FOR IMMEDIATE RELEASE

January 29, 2008

## Toshiba Announces Consolidated Results for the Third Quarter of Fiscal Year to March 2008

TOKYO--Toshiba Corporation today announced its consolidated results for the nine months (April-December) and the third quarter (October-December) of fiscal year (FY) 2007. All comparisons in the following Overview of Consolidated Results are based on the same period for the year-earlier fiscal term.

## 1. Overview of Consolidated Results

(1) Overview of Consolidated Results for the Nine Months Ended December 31, 2007

The nine months ended December 31, 2007 in Japan saw a transition in the Japanese economy. From April to September 2007, the first half of FY2007, expansion continued, primarily in the corporate sector, on the strength of such measures as increased capital expenditures. However, the trend to rising corporate profitability slowed in the third quarter of FY2007, alongside increasing uncertainty about the economic outlook triggered by such adverse factors as the subprime mortgage crisis and continued rises in crude oil prices.

Overseas, the pace of economic expansion in the US slowed in the third quarter of FY2007, and the risk of economic downturn grew with the increasing impact of the subprime mortgage crisis. Europe, China and other Asian countries continued to see economic expansion.

In these circumstances, Toshiba Group (Toshiba Corporation and its consolidated subsidiaries) posted higher consolidated sales and operating income for the nine months ended December 31, 2007, the result of business development grounded in the Group strategy of achieving sustained growth with profit. Toshiba's overall consolidated sales for the period were $5,568.4$ billion yen (US $\$ 48,846.0$ million), an increase of 613.1 billion yen.

Consolidated operating income increased by 3.5 billion yen to 124.6 billion yen (US\$1,092.8 million). Social Infrastructure saw increased operating income, while Digital Products and Electronic Devices saw lower operating income.

Income before income taxes and minority interest rose by 24.7 billion yen to 226.3 billion yen (US $\$ 1,984.7$ million), primarily reflecting a gain from the sales of fixed assets. Net income increased by 14.9 billion yen to 126.2 billion yen (US $\$ 1,106.7$ million).

Consolidated Results for the Nine Months to December 31, 2007, by Industry Segment

|  | Net sales |  |  | Operating income <br> (loss) |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
|  |  | Change $^{*}$ |  |  | Change $^{*}$ |
|  |  | $2,228.6$ | +164.9 | $+8 \%$ | 6.6 |
| Digital Products | $1,323.9$ | +144.1 | $+12 \%$ | 68.9 | -10.5 |
| Electronic Devices | $1,597.8$ | +313.3 | $+24 \%$ | 34.5 | +12.3 |
| Social Infrastructure | 576.0 | +27.0 | $+5 \%$ | 2.0 | +0.2 |
| Home Appliances | 287.6 | +5.7 | $+2 \%$ | 12.9 | +3.3 |
| Others | -445.5 | - | - | -0.3 | - |
| Eliminations | $5,568.4$ | +613.1 | $+12 \%$ | 124.6 | +3.5 |
| Total |  |  |  |  |  |

(* Change from the year-earlier period)
Digital Products: Increased Sales and Lower Operating Income
Consolidated sales of Digital Products increased. The PC business saw significant sales growth on increased unit sales, and the retail information systems and office equipment business also saw sales growth. Sales were also up in TVs and optical disk drives, while sales of hard disk drives decreased.

The segment's consolidated operating income decreased. While the PC business recorded significant gains in operating income, the Mobile Phone business and hard disk drives saw lower operating income on reduced sales, and TVs saw a lower performance.

Electronic Devices: Increased Sales and Lower Operating Income
Overall consolidated segment sales increased. The Semiconductor business saw a significant sales increase, primarily in memories, while the LCD business saw sales decline.

Segment consolidated operating income decreased. The Semiconductor business saw lower operating income due to a larger than expected decline in sales prices of NAND flash memories during the third quarter of FY2007, and the LCD business saw a lower performance.

Social Infrastructure: Increased Sales and Increased Operating Income
Social Infrastructure increased consolidated sales significantly, particularly on solid sales in the Power Systems, Industrial Systems and Medical Systems businesses.

Segment consolidated operating income recorded strong growth, on a solid performance in the businesses mentioned above and the Elevator business.

Home Appliances: Increased Sales and Increased Operating Income
Consolidated sales of Home Appliances increased, primarily in the Home Appliances and Air-conditioner businesses, and segment consolidated operating income increased on higher sales.

Others: Increased Sales and Increased Operating Income
(2) Overview of Consolidated Results for the Third Quarter Ended December 31, 2007

Toshiba's consolidated sales for the third quarter of FY2007 increased by 85.2 billion yen to $1,878.5$ billion yen (US $\$ 16,478.2$ million).

Consolidated operating income was 42.1 billion yen (US $\$ 369.0$ million), a decrease of 13.8 billion yen, as Digital Products and Electronic Devices saw lower operating income, while Social Infrastructure and Home Appliances saw increased operating income.

Income before income taxes and minority interest rose by 31.6 billion yen to 149.5 billion yen (US\$1,311.2 million), primarily on gains from sales of fixed assets. Net income increased by 8.0 billion yen to 80.5 billion yen (US $\$ 706.2$ million).

Consolidated Results for the Third Quarter to December 31, 2007, by Industry Segment (billion yen)

|  | Net sales |  |  | Operating income <br> (loss) |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
|  | Change* $^{*}$ |  |  |  | Change $^{*}$ |
| Digital Products | 789.4 | +41.6 | $+6 \%$ | 6.3 | -11.1 |
| Electronic Devices | 440.6 | -1.8 | $+/-0 \%$ | 14.9 | -7.6 |
| Social Infrastructure | 511.3 | +55.9 | $+12 \%$ | 14.5 | +2.8 |
| Home Appliances | 192.2 | +10.4 | $+6 \%$ | 3.2 | +2.6 |
| Others | 89.6 | -5.8 | $-6 \%$ | 3.3 | -0.1 |
| Eliminations | -144.6 | - | - | -0.1 | - |
| Total | $1,878.5$ | +85.2 | $+5 \%$ | 42.1 | -13.8 |

(* Change from the year-earlier period)

Digital Products: Increased Sales and Lower Operating Income
Consolidated sales of Digital Products increased. The PC business saw significant sales growth on increased unit sales, and TVs also saw sales growth.

Segment consolidated operating income decreased. While the PC business recorded increased operating income on larger sales, the Mobile Phone business and hard disk drives saw lower operating income.

Electronic Devices: Flat Sales and Lower Operating Income
Consolidated sales of Electronic Devices were flat. Although sales of the Semiconductor business increased slightly, the LCD business saw sales decline.

Segment consolidated operating income declined. The Semiconductor business generated decreased operating income on a larger than anticipated decline in sales prices of NAND flash memories, and the LCD business saw a lower performance.

Social Infrastructure: Increased Sales and Increased Operating Income
Consolidated sales of Social Infrastructure rose significantly, particularly on solid sales in the Power Systems, Industrial Systems and Elevator businesses.

The segment consolidated operating income increased, on the strength of the performances of the Power Systems and Elevator businesses and improved performance in the Social Infrastructure Systems business.

Home Appliances: Increased Sales and Increased Operating Income Consolidated sales of Home Appliances increased, primarily on strong sales in the Home Appliances, Air-conditioner and Lighting businesses, and segment operating income increased on sales growth.

Others: Decreased Sales and Lower Operating Income

## Note:

Toshiba’s Consolidated Financial Statements are prepared in accordance with U.S. generally accepted accounting principles. The consolidated industry segment information is based on the Japanese Consolidated Financial Statement Code Article 15-2, instead of Statement of Financial Accounting Standards No. 131 of the U.S. Financial Accounting Standards Board. Operating income (loss) is a value that deducts the cost of sales and selling, general and administrative from net sales, in accordance with Japanese accounting practice.

## 2. Financial Position and Cash Flows

Total assets increased by 369.1 billion yen from the end of March 2007 to 6,301.1 billion yen (US\$55,272.6 million), mainly on increased inventory for preparation of sales toward the end of FY2007.

Shareholders' equity increased by 82.6 billion yen to $1,190.9$ billion yen (US\$10,446.8 million) from the end of March 2007, primarily as a result of generating net income.

Total debt increased by 226.5 billion yen from the end of March 2007 to 1,385.0 billion yen (US\$12,149.0 million), primarily due to higher working capital.

As a result of the foregoing, the debt-to-equity ratio as of the end of December 2007 was 116\%, an 11-point deterioration from the end of March 2007.

Free cash flow was minus 134.8 billion yen, a 271.5 billion yen improvement from the same period a year ago. The main contributory factor was improved cash flow from investing activities, including payment for the acquisition of Westinghouse in the same period of the previous year and the gain from the sales of the Ginza Toshiba Building in this period, despite deteriorated cash flow from operating activities.

## 3. Projections for FY2007

The economic outlook in the forth quarter of FY2007 is unclear for reasons that include the subprime mortgage crisis and rising crude oil prices. While there has been a larger than expected decline in sales prices of NAND flash memories, the Social Infrastructure and the PC businesses are making solid progress. In these circumstances, Toshiba's consolidated business projections for FY2007 remain unchanged from the projections announced on October 29, 2007.

## 4. Others

(1) Changes in significant subsidiaries during the period (changes in Specified Subsidiaries ("Tokutei Kogaisha") involving changes in the scope of consolidation): None
(2) Use of simplified accounting procedures: None
(3) Changes in accounting policies from the most recent consolidated fiscal year: Toshiba Corporation and its domestic subsidiaries previously depreciated Property, Plant and Equipment ("PPE") to the estimated remaining value by the declining-balance method, but changed the depreciation method to the $250 \%$ declining-balance method with estimated remaining value of 1 yen on April 1, 2007.

## Disclaimer:

This report of business results contains forward-looking statements concerning future plans, strategies
and the performance of Toshiba Group. These statements are based on management's assumptions and beliefs in light of the economic, financial and other data currently available. Furthermore, they are subject to a number of risks and uncertainties. Toshiba therefore wishes to caution readers that actual results might differ materially from our expectations. Major risk factors that may have a material influence on results are indicated below, though this list is not necessarily exhaustive.

- Disputes including lawsuits in Japan and other countries;
- Changes in political and economic conditions in Japan and abroad; unexpected regulatory changes;
- Major disasters, including earthquakes and typhoons;
- Rapid changes in the supply/demand situation in major markets and intensified price competition;
- Significant capital expenditure for production facilities and rapid changes in the market;
- Success or failure of alliances or joint ventures promoted in collaboration with other companies;
- Success or failure of new businesses or R\&D investment;
- Changes in financial markets, including fluctuations in interest rates and exchange rates.


## Note:

For convenience only, all dollar figures used in reporting results for the first nine months of FY2007 and the third quarter of FY2007 are valued at 114 yen to the dollar throughout this statement.

Toshiba Corporation and its Subsidiaries

## Consolidated Financial Statements

For the Third Quarter and the Nine Months ended December 31,2007

## 1. Third Quarter Results

( $¥$ in billions, US\$ in millions, except for earnings per share)

|  | Three months ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007(A) | 2006(B) | (A)-(B) | (A)/(B) | 2007 |
| Net sales | ¥1,878.5 | ¥1,793.3 | ¥85.2 | 105\% | \$16,478.2 |
| Operating income (loss) | 42.1 | 55.9 | (13.8) | 75\% | 369.0 |
| Income (loss) before income taxes and minority interest | 149.5 | 117.9 | 31.6 | 127\% | 1,311.2 |
| Net income (loss) | 80.5 | 72.5 | 8.0 | 111\% | 706.2 |
| Basic earnings per share | ¥24.88 | ¥22.54 | ¥2.34 |  | \$0.22 |
| Diluted earnings per share | ¥23.12 | ¥20.79 | ¥2.33 |  | \$0.20 |

## 2. Nine Months Results

(¥ in billions, US\$ in millions, except for earnings per share)

|  | Nine months ended December 31 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 7 ( A )}$ | $2006(\mathrm{~B})$ | (A)-(B) | (A)/(B) | $\mathbf{2 0 0 7}$ |
| Net sales | $¥ 5,568.4$ | $¥ 4,955.3$ | $¥ 613.1$ | $112 \%$ | $\$ 48,846.0$ |
| Operating income (loss) | $\mathbf{1 2 4 . 6}$ | 121.1 | 3.5 | $103 \%$ | $\mathbf{1 , 0 9 2 . 8}$ |
| Income (loss) before income taxes <br> and minority interest | 226.3 | 201.6 | 24.7 | $112 \%$ | $\mathbf{1 , 9 8 4 . 7}$ |
| Net income (loss) | $\mathbf{1 2 6 . 2}$ | 111.3 | 14.9 | $113 \%$ | $\mathbf{1 , 1 0 6 . 7}$ |
| Basic earnings per share | $¥ 39.09$ | $¥ 34.61$ | $¥ 4.48$ |  | $\$ \mathbf{0 . 3 4}$ |
| Diluted earnings per share | $¥ 36.23$ | $¥ 31.93$ | $¥ 4.30$ |  | $\$ \mathbf{0 . 3 2}$ |

## Notes:

1) Consolidated Financial Statements are based on generally accepted accounting principles in the U.S.
2) The company has 543 consolidated subsidiaries.
3) The U.S.dollar is valued at $¥ 114$ throughout this statement for convenience only.
4) The figures in the Consolidated Financial Statements are unaudited.

## Comparative Consolidated Statements of Operations

1. Third Quarter ended December 31
( $¥$ in millions, US\$ in thousands)

|  | Three months ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007(A) | 2006(B) | (A)-(B) | (A)/(B) | 2007 |
| Sales and other income |  |  |  |  |  |
| Net sales | ¥1,878,511 | ¥1,793,271 | ¥85,240 | 105\% | \$16,478,167 |
| Interest | 5,021 | 5,312 | (291) | 95\% | 44,044 |
| Dividends | 811 | 978 | (167) | 83\% | 7,114 |
| Other income | 141,919 | 81,198 | 60,721 | 175\% | 1,244,904 |
| Costs and expenses |  |  |  |  |  |
| Cost of sales | 1,415,479 | 1,351,904 | 63,575 | 105\% | 12,416,483 |
| Selling, general and administrative | 420,971 | 385,460 | 35,511 | 109\% | 3,692,728 |
| Interest | 9,567 | 9,576 | (9) | 100\% | 83,921 |
| Other expense | 30,772 | 15,909 | 14,863 | 193\% | 269,930 |
| Income (loss) before income taxes and minority interest | 149,473 | 117,910 | 31,563 | 127\% | 1,311,167 |
| Income taxes | 65,134 | 42,188 | 22,946 | 154\% | 571,351 |
| Minority interest in income (loss) of consolidated subsidiaries | 3,834 | 3,294 | 540 | 116\% | 33,632 |
| Net income (loss) | ¥80,505 | $¥ 72,428$ | ¥8,077 | 111\% | \$706,184 |

Note: Comprehensive income for the third quarter of FY2007 and FY2006 were $¥ 60,325$ million and $¥ 83,391$ million, respectively.

## 2. Nine Months ended December 31

(¥ in millions, US\$ in thousands)

|  | Nine months ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007(A) | 2006(B) | (A)-(B) | (A)/(B) | 2007 |
| Sales and other income |  |  |  |  |  |
| Net sales | ¥5,568,445 | ¥4,955,297 | ¥613,148 | 112\% | \$48,846,009 |
| Interest | 15,124 | 14,375 | 749 | 105\% | 132,667 |
| Dividends | 3,020 | 3,308 | (288) | 91\% | 26,491 |
| Other income | 208,179 | 134,758 | 73,421 | 154\% | 1,826,131 |
| Costs and expenses |  |  |  |  |  |
| Cost of sales | 4,194,858 | 3,700,390 | 494,468 | 113\% | 36,797,000 |
| Selling, general and administrative | 1,249,006 | 1,133,848 | 115,158 | 110\% | 10,956,193 |
| Interest | 30,514 | 23,326 | 7,188 | 131\% | 267,667 |
| Other expense | 94,137 | 48,601 | 45,536 | 194\% | 825,763 |
| Income (loss) before income taxes and minority interest | 226,253 | 201,573 | 24,680 | 112\% | 1,984,675 |
| Income taxes | 91,816 | 82,082 | 9,734 | 112\% | 805,403 |
| Minority interest in income (loss) of consolidated subsidiaries | 8,275 | 8,235 | 40 | 100\% | 72,588 |
| Net income (loss) | \#126,162 | ¥111,256 | ¥14,906 | 113\% | \$1,106,684 |

Note: Comprehensive income for the nine months ended December 31, 2007 and December 31, 2006 were $¥ 110,575$ million and $¥ 135,347$ million, respectively.

Comparative Consolidated Balance Sheets

|  | (¥ in millions, US\$ in thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec. 31,2007 <br> (A) | Dec. 31,2006 <br> (B) | (A)-(B) | Mar.31,2007 | Dec. 31,2007 |
| Assets <br> Current assets | ¥3,299,501 | ¥3,056,192 | ¥243,309 | ¥2,991,207 | \$28,942,991 |
| Cash and cash equivalents | 347,161 | 345,024 | 2,137 | 309,312 | 3,045,272 |
| Notes and accounts receivable, trade | 1,354,099 | 1,270,027 | 84,072 | 1,371,604 | 11,878,061 |
| Inventories | 1,025,040 | 935,256 | 89,784 | 801,513 | 8,9............ |
| Prepaid expenses and other current assets | 573,201 | 505,885 | 67,316 | 508,778 | 5,028,079 |
| Long-term receivables | 17,759 | 18,385 | (626) | 19,329 | 155,781 |
| Investments | 596,164 | 503,282 | 92,882 | 490,785 | 5,229,509 |
| Property, plant and equipment | 1,280,309 | 1,298,872 | $(18,563)$ | 1,320,202 | 11,230,780 |
| Other assets | 1,107,349 | 1,125,093 | $(17,744)$ | 1,110,439 | 9,713,588 |
| Total assets | ¥6,301,082 | $¥ 6,001,824$ | $¥ 299,258$ | $¥ 5,931,962$ | \$55,272,649 |
| Liabilities and shareholders' equity Current liabilities | ¥3,269,517 | $¥ 2,928,466$ | $¥ 341,051$ | ¥2,811,291 | \$28,679,974 |
| Short-term borrowings and current portion of long-term debt | 623,813 | 459,792 | 164,021 | 202,329 | 5,472,044 |
| Notes and accounts payable, trade | 1,370,886 | 1,307,224 | 63,662 | 1,365,231 | 12,025,316 |
| Other current liabilities | 1,274,818 | 1,161,450 | 113,368 | 1,243,731 | 11,182,614 |
| Accrued pension and severance costs | 533,818 | 488,865 | 44,953 | 540,216 | 4,682,614 |
| Long-term debt and other liabilities | 914,975 | 1,157,068 | $(242,093)$ | 1,147,419 | 8,026,096 |
| Minority interest in consolidated subsidiaries | 391,841 | 316,262 | 75,579 | 324,715 | 3,437,202 |
| Shareholders' equity | 1,190,931 | 1,111,163 | 79,768 | 1,108,321 | 10,446,763 |
| Common stock | 2........1......... | $274,926$ | $\begin{array}{r} \text { 5,200 } \\ . . . . . . . . . . . . . ~ \end{array}$ | $274,926$ | 2,457, 24. |
| ......................................................................... | $290,936$ | $285,759$ | $5,177$ | $285,765$ | 2,552,070 |
| Retained earnings | 767,655 | 655,622 | 112,033 | 681,795 | 6,733,816 |
| Ac............................................................................................................................................................. | $(146,815)$ | $(102,418)$ | $(44,397)$ | $(131,228)$ | (1,287, |
| Treasury stock | (971) | $(2,726)$ | 1,755 | $(2,937)$ | $(8,518)$ |
| Total liabilities and shareholders' equity | $¥ 6,301,082$ | $¥ 6,001,824$ | ¥299,258 | ¥5,931,962 | \$55,272,649 |


| Breakdown of accumulated other comprehensive income (loss) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Unrealized gains (losses) on securities | $¥ 67,662$ | $¥ 70,437$ | $¥(2,775)$ | $¥ 80,801$ |
| Foreign currency translation adjustments | $\mathbf{( 2 3 , 7 8 0 )}$ | $(24,281)$ | 501 | $(21,938)$ |
| Minimum pension liability adjustment | - | $(148,862)$ | 148,862 | $\mathbf{( 2 0 8 , 5 9 6 )}$ |
| Pension liability adjustment | $\mathbf{( 1 8 9 , 4 9 8 )}$ | - | $(189,498)$ | $(190,118)$ |
| Unrealized gains (losses) on derivative instruments | $\mathbf{( 1 , 1 9 9 )}$ | $\mathbf{2 8 8}$ | $(1,487)$ | $\mathbf{( 1 , 6 6 2 , 2 6 3 )}$ |
| Total debt | $\mathbf{¥ 1 , 3 8 4 , 9 8 4}$ | $¥ 1,438,323$ | $¥(53,339)$ | $¥ 1,158,485$ |
| $\mathbf{( 1 0 , 5 1 8 )}$ |  |  |  |  |
| $\mathbf{\$ 1 2 , 1 4 8 , 9 8 2}$ |  |  |  |  |

Comparative Consolidated Statements of Cash Flows

1. Third Quarter ended December 31
( $¥$ in millions, US\$ in thousands)

|  | Three months ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007(A) | 2006(B) | (A)-(B) | 2007 |
| Cash flows from operating activities |  |  |  |  |
| Net income (loss) | ¥80,505 | $¥ 72,428$ | ¥8,077 | \$706,184 |
| Depreciation and amortization | 104,019 | 75,775 | 28,244 | 912,447 |
| Equity in (earnings) losses of affiliates, net of dividends | $(3,752)$ | 6,235 | $(9,987)$ | $(32,912)$ |
| Increase in notes and accounts receivable, trade | $(7,525)$ | $(62,096)$ | 54,571 | $(66,009)$ |
| Increase in inventories | $(125,166)$ | $(83,830)$ | $(41,336)$ | $(1,097,947)$ |
| Increase in notes and accounts payable, trade | 8,660 | 97,115 | $(88,455)$ | $75,965$ |
| Others | $(118,174)$ | $(81,708)$ | $(36,466)$ | $(1,036,614)$ |
| Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities | $(141,938)$ | $(48,509)$ | $(93,429)$ | $(1,245,070)$ |
| Net cash (used in) provided by operating activities | $(61,433)$ | 23,919 | $(85,352)$ | $(538,886)$ |
| Cash flows from investing activities |  |  |  |  |
| Proceeds from sale of property and securities | 167,635 | 21,388 | 146,247 | 1,470,483 |
| Acquisition of property, plant and equipment | $(55,861)$ | $(80,675)$ | 24,814 | $(490,009)$ |
| Purchase of securities | $(14,176)$ | $(5,773)$ | $(8,403)$ | $(124,351)$ |
| (Increase) decrease in investments in affiliates | $(23,062)$ | 88,297 | $(111,359)$ | $(202,298)$ |
| Others | $(57,133)$ | $(495,383)$ | 438,250 | $(501,167)$ |
| Net cash provided by (used in) investing activities | 17,403 | $(472,146)$ | 489,549 | 152,658 |
| Cash flows from financing activities |  |  |  |  |
| Proceeds from long-term debt | 56,167 | 370,265 | $(314,098)$ | 492,693 |
| Repayment of long-term debt | $(59,916)$ | $(71,442)$ | 11,526 | $(525,579)$ |
| Increase (decrease) in short-term borrowings, net | 155,419 | $(159,906)$ | 315,325 | 1,363,324 |
| Dividends paid | $(21,086)$ | $(15,347)$ | $(5,739)$ | $(184,965)$ |
| Others | (244) | (262) | 18 | $(2,140)$ |
| Net cash provided by financing activities | 130,340 | 123,308 | 7,032 | 1,143,333 |
| Effect of exchange rate changes on cash and cash equivalents | (452) | 6,679 | $(7,131)$ | $(3,965)$ |
| Net increase (decrease) in cash and cash equivalents | 85,858 | $(318,240)$ | 404,098 | 753,140 |
| Cash and cash equivalents at beginning of the period | 261,303 | 663,264 | $(401,961)$ | 2,292,132 |
| Cash and cash equivalents at end of the period | ¥ 347 ,161 | $¥ 345,024$ | $\geq 2,137$ | \$3,045,272 |

2. Nine Months ended December 31
( $¥$ in millions, US\$ in thousands)

|  | Nine months ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007(A) | 2006(B) | (A)-(B) | 2007 |
| Cash flows from operating activities |  |  |  |  |
| Net income (loss) | ¥126,162 | ¥111,256 | ¥14,906 | \$1,106,684 |
| Depreciation and amortization | 276,661 | 202,555 | 74,106 | 2,426,851 |
| Equity in (earnings) losses of affiliates, net of dividends | $(10,319)$ | 1,982 | $(12,301)$ | $(90,518)$ |
| Decrease in notes and accounts receivable, trade | 23,964 | 42,641 | $(18,677)$ | 210,211 |
| Increase in inventories | $(225,942)$ | $(188,621)$ | $(37,321)$ | $(1,981,947)$ |
| (Decrease) increase in notes and accounts payable, trade | $(1,513)$ | 175,414 | $(176,927)$ | $(13,272)$ |
| Others | $(148,671)$ | $(96,994)$ | $(51,677)$ | $(1,304,132)$ |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities | $(85,820)$ | 136,977 | $(222,797)$ | $(752,807)$ |
| Net cash provided by operating activities | 40,342 | 248,233 | $(207,891)$ | 353,877 |
| Cash flows from investing activities |  |  |  |  |
| Proceeds from sale of property and securities | 183,120 | 70,188 | 112,932 | 1,606,316 |
| Acquisition of property, plant and equipment | $(233,892)$ | $(244,680)$ | 10,788 | $(2,051,684)$ |
| Purchase of securities | $(43,160)$ | $(9,074)$ | $(34,086)$ | $(378,597)$ |
| (Increase) decrease in investments in affiliates | $(52,096)$ | 41,140 | $(93,236)$ | $(456,982)$ |
| Others | $(29,154)$ | $(512,102)$ | 482,948 | $(255,737)$ |
| Net cash used in investing activities | $(175,182)$ | $(654,528)$ | 479,346 | $(1,536,684)$ |
| Cash flows from financing activities |  |  |  |  |
| Proceeds from long-term debt | 161,717 | 432,205 | $(270,488)$ | 1,418,570 |
| Repayment of long-term debt | $(157,549)$ | $(134,293)$ | $(23,256)$ | $(1,382,009)$ |
| Increase in short-term borrowings | 224,686 | 188,063 | 36,623 | 1,970,930 |
| Dividends paid | $(45,256)$ | $(29,378)$ | $(15,878)$ | $(396,983)$ |
| Others | $(1,143)$ | $(1,373)$ | 230 | $(10,026)$ |
| Net cash provided by financing activities | 182,455 | 455,224 | $(272,769)$ | 1,600,482 |
| Effect of exchange rate changes on cash and cash equivalents | $(9,766)$ | 25,174 | $(34,940)$ | $(85,666)$ |
| Net increase in cash and cash equivalents | 37,849 | 74,103 | $(36,254)$ | 332,009 |
| Cash and cash equivalents at beginning of the period | 309,312 | 270,921 | 38,391 | 2,713,263 |
| Cash and cash equivalents at end of the period | ¥347,161 | $¥ 345,024$ | ¥2,137 | \$3,045,272 |

## Industry Segment Information

1. Third Quarter ended December 31 (¥ in millions, US\$ in thousands)

|  |  | Three months ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2007(A) | 2006(B) | (A)-(B) | (A)/(B) | 2007 |
| Net sales (Share of total sales) | Digital Products | $\begin{array}{r} \hline ¥ 789,407  \tag{-}\\ (39 \%) \end{array}$ | $\begin{array}{r} \hline ¥ 747,781 \\ (39 \%) \end{array}$ | $¥ 41,626$ | 106\% | \$6,924,623 |
|  | Electronic Devices | $440,616$ (22\%) | $\begin{array}{r} \hline 442,402 \\ (23 \%) \end{array}$ | $\begin{gathered} \hline(1,786) \\ (-1 \%) \end{gathered}$ | 100\% | 3,865,053 |
|  | Social Infrastructure | $\begin{array}{r} \hline 511,231 \\ (25 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline 455,397 \\ (24 \%) \end{array}$ | $\begin{array}{r} 55,834 \\ (1 \%) \end{array}$ | 112\% | 4,484,482 |
|  | Home Appliances | $\begin{array}{r} 192,183 \\ (10 \%) \end{array}$ | $\begin{array}{r} 181,835 \\ (9 \%) \end{array}$ | $\begin{array}{r} 10,348 \\ (1 \%) \end{array}$ | 106\% | 1,685,816 |
|  | Others | $\begin{array}{r} 89,678 \\ (4 \%) \end{array}$ | $\begin{array}{r} \hline 95,421 \\ (5 \%) \end{array}$ | $\begin{gathered} \hline(5,743) \\ (-1 \%) \end{gathered}$ | 94\% | 786,649 |
|  | Total | $\begin{array}{r} 2,023,115 \\ (100 \%) \\ \hline \end{array}$ | $\begin{array}{r} 1,922,836 \\ (100 \%) \\ \hline \end{array}$ | 100,279 | 105\% | 17,746,623 |
|  | Eliminations | $(144,604)$ | $(129,565)$ | $(15,039)$ | - | $(1,268,456)$ |
|  | Consolidated | ¥1,878,511 | $¥ 1,793,271$ | $¥ 85,240$ | 105\% | \$16,478,167 |
| Operating income (loss) | Digital Products | ¥6,261 | $¥ 17,371$ | $¥(11,110)$ | 36\% | \$54,921 |
|  | Electronic Devices | 14,949 | 22,484 | $(7,535)$ | 66\% | 131,132 |
|  | Social Infrastructure | 14,461 | 11,663 | 2,798 | 124\% | 126,851 |
|  | Home Appliances | 3,219 | 652 | 2,567 | 494\% | 28,237 |
|  | Others | 3,286 | 3,415 | (129) | 96\% | 28,824 |
|  | Total | 42,176 | 55,585 | $(13,409)$ | 76\% | 369,965 |
|  | Eliminations | (115) | 322 | (437) | - | $(1,009)$ |
|  | Consolidated | $¥ 42,061$ | $¥ 55,907$ | $¥(13,846)$ | 75\% | \$368,956 |

2. Nine Months ended December 31

|  |  | Nine months ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2007(A) | 2006(B) | (A)-(B) | (A)/(B) | 2007 |
| Net sales (Share of total sales) | Digital Products | $\begin{array}{r} \hline ¥ 2,228,553 \\ (37 \%) \end{array}$ | $\begin{array}{r} \hline ¥ 2,063,663 \\ (39 \%) \end{array}$ | $\begin{array}{r} ¥ 164,890 \\ (-2 \%) \end{array}$ | 108\% | \$19,548,711 |
|  | Electronic Devices | $\begin{array}{r} 1,323,908 \\ (22 \%) \end{array}$ | $\begin{array}{r} 1,179,767 \\ (22 \%) \end{array}$ | $144,141$ | 112\% | 11,613,228 |
|  | Social Infrastructure | $\begin{array}{r} 1,597,773 \\ (26 \%) \\ \hline \end{array}$ | $\begin{array}{r} 1,284,516 \\ (24 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline 313,257 \\ (2 \%) \end{array}$ | 124\% | 14,015,553 |
|  | Home Appliances | $\begin{array}{r} 576,003 \\ (10 \%) \end{array}$ | $\begin{array}{r} \hline 549,050 \\ (10 \%) \\ \hline \end{array}$ | $\begin{array}{r} 26,953 \\ (-) \end{array}$ | 105\% | 5,052,658 |
|  | Others | $\begin{array}{r} 287,651 \\ (5 \%) \end{array}$ | $\begin{array}{r} \hline 281,872 \\ (5 \%) \end{array}$ | $\begin{array}{r} \hline 5,779 \\ (-) \end{array}$ | 102\% | 2,523,254 |
|  | Total | $\begin{array}{r} \hline 6,013,888 \\ (100 \%) \end{array}$ | $\begin{array}{r} \hline 5,358,868 \\ (100 \%) \end{array}$ | 655,020 | 112\% | 52,753,404 |
|  | Eliminations | $(445,443)$ | $(403,571)$ | $(41,872)$ | - | $(3,907,395)$ |
|  | Consolidated | $¥ 5,568,445$ | $¥ 4,955,297$ | ¥613,148 | 112\% | \$48,846,009 |
| Operating income (loss) | Digital Products | ¥6,549 | ¥9,772 | $¥(3,223)$ | 67\% | \$57,447 |
|  | Electronic Devices | 68,928 | 79,383 | $(10,455)$ | 87\% | 604,631 |
|  | Social Infrastructure | 34,495 | 22,246 | 12,249 | 155\% | 302,588 |
|  | Home Appliances | 1,982 | 1,757 | 225 | 113\% | 17,386 |
|  | Others | 12,923 | 9,637 | 3,286 | 134\% | 113,360 |
|  | Total | 124,877 | 122,795 | 2,082 | 102\% | 1,095,412 |
|  | Eliminations | (296) | $(1,736)$ | 1,440 | - | $(2,596)$ |
|  | Consolidated | ¥124,581 | $¥ 121,059$ | ¥3,522 | 103\% | \$1,092,816 |

## Notes:

1) Segment information is based on Japanese accounting standards.
2) Segment sales totals include intersegment transactions.

## Geographic Segment Information

1. Third Quarter ended December 31 ( $¥$ in millions, US\$ in thousands)

2. Nine Months ended December 31

|  |  | Nine months ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2007(A) | 2006(B) | (A)-(B) | (A)/(B) | 2007 |
| Net sales (Share of total sales) | Japan | $\begin{array}{r} ¥ 4,458,139 \\ (58 \%) \end{array}$ | $\begin{array}{r} ¥ 4,196,261 \\ (61 \%) \end{array}$ | $\begin{array}{r} \hline ¥ 261,878 \\ (-3 \%) \\ \hline \end{array}$ | 106\% | \$39,106,483 |
|  | Asia | $\begin{array}{r} 1,417,209 \\ (19 \%) \end{array}$ | $\begin{array}{r} \hline 1,290,383 \\ (19 \%) \\ \hline \end{array}$ | $126,826$ | 110\% | 12,431,658 |
|  | North America | $\begin{array}{r} \hline 921,346 \\ (12 \%) \\ \hline \end{array}$ | 719,778 <br> (10\%) | 201,568 <br> (2\%) | 128\% | 8,081,982 |
|  | Europe | $\begin{array}{r} 777,643 \\ (10 \%) \end{array}$ | 601,898 <br> (9\%) | $\begin{array}{r} 175,745 \\ (1 \%) \\ \hline \end{array}$ | 129\% | 6,821,430 |
|  | Others | $\begin{array}{r} \hline 82,567 \\ (1 \%) \end{array}$ | $\begin{array}{r} \hline 71,476 \\ (1 \%) \end{array}$ | $\begin{array}{r} 11,091 \\ (-) \end{array}$ | 116\% | 724,272 |
|  | Total | $\begin{array}{r} \hline 7,656,904 \\ (100 \%) \end{array}$ | $\begin{array}{r} \hline 6,879,796 \\ (100 \%) \end{array}$ | 777,108 | 111\% | 67,165,825 |
|  | Eliminations | $(2,088,459)$ | $(1,924,499)$ | $(163,960)$ | - | (18,319,816) |
|  | Consolidated | $\pm 5,568,445$ | $¥ 4,955,297$ | $¥ 613,148$ | 112\% | \$48,846,009 |
| Operating income (loss) | Japan | ¥99,995 | $¥ 101,141$ | $¥(1,146)$ | 99\% | \$877,149 |
|  | Asia | 28,602 | 17,101 | 11,501 | 167\% | 250,895 |
|  | North America | $(7,012)$ | 1,934 | $(8,946)$ | - | $(61,509)$ |
|  | Europe | 1,103 | 1,220 | (117) | 90\% | 9,675 |
|  | Others | 1,501 | 2,228 | (727) | 67\% | 13,167 |
|  | Total | 124,189 | 123,624 | 565 | 100\% | 1,089,377 |
|  | Eliminations | 392 | $(2,565)$ | 2,957 | - | 3,439 |
|  | Consolidated | $¥ 124,581$ | $¥ 121,059$ | ¥3,522 | 103\% | \$1,092,816 |

## Notes:

1) Segment information is based on Japanese accounting standards.
2) Segment sales totals include intersegment transactions.

## Net Sales by Region

1. Third Quarter ended December 31
( $¥$ in millions, US\$ in thousands)

|  |  | Three months ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2007(A) | 2006(B) | (A)-(B) | (A)/(B) | 2007 |
| Japan |  | $\begin{array}{r} \hline ¥ 848,127 \\ (45 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline ¥ 847,283 \\ (47 \%) \\ \hline \end{array}$ | $\begin{gathered} ¥ 844 \\ (-2 \%) \end{gathered}$ | 100\% | \$7,439,711 |
| Overseas |  | $\begin{array}{r} \hline 1,030,384 \\ (55 \%) \\ \hline \end{array}$ | $\begin{array}{r} 945,988 \\ (53 \%) \\ \hline \end{array}$ | $\begin{array}{r} 84,396 \\ (2 \%) \\ \hline \end{array}$ | 109\% | 9,038,456 |
|  | Asia | $\begin{array}{r} 376,936 \\ (20 \%) \\ \hline \end{array}$ | $\begin{array}{r} 366,262 \\ (21 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline 10,674 \\ (-1 \%) \\ \hline \end{array}$ | 103\% | 3,306,456 |
|  | North America | $\begin{array}{r} 289,448 \\ (16 \%) \end{array}$ | $\begin{array}{r} \hline 292,954 \\ (16 \%) \end{array}$ | $\begin{array}{r} (3,506) \\ (-) \\ \hline \end{array}$ | 99\% | 2,539,018 |
|  | Europe | $\begin{array}{r} \hline 303,937 \\ (16 \%) \\ \hline \end{array}$ | $\begin{array}{r} 245,313 \\ (14 \%) \\ \hline \end{array}$ | $\begin{array}{r} 58,624 \\ (2 \%) \\ \hline \end{array}$ | 124\% | 2,666,114 |
|  | Others | $\begin{array}{r} 60,063 \\ (3 \%) \\ \hline \end{array}$ | $\begin{array}{r} 41,459 \\ (2 \%) \\ \hline \end{array}$ | $\begin{array}{r} 18,604 \\ (1 \%) \\ \hline \end{array}$ | 145\% | 526,868 |
| Net Sales |  | $\begin{array}{r} \hline ¥ 1,878,511 \\ (100 \%) \end{array}$ | $\begin{array}{r} \hline ¥ 1,793,271 \\ (100 \%) \\ \hline \end{array}$ | ¥85,240 | 105\% | \$16,478,167 |

2. Nine Months ended December 31
( $¥$ in millions, US\$ in thousands)

|  |  | Nine months ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2007(A) | 2006(B) | (A)-(B) | (A)/(B) | 2007 |
| Japan |  | $\begin{array}{r} \hline ¥ 2,570,009 \\ (46 \%) \\ \hline \end{array}$ | $\begin{array}{r} ¥ 2,394,508 \\ (48 \%) \\ \hline \end{array}$ | $\begin{array}{r} ¥ 175,501 \\ (-2 \%) \\ \hline \end{array}$ | 107\% | \$22,543,939 |
| Overseas |  | $\begin{array}{r} \hline 2,998,436 \\ (54 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline 2,560,789 \\ (52 \%) \\ \hline \end{array}$ | $\begin{array}{r} 437,647 \\ (2 \%) \\ \hline \end{array}$ | 117\% | 26,302,070 |
|  | Asia | $\begin{array}{r} \hline 1,145,181 \\ (20 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline 1,044,482 \\ (21 \%) \\ \hline \end{array}$ | $\begin{array}{r} 100,699 \\ (-1 \%) \\ \hline \end{array}$ | 110\% | 10,045,448 |
|  | North America | $\begin{array}{r} 867,201 \\ (16 \%) \\ \hline \end{array}$ | $\begin{array}{r} 753,913 \\ (15 \%) \\ \hline \end{array}$ | $\begin{array}{r} 113,288 \\ (1 \%) \\ \hline \end{array}$ | 115\% | 7,607,026 |
|  | Europe | $\begin{array}{r} 817,173 \\ (15 \%) \end{array}$ | $\begin{array}{r} \hline 618,428 \\ (13 \%) \end{array}$ | $\begin{array}{r} 198,745 \\ (2 \%) \end{array}$ | 132\% | 7,168,184 |
|  | Others | $\begin{array}{r} 168,881 \\ (3 \%) \\ \hline \end{array}$ | $\begin{array}{r} 143,966 \\ (3 \%) \\ \hline \end{array}$ | $\begin{array}{r} 24,915 \\ (-) \\ \hline \end{array}$ | 117\% | 1,481,412 |
| Net Sales |  | $\begin{array}{r} \hline ¥ 5,568,445 \\ (100 \%) \\ \hline \end{array}$ | $\begin{array}{r} ¥ 4,955,297 \\ (100 \%) \\ \hline \end{array}$ | ¥613,148 | 112\% | \$48,846,009 |

Notes:

1) Segment information is based on Japanese accounting standards.
2) Net sales by region is determined based upon the locations of the customers.
*Forward-looking Statement
This announcement contains forward-looking statements concerning Toshiba's future plans, strategies and performance. These forward-looking statements are not historical facts, rather they represent assumptions and beliefs based on economic, financial and competitive data currently available. Furthermore, they are subject to a number of risks and uncertainties that, without limitation, relate to economic conditions, worldwide mega-competition in the electronics business, customer demand, foreign currency exchange rates, tax rules, regulations and other factors. Toshiba, therefore, wishes to caution that actual results may differ materially from our expectations.

## Supplementary Data for Third Quarter of FY2007

## 1. Outline

Third quarter ended December 31
(billion yen)

|  |  | FY2005 | FY2006 | FY2007 |
| :---: | :---: | :---: | :---: | :---: |
| Net sales |  | 1,583.1 | 1,793.3 | 1,878.5 |
|  | YoY | 116\% | 113\% | 105\% |
| Operating income (loss) |  | 63.7 | 55.9 | 42.1 |
| Income (loss) before income taxes and minority interest |  | 44.7 | 117.9 | 149.5 |
| Net income (loss) |  | 21.9 | 72.5 | 80.5 |
| Earnings per share (yen) | Basic | 6.80 | 22.54 | 24.88 |
|  | Diluted | 6.27 | 20.79 | 23.12 |
| Exchange rate | (Yen / US-Dollar) | 117 | 117 | 113 |
|  | (Yen / Euro) | 137 | 147 | 162 |

Nine months ended December 31
(billion yen)

|  |  | FY2005 | FY2006 | FY2007 |
| :--- | :--- | ---: | ---: | ---: |
| Net sales | $4,483.2$ | $4,955.3$ | $5,568.4$ |  |
|  | YoY | $108 \%$ | $111 \%$ | $112 \%$ |
|  |  | 115.0 | 121.1 | 124.6 |
| Operating income (loss) | 86.8 | 201.6 | 226.3 |  |
| Income (loss) before income taxes and minority interest | 36.5 | 111.3 | 126.2 |  |
| Net income (loss) | 11.35 | 34.61 | 39.09 |  |
| Earnings per share (yen) | Basic | 10.47 | 31.93 | 36.23 |
|  | Diluted | 112 | 116 | 117 |
| Exchange rate | (Yen / US-Dollar) | 137 | 143 | 160 |

Full Year
(billion yen)

|  |  | FY2005 | FY2006 |
| :--- | ---: | ---: | ---: | | FYZ00/ |
| ---: |
| Forecast (as of |
| مat |

## 2. Sales and Operating income (loss) by Industry Segment

(billion yen)

|  | Third Quarter |  |  | Nine Months Accumulation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2005 | FY2006 | FY2007 | FY2005 | FY2006 | FY2007 |
| Digital Products |  |  |  |  |  |  |
| Net sales | 701.1 | 747.8 | 789.4 | 1,864.0 | 2,063.7 | 2,228.6 |
| Operating income (loss) | 13.3 | 17.4 | 6.3 | 19.9 | 9.8 | 6.6 |
| (\%) | 1.9\% | 2.3\% | 0.8\% | 1.1\% | 0.5\% | 0.3\% |
| Electronic Devices |  |  |  |  |  |  |
| Net sales | 367.5 | 442.4 | 440.6 | 1,021.1 | 1,179.8 | 1,323.9 |
| Operating income (loss) | 37.5 | 22.5 | 14.9 | 79.3 | 79.4 | 68.9 |
| (\%) | 10.2\% | 5.1\% | 3.4\% | 7.8\% | 6.7\% | 5.2\% |
| Social Infrastructure |  |  |  |  |  |  |
| Net sales | 383.6 | 455.4 | 511.3 | 1,209.7 | 1,284.5 | 1,597.8 |
| Operating income (loss) | 8.2 | 11.7 | 14.5 | 11.6 | 22.2 | 34.5 |
| (\%) | 2.2\% | 2.6\% | 2.8\% | 1.0\% | 1.7\% | 2.2\% |
| Home Appliances |  |  |  |  |  |  |
| Net sales | 171.1 | 181.8 | 192.2 | 507.3 | 549.0 | 576.0 |
| Operating income (loss) | 0.8 | 0.6 | 3.2 | -5.5 | 1.8 | 2.0 |
| (\%) | 0.5\% | 0.4\% | 1.7\% | -1.1\% | 0.3\% | 0.3\% |
| Others |  |  |  |  |  |  |
| Net sales | 88.5 | 95.4 | 89.6 | 266.0 | 281.9 | 287.6 |
| Operating income (loss) | 3.6 | 3.4 | 3.3 | 9.9 | 9.6 | 12.9 |
| (\%) | 4.0\% | 3.6\% | 3.7\% | 3.7\% | 3.4\% | 4.5\% |
| Sub Total |  |  |  |  |  |  |
| Net sales | 1,711.8 | 1,922.8 | 2,023.1 | 4,868.1 | 5,358.9 | 6,013.9 |
| Operating income (loss) | 63.4 | 55.6 | 42.2 | 115.2 | 122.8 | 124.9 |
| Eliminations |  |  |  |  |  |  |
| Net sales | -128.7 | -129.5 | -144.6 | -384.9 | -403.6 | -445.5 |
| Operating income (loss) | 0.3 | 0.3 | -0.1 | -0.2 | -1.7 | -0.3 |
| Total <br>  <br>  <br>  <br> $\begin{array}{c}\text { Operating income (loss) } \\ \text { (\%) }\end{array}$ |  |  |  |  |  |  |
|  | 1,583.1 | 1,793.3 | 1,878.5 | 4,483.2 | 4,955.3 | 5,568.4 |
|  | 63.7 | 55.9 | 42.1 | 115.0 | 121.1 | 124.6 |
|  | 4.0\% | 3.1\% | 2.2\% | 2.6\% | 2.4\% | 2.2\% |

## 3. Personal Computer Sales and Operating income (loss)

(billion yen)

|  | Third Quarter |  |  | Nine Months Accumulation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2005 | FY2006 | FY2007 | FY2005 | FY2006 | FY2007 |
| Net sales | 223.9 | 242.6 | 274.9 | 607.7 | 693.8 | 788.2 |
| YoY | 111\% | 108\% | 113\% | 107\% | 114\% | 114\% |
| Operating income (loss) | 1.1 | 4.0 | 12.3 | 2.5 | -3.4 | 29.6 |

## 4. Semiconductor Sales and Operating income (loss)

(billion yen)

|  | Third Quarter |  |  | Nine Months Accumulation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2005 | FY2006 | FY2007 | FY2005 | FY2006 | FY2007 |
| Net sales | 272.1 | 348.9 | 351.7 | 766.1 | 910.0 | 1,069.9 |
| YoY | 128\% | 128\% | 101\% | 109\% | 119\% | 118\% |
| Operating income (loss) | 39.1 | 23.8 | 16.8 | 88.6 | 88.7 | 81.9 |

## 5. LCD Sales and Operating income (loss)

(billion yen)

|  | Third Quarter |  |  | Nine Months Accumulation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2005 | FY2006 | FY2007 | FY2005 | FY2006 | FY2007 |
| Net sales | 84.1 | 80.8 | 75.2 | 218.7 | 233.0 | 213.0 |
| YoY | 121\% | 96\% | 93\% | 97\% | 107\% | 91\% |
| Operating income (loss) | 1.7 | 2.2 | -2.3 | 2.6 | 3.6 | -10.0 |

## 6. Power Systems Sales

(billion yen)

|  | Third Quarter |  |  | Nine Months Accumulation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2005 | FY2006 | FY2007 | FY2005 | FY2006 | FY2007 |
| Net sales |  | 152.2 | 195.5 |  | 375.0 | 597.2 |
| YoY |  | - | 128\% |  |  | 159\% |

* The figures above are the total of Power Systems Company, an in-house company of the Company, and Westinghouse Group.


## 7. Medical Systems Sales

(billion yen)

|  | Third Quarter |  |  | Nine Months Accumulation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2005 | FY2006 | FY2007 | FY2005 | FY2006 | FY2007 |
| Net sales | 73.5 | 74.5 | 76.8 | 223.7 | 236.3 | 261.0 |
| YoY | 125\% | 101\% | 103\% | 120\% | 106\% | 110\% |

