

**FOR IMMEDIATE RELEASE**

July 28, 2011

**Toshiba Announces Consolidated Results**  
**for the First Quarter of Fiscal Year Ending March 2012**

TOKYO--Toshiba Corporation today announced its consolidated results for the first quarter (April-June) of fiscal year (FY) 2011, ending March 31, 2012. All comparisons in the following are based on the same period a year earlier, unless otherwise stated.

**Overview**

	(billion yen)	
	1Q of FY2011	Change from 1Q of FY2010
Net sales	1,326.1	-125.3
Operating income (loss)	4.1	-29.7
Income (Loss) from continuing operations, before income taxes and noncontrolling interests	3.1	-6.9
Net income (loss) attributable to shareholders of the Company <sup>[1]</sup>	0.5	0.0

<sup>[1]</sup> “The Company” refers to Toshiba Corporation.

The Japanese economy remained in severe circumstances due to the effects of the March 11, 2011 Great East Japan Earthquake. Overseas, the Asian economies, most notably China and India, continued their expansion, but there are still concerns for recession triggered by continuing high unemployment in the United States and the financial position of some European countries, and the pace of worldwide economic recovery has eased.

In these circumstances, Toshiba Group is contributing to Japan’s recovery through its business activities and aiming to be a global leader by accelerating global business development. Consolidated net sales were 1,326.1 billion yen (US\$16,371.7 million), a decrease of 125.3 billion yen, mainly reflecting yen appreciation and the impact of the earthquake. Consolidated operating income was 4.1 billion yen (US\$50.9 million), a decrease of 29.7 billion yen, reflecting the impact of the earthquake and yen appreciation.

Income (Loss) from continuing operations before income taxes and noncontrolling interests decreased by 6.9 billion yen to 3.1 billion yen (US\$38.8 million). The Company minimized the impact of the earthquake, and net income attributable to shareholders of the Company was 0.5 billion yen, unchanged from the same period of the previous year.

### **Consolidated Results for the First Quarter FY2011 by Segment**

	(billion yen)				
	Net Sales			Operating Income (Loss)	
		Change*			Change*
Digital Products	522.0	-60.2	-10%	0.0	-10.6
Electronic Devices	268.4	-63.6	-19%	4.3	-22.7
Social Infrastructure	426.9	-12.0	-3%	-3.2	-0.7
Home Appliances	149.5	+11.0	+8%	1.1	+2.3
Others	77.6	-3.8	-5%	1.0	+1.3
Eliminations	-118.3	-	-	0.9	-
Total	1,326.1	-125.3	-9%	4.1	-29.7

(\* Change from the year-earlier period)

#### **Digital Products: Lower Sales and Lower Operating Income**

The Digital Products segment saw overall sales decrease, reflecting yen appreciation, sluggish sales in the Visual Products business and in the PC business in Europe and the United States, and weak sales in the Storage Products business, primarily optical disc drives.

Segment operating income decreased, mainly on lower sales in the Visual Product business and the Storage Product business, although the PC business recorded higher operating income on a healthy performance in Japan and cost reductions.

#### **Electronic Devices: Lower Sales and Lower Operating Income**

The Electronic Devices segment saw overall sales decrease due to yen appreciation and other factors. The Semiconductor business recorded lower sales, reflecting yen appreciation in addition to the effects of the March earthquake on System LSI manufacturing subsidiary. The LCD business also saw lower sales, even though displays for use in mobile devices such as smartphones reported a healthy performance, that was largely attributable to the effect of last year's sale of AFPD PTE., LTD, a manufacturing base for LCDs for PCs, as a part of business restructuring.

The segment as a whole secured a profit despite recording lower operating income.

Memories secured a profit, overcoming yen appreciation and price erosion. System LSIs reported a weak performance due to lower sales. The semiconductor business recorded lower operating income. The LCD business recorded higher operating income on a healthy performance, primarily for displays use in mobile devices such as smartphones.

**Social Infrastructure:** Lower Sales and Same Level of Operating Loss

The Social Infrastructure segment saw a decrease in overall sales, due to yen appreciation and other factors. However, Thermal & Hydro Power Systems, Transportation Systems and the IT Solutions business saw higher sales and the Medical Systems business saw flat sales.

The segment as a whole saw an operating loss similar to that of the same period a year ago, due to yen appreciation and other factors. However, the Power Systems business, particularly Thermal & Hydro Power Systems, reported a solid performance, the IT Solutions business improved its performance and the Medical Systems business recorded higher operating income.

**Home Appliances:** Higher Sales and Improvement in Operating Income (Loss) (Moved into the Black)

The Home Appliances segment saw higher sales, due to a healthy performance by White Goods, including home air-conditioners, LED lighting and industrial air-conditioning.

Overall segment operating income (loss) improved and moved into the black, due to higher operating income (loss) in White Goods, including home air-conditioners and improvement in Lighting Systems.

**Others:** Lower Sales and Improvement in Operating Income (Loss)

Note:

Toshiba Group's Quarterly Consolidated Financial Statements are based on U.S. generally accepted accounting principles ("GAAP").

Operating income (loss) is derived by deducting the cost of sales and selling, general and administrative expenses from net sales. This result is regularly reviewed to support decision-making in allocations of resources and to assess performance. Some items that are classified as operating income (loss) under U.S. GAAP, such as restructuring charges and gains (losses) from the sales or disposal of fixed assets, may be presented as non-operating income (loss), as such presentation is useful for comparison with other Japanese companies.

The Mobile Broadcasting business ceased its operation at the end of FY2008. On June 17, 2010, the Company and Fujitsu Limited ("Fujitsu") signed a Memorandum of Understanding to merge their mobile phone businesses, followed by a definitive contract on July 29, 2010. Under this contract, on October 1, 2010, the Company transferred its mobile phone business to a newly established company called Fujitsu Toshiba Mobile Communications Limited ("FT MOBILE"), and sold 80.1% of the shares of the new company to Fujitsu. Since completion of the transfer, the results of the Mobile Broadcasting business and FT MOBILE are not incorporated into consolidated net sales, operating

income (loss), or income (loss) from continuing operations, before income taxes and noncontrolling interests in the consolidated results. The businesses are classified as discontinued in the consolidated accounts in accordance with Accounting Standards Codification No.205-20, "Presentation of Financial Statements - Discontinued Operations". Consolidated net income (loss) (consolidated net income (loss) attributable to shareholders of the Company), however, includes the operating results of the Mobile Broadcasting business and the Mobile Phone business. Prior-period data relating to the discontinued operations has been reclassified to conform with the current classification.

The Group changed the structure of its internal organization at the beginning of FY2011. Prior-period data relating to the consolidated segment information has been reclassified to conform with the current classification.

### **Financial Position and Cash Flows for the First Quarter of FY2011**

Total assets increased by 25.2 billion yen from the end of March 2011 to 5,404.5 billion yen (US\$66,721.9 million).

Shareholder's equity, or equity attributable to the shareholders of the Company, decreased to 846.8 billion yen (US\$10,454.8 million), a decrease of 21.3 billion yen from the end of March 2011. This reflects payment of dividends and a deterioration in accumulated other comprehensive loss due to impacts from yen appreciation.

Total interest-bearing debt increased by 76.6 billion yen from the end of March 2011 to 1,157.9 billion yen (US\$14,295.0 million).

As a result of the foregoing, the shareholders' equity ratio at the end of June 2011 was 15.7%, a 0.4-point deterioration from the end of March 2011, and the debt-to-equity ratio at the end of June 2011 was 137%, a 12-point deterioration from the end of March 2011.

Free cash flow was -93.1 billion yen, 121.3 billion yen lower than the same period of the previous year. Strategic investments to enhance global competitiveness increased more than the same period of the previous year and the working capital was weakened by various factors such as delays of acceptance inspections by customers affected by the earthquake.

### **Performance Forecast for FY2010**

Toshiba Group's business projections for its consolidated results for the fiscal year 2011 remain unchanged from the projections announced on May 9, 2011.

### **Others**

- (1) Changes in significant subsidiaries during the period (changes in Specified Subsidiaries ("Tokutei Kogaisha") involving changes in the scope of consolidation):  
None
- (2) Use of simplified accounting procedures, and particular accounting procedures in

preparation of quarterly consolidated financial statements:

**Income taxes**

Interim income tax expense (benefit) is computed by multiplying income before income taxes and noncontrolling interests for the three months ending June 30, 2011 by a reasonably estimated annual effective tax rate for FY 2011, ending March 31, 2012. The estimated annual effective tax rate reflects a projected annual income before income taxes and noncontrolling interests and the effect of deferred taxes.

(3) Change in accounting policies:

None

**Disclaimer:**

This report of business results contains forward-looking statements concerning future plans, strategies and the performance of Toshiba Group. These statements are based on management's assumptions and beliefs in light of the economic, financial and other data currently available. Furthermore, they are subject to a number of risks and uncertainties. Toshiba therefore wishes to caution readers that actual results might differ materially from our expectations. Major risk factors that may have a material influence on results are indicated below, though this list is not necessarily exhaustive.

- Major disasters, including earthquakes and typhoons;
- Disputes including lawsuits in Japan and other countries;
- Changes in political and economic conditions in Japan and abroad; unexpected regulatory changes;
- Rapid changes in the supply/demand situation in major markets and intensified price competition;
- Significant capital expenditure for production facilities and rapid changes in the market;
- Success or failure of alliances or joint ventures promoted in collaboration with other companies;
- Success or failure of new businesses or R&D investment;
- Changes in financial markets, including fluctuations in interest rates and exchange rates.

**Note:**

For convenience only, all dollar figures used in reporting fiscal year 2011 first quarter results are valued at 81 yen to the dollar.

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Toshiba Group

# Consolidated Financial Statements

For the First Quarter ended June 30, 2011

## First Quarter Results

(¥ in billions, US\$ in millions, except for earnings per share)

	Three months ended June 30				
	2011(A)	2010(B)	(A)-(B)	(A)/(B)	2011
Net sales	¥1,326.1	¥1,451.4	¥(125.3)	91%	\$16,371.7
Operating income	4.1	33.8	(29.7)	12%	50.9
Income from continuing operations, before income taxes and noncontrolling interests	3.1	10.0	(6.9)	31%	38.8
Net income attributable to shareholders of the Company	0.5	0.5	0.0	101%	5.8
Basic earnings per share attributable to shareholders of the Company	¥0.11	¥0.11	¥0.00	/	\$0.00
Diluted earnings per share attributable to shareholders of the Company	¥0.11	¥0.11	¥0.00	/	\$0.00

Notes:

- 1) Consolidated Financial Statements are based on generally accepted accounting principles in the U.S.
- 2) The Company has 515 consolidated subsidiaries.
- 3) The U.S. dollar is valued at ¥81 throughout this statement for convenience only.
- 4) Prior-period data relating to the discontinued operation has been reclassified to conform with the current classification.

## Comparative Consolidated Balance Sheets

(¥ in millions, US\$ in thousands)

	Jun. 30, 2011 (A)	Mar. 31, 2011 (B)	(A)-(B)	Jun. 30, 2011
<b>Assets</b>				
Current assets	¥2,797,081	¥2,799,668	¥(2,587)	\$34,531,864
Cash and cash equivalents	224,238	258,840	(34,602)	2,768,370
Notes and accounts receivable, trade	994,282	1,124,180	(129,898)	12,275,086
Inventories	993,690	864,382	129,308	12,267,778
Prepaid expenses and other current assets	584,871	552,266	32,605	7,220,630
Long-term receivables	3,043	2,540	503	37,568
Investments	681,920	657,840	24,080	8,418,765
Property, plant and equipment	895,253	900,205	(4,952)	11,052,506
Other assets	1,027,174	1,019,066	8,108	12,681,161
Total assets	¥5,404,471	¥5,379,319	¥25,152	\$66,721,864
<b>Liabilities and equity</b>				
Current liabilities	¥2,570,342	¥2,498,309	¥72,033	\$31,732,617
Short-term borrowings and current portion of long-term debt	390,593	311,762	78,831	4,822,136
Notes and accounts payable, trade	1,174,115	1,194,229	(20,114)	14,495,247
Other current liabilities	1,005,634	992,318	13,316	12,415,234
Accrued pension and severance costs	726,672	734,309	(7,637)	8,971,259
Long-term debt and other liabilities	954,268	967,085	(12,817)	11,781,087
Equity	1,153,189	1,179,616	(26,427)	14,236,901
Equity attributable to shareholders of the Company	846,835	868,119	(21,284)	10,454,753
Common stock	439,901	439,901	0	5,430,877
Additional paid-in capital	399,545	399,552	(7)	4,932,654
Retained earnings	539,288	551,523	(12,235)	6,657,876
Accumulated other comprehensive loss	(530,429)	(521,396)	(9,033)	(6,548,506)
Treasury stock	(1,470)	(1,461)	(9)	(18,148)
Equity attributable to noncontrolling interests	306,354	311,497	(5,143)	3,782,148
Total liabilities and equity	¥5,404,471	¥5,379,319	¥25,152	\$66,721,864

### Breakdown of accumulated other comprehensive loss

Unrealized gains on securities	¥62,230	¥62,455	¥(225)	\$768,272
Foreign currency translation adjustments	(289,749)	(275,108)	(14,641)	(3,577,148)
Pension liability adjustment	(302,641)	(308,681)	6,040	(3,736,309)
Unrealized losses on derivative instruments	(269)	(62)	(207)	(3,321)
Total interest-bearing debt	¥1,157,893	¥1,081,306	¥76,587	\$14,294,975

## Comparative Consolidated Statements of Operations

**First Quarter ended June 30**

(¥ in millions, US\$ in thousands)

	<b>Three months ended June 30</b>				
	<b>2011(A)</b>	<b>2010(B)</b>	<b>(A)-(B)</b>	<b>(A)/(B)</b>	<b>2011</b>
<b>Sales and other income</b>					
Net sales	<b>¥1,326,105</b>	¥1,451,366	¥(125,261)	91%	<b>\$16,371,667</b>
Interest	<b>785</b>	887	(102)	89%	<b>9,691</b>
Dividends	<b>1,465</b>	1,235	230	119%	<b>18,086</b>
Other income	<b>19,458</b>	7,592	11,866	256%	<b>240,223</b>
<b>Costs and expenses</b>					
Cost of sales	<b>1,015,321</b>	1,121,313	(105,992)	91%	<b>12,534,827</b>
Selling, general and administrative	<b>306,663</b>	296,262	10,401	104%	<b>3,785,963</b>
Interest	<b>7,226</b>	8,175	(949)	88%	<b>89,210</b>
Other expense	<b>15,457</b>	25,325	(9,868)	61%	<b>190,827</b>
<b>Income from continuing operations, before income taxes and noncontrolling interests</b>	<b>3,146</b>	10,005	(6,859)	31%	<b>38,840</b>
<b>Income taxes</b>	<b>1,063</b>	4,054	(2,991)	26%	<b>13,123</b>
<b>Income from continuing operations, before noncontrolling interests</b>	<b>2,083</b>	5,951	(3,868)	35%	<b>25,716</b>
<b>Income (loss) from discontinued operations, before noncontrolling interests</b>	<b>41</b>	(2,479)	2,520	—	<b>506</b>
<b>Net income before noncontrolling interests</b>	<b>2,124</b>	3,472	(1,348)	61%	<b>26,222</b>
<b>Less: Net income attributable to noncontrolling interests</b>	<b>1,654</b>	3,006	(1,352)	55%	<b>20,420</b>
<b>Net income attributable to shareholders of the Company</b>	<b>¥470</b>	¥466	¥4	101%	<b>\$5,802</b>

Notes:

Comprehensive loss for the first quarter of FY 2011 and FY 2010 was ¥8,563 million and ¥51,503 million, respectively.



## Comparative Consolidated Statements of Cash Flows

**First Quarter ended June 30**

(¥ in millions, US\$ in thousands)

	<b>Three months ended June 30</b>			
	<b>2011(A)</b>	<b>2010(B)</b>	<b>(A)-(B)</b>	<b>2011</b>
<b>Cash flows from operating activities</b>				
Net income before noncontrolling interests	<b>¥2,124</b>	¥3,472	¥(1,348)	<b>\$26,222</b>
Depreciation and amortization	<b>55,251</b>	59,225	(3,974)	<b>682,111</b>
Equity in (earnings) losses of affiliates, net of dividends	<b>(1,784)</b>	4,732	(6,516)	<b>(22,025)</b>
Decrease in notes and accounts receivable, trade	<b>114,520</b>	159,069	(44,549)	<b>1,413,827</b>
Increase in inventories	<b>(135,185)</b>	(178,087)	42,902	<b>(1,668,950)</b>
Increase (decrease) in notes and accounts payable, trade	<b>(6,945)</b>	37,159	(44,104)	<b>(85,741)</b>
Others	<b>(39,798)</b>	(12,417)	(27,381)	<b>(491,333)</b>
Adjustments to reconcile net income before noncontrolling interests to net cash provided by (used in) operating activities	<b>(13,941)</b>	69,681	(83,622)	<b>(172,111)</b>
Net cash provided by (used in) operating activities	<b>(11,817)</b>	73,153	(84,970)	<b>(145,889)</b>
<b>Cash flows from investing activities</b>				
Proceeds from sale of property, plant and equipment, intangible assets and securities	<b>57,856</b>	7,722	50,134	<b>714,272</b>
Acquisition of property, plant and equipment	<b>(100,419)</b>	(41,824)	(58,595)	<b>(1,239,741)</b>
Acquisition of intangible assets	<b>(10,306)</b>	(6,764)	(3,542)	<b>(127,235)</b>
Purchase of securities	<b>(3,546)</b>	(2)	(3,544)	<b>(43,778)</b>
Increase in investments in affiliates	<b>(9,178)</b>	(4,169)	(5,009)	<b>(113,309)</b>
Others	<b>(15,733)</b>	93	(15,826)	<b>(194,234)</b>
Net cash used in investing activities	<b>(81,326)</b>	(44,944)	(36,382)	<b>(1,004,025)</b>
<b>Cash flows from financing activities</b>				
Proceeds from long-term debt	<b>1,705</b>	380	1,325	<b>21,049</b>
Repayment of long-term debt	<b>(12,530)</b>	(75,081)	62,551	<b>(154,691)</b>
Increase in short-term borrowings, net	<b>85,982</b>	17,842	68,140	<b>1,061,506</b>
Dividends paid	<b>(13,413)</b>	(3,756)	(9,657)	<b>(165,592)</b>
Others	<b>371</b>	(19)	390	<b>4,580</b>
Net cash provided by (used in) financing activities	<b>62,115</b>	(60,634)	122,749	<b>766,852</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>(3,574)</b>	(10,411)	6,837	<b>(44,124)</b>
<b>Net decrease in cash and cash equivalents</b>	<b>(34,602)</b>	(42,836)	8,234	<b>(427,186)</b>
<b>Cash and cash equivalents at beginning of the period</b>	<b>258,840</b>	267,449	(8,609)	<b>3,195,556</b>
<b>Cash and cash equivalents at end of the period</b>	<b>¥224,238</b>	¥224,613	¥(375)	<b>\$2,768,370</b>

## Industry Segment Information

First Quarter ended June 30

(¥ in millions, US\$ in thousands)

		Three months ended June 30				
		2011(A)	2010(B)	(A)-(B)	(A)/(B)	2011
Net sales (Share of total sales)	Digital Products	¥521,977 (36%)	¥582,238 (37%)	¥(60,261) (-1%)	90%	\$6,444,161
	Electronic Devices	268,376 (19%)	331,971 (21%)	(63,595) (-2%)	81%	3,313,284
	Social Infrastructure	426,911 (30%)	438,925 (28%)	(12,014) (2%)	97%	5,270,506
	Home Appliances	149,533 (10%)	138,469 (9%)	11,064 (1%)	108%	1,846,086
	Others	77,639 (5%)	81,352 (5%)	(3,713) (-)	95%	958,506
	Total	1,444,436 (100%)	1,572,955 (100%)	(128,519)	92%	17,832,543
	Eliminations	(118,331)	(121,589)	3,258	—	(1,460,876)
Consolidated		¥1,326,105	¥1,451,366	¥(125,261)	91%	\$16,371,667
Segment operating income (loss)	Digital Products	¥13	¥10,629	¥(10,616)	0%	\$160
	Electronic Devices	4,316	27,034	(22,718)	16%	53,284
	Social Infrastructure	(3,225)	(2,518)	(707)	—	(39,815)
	Home Appliances	1,125	(1,233)	2,358	—	13,889
	Others	988	(279)	1,267	—	12,198
	Total	3,217	33,633	(30,416)	10%	39,716
	Eliminations	904	158	746	—	11,161
Consolidated		¥4,121	¥33,791	¥(29,670)	12%	\$50,877

Notes:

- 1) Segment sales totals include intersegment transactions.
- 2) Segment operating income (loss) is derived by deducting the segment's cost of sales and selling, general and administrative expenses from net sales. Certain operating expenses such as restructuring charges and gains (losses) from the sale or disposition of fixed assets have been excluded from segment operating income (loss) presentation herein.
- 3) The Company changed the structure of its internal organization at the beginning of FY2011. Prior-period data relating to the consolidated segment information has been reclassified to conform with the current classification.
- 4) Prior-period data relating to the discontinued operation has been reclassified to conform with the current classification.

## Net Sales by Region

**First Quarter ended June 30**

(¥ in millions, US\$ in thousands)

	<b>Three months ended June 30</b>				
	<b>2011(A)</b>	<b>2010(B)</b>	<b>(A)-(B)</b>	<b>(A)/(B)</b>	<b>2011</b>
Japan	<b>¥577,933</b> (44%)	¥583,404 (40%)	¥(5,471) (4%)	99%	<b>\$7,134,976</b>
Overseas	<b>748,172</b> (56%)	867,962 (60%)	(119,790) (-4%)	86%	<b>9,236,691</b>
Asia	<b>295,296</b> (22%)	324,357 (22%)	(29,061) (-)	91%	<b>3,645,630</b>
North America	<b>241,313</b> (18%)	276,822 (19%)	(35,509) (-1%)	87%	<b>2,979,173</b>
Europe	<b>151,375</b> (11%)	214,681 (15%)	(63,306) (-4%)	71%	<b>1,868,827</b>
Others	<b>60,188</b> (5%)	52,102 (4%)	8,086 (1%)	116%	<b>743,061</b>
Net Sales	<b>¥1,326,105</b> (100%)	¥1,451,366 (100%)	¥(125,261)	91%	<b>\$16,371,667</b>

Notes:

- 1) Net sales by region is determined based upon the locations of the customers.
- 2) Prior-period data relating to the discontinued operation has been reclassified to conform with the current classification.

July 28, 2011

## Supplementary Data for First Quarter of FY2011 Consolidated Business Results

### 1. Outline

(billion yen)

	First Quarter			Full Year		
	FY2009	FY2010	FY2011	FY2009	FY2010	FY2011 Original Plan
Net sales	1,313.7	1,451.4	1,326.1	6,291.2	6,398.5	7,000.0
YoY	84%	110%	91%	97%	102%	109%
Operating income (loss)	-34.4	33.8	4.1	125.2	240.3	300.0
Income (loss) from continuing operations, before income taxes and noncontrolling interests	-58.9	10.0	3.1	34.4	195.5	240.0
Net income (loss) attributable to shareholders of the Company	-57.8	0.5	0.5	-19.7	137.8	140.0
Earnings (losses) per share attributable to shareholders of the Company (yen)						
- Basic	-16.58	0.11	0.11	-4.93	32.55	33.06
- Diluted	-16.58	0.11	0.11	-4.93	31.25	31.74
Exchange rate						
(Yen / US-Dollar)	98	93	82	93	86	85
(Yen / Euro)	132	121	119	131	113	115

\* Prior-period data relating to the discontinued operation has been reclassified to conform with the current classification.

### 2. Sales and Operating income (loss) by Industry Segment

(billion yen)

	First Quarter			Full Year		
	FY2009	FY2010	FY2011	FY2009	FY2010	FY2011 Original Plan
Digital Products						
Net sales	465.2	582.2	522.0	2,265.7	2,331.3	2,550.0
Operating income (loss)	7.8	10.6	0.0	21.2	13.0	20.0
(%)	1.7%	1.8%	0.0%	0.9%	0.6%	0.8%
Electronic Devices						
Net sales	272.2	332.0	268.4	1,270.0	1,347.7	1,450.0
Operating income (loss)	-41.9	27.0	4.3	-20.4	86.8	140.0
(%)	-15.4%	8.1%	1.6%	-1.6%	6.4%	9.7%
Social Infrastructure						
Net sales	469.2	438.9	426.9	2,330.7	2,277.7	2,500.0
Operating income (loss)	5.3	-2.5	-3.2	129.9	129.6	150.0
(%)	1.1%	-0.6%	-0.8%	5.6%	5.7%	6.0%
Home Appliances						
Net sales	136.1	138.5	149.5	579.8	599.8	650.0
Operating income (loss)	-4.6	-1.2	1.1	-5.4	8.8	10.0
(%)	-3.4%	-0.9%	0.8%	-0.9%	1.5%	1.5%
Others						
Net sales	70.0	81.4	77.6	327.8	334.8	360.0
Operating income (loss)	-1.2	-0.3	1.0	-0.3	0.8	0.0
(%)	-1.7%	-0.3%	1.3%	-0.1%	0.2%	0.0%
Sub Total						
Net sales	1,412.7	1,573.0	1,444.4	6,774.0	6,891.3	7,510.0
Operating income (loss)	-34.6	33.6	3.2	125.0	239.0	320.0
Eliminations						
Net sales	-99.0	-121.6	-118.3	-482.8	-492.8	-510.0
Operating income (loss)	0.2	0.2	0.9	0.2	1.3	-20.0
Total						
Net sales	1,313.7	1,451.4	1,326.1	6,291.2	6,398.5	7,000.0
Operating income (loss)	-34.4	33.8	4.1	125.2	240.3	300.0
(%)	-2.6%	2.3%	0.3%	2.0%	3.8%	4.3%

\* Prior-period data relating to the discontinued operation has been reclassified to conform with the current classification.

\* The Company changed the structure of its internal organization at the beginning of FY2011.

Prior-period data relating to the consolidated segment information has been reclassified to conform with the current classification.

**3. Overseas Sales by Region**

(billion yen)

	First Quarter			Full Year	
	FY2009	FY2010	FY2011	FY2009	FY2010
Asia	273.3	324.4	295.3	1,305.1	1,280.7
Ratio	37%	37%	40%	37%	36%
North America	256.1	276.8	241.3	1,135.0	1,157.9
Ratio	35%	32%	32%	33%	33%
Europe	160.8	214.7	151.4	841.0	817.0
Ratio	22%	25%	20%	24%	23%
Others	49.2	52.1	60.2	218.8	291.1
Ratio	6%	6%	8%	6%	8%
Total	739.4	868.0	748.2	3,499.9	3,546.7
% to Total Sales	56%	60%	56%	56%	55%

\* Prior-period data relating to the discontinued operation has been reclassified to conform with the current classification.

**4. Capital Expenditures by Industry Segment (Commitment Basis)**

(billion yen)

	Full Year		
	FY2009	FY2010	FY2011 Original Plan
Digital Products	18.7	23.8	35.0
YoY	49%	127%	147%
Electronic Devices	85.6	210.7	165.0
YoY	34%	246%	78%
Social Infrastructure	82.0	67.1	100.0
YoY	91%	82%	149%
Home Appliances	10.2	13.9	15.0
YoY	47%	137%	108%
Others	13.4	18.5	60.0
YoY	53%	137%	325%
Total	209.9	334.0	375.0
YoY	50%	159%	112%

\* The above capital expenditure amount includes a part of the investment made by companies accounted for by the equity method such as Flash Partners, Ltd. and Flash Alliance, Ltd.

**5. Depreciation and R&D Expenditures**

(billion yen)

	First Quarter			Full Year		
	FY2009	FY2010	FY2011	FY2009	FY2010	FY2011 Original Plan
Depreciation	68.6	58.9	55.2	297.0	258.8	265.0
YoY	86%	86%	94%	85%	87%	102%
R&D expenditures	69.9	70.9	70.9	311.8	319.7	350.0
YoY	86%	101%	100%	87%	103%	109%

\* Prior-period data relating to the discontinued operation has been reclassified to conform with the current classification.

**6. Personal Computer Sales and Operating income (loss)**

(billion yen)

	First Quarter			Full Year		
	FY2009	FY2010	FY2011	FY2009	FY2010	FY2011 Original Plan
Net sales	190.6	231.6	190.3	889.0	917.4	1,000.0
YoY	80%	122%	82%	93%	103%	109%
Operating income (loss)	4.7	1.2	4.8	-8.8	10.1	9.0

**7. Semiconductor Sales, Operating income (loss) and Capital expenditures**

(billion yen)

	First Quarter			Full Year		
	FY2009	FY2010	FY2011	FY2009	FY2010	FY2011 Original Plan
Net sales	225.2	276.7	227.6	1,070.0	1,139.5	1,270.0
YoY	77%	123%	82%	105%	106%	111%
Discrete	40.9	50.8	46.2	196.1	196.2	230.0
System LSI	70.4	80.6	58.5	346.4	335.2	340.0
Memory	113.9	145.3	122.9	527.5	608.1	700.0
Operating income (loss)	-36.2	22.2	1.6	2.3	66.4	140.0
Capital expenditures (Commitment Basis)	—	—	—	81.0	180.0	160.0

\* The above capital expenditure amount includes a part of the investment made by companies accounted for by the equity method such as Flash Partners, Ltd. and Flash Alliance, Ltd.

**8. LCD Sales, Operating income (loss) and Capital expenditures**

(billion yen)

	First Quarter			Full Year		
	FY2009	FY2010	FY2011	FY2009	FY2010	FY2011 Original Plan
Net sales	47.5	55.6	40.9	201.6	209.6	190.0
YoY	76%	117%	74%	79%	104%	91%
Operating income (loss)	-7.6	1.2	2.2	-36.1	10.1	10.0
Capital expenditures (Commitment Basis)	—	—	—	2.5	30.0	5.0

**9. Power Systems & Social Infrastructure Systems Sales and Operating income (loss)**

(billion yen)

	First Quarter			Full Year		
	FY2009	FY2010	FY2011	FY2009	FY2010	FY2011 Original Plan
Net sales	323.5	311.9	297.4	1,632.7	1,648.9	1,825.0
YoY	91%	96%	95%	96%	101%	111%
Operating income (loss)	—	—	—	87.5	88.4	115.0

\* The figures above are the total of Power Systems Company (including Westinghouse Group) and Social Infrastructure Systems Company.

**10. Medical Systems Sales and Operating income (loss)**

(billion yen)

	First Quarter			Full Year		
	FY2009	FY2010	FY2011	FY2009	FY2010	FY2011 Original Plan
Net sales	65.2	65.0	64.8	349.3	337.5	380.0
YoY	94%	100%	100%	95%	97%	113%
Operating income (loss)	—	—	—	21.3	19.7	25.0