

**FOR IMMEDIATE RELEASE**

July 31, 2012

**Toshiba Announces Consolidated Results**  
**for the First Quarter of Fiscal Year Ending March 2013**

TOKYO--Toshiba Corporation (TOKYO: 6502) today announced its consolidated results for the first quarter (April-June) of fiscal year (FY) 2012, ending March 31, 2013. All comparisons in the following are based on the same period a year earlier, unless otherwise stated.

**Overview**

(Yen in billions)

	1Q of FY2012	Change from 1Q of FY2011
Net sales	1,268.9	-57.2
Operating income (loss)	11.5	+7.4
Income (Loss) from continuing operations, before income taxes and noncontrolling interests	-14.7	-17.8
Net income (loss) attributable to shareholders of the Company <sup>[1]</sup>	-12.1	-12.6

<sup>[1]</sup> “The Company” refers to Toshiba Corporation.

The global economy remained in severe circumstances due to the effects of slowdown in economic growth in a part of emerging economies and continuing concerns for a recession triggered by persistent high unemployment in the United States and the financial positions of some European countries. In Japan, there are still concerns about the risk of negative impacts from overseas economies and shortages of power generation capacity, although the economy has returned to a path of gradual recovery, supported by reconstruction demand.

In these circumstances, Toshiba’s consolidated net sales were 1,268.9 billion yen (US\$16,061.6 million), a decrease of 57.2 billion yen. Even though the Social Infrastructure segment recorded a healthy performance, mainly in energy-related

businesses, the Digital Products and the Electronic Devices segments saw decreases that reflected the impacts of continued yen appreciation and market deterioration.

Consolidated operating income was 11.5 billion yen (US\$145.2 million), an increase of 7.4 billion yen. Although the Digital Products segment saw a decline, the Electronic Devices and the Social Infrastructure segments recorded increases. Income (Loss) from continuing operations before taxes and noncontrolling interests fell by 17.8 billion yen to -14.7 billion yen (US\$-185.6 million), due to increased expenditure to promote steady business restructuring for strengthening profitability and the impact of yen appreciation. Net income (loss) attributable to shareholders of the Company was -12.1 billion yen (US\$-153.2 million), a decrease of 12.6 billion yen.

### **Consolidated Results for the First Quarter FY2012 by Segment**

(Yen in billions)

	Net Sales			Operating Income (Loss)	
		Change*			Change*
Digital Products	339.9	-72.0	-17%	-3.6	-3.0
Electronic Devices	307.7	-25.4	-8%	9.4	+6.8
Social Infrastructure	500.2	+73.3	+17%	8.4	+11.6
Home Appliances	141.6	-7.9	-5%	0.1	-1.0
Others	80.8	-38.0	-32%	-2.4	-5.7
Eliminations	-101.3	-	-	-0.4	-
Total	1,268.9	-57.2	-4%	11.5	+7.4

(\* Change from the year-earlier period)

Note: The hard disk drive (HDD) business was recognized as an electronic component business and reclassified from the Digital Products segment to the Electronic Devices segment and incorporated into the Semiconductor and Storage Products business in a July 1, 2011 reorganization. In the same reorganization, the optical disk drive (ODD) business was also recognized as an electronic component business, reclassified from the Digital Products segment to the Electronic Devices segment and transferred to a new division dedicated to the business. Results for the previous year have been retroactively reclassified to reflect these changes. In this release, HDDs and SSDs are referred to as the Storage Products business.

The Company sold and transferred all the shares of Toshiba Mobile Display Co., Ltd. to Japan Display Inc. in March 2012. The LCD business results for the previous year have been retroactively reclassified from the Electronic Devices to the Others segment.

#### **Digital Products: Lower Sales and Deteriorated Operating Income (Loss)**

The Digital Products segment saw overall sales decrease. The Visual Products business, which includes TVs, saw sales decline on a fall-off in demand against the same period a

year earlier, when the transition to terrestrial digital broadcasting spurred temporary demand growth. The PC business also recorded a decrease on sluggish sales in the United States, although unit sales rose in Japan and Europe.

Overall segment operating income (loss) deteriorated, mainly on the slowdown in demand for LCD TVs in Japan, although the progress of business restructuring in the Visual Products business have largely improved operations in comparison to the fourth quarter of previous year. The PC business secured operating income on wide ranging measures for cost reductions.

**Electronic Devices: Lower Sales and Higher Operating Income**

The Electronic Devices segment saw overall sales decrease. The Storage Products business saw sales rise on a healthy performance mainly in hard disk drives, but the Semiconductor business saw a decrease in sales due to continued yen appreciation and price declines in Memories.

The segment as a whole saw a gain in operating income as System LSIs moved into the black through business restructuring and the Storage Products business recorded higher operating income on higher sales, even though Memories saw effects of price reductions.

**Social Infrastructure: Higher Sales and Higher Operating Income**

The Social Infrastructure segment saw overall sales increase on growth in the Power Systems and the Social Infrastructure business, mainly in energy-related areas, reflecting the continued healthy performance of the Thermal & Hydro Power Systems business in the Japanese and overseas markets and the positive effect of the acquisition of Landis+Gyr AG The Elevator and Building Systems business and the Medical Systems business also reported higher sales.

The segment as a whole saw a significant rise in operating income and recorded its highest first quarter result ever. Despite the impact of yen appreciation, segment growth centered on energy-related areas, including a healthy performance by Thermal & Hydro Power Systems business in Japan and overseas, and positive results in Transmission and Distribution Systems and the Solar Photovoltaic Systems. In addition to that, the Medical Systems business also saw positive operating income.

**Home Appliances: Lower Sales and Lower Operating Income**

The Home Appliances segment recorded lower sales as the White Goods business saw declines in sales for home laundry equipment and refrigerators, although the Air-conditioning business recorded higher sales in industrial air-conditioning and the general lighting business also saw sales increase, mainly in LEDs.

While overall segment operating income saw a decline, due to lower sales in the White

Goods business, higher operating income on higher sales in the Air-conditioning business assured it remained in the black.

**Others: Lower Sales and Deteriorated Operating Income (Loss)**

The Others segment saw sales decrease and operating income deteriorate from the March 2012 transfer of all shares of Toshiba Mobile Display Co.,Ltd. to Japan Display Inc.

Note:

Toshiba Group's Quarterly Consolidated Financial Statements are based on U.S. generally accepted accounting principles ("GAAP").

Operating income (loss) is derived by deducting the cost of sales and selling, general and administrative expenses from net sales. This result is regularly reviewed to support decision-making in allocations of resources and to assess performance. Certain operating expenses such as restructuring charges and gains (losses) from sale or disposition of fixed assets are not included in it.

Mobile Broadcasting Corporation and the Mobile Phone business have been classified as discontinued operations in the consolidated accounts in accordance with Accounting Standards Codification ("ASC") No.205-20, "Presentation of Financial Statements – Discontinued Operations". The performances of these businesses are excluded from consolidated net sales, operating income (loss), and income (loss) from continuing operations, before income taxes and noncontrolling interests. Toshiba Group's net income (loss) is calculated by reflecting these business results to income (loss) from continuing operations, before income taxes and noncontrolling interests.

Following the acquisition of Landis+Gyr AG in July 2011, the Company completed to allocate the acquisition amount to assets and liabilities according to ASC 805 "Business Combinations" in the current fiscal year. Results for FY2011 have been revised to reflect this change.

Prior-period data relating to the consolidated segment information has been reclassified to conform with the current classification, mainly due to changes of the structure of Toshiba Group's internal organization in FY2011.

**Financial Position and Cash Flows for the First Quarter of FY2012**

Total assets decreased by 183.1 billion yen from the end of March 2012 to 5,569.6 billion yen (US\$70,501.0 million).

Shareholders' equity, or equity attributable to the shareholders of the Company, decreased to 791.3 billion yen (US\$10,016.5 million), a decrease of 72.2 billion yen from the end of March 2012. This reflects payment of dividends and a decrease in accumulated other comprehensive loss due to impacts from continued yen appreciation and worldwide declines in global stock prices.

Total interest-bearing debt increased by 110.4 billion yen from the end of March 2012 to 1,346.2 billion yen (US\$17,041.0 million). This reflects an increase in demand for funds due to the increase in orders of the Social Infrastructure segment.

As a result of the foregoing, the shareholders' equity ratio at the end of June 2012 was

14.2%, a 0.8-point decline from the end of March 2012, and the debt-to-equity ratio at the end of June 2012 was 170%, a 27-point increase from the end of March 2012.

Free cash flow was -92.7 billion yen, 0.4 billion yen higher than the same period of the previous year.

### **Performance Forecast for FY2012**

Toshiba Group's business projections for its consolidated results for the fiscal year 2012 remain unchanged from the projections announced on May 8, 2012.

### **Others**

(1) Changes in significant subsidiaries during the period (changes in Specified Subsidiaries ("Tokutei Kogaisha") involving changes in the scope of consolidation):  
None

(2) Use of simplified accounting procedures, and particular accounting procedures in preparation of quarterly consolidated financial statements:

Income taxes

Interim income tax expense (benefit) is computed by multiplying income before income taxes and noncontrolling interests for the three months ending June 30, 2012 by a reasonably estimated annual effective tax rate for FY 2012, ending March 31, 2013. The estimated annual effective tax rate reflects a projected annual income before income taxes and noncontrolling interests and the effect of deferred taxes.

(3) Change in accounting policies:  
None

### **Disclaimer:**

This report of business results contains forward-looking statements concerning future plans, strategies and the performance of Toshiba Group. These statements are based on management's assumptions and beliefs in light of the economic, financial and other data currently available. Since Toshiba Group is promoting business under various market environments in many countries and regions, they are subject to a number of their risks and uncertainties. Toshiba therefore wishes to caution readers that actual results might differ materially from our expectations. Major risk factors that may have a material influence on results are indicated below, though this list is not necessarily exhaustive.

- Major disasters, including earthquakes and typhoons;
- Disputes, including lawsuits, in Japan and other countries;
- Success or failure of alliances or joint ventures promoted in collaboration with other companies;
- Success or failure of new businesses or R&D investment;

- Changes in political and economic conditions in Japan and abroad; unexpected regulatory changes;
- Rapid changes in the supply and demand situation in major markets and intensified price competition;
- Significant capital expenditure for production facilities and rapid changes in the market;
- Changes in financial markets, including fluctuations in interest rates and exchange rates.

**Note:**

For convenience only, all dollar figures used in reporting fiscal year 2012 first quarter results are valued at 79 yen to the dollar.

###

## Toshiba Group

**Consolidated Financial Statements**

For the First Quarter ended June 30, 2012

**First Quarter Results**

(¥ in billions, US\$ in millions, except for earnings per share)

	Three months ended June 30				
	2012(A)	2011(B)	(A)-(B)	(A)/(B)	2012
Net sales	<b>¥1,268.9</b>	¥1,326.1	¥(57.2)	96%	<b>\$16,061.6</b>
Operating income	<b>11.5</b>	4.1	7.4	278%	<b>145.2</b>
Income (loss) from continuing operations, before income taxes and noncontrolling interests	<b>(14.7)</b>	3.1	(17.8)	—	<b>(185.6)</b>
Net income (loss) attributable to shareholders of the Company	<b>(12.1)</b>	0.5	(12.6)	—	<b>(153.2)</b>
Basic earnings (losses) per share attributable to shareholders of the Company	<b>¥(2.86)</b>	¥0.11	¥(2.97)		<b>\$(0.04)</b>
Diluted earnings (losses) per share attributable to shareholders of the Company	<b>¥(2.86)</b>	¥0.11	¥(2.97)		<b>\$(0.04)</b>

## Notes:

- 1) Consolidated Financial Statements are based on generally accepted accounting principles in the U.S.
- 2) The Company has 549 consolidated subsidiaries.
- 3) The U.S. dollar is valued at ¥79 throughout this statement for convenience only.

## Comparative Consolidated Balance Sheets

(¥ in millions, US\$ in thousands)

	Jun. 30, 2012 (A)	Mar. 31, 2012 (B)	(A)-(B)	Jun. 30, 2012
<b>Assets</b>				
Current assets	¥2,869,662	¥3,009,513	¥(139,851)	\$36,324,835
Cash and cash equivalents	208,320	214,305	(5,985)	2,636,962
Notes and accounts receivable, trade	1,060,719	1,307,634	(246,915)	13,426,823
Inventories	996,972	884,187	112,785	12,619,898
Prepaid expenses and other current assets	603,651	603,387	264	7,641,152
Long-term receivables	46,575	49,164	(2,589)	589,557
Investments	635,192	652,061	(16,869)	8,040,405
Property, plant and equipment	845,262	851,365	(6,103)	10,699,519
Other assets	1,172,887	1,190,634	(17,747)	14,846,671
Total assets	¥5,569,578	¥5,752,737	¥(183,159)	\$70,500,987
<b>Liabilities and equity</b>				
Current liabilities	¥2,585,358	¥2,669,562	¥(84,204)	\$32,726,051
Short-term borrowings and current portion of long-term debt	444,258	326,141	118,117	5,623,519
Notes and accounts payable, trade	1,100,579	1,293,028	(192,449)	13,931,380
Other current liabilities	1,040,521	1,050,393	(9,872)	13,171,152
Accrued pension and severance costs	772,841	779,414	(6,573)	9,782,797
Long-term debt and other liabilities	1,060,596	1,073,550	(12,954)	13,425,266
Equity	1,150,783	1,230,211	(79,428)	14,566,873
Equity attributable to shareholders of the Company	791,305	863,481	(72,176)	10,016,519
Common stock	439,901	439,901	0	5,568,367
Additional paid-in capital	401,228	401,125	103	5,078,836
Retained earnings	562,643	591,932	(29,289)	7,122,063
Accumulated other comprehensive loss	(610,963)	(567,979)	(42,984)	(7,733,709)
Treasury stock	(1,504)	(1,498)	(6)	(19,038)
Equity attributable to noncontrolling interests	359,478	366,730	(7,252)	4,550,354
Total liabilities and equity	¥5,569,578	¥5,752,737	¥(183,159)	\$70,500,987

### Breakdown of accumulated other comprehensive loss

Unrealized gains on securities	¥47,297	¥57,093	¥(9,796)	\$598,696
Foreign currency translation adjustments	(325,344)	(286,262)	(39,082)	(4,118,278)
Pension liability adjustment	(332,652)	(338,348)	5,696	(4,210,785)
Unrealized losses on derivative instruments	(264)	(462)	198	(3,342)
Total interest-bearing debt	¥1,346,240	¥1,235,761	¥110,479	\$17,041,013



## Comparative Consolidated Statements of Operations

**First Quarter ended June 30**

(¥ in millions, US\$ in thousands)

	<b>Three months ended June 30</b>				<b>2012</b>
	<b>2012(A)</b>	2011(B)	(A)-(B)	(A)/(B)	
<b>Sales and other income</b>					
Net sales	<b>¥1,268,863</b>	¥1,326,105	¥(57,242)	96%	<b>\$16,061,557</b>
Interest	<b>1,079</b>	785	294	137%	<b>13,658</b>
Dividends	<b>1,327</b>	1,465	(138)	91%	<b>16,797</b>
Other income	<b>7,511</b>	19,458	(11,947)	39%	<b>95,076</b>
<b>Costs and expenses</b>					
Cost of sales	<b>967,744</b>	1,015,321	(47,577)	95%	<b>12,249,924</b>
Selling, general and administrative	<b>289,648</b>	306,663	(17,015)	94%	<b>3,666,430</b>
Interest	<b>8,193</b>	7,226	967	113%	<b>103,709</b>
Other expense	<b>27,854</b>	15,457	12,397	180%	<b>352,582</b>
<b>Income (loss) from continuing operations, before income taxes and noncontrolling interests</b>	<b>(14,659)</b>	3,146	(17,805)	—	<b>(185,557)</b>
<b>Income taxes</b>	<b>(4,453)</b>	1,063	(5,516)	—	<b>(56,367)</b>
<b>Income (loss) from continuing operations, before noncontrolling interests</b>	<b>(10,206)</b>	2,083	(12,289)	—	<b>(129,190)</b>
<b>Income from discontinued operations, before noncontrolling interests</b>	<b>0</b>	41	(41)	—	<b>0</b>
<b>Net income (loss) before noncontrolling interests</b>	<b>(10,206)</b>	2,124	(12,330)	—	<b>(129,190)</b>
<b>Less: Net income attributable to noncontrolling interests</b>	<b>1,899</b>	1,654	245	115%	<b>24,038</b>
<b>Net income (loss) attributable to shareholders of the Company</b>	<b>¥(12,105)</b>	¥470	¥(12,575)	—	<b>\$(153,228)</b>

## Comparative Consolidated Statements of Comprehensive Income

**First Quarter ended June 30**

(¥ in millions, US\$ in thousands)

	<b>Three months ended June 30</b>				
	<b>2012(A)</b>	2011(B)	(A)-(B)	(A)/(B)	<b>2012</b>
<b>Net income (loss) before noncontrolling interests</b>	<b>¥(10,206)</b>	¥2,124	¥(12,330)	—	<b>\$(129,190)</b>
<b>Other comprehensive income (loss), net of tax</b>					
Unrealized gains (losses) on securities	<b>(10,331)</b>	202	(10,533)	—	<b>(130,772)</b>
Foreign currency translation adjustments	<b>(50,285)</b>	(20,079)	(30,206)	—	<b>(636,519)</b>
Pension liability adjustment	<b>5,378</b>	6,182	(804)	87%	<b>68,076</b>
Unrealized gains (losses) on derivative instruments	<b>270</b>	(605)	875	—	<b>3,418</b>
<b>Total other comprehensive loss</b>	<b>(54,968)</b>	<b>(14,300)</b>	(40,668)	—	<b>(695,797)</b>
<b>Comprehensive loss</b>	<b>(65,174)</b>	(12,176)	(52,998)	—	<b>(824,987)</b>
<b>Less: Comprehensive loss attributable to noncontrolling interests</b>	<b>(10,085)</b>	(3,613)	(6,472)	—	<b>(127,658)</b>
<b>Comprehensive loss attributable to shareholders of the Company</b>	<b>¥(55,089)</b>	¥(8,563)	¥(46,526)	—	<b>\$(697,329)</b>

## Comparative Consolidated Statements of Cash Flows

**First Quarter ended June 30**

(¥ in millions, US\$ in thousands)

	<b>Three months ended June 30</b>			
	<b>2012(A)</b>	<b>2011(B)</b>	<b>(A)-(B)</b>	<b>2012</b>
<b>Cash flows from operating activities</b>				
Net income (loss) before noncontrolling interests	¥(10,206)	¥2,124	¥(12,330)	\$(129,190)
Depreciation and amortization	47,973	55,251	(7,278)	607,253
Equity in (earnings) losses of affiliates, net of dividends	3,688	(1,784)	5,472	46,683
Decrease in notes and accounts receivable, trade	226,769	114,520	112,249	2,870,494
Increase in inventories	(125,985)	(135,185)	9,200	(1,594,747)
Decrease in notes and accounts payable, trade	(166,555)	(6,945)	(159,610)	(2,108,291)
Others	15,367	(39,798)	55,165	194,519
Adjustments to reconcile net income (loss) before noncontrolling interests to net cash used in operating activities	1,257	(13,941)	15,198	15,911
Net cash used in operating activities	(8,949)	(11,817)	2,868	(113,279)
<b>Cash flows from investing activities</b>				
Proceeds from sale of property, plant and equipment, intangible assets and securities	6,590	57,856	(51,266)	83,418
Acquisition of property, plant and equipment	(80,380)	(100,419)	20,039	(1,017,468)
Acquisition of intangible assets	(4,976)	(10,306)	5,330	(62,987)
Purchase of securities	(3,910)	(3,546)	(364)	(49,494)
Increase in investments in affiliates	(3,074)	(9,178)	6,104	(38,911)
Others	2,023	(15,733)	17,756	25,607
Net cash used in investing activities	(83,727)	(81,326)	(2,401)	(1,059,835)
<b>Cash flows from financing activities</b>				
Proceeds from long-term debt	529	1,705	(1,176)	6,696
Repayment of long-term debt	(3,864)	(12,530)	8,666	(48,911)
Increase in short-term borrowings, net	115,182	85,982	29,200	1,458,000
Dividends paid	(16,733)	(13,413)	(3,320)	(211,811)
Others	(34)	371	(405)	(430)
Net cash provided by financing activities	95,080	62,115	32,965	1,203,544
<b>Effect of exchange rate changes on cash and cash equivalents</b>	(8,389)	(3,574)	(4,815)	(106,190)
<b>Net decrease in cash and cash equivalents</b>	(5,985)	(34,602)	28,617	(75,760)
<b>Cash and cash equivalents at beginning of the period</b>	214,305	258,840	(44,535)	2,712,722
<b>Cash and cash equivalents at end of the period</b>	¥208,320	¥224,238	¥(15,918)	\$2,636,962

## Industry Segment Information

First Quarter ended June 30

(¥ in millions, US\$ in thousands)

		Three months ended June 30				
		2012(A)	2011(B)	(A)-(B)	(A)/(B)	2012
Net sales (Share of total sales)	Digital Products	<b>¥339,886</b> (25%)	¥411,893 (29%)	¥(72,007) (-4%)	83%	<b>\$4,302,354</b>
	Electronic Devices	<b>307,660</b> (22%)	333,106 (23%)	(25,446) (-1%)	92%	<b>3,894,430</b>
	Social Infrastructure	<b>500,214</b> (37%)	426,911 (30%)	73,303 (7%)	117%	<b>6,331,823</b>
	Home Appliances	<b>141,630</b> (10%)	149,533 (10%)	(7,903) (-)	95%	<b>1,792,785</b>
	Others	<b>80,847</b> (6%)	118,710 (8%)	(37,863) (-2%)	68%	<b>1,023,380</b>
	Total	<b>1,370,237</b> (100%)	1,440,153 (100%)	(69,916)	95%	<b>17,344,772</b>
	Eliminations	<b>(101,374)</b>	(114,048)	12,674	—	<b>(1,283,215)</b>
Consolidated		<b>¥1,268,863</b>	¥1,326,105	¥(57,242)	96%	<b>\$16,061,557</b>
Segment operating income (loss)	Digital Products	<b>¥(3,603)</b>	¥(557)	¥(3,046)	—	<b>\$(45,607)</b>
	Electronic Devices	<b>9,386</b>	2,633	6,753	356%	<b>118,810</b>
	Social Infrastructure	<b>8,388</b>	(3,225)	11,613	—	<b>106,177</b>
	Home Appliances	<b>109</b>	1,125	(1,016)	10%	<b>1,380</b>
	Others	<b>(2,356)</b>	3,223	(5,579)	—	<b>(29,823)</b>
	Total	<b>11,924</b>	3,199	8,725	373%	<b>150,937</b>
	Eliminations	<b>(453)</b>	922	(1,375)	—	<b>(5,734)</b>
Consolidated		<b>¥11,471</b>	¥4,121	¥7,350	278%	<b>\$145,203</b>

Notes:

- 1) Segment sales totals include intersegment transactions.
- 2) Segment operating income (loss) is derived by deducting the segment's cost of sales and selling, general and administrative expenses from net sales. Certain operating expenses such as restructuring charges and gains (losses) from the sale or disposition of fixed assets have been excluded from segment operating income (loss) presentation herein.
- 3) Prior-period data relating to the consolidated segment information has been reclassified to conform with the current classification, mainly due to changes of the structure of Toshiba Group's internal organization in FY2011.

## Net Sales by Region

**First Quarter ended June 30**

(¥ in millions, US\$ in thousands)

	<b>Three months ended June 30</b>				
	<b>2012(A)</b>	<b>2011(B)</b>	<b>(A)-(B)</b>	<b>(A)/(B)</b>	<b>2012</b>
Japan	<b>¥551,243</b> <b>(43%)</b>	¥577,933 (44%)	¥(26,690) (-1%)	95%	<b>\$6,977,760</b>
Overseas	<b>717,620</b> <b>(57%)</b>	748,172 (56%)	(30,552) (1%)	96%	<b>9,083,797</b>
Asia	<b>261,569</b> <b>(21%)</b>	295,296 (22%)	(33,727) (-1%)	89%	<b>3,311,000</b>
North America	<b>224,079</b> <b>(18%)</b>	241,313 (18%)	(17,234) (-)	93%	<b>2,836,443</b>
Europe	<b>165,111</b> <b>(13%)</b>	151,375 (11%)	13,736 (2%)	109%	<b>2,090,012</b>
Others	<b>66,861</b> <b>(5%)</b>	60,188 (5%)	6,673 (-)	111%	<b>846,342</b>
<b>Net Sales</b>	<b>¥1,268,863</b> <b>(100%)</b>	¥1,326,105 (100%)	¥(57,242)	96%	<b>\$16,061,557</b>

Notes:

Net sales by region is determined based upon the locations of the customers.

July 31, 2012

## Supplementary Data for First Quarter of FY2012

### Consolidated Business Results

#### 1. Outline

(Yen in billions)

	First Quarter			Full Year		
	FY2010	FY2011	FY2012	FY2010	FY2011	FY2012 Original Plan
Net sales	1,451.4	1,326.1	1,268.9	6,398.5	6,100.3	6,400.0
YoY	110%	91%	96%	102%	95%	105%
Operating income (loss)	33.8	4.1	11.5	240.3	202.7	300.0
Income (loss) from continuing operations, before income taxes and noncontrolling interests	10.0	3.1	-14.7	195.5	145.6	210.0
Net income (loss) attributable to shareholders of the Company	0.5	0.5	-12.1	137.8	70.1	135.0
Earnings (losses) per share attributable to shareholders of the Company (yen)						
- Basic	0.11	0.11	-2.86	32.55	16.54	31.88
- Diluted	0.11	0.11	-2.86	31.25	16.32	31.88
Exchange rate						
(Yen / US-Dollar)	93	82	81	86	79	76
(Yen / Euro)	121	119	105	113	110	102

\* Following the acquisition of Landis+Gyr AG in July 2011, the Company completed to allocate the acquisition amount to assets and liabilities in the current fiscal year. Results for FY2011 have been revised to reflect this change. The main results are as follows.

- Operating income (loss) has been revised from 206.6 billion yen to 202.7 billion yen.
- Income (loss) from continuing operations, before income taxes and noncontrolling interests has been revised from 152.4 billion yen to 145.6 billion yen.
- Net income (loss) attributable to shareholders of the Company has been revised from 73.7 billion yen to 70.1 billion yen.

#### 2. Sales and Operating income (loss) by Industry Segment

(Yen in billions)

	First Quarter			Full Year		
	FY2010	FY2011	FY2012	FY2010	FY2011	FY2012 Original Plan
Digital Products						
Net sales	460.1	411.9	339.9	1,917.7	1,664.0	1,710.0
Operating income (loss)	7.0	-0.6	-3.6	28.9	-28.2	15.0
(%)	1.5%	-0.1%	-1.1%	1.5%	-1.7%	0.9%
Electronic Devices						
Net sales	397.1	333.1	307.7	1,548.3	1,436.9	1,640.0
Operating income (loss)	29.5	2.6	9.4	61.1	75.4	100.0
(%)	7.4%	0.8%	3.1%	3.9%	5.2%	6.1%
Social Infrastructure						
Net sales	438.9	426.9	500.2	2,277.7	2,412.8	2,600.0
Operating income (loss)	-2.5	-3.2	8.4	129.6	130.2	165.0
(%)	-0.6%	-0.8%	1.7%	5.7%	5.4%	6.3%
Home Appliances						
Net sales	138.5	149.5	141.6	599.8	576.8	640.0
Operating income (loss)	-1.2	1.1	0.1	8.8	5.7	10.0
(%)	-0.9%	0.8%	0.1%	1.5%	1.0%	1.6%
Others						
Net sales	136.9	118.8	80.8	544.6	506.3	340.0
Operating income (loss)	1.0	3.3	-2.4	10.8	17.7	10.0
(%)	0.7%	2.7%	-2.9%	2.0%	3.5%	2.9%
Sub Total						
Net sales	1,571.5	1,440.2	1,370.2	6,888.1	6,596.8	6,930.0
Operating income (loss)	33.8	3.2	11.9	239.2	200.8	300.0
Eliminations						
Net sales	-120.1	-114.1	-101.3	-489.6	-496.5	-530.0
Operating income (loss)	0.0	0.9	-0.4	1.1	1.9	0.0
Total						
Net sales	1,451.4	1,326.1	1,268.9	6,398.5	6,100.3	6,400.0
Operating income (loss)	33.8	4.1	11.5	240.3	202.7	300.0
(%)	2.3%	0.3%	0.9%	3.8%	3.3%	4.7%

\* Prior-period data relating to the consolidated segment information has been reclassified to conform with the current classification, mainly due to changes of the structure of Toshiba Group's internal organization in FY2011.

\* Following the acquisition of Landis+Gyr AG in July 2011, the Company completed to allocate the acquisition amount to assets and liabilities in the current fiscal year. Results for FY2011 have been revised to reflect this change.

**3. Overseas Sales by Region**

(Yen in billions)

	First Quarter			Full Year	
	FY2010	FY2011	FY2012	FY2010	FY2011
Asia	324.4	295.3	261.6	1,280.7	1,179.6
Ratio	37%	40%	37%	36%	35%
North America	276.8	241.3	224.1	1,157.9	1,123.0
Ratio	32%	32%	31%	33%	34%
Europe	214.7	151.4	165.1	817.0	729.4
Ratio	25%	20%	23%	23%	22%
Others	52.1	60.2	66.8	291.1	292.8
Ratio	6%	8%	9%	8%	9%
Total	868.0	748.2	717.6	3,546.7	3,324.8
% of Total Sales	60%	56%	57%	55%	55%

**4. Capital Expenditures by Industry Segment (Commitment Basis), Investments & Loans**

(Yen in billions)

	Full Year		
	FY2010	FY2011	FY2012 Original Plan
Digital Products	13.5	12.8	18.0
YoY	114%	95%	140%
Electronic Devices	191.0	147.6	140.0
YoY	212%	77%	95%
Social Infrastructure	67.1	68.7	80.0
YoY	82%	102%	117%
Home Appliances	13.9	18.5	20.0
YoY	137%	133%	108%
Others	48.5	25.8	42.0
YoY	304%	53%	163%
Total capital expenditures	334.0	273.4	300.0
YoY	159%	82%	110%
Total investments & loans	27.0	164.5	
YoY	69%	609%	
Total capital expenditures and investments & loans	361.0	437.9	
YoY	145%	121%	

\* The above capital expenditure amount includes a part of the investment made by companies accounted for by the equity method such as Flash Forward, Ltd.

\* Toshiba Group plans 1,370.0 billion yen in capital expenditures and investments & loans for the 3 years from FY2012.

**5. Depreciation and R&D Expenditures**

(Yen in billions)

	First Quarter			Full Year		
	FY2010	FY2011	FY2012	FY2010	FY2011	FY2012 Original Plan
Depreciation	58.9	55.2	50.6	258.8	249.6	240.0
YoY	86%	94%	92%	87%	96%	96%
R&D expenditures	70.9	70.9	67.0	319.7	319.9	340.0
YoY	101%	100%	95%	103%	100%	106%

\* Following the acquisition of Landis+Gyr AG in July 2011, the Company completed to allocate the acquisition amount to assets and liabilities in the current fiscal year. Results for FY2011 have been revised to reflect this change.

**6. Personal Computer Sales and Operating income (loss)**

(Yen in billions)

	First Quarter			Full Year		
	FY2010	FY2011	FY2012	FY2010	FY2011	FY2012 Original Plan
Net sales	231.6	190.3	175.7	917.4	822.9	820.0
YoY	122%	82%	92%	103%	90%	100%
Operating income (loss)	1.2	4.8	3.6	10.1	11.4	5.0

**7. Semiconductor & Storage Sales, Operating income (loss) and Capital expenditures**

(Yen in billions)

	First Quarter			Full Year			
	FY2010	FY2011	FY2012	FY2010	FY2011	FY2012 Original Plan	
Net sales	Discrete	50.8	46.2	38.1	196.2	168.2	200.0
	System LSI	80.6	58.5	57.5	335.2	262.5	300.0
	Memory	145.3	122.9	95.3	608.1	549.5	580.0
	Semiconductor	276.7	227.6	190.9	1,139.5	980.2	1,080.0
	Storage	86.2	82.5	109.4	338.7	395.9	520.0
Operating income (loss)	22.4	2.0	9.1	49.0	72.7	100.0	
Capital expenditures (Commitment Basis)	-	-	-	189.0	146.0	140.0	

\* The above capital expenditure amount includes a part of the investment made by companies accounted for by the equity method such as Flash Forward, Ltd.

**8. Power Systems & Social Infrastructure Systems Sales and Operating income (loss)**

(Yen in billions)

	First Quarter			Full Year		
	FY2010	FY2011	FY2012	FY2010	FY2011	FY2012 Original Plan
Net sales	311.9	297.4	356.5	1,648.9	1,744.1	1,890.0
YoY	96%	95%	120%	101%	106%	108%
Operating income (loss)	-	-	-	88.4	95.0	120.0

\* The figures above are the total of Power Systems Company (including Westinghouse Group) and Social Infrastructure Systems Company.

\* Following the acquisition of Landis+Gyr AG in July 2011, the Company completed to allocate the acquisition amount to assets and liabilities in the current fiscal year. Results for FY2011 have been revised to reflect this change.

**9. Medical Systems Sales and Operating income (loss)**

(Yen in billions)

	First Quarter			Full Year		
	FY2010	FY2011	FY2012	FY2010	FY2011	FY2012 Original Plan
Net sales	65.0	64.8	73.5	337.5	350.8	365.0
YoY	100%	100%	113%	97%	104%	104%
Operating income (loss)	-	-	-	19.7	17.2	23.0