,873,219</u> (100%)	<u>1,854,041</u> (100%)	<u>19,178</u>	101%	<u>19,927,861</u>
	Eliminations	<u>(123,736)</u>	<u>(132,020)</u>	<u>8,284</u>	—	<u>(1,316,340)</u>
Consolidated		<u>¥1,749,483</u>	<u>¥1,722,021</u>	<u>¥27,462</u>	102%	<u>\$18,611,521</u>
Segment operating income (loss)	Digital Products	<u>¥(23,666)</u>	<u>¥(7,618)</u>	<u>¥(16,048)</u>	—	<u>\$(251,766)</u>
	Electronic Devices	<u>18,257</u>	<u>(22,171)</u>	<u>40,428</u>	—	<u>194,223</u>
	Social Infrastructure	<u>55,751</u>	<u>89,301</u>	<u>(33,550)</u>	62%	<u>593,096</u>
	Home Appliances	<u>1,637</u>	<u>(2,061)</u>	<u>3,698</u>	—	<u>17,415</u>
	Others	<u>(3,515)</u>	<u>7,543</u>	<u>(11,058)</u>	—	<u>(37,394)</u>
	Total	<u>48,464</u>	<u>64,994</u>	<u>(16,530)</u>	75%	<u>515,574</u>
	Eliminations	<u>481</u>	<u>1,191</u>	<u>(710)</u>	—	<u>5,117</u>
Consolidated		<u>¥48,945</u>	<u>¥66,185</u>	<u>¥(17,240)</u>	74%	<u>\$520,691</u>

Notes:

- 1) Segment sales totals include intersegment transactions.
- 2) Segment operating income (loss) is derived by deducting the segment's cost of sales and selling, general and administrative expenses from net sales. Certain operating expenses such as restructuring charges and gains (losses) from the sale or disposition of fixed assets have been excluded from segment operating income (loss) presentation herein.
- 3) Prior-period data relating to the consolidated segment information has been reclassified to conform with the current classification, mainly due to changes of the structure of Toshiba Group's internal organization in FY2012.
- 4) Some data relating to the discontinued operation has been reclassified following corrections to the consolidated financial statements.

Net Sales by Region**1. Fiscal Year ended March 31**

(¥ in millions, US\$ in thousands)

	Years ended March 31				2013
	2013(A)	2012(B)	(A)-(B)	(A)/(B)	
Japan	<u>¥2,625,098</u> (46%)	<u>¥2,774,249</u> (46%)	<u>¥(149,151)</u> (-)	95%	<u>\$27,926,575</u>
Overseas	<u>3,097,150</u> (54%)	<u>3,222,165</u> (54%)	<u>(125,015)</u> (-)	96%	<u>32,948,404</u>
Asia	<u>984,314</u> (17%)	<u>1,071,036</u> (18%)	<u>(86,722)</u> (-1%)	92%	<u>10,471,426</u>
North America	<u>1,067,106</u> (19%)	<u>1,125,851</u> (19%)	<u>(58,745)</u> (-)	95%	<u>11,352,191</u>
Europe	<u>725,193</u> (13%)	<u>732,330</u> (12%)	<u>(7,137)</u> (1%)	99%	<u>7,714,819</u>
Others	<u>320,537</u> (5%)	<u>292,948</u> (5%)	<u>27,589</u> (-)	109%	<u>3,409,968</u>
Net Sales	<u>¥5,722,248</u> (100%)	<u>¥5,996,414</u> (100%)	<u>¥(274,166)</u>	95%	<u>\$60,874,979</u>

2. Fourth Quarter ended March 31

(¥ in millions, US\$ in thousands)

	Three months ended March 31				2013
	2013(A)	2012(B)	(A)-(B)	(A)/(B)	
Japan	<u>¥848,037</u> (48%)	<u>¥871,527</u> (51%)	<u>¥(23,490)</u> (-3%)	97%	<u>\$9,021,670</u>
Overseas	<u>901,446</u> (52%)	<u>850,494</u> (49%)	<u>50,952</u> (3%)	106%	<u>9,589,851</u>
Asia	<u>269,945</u> (16%)	<u>274,175</u> (16%)	<u>(4,230)</u> (-)	98%	<u>2,871,755</u>
North America	<u>318,187</u> (18%)	<u>299,851</u> (17%)	<u>18,336</u> (1%)	106%	<u>3,384,968</u>
Europe	<u>219,517</u> (13%)	<u>198,608</u> (11%)	<u>20,909</u> (2%)	111%	<u>2,335,287</u>
Others	<u>93,797</u> (5%)	<u>77,860</u> (5%)	<u>15,937</u> (-)	120%	<u>997,841</u>
Net Sales	<u>¥1,749,483</u> (100%)	<u>¥1,722,021</u> (100%)	<u>¥27,462</u>	102%	<u>\$18,611,521</u>

Notes:

1) Net sales by region is determined based upon the locations of the customers.

2) Some data relating to the discontinued operation has been reclassified following corrections to the consolidated financial statements.

Toshiba Corporation
Non-Consolidated Financial Statements
 For Fiscal Year 2012 (April 1, 2012 to March 31, 2013)

Outline

(¥ in billions, US\$ in millions, except for items marked by asterisk)

	Years ended March 31				2013
	2013(A)	2012(B)	(A)-(B)	(A)/(B)	
Net Sales	<u>¥2,899.0</u>	¥3,204.8	¥(305.8)	90%	<u>\$30,840.9</u>
Recurring loss	<u>(57.6)</u>	(67.4)	9.8	—	<u>(612.7)</u>
Net <u>loss</u>	<u>(33.4)</u>	(13.6)	(19.8)	—	<u>(355.8)</u>
<u>Losses per share</u> *	<u>¥(7.90)</u>	¥(3.21)	¥(4.69)	/	<u>\$ (0.08)</u>
Full-term dividend*	<u>¥8.00</u>	¥8.00	¥0.00	/	<u>\$0.09</u>
Year-end dividend*	<u>¥4.00</u>	¥4.00	¥0.00	/	<u>\$0.04</u>

Note: The U.S.dollar is valued at ¥94 throughout this statement for convenience only.

Comparative Non-Consolidated Statements of Income

(¥ in millions, US\$ in thousands)

	Years ended March 31				
	2013(A)	2012(B)	(A)-(B)	(A)/(B)	2013
<u>Net sales</u>	<u>¥2,899,040</u>	¥3,204,794	<u>¥(305,754)</u>	90 %	<u>\$30,840,851</u>
Cost of sales	<u>2,511,208</u>	2,788,089	<u>(276,881)</u>	90 %	<u>26,714,979</u>
Gross margin	<u>387,831</u>	416,704	<u>(28,873)</u>	93 %	<u>4,125,862</u>
Selling, general and administrative expenses	<u>432,538</u>	466,497	<u>(33,959)</u>	93 %	<u>4,601,468</u>
<u>Operating loss</u>	<u>(44,706)</u>	<u>(49,792)</u>	5,086	-	<u>(475,596)</u>
Non-operating income (a)	<u>72,113</u>	74,909	<u>(2,796)</u>	96 %	<u>767,160</u>
Non-operating expenses (b)	<u>85,002</u>	92,495	<u>(7,493)</u>	92 %	<u>904,277</u>
(a)-(b)	<u>(12,889)</u>	<u>(17,586)</u>	4,697	-	<u>(137,117)</u>
<u>Recurring loss</u>	<u>(57,594)</u>	<u>(67,378)</u>	9,784	-	<u>(612,702)</u>
Extraordinary gains(c)	<u>27,657</u>	58,364	<u>(30,707)</u>	47 %	<u>294,223</u>
Extraordinary losses(d)	<u>36,525</u>	48,201	<u>(11,676)</u>	76 %	<u>388,564</u>
(c)-(d)	<u>(8,868)</u>	10,163	<u>(19,031)</u>	-	<u>(94,340)</u>
<u>Loss before taxes</u>	<u>(66,462)</u>	<u>(57,215)</u>	<u>(9,247)</u>	-	<u>(707,043)</u>
<u>Net loss</u>	<u>¥(33,443)</u>	¥(13,574)	<u>¥(19,869)</u>	-	<u>\$(355,777)</u>

Comparative Non-Consolidated Balance Sheets

(¥ in millions, US\$ in thousands)

	Mar. 31,2013 (A)	Mar. 31,2012 (B)	(A)-(B)	Mar. 31,2013
<u>Assets</u>				
<u>Current assets</u>	<u>¥1,877,075</u>	¥1,849,590	¥27,485	<u>\$19,968,883</u>
<u>Fixed assets</u>	<u>2,074,303</u>	2,025,289	49,014	<u>22,067,053</u>
(Tangible fixed assets)	<u>338,682</u>	376,372	(37,690)	<u>3,603,000</u>
(Intangible fixed assets)	<u>33,628</u>	31,906	1,722	<u>357,745</u>
(Investments and others)	<u>1,701,993</u>	1,617,010	84,983	<u>18,106,309</u>
Total assets	<u>3,951,379</u>	3,874,880	76,499	<u>42,035,947</u>
<u>Liabilities</u>				
<u>Current liabilities</u>	<u>1,988,300</u>	1,975,845	12,455	<u>21,152,128</u>
<u>Long-term liabilities</u>	<u>1,188,874</u>	1,058,662	130,212	<u>12,647,596</u>
Total liabilities	<u>3,177,175</u>	3,034,508	142,667	<u>33,799,734</u>
<u>Net assets</u>				
<u>Shareholders' equity</u>	<u>760,048</u>	827,421	(67,373)	<u>8,085,617</u>
<u>Difference of appreciation and conversion</u>	<u>14,155</u>	12,950	1,205	<u>150,585</u>
Total net assets	<u>774,204</u>	840,372	(66,168)	<u>8,236,213</u>
Total liabilities and net assets	<u>¥3,951,379</u>	¥3,874,880	¥76,499	<u>\$42,035,947</u>

Non-Consolidated Statements Of Changes In Net Assets

(¥ in millions)

	<u>Years ended March 31</u>	
	2013	2012
Shareholders' equity		
Common stock		
Balances at beginning of the term	¥439,901	¥439,901
Changes in the term		
Total changes in the term	<u>0</u>	<u>0</u>
Balances at end of the term	<u>¥439,901</u>	<u>¥439,901</u>
Capital surplus		
Other capital surplus		
Balances at beginning of the term	¥380,845	¥380,850
Changes in the term		
Disposal of treasury stock	(5)	(5)
Total changes in the term	<u>(5)</u>	<u>(5)</u>
Balances at end of the term	<u>¥380,839</u>	<u>¥380,845</u>
Retained earnings		
Legal retained earnings		
Balances at beginning of the term	¥3,811	¥847
Changes in the term		
Dividends from surplus	3,387	2,964
Total changes in the term	<u>3,387</u>	<u>2,964</u>
Balances at end of the term	<u>¥7,199</u>	<u>¥3,811</u>
Other retained earnings		
Reserves for deferral of gains on sales of property		
Balances at beginning of the term	¥5,985	¥2,222
Changes in the term		
Provision of reserve for reduction entry	0	3,868
Reversal of reserves for deferral of gains on sales of property	(2,237)	(105)
Total changes in the term	<u>(2,237)</u>	<u>3,762</u>
Balances at end of the term	<u>¥3,747</u>	<u>¥5,985</u>
Retained earnings brought forward		
Balances at beginning of the term	<u>¥(1,623)</u>	<u>¥48,323</u>
Changes in the term		
Provision of reserve for reduction entry	0	(3,868)
Reversal of reserves for deferral of gains on sales of property	2,237	105
Dividends from surplus	(37,267)	(32,609)
Net (loss)	<u>(33,443)</u>	<u>(13,574)</u>
Total changes in the term	<u>(68,472)</u>	<u>(49,947)</u>
Balances at end of the term	<u>¥(70,096)</u>	<u>¥(1,623)</u>
Treasury stock		
Balances at beginning of the term	¥(1,498)	¥(1,461)
Changes in the term		
Purchase of treasury stock	(56)	(52)
Disposal of treasury stock	12	15
Total changes in the term	<u>(44)</u>	<u>(37)</u>
Balances at end of the term	<u>¥(1,542)</u>	<u>¥(1,498)</u>

Non-consolidated

(¥ in millions)

Years ended March 31

2013 2012

	2013	2012
Total shareholders' equity		
Balances at beginning of the term	¥827,421	¥870,684
Changes in the term		
Dividends from surplus	(33,879)	(29,645)
Net <u>loss</u>	(33,443)	(13,574)
Purchase of treasury stock	(56)	(52)
Disposal of treasury stock	6	9
Total changes in the term	(67,372)	(43,262)
Balances at end of the term	¥760,048	¥827,421
Difference of appreciation and conversion		
Net unrealized gains on investment securities		
Balances at beginning of the term	¥13,560	¥19,401
Changes in the term		
Net changes of items other than shareholders' equity	480	(5,841)
Total changes in the term	480	(5,841)
Balances at end of the term	¥14,040	¥13,560
Deferred profit(loss) on hedges		
Balances at beginning of the term	¥(609)	¥(318)
Changes in the term		
Net changes of items other than shareholders' equity	724	(291)
Total changes in the term	724	(291)
Balances at end of the term	¥114	¥(609)
Total net assets		
Balances at beginning of the term	¥840,372	¥889,767
Changes in the term		
Dividends from surplus	(33,879)	(29,645)
Net <u>loss</u>	(33,443)	(13,574)
Purchase of treasury stock	(56)	(52)
Disposal of treasury stock	6	9
Net changes of items other than shareholders' equity	1,204	(6,132)
Total changes in the term	(66,168)	(49,395)
Balances at end of the term	¥774,204	¥840,372

May 8, 2013

Supplementary Data for FY2012 Business Results**1. Outline****Consolidated**

(Yen in billions)

		FY2010	FY2011	FY2012	FY2013
Net sales		<u>6,264.0</u>	<u>5,996.4</u>	<u>5,722.2</u>	6,100.0
	YoY	102%	<u>96%</u>	95%	<u>107%</u>
Operating income (loss)		<u>244.5</u>	<u>114.9</u>	<u>92.1</u>	260.0
Income (loss) from continuing operations, before income taxes and noncontrolling interests		<u>201.8</u>	<u>61.4</u>	<u>74.9</u>	200.0
Net income (loss) attributable to shareholders of the Company		<u>158.3</u>	<u>3.2</u>	<u>13.4</u>	100.0
Earnings (losses) per share attributable to shareholders of the Company (yen)					
	- Basic	<u>37.38</u>	<u>0.75</u>	<u>3.17</u>	23.61
	- Diluted	<u>35.90</u>	<u>0.74</u>	<u>3.17</u>	23.61
Exchange rate	(Yen/US-Dollar)	86	79	82	90
	(Yen/Euro)	113	110	106	115

* Some data relating to the discontinued operation has been reclassified following corrections to the consolidated financial statements.

		FY2010	FY2011	FY2012
No. of consolidated companies, including Toshiba Corporation		499	555	591
No. of employees ('000)		203	210	206
	Japan	121	117	113
	Overseas	82	93	93

Non-Consolidated

(Yen in billions)

		FY2010	FY2011	FY2012
Net sales		<u>3,592.4</u>	<u>3,204.8</u>	<u>2,899.0</u>
	YoY	106%	89%	90%
Recurring profit (loss)		<u>135.6</u>	<u>-67.4</u>	<u>-57.6</u>
Net income (loss)		<u>129.8</u>	<u>-13.6</u>	<u>-33.4</u>
Earnings (losses) per share (yen)	- Basic	<u>30.66</u>	<u>-3.21</u>	<u>-7.90</u>
	- Diluted	-	-	-

2. Sales and Operating income (loss) by Industry Segment

(Yen in billions)

	Full Year				Fourth Quarter		
	FY2010	FY2011	FY2012	FY2013	FY2010	FY2011	FY2012
Digital Products							
Net sales	1,913.6	1,663.5	1,430.7	1,500.0	403.6	372.7	376.8
Operating income (loss)	35.9	-39.5	-55.7	25.0	2.7	-7.7	-23.6
(%)	1.9%	-2.4%	-3.9%	1.7%	0.7%	-2.0%	-6.3%
Electronic Devices							
Net sales	1,420.5	1,330.9	1,255.7	1,480.0	361.7	363.5	369.8
Operating income (loss)	58.9	14.2	41.4	130.0	-4.4	-22.2	18.2
(%)	4.1%	1.1%	3.3%	8.8%	-1.2%	-6.1%	4.9%
Social Infrastructure							
Net sales	2,270.7	2,412.4	2,567.8	2,820.0	764.0	849.7	887.4
Operating income (loss)	127.7	115.2	115.2	170.0	89.7	89.3	55.7
(%)	5.6%	4.8%	4.5%	6.0%	11.7%	10.5%	6.3%
Home Appliances							
Net sales	598.7	575.3	591.5	660.0	153.3	135.8	159.8
Operating income (loss)	5.0	2.1	1.8	10.0	3.4	-2.0	1.7
(%)	0.8%	0.4%	0.3%	1.5%	2.2%	-1.5%	1.0%
Others							
Net sales	543.6	504.9	310.7	300.0	134.1	132.3	79.4
Operating income (loss)	16.0	21.2	-11.8	-20.0	5.1	7.6	-3.5
(%)	2.9%	4.2%	-3.8%	-6.7%	3.8%	5.7%	-4.4%
Sub Total							
Net sales	6,747.1	6,487.0	6,156.4	6,760.0	1,816.7	1,854.0	1,873.2
Operating income (loss)	243.5	113.2	90.9	315.0	96.5	65.0	48.5
Eliminations							
Net sales	-483.1	-490.6	-434.2	-660.0	-126.4	-132.0	-123.8
Operating income (loss)	1.1	1.7	1.2	-55.0	-0.1	1.2	0.5
Total							
Net sales	6,264.0	5,996.4	5,722.2	6,100.0	1,690.3	1,722.0	1,749.4
Operating income (loss)	244.6	114.9	92.1	260.0	96.4	66.2	49.0
(%)	3.9%	1.9%	1.6%	4.3%	5.7%	3.8%	2.8%

* Prior-period data relating to the consolidated segment information has been reclassified to conform with the current classification, mainly due to changes of the structure of Toshiba Group's internal organization in FY2012.

* Some data relating to the discontinued operation has been reclassified following corrections to the consolidated financial statements.

3. Overseas Sales by Region

(Yen in billions)

		FY2010	FY2011	FY2012
Asia		1,153.2	1,071.0	984.3
	Ratio	34%	33%	32%
North America		1,147.1	1,125.9	1,067.1
	Ratio	34%	35%	35%
Europe		814.6	732.3	725.2
	Ratio	24%	23%	23%
Others		291.1	293.0	320.6
	Ratio	8%	9%	10%
Total		3,406.0	3,222.2	3,097.2
	% of Total Sales	54%	54%	54%

* Some data relating to the discontinued operation has been reclassified following corrections to the consolidated financial statements.

4. Capital Expenditures by Industry Segment (Commitment Basis), Investments & Loans

(Yen in billions)

		FY2010	FY2011	FY2012	FY2013
Digital Products		13.5	12.8	14.7	14.0
	Y o Y	114%	95%	115%	95%
Electronic Devices		189.6	146.1	93.8	170.0
	Y o Y	205%	77%	64%	181%
Social Infrastructure		67.1	68.7	71.8	80.0
	Y o Y	82%	102%	104%	112%
Home Appliances		13.9	18.5	18.8	18.0
	Y o Y	137%	133%	101%	96%
Others		48.5	25.8	40.2	48.0
	Y o Y	362%	53%	156%	119%
Total capital expenditures		332.6	271.9	239.3	330.0
	Y o Y	159%	82%	88%	138%
Total investments & loans		27.0	164.5	180.5	110.0
	Y o Y	69%	609%	110%	61%
Total capital expenditures and investments & loans		359.6	436.4	419.8	440.0
	Y o Y	144%	122%	96%	105%

* The above capital expenditure amount includes a part of the investment made by companies accounted for by the equity method such as Flash Forward, Ltd.

* Additional funds to acquire the shares of Westinghouse, approximately 125.0 billion yen, are included in total investments & loans in FY2012.

* Some data relating to the discontinued operation has been reclassified following corrections to the consolidated financial statements.

5. Depreciation and R&D Expenditures

(Yen in billions)

		FY2010	FY2011	FY2012	FY2013
Depreciation		249.1	242.2	196.9	220.0
	Y o Y	86%	97%	81%	112%
R&D expenditures		318.8	319.4	300.0	345.0
	Y o Y	103%	100%	94%	115%

* Some data relating to the discontinued operation has been reclassified following corrections to the consolidated financial statements.

6. Semiconductor & Storage Sales, Operating income (loss) and Capital expenditures

(Yen in billions)

		Full Year				Fourth Quarter		
		FY2010	FY2011	FY2012	FY2013	FY2010	FY2011	FY2012
Net sales	Discrete	196.2	168.2	150.7	160.0	47.6	37.7	38.8
	System LSI	335.2	262.5	223.2	230.0	81.7	62.3	59.1
	Memory	608.1	549.5	529.0	590.0	162.9	156.2	173.0
	Semiconductor	1,139.5	980.2	902.9	980.0	292.2	256.2	270.9
	Storage	338.7	395.9	395.2	445.0	75.8	122.1	104.0
Operating income (loss)		47.4	4.4	41.5	130.0	-9.1	-31.7	18.3
Capital expenditures (Commitment Basis)		189.0	146.0	94.0	170.0	-	-	-

* The above capital expenditure amount includes a part of the investment made by companies accounted for by the equity method such as Flash Forward, Ltd.

7. Power Systems & Social Infrastructure Systems Sales and Operating income (loss)

(Yen in billions)

		Full Year			
		FY2010	FY2011	FY2012	FY2013
Net sales		1,641.8	1,743.6	1,849.7	2,030.0
	YoY	101%	106%	106%	110%
Operating income (loss)		89.1	84.2	79.0	113.0

* The figures above are the total of Power Systems Company (including Westinghouse Group) and Social Infrastructure Systems Company.

8. Medical Systems Sales and Operating income (loss)

(Yen in billions)

		Full Year			
		FY2010	FY2011	FY2012	FY2013
Net sales		337.3	350.8	373.8	410.0
	YoY	97%	104%	107%	110%
Operating income (loss)		18.1	14.9	19.8	30.0