## Toshiba Announces Consolidated Results for the First Six Months and Second Quarter of Fiscal Year Ending March 2012

TOKYO -- Toshiba Corporation (TOKYO: 6502) today announced its consolidated results for the first six months (April-September) and the second quarter (July-September) of fiscal year (FY) 2011, ending March 31, 2012. All comparisons in the following are based on the same period a year earlier, unless otherwise stated.

## Overview of Consolidated Results for the First Six Months of FY2011

## (April-September, 2011)

(billion yen)

|  | First six months <br> of FY2011 | Change from <br> first six months <br> of FY2010 |
| :--- | ---: | ---: |
| Net Sales | $2,912.5$ | -168.6 |
| Operating income (loss) | 80.2 | -24.6 |
| Income (Loss) from <br> continuing operations, <br> before income taxes and <br> noncontrolling interests | 42.3 | -26.4 |
| Net income (loss) <br> attributable to shareholders <br> of the Company | 22.7 |  |$\quad$| [1] |
| :--- |$\quad$| "The Company" refers to Toshiba Corporation. |
| :--- |

The Japanese economy remained in severe circumstances due to the impact of the March 11, 2011 Great East Japan Earthquake. Overseas, while the economies of China and India continued to expand, worldwide economic recovery continues to be
held back by continuing high unemployment in the United States and the deteriorating financial position of some European countries.

In these circumstances, the consolidated net sales of Toshiba Group were 2,912.5 billion yen (US $\$ 37,824.4$ million), a year-on-year decrease of 168.6 billion yen. This was largely due to lower sales in the Digital Products segment and the Electronic Devices segment, mainly due to the impact of sharp yen appreciation and the March earthquake. Consolidated operating income was 80.2 billion yen (US\$1,042.2 million), a decrease of 24.6 billion yen. The Home Appliances segment recorded a healthy performance and the Social Infrastructure segment remained solid, but the Electric Devices segment posted lower operating income. All segments secured profit. Income (Loss) from continuing operations, before income taxes and noncontrolling interests decreased by 26.4 billion yen to 42.3 billion yen (US\$549.6 million) and net income (loss) attributable to shareholders of the Company decreased by 5.1 billion yen to 22.7 billion yen (US $\$ 294.4$ million).

## Consolidated Results for First Six Months of FY2011 by Segment (April-September, 2011)

(billion yen)

|  | Net Sales |  |  | Operating Income <br> (Loss) |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | Change* |  |  | Change* |
| Digital Products | 862.8 | -70.6 | $-8 \%$ | 3.9 | -7.1 |
| Electronic Devices | 812.8 | -97.7 | $-11 \%$ | 43.0 | -23.2 |
| Social Infrastructure | $1,011.3$ | -8.9 | $-1 \%$ | 25.4 | -2.3 |
| Home Appliances | 306.6 | +11.9 | $+4 \%$ | 5.9 | +5.7 |
| Others | 164.0 | -4.1 | $-2 \%$ | 1.1 | +2.4 |
| Eliminations | -245.0 | - | - | 0.9 | - |
| Total | $2,912.5$ | -168.6 | $-5 \%$ | 80.2 | -24.6 |

(* Change from the year-earlier period)

Note: The hard disk drive (HDD) business was recognized as an electronic component business and reclassified from the Digital Products segment to the Electronic Devices segment. This was carried out in an organization change on July 1, 2011. In the same reorganization, the optical disk drive (ODD) business was also recognized as an electronic component business and reclassified into the Electronic

Devices segment, and transferred to a new division dedicated to the business. The breakdown of results for the first half of FY2011 has been reclassified to conform with these changes, as have the numeric amounts for the previous year. In this release, HDD and SSD are referred to as the Storage Products business.

## Digital Products: Lower Sales and Lower Operating Income

The Digital Products segment saw overall sales decrease. This resulted from sluggish PC sales in Europe and the United States, the impact of currency translation adjustments on the PC business due to sharp yen appreciation and lower sales in Retail Information Systems and the Office Equipment business.

Operating income for the first six months was lower, despite an improved performance in the second quarter. The PC business recorded higher operating income on the execution of proactive cost reductions and lower parts and materials costs. However, the Visual Products business, including TVs, felt the impact of price declines in Japan and the completion of Japan’s transition to terrestrial digital broadcasting, plus the effects of economic conditions in Europe and the United States.

## Electronic Devices: Lower Sales and Lower Operating Income

The Electronic Devices segment saw overall sales decrease. The Semiconductor business recorded lower sales, reflecting sharp yen appreciation, the March earthquake, price reductions in memories and a temporary decrease in demand for System LSIs. The LCD business also saw lower sales, which was largely attributable to the impact of last year's sale of AFPD PTE., LTD, an overseas subsidiary that manufactured LCDs for PCs, as a part of business restructuring.

The segment as a whole saw lower operating income, despite a healthy performance in the second quarter. The Semiconductor business recorded lower operating income due to lower sales. The LCD business enjoyed a healthy business environment in displays used in mobile devices, such as smartphones, and recorded higher operating income on an improved performance that was also supported by the results of business restructuring. The Storage Products business also recorded a good performance.

Social Infrastructure: Same Level of Sales and Lower Operating Income The Social Infrastructure segment as a whole saw sales at a similar level to the same period a year ago. Although Thermal \& Hydro Power Systems recorded higher sales and the consolidation of Landis+Gyr AG helped to sustain overall sales, sharp yen appreciation and the March earthquake had a negative impact.

The segment as a whole saw a decrease in operating income that reflected lower demand in Japan in the power transmission and distribution and the impact of sharp yen appreciation. However the segment's overall result was solid, with the Thermal \& Hydro Power Systems and IT Solutions businesses recording good performances.

Home Appliances: Higher Sales and Higher Operating Income The Home Appliances segment saw higher sales. Lighting Systems recorded higher sales of LEDs on rising demand for energy efficient lighting products that consume less power, and Air-conditioners also performed well.

Overall segment operating income saw higher operating income on improved performances in Lighting Systems and Air-conditioners and the effects of business restructuring.

Others: Lower Sales and Improvement in Operating Income (Loss)

## Overview of Consolidated Results for the Second Quarter of FY2011

## (July-September, 2011)

(billion yen)

|  | 2Q <br> of FY2011 | Change from <br> 2Q of FY2010 |
| :--- | ---: | ---: |
| Net Sales | $1,586.4$ | -43.3 |
| Operating income (loss) | 76.1 | +5.1 |
| Income (Loss) from <br> continuing operations, before <br> income taxes and <br> noncontrolling interests | 39.2 | -19.5 |
| Net income (loss) attributable <br> to shareholders of the <br> Company ${ }^{[1]}$ | 22.2 | -5.1 |
| $\left[\begin{array}{l}\text { [1] "The Company" refers to Toshiba Corporation. }\end{array}\right.$ |  |  |

Toshiba's consolidated net sales for the second quarter of FY2011 decreased by 43.3 billion yen to $1,586.4$ billion yen (US\$20,602.3 million), primarily due to the impact of sharp yen appreciation. Consolidated operating income increased by 5.1 billion yen to 76.1 billion yen (US\$988.6 million). Higher operating income was seen in the Home Appliances, Electronic Devices and Digital Products segments and all business segments secured profitability. Income from continuing operations before income taxes and noncontrolling interests decreased by 19.5 billion yen to 39.2 billion yen (US\$508.8million) and net income attributable to shareholders of the Company decreased by 5.1 billion yen to 22.2 billion yen (US\$288.3 million).

## Consolidated Results for the Second Quarter of FY2011 by Segment

(July-September, 2011)
(billion yen)

|  | Net Sales |  |  | Operating Income <br> (Loss) |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | Change * |  |  | Change * |
| Digital Products | 450.9 | -22.4 | $-5 \%$ | 4.5 | +0.5 |
| Electronic Devices | 438.8 | -19.0 | $-4 \%$ | 38.1 | +2.7 |
| Social Infrastructure | 584.4 | +3.1 | $+1 \%$ | 28.6 | -1.6 |
| Home Appliances | 157.1 | +0.9 | $0 \%$ | 4.8 | +3.4 |
| Others | 86.1 | -0.7 | $0 \%$ | 0.1 | +1.1 |
| Eliminations | -130.9 | - | - | 0.0 | - |
| Total | $1,586.4$ | -43.3 | $-3 \%$ | 76.1 | +5.1 |

(* Change from the year-earlier period)

Digital Products: Lower Sales and Higher Operating Income
The Digital Products segment as a whole saw lower sales. The PC business recorded sluggish sales in Europe and the United States and felt the impact of currency translation adjustments due to sharp yen appreciation.

Segment operating income increased. The PC business recorded higher operating income as a result of the execution of proactive cost reductions and lower parts and materials costs, but The Visual Products business, including TVs, felt the impact of price declines in Japan and the completion of Japan's transition to terrestrial digital broadcasting.

Electronic Devices: Lower sales and Higher Operating Income
Electronic Devices as a whole saw lower sales. Semiconductor business sales decreased due to the impacts of sharp yen appreciation on Memories and a temporary lowering of demand for System LSI. The LCD business also saw lower sales.

Segment operating income as a whole increased. Although the Semiconductor business saw an overall decrease, Memories maintained a high level of profit, despite the impact of sharp yen appreciation. The LCD business recorded a positive performance, primarily in displays used in mobile devices such as smartphones, and
this was reinforced by the effects of business restructuring. Storage Products also recorded a healthy performance.

Social Infrastructure: Higher Sales and Lower Operating Income Social Infrastructure as a whole saw sales increase despite sharp yen appreciation. The Thermal \& Hydro Power Systems saw sales increase and there was a positive effect from consolidating Landis+Gyr AG as a subsidiary.

The segment recorded a solid performance in operating income, despite lower demand for transmission and distribution equipment in Japan and the impacts of the March earthquake and sharp yen appreciation. The Thermal \& Hydro Power Systems recorded a healthy performance.

Home Appliances: Slightly Higher Sales and Higher Operating Income
The Home Appliances segment as a whole saw slightly higher sales. Lighting Systems saw a rise in sales of LEDs, led by rising demand for energy saving products.

Segment operating income was higher on increased sales in Lighting Systems and the positive effects of restructuring.

Others: Same Level of Sales and Improved Operating Income (Loss)

## Note:

Toshiba Group’s Quarterly Consolidated Financial Statements are based on U.S. generally accepted accounting principles ("GAAP").

Operating income (loss) is derived by deducting the cost of sales and selling, general and administrative expenses from net sales. This result is regularly reviewed to support decision-making in allocations of resources and to assess performance. Some items that are classified as operating income (loss) under U.S. GAAP, such as restructuring charges and gains (losses) from the sales or disposal of fixed assets, may be presented as non-operating income (loss), as such presentation is useful for comparison with other Japanese companies.

The Mobile Broadcasting business and the Mobile Phone business have been classified as discontinued operations in the consolidated accounts, in accordance with Accounting Standards Codification No.205-20, "Presentation of Financial

Statements - Discontinued Operations". The results of these businesses are not incorporated into consolidated net sales, operating income (loss), or income (loss) from continuing operations, before income taxes and noncontrolling interests in the consolidated results. Consolidated net income (loss) (consolidated net income (loss) attributable to shareholders of the Company), however, includes the operating results of the Mobile Broadcasting business and the Mobile Phone business.

The Company changed the structure of its internal organization at the beginning of FY2011. Prior-period data relating to the consolidated segment information has been reclassified to conform with the current classification.

In accordance with the reclassification of the HDD business and ODD business from the Digital Products to the Electronic Devices on July 1, 2011, the first half data of Fiscal Year 2011 was reclassified dating back to April, 2011.

## Financial Position and Cash Flows for the first six months of FY2011

Total assets increased by 39.4 billion yen from the end of March 2011 to 5,418.7 billion yen (US\$70,372.7 million).

Shareholders' equity, or equity attributable to the shareholders of the Company, was 801.7 billion yen (US $\$ 10,411.8$ million), a decrease of 66.4 billion yen from the end of March 2011. This reflects payment of dividends and a deterioration in accumulated other comprehensive loss due to impacts from sharp yen appreciation and declines in global stock prices.

Total interest-bearing debt increased by 196.9 billion yen from the end of March 2011 to 1,278.2 billion yen (US\$16,599.9 million).

As a result of the foregoing, the shareholders' equity ratio at the end of September 2011 was $14.8 \%$, a 1.3 -point decline from the end of March 2011, and the debt-to-equity ratio was 159\%, a 34-point increase from the end of March 2011.

Free cash flow was -218.1 billion yen, 199.6 billion yen lower than the same period of the previous year. Strategic investments to enhance global competitiveness, such as the acquisition of Landis+Gyr AG, were higher than in the same period of the previous year and working capital was weakened.

Trend in main indices

|  | Sept./E <br> 2009 | Mar./E <br> 2010 | Sept./E <br> 2010 | Mar./E <br> 2011 | Sept./E <br> 2011 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Shareholders' equity ratio | 13.5 | 14.6 | 14.6 | 16.1 | 14.8 |
| Equity ratio <br> based on market value (\%) | 37.2 | 37.5 | 32.3 | 32.0 | 25.0 |
| Cash flow to interest-bearing <br> debt ratio | 3.9 | 3.4 | 7.9 | 3.1 | 19.6 |
| Interest coverage ratio <br> (multiples) | 17.8 | 14.5 | 4.6 | 11.2 | 2.1 |

Note:
Shareholders' equity ratio: Shareholders' equity divided by total assets
Equity ratio based on market value: Market capitalization divided by total assets
Market capitalization is calculated by multiplying the closing stock price at the end of the relevant period by the number of shares issued, excluding shares owned by the Company
Cash flow to interest-bearing debt ratio: Debt (average of the beginning and end of the term) divided by net cash provided by operating activities
Interest coverage ratio: Cash flow from operating activities divided by interest payments

## Performance Forecast for FY2011

Toshiba Group's business projections for its consolidated results for the fiscal year 2011 remain unchanged from the projections announced on May 9, 2011.
The breakdown of the net sales and the operating income (loss) of each segment are reclassified as below in accordance with the change of organization on July 1, 2011.
(billion yen)

|  | Net Sales | Operating Income <br> (Loss) |
| :--- | ---: | ---: |
| Digital Products | $2,100.0$ | 20.0 |
| Electronic Devices | $1,900.0$ | 140.0 |
| Social Infrastructure | $2,500.0$ | 150.0 |
| Home Appliances | 650.0 | 10.0 |
| Others | 360.0 | 0.0 |
| Eliminations | -510.0 | -20.0 |
| Total | $7,000.0$ | 300.0 |

## Interim Dividend

The Board of Directors, meeting today, has resolved that the Company will pay an interim dividend of 4 yen per share to shareholders recorded in the shareholder registry as of September 30, 2011. The effective date of this dividend is December 1, 2011.

## Others

(1) Changes in significant subsidiaries during the period (changes in Specified Subsidiaries ("Tokutei Kogaisha") involving changes in the scope of consolidation):
None
(2) Use of simplified accounting procedures, and particular accounting procedures in preparation of quarterly consolidated financial statements:

Income taxes
Interim income tax expense (benefit) is computed by multiplying income before income taxes and noncontrolling interests for the six months ending September 30, 2011 by a reasonably estimated annual effective tax rate reflects a projected annual income before income taxes and noncontrolling interests and the effects of deferred taxes.
(3) Change in accounting policies:

None

## Disclaimer:

This report of business results contains forward-looking statements concerning future plans, strategies and the performance of Toshiba Group. These Statements are based on management's assumptions and beliefs in light of the economic, financial and other data currently available. Furthermore, they are subject to a number of risks and uncertainties. Toshiba therefore wishes to caution readers that actual results might differ materially from our expectations. Major risk factors that may have a material influence on results are indicated below, though this list is not necessarily exhaustive.

- Disputes including lawsuits in Japan and other countries;
- Changes in political and economic conditions in Japan and abroad; unexpected regulatory changes;
- Major disasters, including earthquakes and typhoons;
- Rapid changes in the supply/demand situation in major markets and intensified price competition;
- Significant capital expenditure for production facilities and rapid changes in the market;
- Success of failure of alliances or joint ventures promoted in collaboration with other companies;
- Success or failure of new businesses or R\&D investment;
- Changes in financial markets, including fluctuations in interest rates and exchange rates.


## Note:

For convenience only, all dollar figures used in reporting fiscal year 2011 first six months and the second quarter results are valued at 77 yen to the dollar.

## Toshiba Group

## Consolidated Financial Statements

## For the First Six Months and the Second Quarter of Fiscal Year Ending March 2012

## 1. First Six Months Results

(¥ in billions, US\$ in millions, except for earnings per share)

|  | Six Months ended September 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011(A) | 2010(B) | (A)-(B) | (A)/(B) | 2011 |
| Net sales | ¥2,912.5 | $¥ 3,081.1$ | $¥(168.6)$ | 95\% | \$37,824.4 |
| Operating income | 80.2 | 104.8 | (24.6) | 77\% | 1,042.2 |
| Income from continuing operations, before income taxes and noncontrolling interests | 42.3 | 68.7 | (26.4) | 62\% | 549.6 |
| Net income attributable to shareholders of the Company | 22.7 | 27.8 | (5.1) | 81\% | 294.4 |
| Basic earnings per share attributable to shareholders of the Company | ¥5.35 | $¥ 6.57$ | $\geq(1.22)$ |  | \$0.07 |
| Diluted earnings per share attributable to shareholders of the Company | ¥5.22 | $¥ 6.31$ | $\geq(1.09)$ |  | \$0.07 |

## 2. Second Quarter Results

(¥ in billions, US\$ in millions, except for earnings per share)

|  | Three months ended September 30 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 1}(\mathrm{A})$ | $2010(\mathrm{~B})$ | $(\mathrm{A})$-(B) | (A)/(B) | $\mathbf{2 0 1 1}$ |
| Net sales | $¥ 1,586.4$ | $¥ 1,629.7$ | $¥(43.3)$ | $97 \%$ | $\mathbf{\$ 2 0 , 6 0 2 . 3}$ |
| Operating income | 76.1 | 71.0 | 5.1 | $107 \%$ | $\mathbf{9 8 8 . 6}$ |
| Income from continuing operations, <br> before income taxes and <br> noncontrolling interests | $\mathbf{3 9 . 2}$ | 58.7 | $(19.5)$ | $67 \%$ | $\mathbf{5 0 8 . 8}$ |
| Net income attributable to <br> shareholders of the Company | $\mathbf{2 2 . 2}$ | 27.3 | $(5.1)$ | $81 \%$ | $\mathbf{2 8 8 . 3}$ |
| Basic earnings per share <br> attributable to shareholders of <br> the Company | $¥ 5.24$ | $¥ 6.46$ | $¥(1.22)$ |  | $\mathbf{\$ 0 . 0 7}$ |
| Diluted earnings per share <br> attributable to shareholders of <br> the Company | $¥ 5.18$ | $¥ 6.20$ | $¥(1.02)$ |  | $\mathbf{\$ 0 . 0 7}$ |

## Notes:

1) Consolidated Financial Statements are based on generally accepted accounting principles in the U.S.
2) The Company has 565 consolidated subsidiaries.
3) The U.S. dollar is valued at $¥ 77$ throughout this statement for convenience only.

## Comparative Consolidated Balance Sheets

( $¥$ in millions, US\$ in thousands)

|  | Sep. 30, 2011 <br> (A) | Mar. 31, 2011 <br> (B) | (A)-(B) | Sep. 30, 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Assets <br> Current assets | ¥2,724,609 | ¥2,799,668 | $\geq(75,059)$ | \$35,384,532 |
| Cash and cash equivalents | 206,032 | 258,840 | $(52,808)$ | 2,675,740 |
| Notes and accounts receivable, trade | 1,006,714 | 1,124,180 | $(117,466)$ | 13,074,208 |
| Inventories | 980,690 | 864,382 | 116,308 | 12,736,234 |
| Prepaid expenses and other current assets | 531,173 | 552,266 | $(21,093)$ | 6,898,350 |
| Long-term receivables | 2,731 | 2,540 | 191 | 35,468 |
| Investments | 629,050 | 657,840 | $(28,790)$ | 8,169,481 |
| Property, plant and equipment | 912,582 | 900,205 | 12,377 | 11,851,714 |
| Other assets | 1,149,729 | 1,019,066 | 130,663 | 14,931,545 |
| Total assets | ¥5,418,701 | ¥5,379,319 | ¥39,382 | \$70,372,740 |
| Liabilities and equity Current liabilities | ¥2,623,349 | ¥2,498,309 | $¥ 125,040$ | \$34,069,468 |
| Short-term borrowings and current portion of long-term debt | 527,739 | 311,762 | 215,977 | 6,853,753 |
| Notes and accounts payable, trade | 1,138,872 | 1,194,229 | $(55,357)$ | 14,790,546 |
| Other current liabilities | 956,738 | 992,318 | $(35,580)$ | 12,425,169 |
| Accrued pension and severance costs | 727,987 | 734,309 | $(6,322)$ | 9,454,376 |
| Long-term debt and other liabilities | 921,005 | 967,085 | $(46,080)$ | 11,961,104 |
| Equity | 1,146,360 | 1,179,616 | $(33,256)$ | 14,887,792 |
| Equity attributable to shareholders of the Company | 801,708 | 868,119 | $(66,411)$ | 10,411,792 |
| Common stock | 439,901 | 439,901 | 0 | 5,713,000 |
| Additional paid-in capital | 399,553 | 399,552 | 3 | 5,189,026 |
| Retained earnings | 561,487 | 551,523 | 9,964 | $7,292,039$ <br> $-\cdots \cdots$ |
| Accumulated other comprehensive loss | $(597,753)$ | $(521,396)$ | $(76,357)$ | $(7,763,026)$ |
| Treasury stock | $(1,482)$ | $(1,461)$ | (21) | $(19,247)$ |
| Equity attributable to noncontrolling interests | 344,652 | 311,497 | 33,155 | 4,476,000 |
| Total liabilities and equity | ¥5,418,701 | ¥5,379,319 | ¥39,382 | \$70,372,740 |


| Breakdown of accumulated other comprehensive loss |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Unrealized gains on securities | $\mathbf{¥ 3 9 , 1 5 2}$ | $¥ 62,455$ | $¥(23,303)$ | $\mathbf{\$ 5 0 8 , 4 6 8}$ |
| Foreign currency translation adjustments | $\mathbf{( 3 3 7 , 2 8 3 )}$ | $(275,108)$ | $(62,175)$ | $\mathbf{( 4 , 3 8 0 , 2 9 9 )}$ |
| Pension liability adjustment | $\mathbf{( 2 9 9 , 2 8 7 )}$ | $(308,681)$ | 9,394 | $\mathbf{( 3 , 8 8 6 , 8 4 4 )}$ |
| Unrealized losses on derivative instruments | $\mathbf{( 3 3 5 )}$ | $(62)$ | $(273)$ | $\mathbf{( 4 , 3 5 1 )}$ |
| Total interest-bearing debt | $\mathbf{¥ 1 , 2 7 8 , 1 9 1}$ | $¥ 1,081,306$ | $¥ 196,885$ | $\mathbf{\$ 1 6 , 5 9 9 , 8 8 3}$ |

## Comparative Consolidated Statements of Operations

## 1. First Six Months ended September 30

( $¥$ in millions, US\$ in thousands)

|  | Six months ended September 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011(A) | 2010(B) | (A)-(B) | (A)/(B) | 2011 |
| Sales and other income |  |  |  |  |  |
| Net sales | ¥2,912,482 | ¥3,081,141 | $¥(168,659)$ | 95\% | \$37,824,442 |
| Interest | 2,254 | 1,644 | 610 | 137\% | 29,273 |
| Dividends | 2,726 | 2,093 | 633 | 130\% | 35,403 |
| Other income | 31,533 | 21,403 | 10,130 | 147\% | 409,519 |
| Costs and expenses |  |  |  |  |  |
| Cost of sales | 2,210,431 | 2,350,012 | $(139,581)$ | 94\% | 28,706,896 |
| Selling, general and administrative | 621,804 | 626,316 | $(4,512)$ | 99\% | 8,075,377 |
| Interest | 14,342 | 16,328 | $(1,986)$ | 88\% | 186,260 |
| Other expense | 60,096 | 44,915 | 15,181 | 134\% | 780,468 |
| Income from continuing operations, before income taxes and noncontrolling interests | 42,322 | 68,710 | $(26,388)$ | 62\% | 549,636 |
| Income taxes | 14,305 | 27,759 | $(13,454)$ | 52\% | 185,779 |
| Income from continuing operations, before noncontrolling interests | 28,017 | 40,951 | $(12,934)$ | 68\% | 363,857 |
| Loss from discontinued operations, before noncontrolling interests | (341) | $(7,593)$ | 7,252 | - | $(4,428)$ |
| Net income before noncontrolling interests | 27,676 | 33,358 | $(5,682)$ | 83\% | 359,429 |
| Less:Net income attributable to noncontrolling interests | 5,007 | 5,542 | (535) | 90\% | 65,026 |
| Net income attributable to shareholders of the Company | ¥22,669 | ¥27,816 | $¥(5,147)$ | 81\% | \$294,403 |

## Notes:

Comprehensive loss for the six months ended September 30 , 2011 and 2010 was $¥ 53,688$ million and $¥ 24,648$ million, respectively.
2. Second Quarter ended September 30

|  | Three months ended September 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011(A) | 2010(B) | (A)-(B) | (A)/(B) | 2011 |
| Sales and other income |  |  |  |  |  |
| Net sales | ¥1,586,377 | $¥ 1,629,775$ | $¥(43,398)$ | 97\% | \$20,602,299 |
| Interest | 1,469 | 757 | 712 | 194\% | 19,078 |
| Dividends | 1,261 | 858 | 403 | 147\% | 16,377 |
| Other income | 12,075 | 18,596 | $(6,521)$ | 65\% | 156,818 |
| Costs and expenses |  |  |  |  |  |
| Cost of sales | 1,195,110 | 1,228,699 | $(33,589)$ | 97\% | 15,520,909 |
| Selling, general and administrative | 315,141 | 330,054 | $(14,913)$ | 95\% | 4,092,741 |
| Interest | 7,116 | 8,153 | $(1,037)$ | 87\% | 92,416 |
| Other expense | 44,639 | 24,375 | 20,264 | 183\% | 579,727 |
| Income from continuing operations, before income taxes and noncontrolling interests | 39,176 | 58,705 | $(19,529)$ | 67\% | 508,779 |
| Income taxes | 13,242 | 23,705 | $(10,463)$ | 56\% | 171,974 |
| Income from continuing operations, before noncontrolling interests | 25,934 | 35,000 | $(9,066)$ | 74\% | 336,805 |
| Loss from discontinued operations, before noncontrolling interests | (382) | $(5,114)$ | 4,732 | - | $(4,961)$ |
| Net income before noncontrolling interests | 25,552 | 29,886 | $(4,334)$ | 85\% | 331,844 |
| Less:Net income attributable to noncontrolling interests | 3,353 | 2,536 | 817 | 132\% | 43,545 |
| Net income attributable to shareholders of the Company | ¥22,199 | ¥27,350 | $¥(5,151)$ | 81\% | \$288,299 |

Notes:
Comprehensive loss for the three months ended September 30 , 2011 was $¥ 45,125$ million and comprehensive income for the three months ended September 30, 2010 was $¥ 26,855$ million.

## Comparative Consolidated Statements of Cash Flows

First Six Months ended September 30
( $¥$ in millions, US\$ in thousands)


## Industry Segment Information

1. First Six Months ended September 30

|  |  | Six months ended September 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011(A) | 2010(B) | (A)-(B) | (A)/(B) | 2011 |
| Net sales (Share of total sales) | Digital Products | $\begin{array}{r\|} \hline ¥ 862,822 \\ (27 \%) \end{array}$ | $\begin{array}{r} \hline ¥ 933,390 \\ (28 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline ¥(70,568) \\ (-1 \%) \end{array}$ | 92\% | \$11,205,480 |
|  | Electronic Devices | 812,762 <br> (26\%) | $\begin{array}{r} \hline 910,527 \\ (27 \%) \end{array}$ | $\begin{array}{r} (97,765) \\ (-1 \%) \end{array}$ | 89\% | 10,555,351 |
|  | Social Infrastructure | $\begin{array}{r} 1,011,260 \\ (32 \%) \end{array}$ | $\begin{array}{r} 1,020,223 \\ (31 \%) \end{array}$ | $\begin{gathered} \hline(8,963) \\ (1 \%) \end{gathered}$ | 99\% | 13,133,247 |
|  | Home Appliances | $\begin{array}{r} \hline 306,567 \\ (10 \%) \end{array}$ | $\begin{array}{r} \hline 294,725 \\ (9 \%) \end{array}$ | $\begin{array}{r} 11,842 \\ (1 \%) \end{array}$ | 104\% | 3,981,389 |
|  | Others | $\begin{array}{r} 164,102 \\ (5 \%) \end{array}$ | $\begin{array}{r} 168,082 \\ (5 \%) \end{array}$ | $\begin{array}{r} (3,980) \\ (-) \end{array}$ | 98\% | 2,131,195 |
|  | Total | $\begin{array}{r} \hline 3,157,513 \\ (100 \%) \end{array}$ | $\begin{array}{r} 3,326,947 \\ (100 \%) \end{array}$ | $(169,434)$ | 95\% | 41,006,662 |
|  | Eliminations | $(245,031)$ | $(245,806)$ | 775 | - | (3,182,220) |
|  | Consolidated | ¥2,912,482 | ¥3,081,141 | $¥(168,659)$ | 95\% | \$37,824,442 |
| Segment operating income (loss) | Digital Products | $¥ 3,867$ | $¥ 11,013$ | $¥(7,146)$ | 35\% | \$50,221 |
|  | Electronic Devices | 42,979 | 66,162 | $(23,183)$ | 65\% | 558,169 |
|  | Social Infrastructure | 25,395 | 27,699 | $(2,304)$ | 92\% | 329,805 |
|  | Home Appliances | 5,930 | 211 | 5,719 | - | 77,013 |
|  | Others | 1,173 | $(1,243)$ | 2,416 | - | 15,234 |
|  | Total | 79,344 | 103,842 | $(24,498)$ | 76\% | 1,030,442 |
|  | Eliminations | 903 | 971 | (68) | - | 11,727 |
|  | Consolidated | $\geq 80,247$ | $¥ 104,813$ | $¥(24,566)$ | 77\% | \$1,042,169 |

2. Second Quarter ended September 30

|  |  | Three months ended September 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011(A) | 2010(B) | (A)-(B) | (A)/(B) | 2011 |
| Net sales (Share of total sales) | Digital Products | $\begin{array}{r} \hline ¥ 450,929 \\ (26 \%) \end{array}$ | $\begin{array}{r} \hline ¥ 473,300 \\ (27 \%) \end{array}$ | $\begin{array}{r} ¥(22,371) \\ (-1 \%) \end{array}$ | 95\% | \$5,856,221 |
|  | Electronic Devices | $\begin{array}{r} \hline 438,728 \\ (26 \%) \tag{-} \end{array}$ | $\begin{array}{r} \hline 457,825 \\ (26 \%) \end{array}$ | $(19,097)$ | 96\% | 5,697,766 |
|  | Social Infrastructure | 584,349 (34\%) | $\begin{array}{r} \hline 581,298 \\ (33 \%) \end{array}$ | $\begin{array}{r} \hline 3,051 \\ (1 \%) \end{array}$ | 101\% | 7,588,948 |
|  | Home Appliances | $\begin{array}{r} 157,034 \\ (9 \%) \end{array}$ | $\begin{array}{r} 156,256 \\ (9 \%) \end{array}$ | $\begin{array}{r} 778 \\ (-) \\ \hline \end{array}$ | 100\% | 2,039,403 |
|  | Others | $\begin{array}{r} 86,320 \\ (5 \%) \end{array}$ | $\begin{array}{r} \hline 86,730 \\ (5 \%) \end{array}$ | $\begin{array}{r} (410) \\ (-) \end{array}$ | 100\% | 1,121,039 |
|  | Total | $\begin{array}{r} \hline 1,717,360 \\ (100 \%) \end{array}$ | $\begin{array}{r} \hline 1,755,409 \\ (100 \%) \end{array}$ | $(38,049)$ | 98\% | 22,303,377 |
|  | Eliminations | $(130,983)$ | $(125,634)$ | $(5,349)$ | - | $(1,701,078)$ |
|  | Consolidated | ¥1,586,377 | $¥ 1,629,775$ | $¥(43,398)$ | 97\% | \$20,602,299 |
| Segment operating income (loss) | Digital Products | $¥ 4,424$ | ¥3,980 | $¥ 444$ | 111\% | \$57,454 |
|  | Electronic Devices | 38,111 | 35,387 | 2,724 | 108\% | 494,948 |
|  | Social Infrastructure | 28,620 | 30,217 | $(1,597)$ | 95\% | 371,688 |
|  | Home Appliances | 4,805 | 1,444 | 3,361 | 333\% | 62,403 |
|  | Others | 185 | (964) | 1,149 | - | 2,403 |
|  | Total | 76,145 | 70,064 | 6,081 | 109\% | 988,896 |
|  | Eliminations | (19) | 958 | (977) | - | (247) |
|  | Consolidated | $¥ 76,126$ | $¥ 71,022$ | $¥ 5,104$ | 107\% | \$988,649 |

## Notes:

1) Segment sales totals include intersegment transactions.
2) Segment operating income (loss) is derived by deducting the segment's cost of sales and selling, general and administrative expenses from net sales. Certain operating expenses such as restructuring charges and gains (losses) from the sale or disposition of fixed assets have been excluded from segment operating income (loss) presentation herein.
3) The Company changed the structure of its internal organization at the beginning of the first and the second quarter of FY2011. The data relating to the consolidated segment information has been reclassified to conform with the current classification.

## Net Sales by Region

1. First Six Months ended September 30
( $¥$ in millions, US\$ in thousands)

|  |  | Six months ended September 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011(A) | 2010(B) | (A)-(B) | (A)/(B) | 2011 |
| Japan |  | $\begin{array}{r} \hline ¥ 1,281,948 \\ (44 \%) \\ \hline \end{array}$ | $\begin{array}{r} ¥ 1,310,602 \\ (43 \%) \\ \hline \end{array}$ | $\begin{array}{r} ¥(28,654) \\ (1 \%) \\ \hline \end{array}$ | 98\% | \$16,648,676 |
| Overseas |  | $\begin{array}{r} \hline 1,630,534 \\ (56 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline 1,770,539 \\ (57 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline(140,005) \\ (-1 \%) \\ \hline \end{array}$ | 92\% | 21,175,766 |
|  | Asia | $\begin{array}{r} \hline 609,069 \\ (21 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline 655,508 \\ (21 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline(46,439) \\ (-) \end{array}$ | 93\% | 7,909,987 |
|  | North America | $\begin{array}{r} \hline 540,394 \\ (18 \%) \\ \hline \end{array}$ | $\begin{array}{r} 568,046 \\ (18 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline(27,652) \\ (-) \\ \hline \end{array}$ | 95\% | 7,018,104 |
|  | Europe | $\begin{array}{r} \hline 339,256 \\ (12 \%) \end{array}$ | $\begin{array}{r} 425,102 \\ (14 \%) \end{array}$ | $\begin{array}{r} \hline(85,846) \\ (-2 \%) \\ \hline \end{array}$ | 80\% | 4,405,922 |
|  | Others | $\begin{array}{r} 141,815 \\ (5 \%) \\ \hline \end{array}$ | $\begin{array}{r} 121,883 \\ (4 \%) \\ \hline \end{array}$ | $\begin{array}{r} 19,932 \\ (1 \%) \\ \hline \end{array}$ | 116\% | 1,841,753 |
| Net Sales |  | $\begin{array}{r} \hline \mathbf{¥ 2 , 9 1 2 , 4 8 2} \\ (100 \%) \end{array}$ | $\begin{array}{r} ¥ 3,081,141 \\ (100 \%) \\ \hline \end{array}$ | $¥(168,659)$ | 95\% | \$37,824,442 |

2. Second Quarter ended September 30
( $¥$ in millions, US\$ in thousands)

|  |  | Three months ended September 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011(A) | 2010(B) | (A)-(B) | (A)/(B) | 2011 |
| Japan |  | $\begin{array}{r} \hline ¥ 704,015 \\ (44 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline ¥ 727,198 \\ (45 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline ¥(23,183) \\ (-1 \%) \\ \hline \end{array}$ | 97\% | \$9,143,052 |
| Overseas |  | $\begin{array}{r} 882,362 \\ (56 \%) \\ \hline \end{array}$ | $\begin{array}{r} 902,577 \\ (55 \%) \\ \hline \end{array}$ | $\begin{array}{r} (20,215) \\ (1 \%) \\ \hline \end{array}$ | 98\% | 11,459,247 |
|  | Asia | $\begin{array}{r} 313,773 \\ (20 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline 331,151 \\ (20 \%) \\ \hline \end{array}$ | $\begin{array}{r} (17,378) \\ (-) \\ \hline \end{array}$ | 95\% | 4,074,974 |
|  | North America | $\begin{array}{r} 299,081 \\ (19 \%) \end{array}$ | $\begin{array}{r} 291,224 \\ (18 \%) \end{array}$ | $\begin{array}{r} 7,857 \\ (1 \%) \\ \hline \end{array}$ | 103\% | 3,884,169 |
|  | Europe | $\begin{array}{r} 187,881 \\ (12 \%) \\ \hline \end{array}$ | $\begin{array}{r} 210,421 \\ (13 \%) \\ \hline \end{array}$ | $\begin{gathered} (22,540) \\ (-1 \%) \\ \hline \end{gathered}$ | 89\% | 2,440,013 |
|  | Others | $\begin{array}{r} 81,627 \\ (5 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline 69,781 \\ (4 \%) \\ \hline \end{array}$ | $\begin{array}{r} 11,846 \\ (1 \%) \\ \hline \end{array}$ | 117\% | 1,060,091 |
| Net Sales |  | $\begin{array}{r} \hline ¥ 1,586,377 \\ (100 \%) \\ \hline \end{array}$ | $\begin{array}{r} ¥ 1,629,775 \\ (100 \%) \\ \hline \end{array}$ | $¥(43,398)$ | 97\% | \$20,602,299 |

Notes:
Net sales by region is determined based upon the locations of the customers.

## Supplementary Data for the Six Months (April-September) of FY2011 Consolidated Business Results

## 1. Outline

(billion yen)

|  |  | Six Months ended September 30 |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY2009 | FY2010 | FY2011 | FY2009 | FY2010 | $\begin{gathered} \text { FY2011 } \\ \text { As of May. } 9 \\ \hline \end{gathered}$ | $\begin{gathered} \text { FY2011 } \\ \text { As of Oct. } 31 \end{gathered}$ |
| Net sales |  | 2,896.7 | 3,081.1 | 2,912.5 | 6,291.2 | 6,398.5 | 7,000.0 | 7,000.0 |
|  | YoY | 85\% | 106\% | 95\% | 97\% | 102\% | 109\% | 109\% |
| Operating income (loss) |  | 2.1 | 104.8 | 80.2 | 125.2 | 240.3 | 300.0 | 300.0 |
| Income (loss) from continuing operations, before income taxes and noncontrolling interests |  | -47.4 | 68.7 | 42.3 | 34.4 | 195.5 | 240.0 | 240.0 |
| Net income (loss) attributable to shareholders of the Company |  | -57.7 | 27.8 | 22.7 | -19.7 | 137.8 | 140.0 | 140.0 |
| Earnings (losses) per share attributable to shareholders of the Company (yen) |  |  |  |  |  |  |  |  |
|  | - Basic | -15.16 | 6.57 | 5.35 | -4.93 | 32.55 | 33.06 | 33.06 |
|  | - Diluted | -15.16 | 6.31 | 5.22 | -4.93 | 31.25 | 31.74 | 32.25 |
| Exchange rate |  |  |  |  |  |  |  |  |
|  | (Yen / US-Dollar) | 96 | 90 | 80 | 93 | 86 | 85 | 80 |
|  | (Yen / Euro) | 133 | 115 | 116 | 131 | 113 | 115 | 110 |

* "Exchange rate" for "FY2011 As of Oct. 31" is the estimated rate for the second half (October - March).

| No.of consolidated companies, <br> including Toshiba Corporation | 541 | 530 | 565 | 543 | 499 | - | - |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
| No.of employees (thousand) | 199 | 204 | 212 | 204 | 203 | - | - |
|  | Japan | 126 | 122 | 121 | 123 | 121 | - |
|  | Overseas | 73 | 82 | 91 | 81 | - |  |

## 2. Sales and Operating income (loss) by Industry Segment

(billion yen)

|  |  | Six Months ended September 30 |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY2009 | FY2010 | FY2011 | FY2009 | FY2010 | $\begin{gathered} \text { FY2011 } \\ \text { As of May. } 9 \\ \hline \end{gathered}$ | $\begin{gathered} \text { FY2011 } \\ \text { As of Oct. } 31 \\ \hline \hline \end{gathered}$ |
| Digital Products |  |  |  |  |  |  |  |  |
|  | Net sales | 823.6 | 933.4 | 862.8 | 1,807.2 | 1,917.7 | 2,100.0 | 2,100.0 |
|  | Operating income (loss) |  |  |  | 10.4 | 28.9 | 20.0 | 20.0 |
|  | (\%) | 0.8\% | 1.2\% | 0.4\% | 0.6\% | 1.5\% | 1.0\% | 1.0\% |
| Electronic Devices |  |  |  |  |  |  |  |  |
|  | Net sales | 802.7 | 910.5 | 812.8 | 1,728.5 | 1,757.9 | 1,900.0 | 1,900.0 |
|  | Operating income (loss) | -31.8 | 66.2 | 43.0 | -9.9 | 71.2 | 140.0 | 140.0 |
|  | (\%) | -4.0\% | 7.3\% | 5.3\% | -0.6\% | 4.1\% | 7.4\% | 7.4\% |
| Social Infrastructure |  |  |  |  |  |  |  |  |
|  | Net sales | 1,059.2 | 1,020.2 | 1,011.3 | 2,330.7 | 2,277.7 | 2,500.0 | 2,500.0 |
|  | Operating income (loss) | 36.0 | 27.7 | 25.4 | 129.9 | 129.6 | 150.0 | 150.0 |
|  | (\%) | 3.4\% | 2.7\% | 2.5\% | 5.6\% | 5.7\% | 6.0\% | 6.0\% |
| Home Appliances |  |  |  |  |  |  |  |  |
|  | Net sales | 284.9 | 294.7 | 306.6 | 579.8 | 599.8 | 650.0 | 650.0 |
|  | Operating income (loss) | -7.5 | 0.2 | 5.9 | -5.4 | 8.8 | 10.0 | 10.0 |
|  | (\%) | -2.6\% | 0.1\% | 1.9\% | -0.9\% | 1.5\% | 1.5\% | 1.5\% |
| Others |  |  |  |  |  |  |  |  |
|  | Net sales | 152.4 | 168.1 | 164.0 | 327.7 | 335.0 | 360.0 | 360.0 |
|  | Operating income (loss) | -1.2 | -1.3 | 1.1 | -0.3 | $0.7$ | 0.0 | 0.0 |
|  | (\%) | -0.8\% | -0.7\% | 0.7\% | -0.1\% | 0.2\% | 0.0\% | 0.0\% |
| Sub Total |  |  |  |  |  |  |  |  |
|  | Net sales | 3,122.8 | 3,326.9 | 3,157.5 | 6,773.9 | 6,888.1 | 7,510.0 | 7,510.0 |
|  | Operating income (loss) | 2.5 | 103.8 | 79.3 | 124.7 | 239.2 | 320.0 | 320.0 |
| Eliminations |  |  |  |  |  |  |  |  |
|  | Net sales | -226.1 | -245.8 | -245.0 | -482.7 | -489.6 | -510.0 | -510.0 |
|  | Operating income (loss) | -0.4 | 1.0 | 0.9 | 0.5 | 1.1 | -20.0 | -20.0 |
| Total |  |  |  |  |  |  |  |  |
|  | Net sales | 2,896.7 | 3,081.1 | 2,912.5 | 6,291.2 | 6,398.5 | 7,000.0 | 7,000.0 |
|  | Operating income (loss) (\%) | $\begin{array}{r} 2.1 \\ 0.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 104.8 \\ 3.4 \% \\ \hline \end{array}$ | $\begin{aligned} & 80.2 \\ & 2.8 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} 125.2 \\ 2.0 \% \end{array}$ | $\begin{array}{r} 240.3 \\ 3.8 \% \\ \hline \end{array}$ | $\begin{array}{r} 300.0 \\ 4.3 \% \\ \hline \end{array}$ | $\begin{array}{r} 300.0 \\ 4.3 \% \\ \hline \end{array}$ |

* The Company changed the structure of its internal organization at the beginning of the first and the second quarter of FY2011.

The data relating to the consolidated segment information has been reclassified to conform with the current classification.

## 3. Overseas Sales by Region

(billion yen)

|  |  | Six Months ended September 30 |  |  | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY2009 | FY2010 | FY2011 | FY2009 | FY2010 |
| Asia |  | 606.7 | 655.5 | 609.1 | 1,305.1 | 1,280.7 |
|  | Ratio | 37\% | 37\% | 37\% | 37\% | 36\% |
| North America |  | 546.5 | 568.0 | 540.4 | 1,135.0 | 1,157.9 |
|  | Ratio | 34\% | 32\% | 33\% | 33\% | 33\% |
| Europe |  | 360.6 | 425.1 | 339.3 | 841.0 | 817.0 |
|  | Ratio | 22\% | 24\% | 21\% | 24\% | 23\% |
| Others |  | 106.0 | 121.9 | 141.7 | 218.8 | 291.1 |
|  | Ratio | 7\% | 7\% | 9\% | 6\% | 8\% |
| Total |  | 1,619.8 | 1,770.5 | 1,630.5 | 3,499.9 | 3,546.7 |
|  | \% to Total Sales | 56\% | 57\% | 56\% | 56\% | 55\% |

## 4. Capital Expenditures by Industry Segment (Commitment Basis)

(billion yen)

|  |  | Six Months ended September 30 |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY2009 | FY2010 | FY2011 | FY2009 | FY2010 | $\begin{gathered} \text { FY2011 } \\ \text { As of May. } 9 \\ \hline \end{gathered}$ | FY2011 <br> As of Oct. 31 |
| Digital Products |  | 5.6 | 6.2 | 7.6 | 11.8 | 13.5 | 20.0 | 20.0 |
|  | YoY | 37\% | 110\% | 122\% | 44\% | 114\% | 148\% | 148\% |
| Electronic Devices |  | 34.5 | 110.6 | 101.3 | 92.5 | 221.0 | 180.0 | 180.0 |
|  | YoY | 20\% | 320\% | 92\% | 36\% | 239\% | 81\% | 81\% |
| Social Infrastructure |  | 34.5 | 33.2 | 32.1 | 82.0 | 67.1 | 100.0 | 100.0 |
|  | YoY | 78\% | 96\% | 97\% | 91\% | 82\% | 149\% | 149\% |
| Home Appliances |  | 5.4 | 8.9 | 11.5 | 10.2 | 13.9 | 15.0 | 15.0 |
|  | YoY | 37\% | 165\% | 129\% | 47\% | 137\% | 108\% | 108\% |
| Others |  | 5.4 | 10.2 | 10.7 | 13.4 | 18.5 | 60.0 | 60.0 |
|  | YoY | 28\% | 190\% | 105\% | 53\% | 137\% | 325\% | 325\% |
| Total |  | 85.4 | 169.1 | 163.2 | 209.9 | 334.0 | 375.0 | 375.0 |
|  | YoY | 32\% | 198\% | 97\% | 50\% | 159\% | 112\% | 112\% |

* The above capital expenditure amount includes a part of the investment made by companies accounted for by the equity method such as Flash Partners, Ltd. and Flash Alliance, Ltd.
* The Company changed the structure of its internal organization at the beginning of the first and the second quarter of FY2011. The data relating to the consolidated segment information has been reclassified to conform with the current classification.


## 5. Depreciation and R\&D Expenditures

(billion yen)


## 6. Personal Computer Sales and Operating income (loss)



## 7. Semiconductor Sales, Operating income (loss) and Capital expenditures

|  | Six Months ended September 30 |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2009 | FY2010 | FY2011 | FY2009 | FY2010 | $\begin{gathered} \text { FY2011 } \\ \text { As of May. } 9 \\ \hline \hline \end{gathered}$ | $\begin{gathered} \text { FY2011 } \\ \text { As of Oct. } 31 \\ \hline \hline \end{gathered}$ |
| Net sales | 506.5 | 579.3 | 502.4 | 1,070.0 | 1,139.5 | 1,270.0 | 1,270.0 |
| YoY | 83\% | 114\% | 87\% | 105\% | 106\% | 111\% | 111\% |
| Discrete | 92.5 | 103.0 | 97.0 | 196.1 | 196.2 | 230.0 | 230.0 |
| System LSI | 164.4 | 174.9 | 136.6 | 346.4 | 335.2 | 340.0 | 340.0 |
| Memory | 249.6 | 301.4 | 268.8 | 527.5 | 608.1 | 700.0 | 700.0 |
| Operating income (loss) | -31.0 | 57.2 | 29.7 | 2.3 | 66.4 | 140.0 | 140.0 |
| Capital expenditures (Commitment Basis) | - | - | - | 81.0 | 180.0 | 160.0 | 160.0 |

* The above capital expenditure amount includes a part of the investment made by companies accounted for by the equity method such as Flash Partners, Ltd. and Flash Alliance, Ltd.


## 8. LCD Sales, Operating income (loss) and Capital expenditures

| n) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months ended September 30 |  |  | Full Year |  |  |  |
|  | FY2009 | FY2010 | FY2011 | FY2009 | FY2010 | $\begin{gathered} \text { FY2011 } \\ \text { As of May. } 9 \\ \hline \hline \end{gathered}$ | $\begin{gathered} \text { FY2011 } \\ \text { As of Oct. } 31 \\ \hline \end{gathered}$ |
| Net sales | 104.6 | 112.0 | 91.8 | 201.6 | 209.6 | 190.0 | 190.0 |
| YoY | 73\% | 107\% | 82\% | 79\% | 104\% | 91\% | 91\% |
| Operating income (loss) | -9.3 | 4.0 | 7.0 | -36.1 | 10.1 | 10.0 | 10.0 |
| Capital expenditures (Commitment Basis) | - | - | - | 2.5 | 30.0 | 5.0 | 5.0 |

9. Power Systems \& Social Infrastructure Systems Sales and Operating income (loss)


* The figures above are the total of Power Systems Company (including Westinghouse Group) and
Social Infrastructure Systems Company.


## 10. Medical Systems Sales and Operating income (loss)

| billion yen) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months ended September 30 |  |  | Full Year |  |  |  |
|  | FY2009 | FY2010 | FY2011 | FY2009 | FY2010 | $\begin{gathered} \text { FY2011 } \\ \text { As of Mav. } 9 \\ \hline \hline \end{gathered}$ | $\begin{array}{c\|} \text { FY2011 } \\ \text { As of Oct. } 31 \\ \hline \hline \end{array}$ |
| Net sales | 163.7 | 161.0 | 159.4 | 349.3 | 337.5 | 380.0 | 380.0 |
| YoY | 89\% | 98\% | 99\% | 95\% | 97\% | 113\% | 113\% |
| Operating income (loss) | - | - | - | 21.3 | 19.7 | 25.0 | 25.0 |

