<u>Toshiba Announces Consolidated and Non-Consolidated Results</u> for Fiscal Year Ended March 2004

TOKYO--- Toshiba Corporation today announced its consolidated and non-consolidated results for the fiscal year (FY) ended March 2004.

1) Overview of Consolidated and Non-consolidated Results of Fiscal Year 2003

Consolidated Results

Toshiba's consolidated sales were 5,579.5 billion yen (US\$52,637 million), 76.3 billion yen lower than in the previous fiscal year. However, results for the previous year included sales of approximately 176.0 billion yen from businesses that are no longer consolidated, including the cathode-ray tube and the industrial electric and automation systems businesses, which were transferred to joint ventures. If those businesses were included in the consolidation, net sales would show an increase of approximately 2%.

Consolidated operating income increased by 59.0 billion yen from the same period a year earlier to 174.6 billion yen (US\$1,647 million), including a 48.9 billion yen extraordinary gain from the transfer of Toshiba's employee pension fund to the government.

Income before income taxes, minority interest and equity in earnings of affiliates was 145.0 billion yen (US\$1,368 million), a 91.9 billion yen improvement over FY2002. Net income increased by 10.3 billion yen from the previous year to 28.8 billion yen (US\$272 million).

Non-consolidated Results

Non-consolidated sales were 12% lower than a year earlier at 3,013.1 billion yen (US\$28,426 million). This figure reflects the impact of businesses transferred from the parent company to group companies. If those businesses were included, non-consolidated sales would be flat against the previous year. Recurring profit was 53.1 billion yen (US\$501 million), an improvement of 9.8 billion yen over FY2002.

Net income after taxes was 19.6 billion yen (US\$185 million), down 63.7 billion yen from a year earlier, when results were influenced by a 108.8 billion yen extraordinary gain from the transfer of Toshiba's employee pension fund to the government.

2) FY2003 Consolidated Results by Industry Segment

(billion yen)

	Net Sales		Operating In	come (loss)	
	Change (%)			Change	
Digital Products	2,009.4	-3%	-23.8	-48.6	
Electronic Devices and	1,283.6	1%	117.0	+85.1	
Components	1,265.0	1 70	117.0	+65.1	
Social Infrastructure	1,714.1	-6%	58.6	+19.5	
Home Appliances	637.3	1%	3.5	-0.7	
Others	472.7	-4%	18.8	+3.3	
Eliminations	-537.6	-	0.5	1	
Total	5,579.5	-1%	174.6	+59.0	

Digital Products

Digital Products saw declines in sales and operating income (loss) against the previous year, on lower sales of personal computers and televisions and of cellular phones in overseas markets.

Sales of personal computers declined from a year ago, largely as a result of severe price erosion, and despite increased unit sales in Japan and overseas. Television sales were also lower. Sales of projection televisions in North America were sluggish in the face of intensified competition that pushed down unit sales prices, and domestic sales of televisions declined as the result of a delayed response to a market shift from picture tubes to flat panel displays. Falling sales in overseas market produced a decline in sales of cellular phones, despite increased sales in Japan of cellular phones with cameras.

Electronic Devices and Components

While semiconductors and LCDs recorded solid sales growth, the increase of net sales in Electronic Devices and Components was held to 1% against the previous year by the transfer of the cathode-ray tube business to a joint venture, Matsushita Toshiba Picture Display Co., Ltd. Operating income increased from the year earlier period, largely on the strength of demand for semiconductors and the improved performance in the LCD business.

Semiconductor sales increased from the previous year, on the strength of continued

healthy demand for NAND flash memory, growing sales of multi-chip package (MCP) memories for cellular phones, and steady growth in discrete semiconductors. Sales of LCDs also increased, thanks to growth in the area of Toshiba's main product focus, small- to medium-sized, high-resolution low temperature polysilicon LCDs.

Social Infrastructure

Social Infrastructure saw lower sales than a year ago, due to easing demand for thermal power plant in North America and business transfers from the parent company: of the power transmission and distribution business to TM T&D Corporation, and of the industrial electric and automation systems business to Toshiba Mitsubishi-Electric Industrial Systems Corporation. Operating income rose on improved performances in medical systems and in elevators and escalators, and on an extraordinary gain from the transfer of Toshiba's employee pension fund for this segment to the government. This increase was despite a fall in operating income in Industrial and Power Systems & Services, due to an allowance for anticipated losses in overseas operations in the thermal power plant business.

Sales of Industrial and Power Systems & Services decreased against the previous year. Transportation systems saw higher sales, but sales of thermal power plant in overseas market were lower. The net sales decline also reflected the transfer of the power transmission and distribution business and the industrial electric and automation systems business from the parent company.

Sales of medical systems increased on higher sales of multi-slice CT systems, while sales of elevators and escalators remained at almost the same level as in the previous year.

Home Appliances

Sales of Home Appliances were flat compared to the previous year. Sales of air-conditioners were lower in Japan's unusually short, cool summer, but this shortfall was compensated for by higher sales in the other areas, including the lighting systems business.

3) Dividend

Toshiba will pay 3 yen per share for full-term dividend, commencing on June 1, 2004.

4) Financial Position and Cash Flows for FY2003

Total assets decreased by 776.7 billion yen from a year earlier to 4,462.2 billion yen (US\$42,096 million), as a result of the transfer of Toshiba Finance Corporation and Shibaura Mechatronics Corporation from consolidated subsidiaries to equity method affiliates.

Shareholders' equity increased by 183.9 billion yen from a year earlier to 755.0 billion yen (US\$7,123 million). The equity ratio improved by 6% from a year earlier to 16.9%. Total debt decreased by 453.9 billion yen from the end of the previous year to 1,199.5 billion yen (US\$11,316 million). As a result, the debt to equity ratio was 159%, an improvement of 131% from a year ago. Free cash flow increased by 9.6 billion yen from the year-earlier period to 133.2 billion yen.

Trend of cash flow index

	FY2001	FY2002	FY2003
Equity ratio (%)	13.0	10.9	16.9
Equity ratio based on market value (%)	33.6	19.2	34.0
Debt redemption years (year)	12.1	6.4	4.4
Interest coverage ratio	3.8	8.5	11.6

Formulae:

Equity ratio: shareholders' equity/total assets

Equity ratio based on market value: market value of shareholders' equity*/total assets

* Market value of shareholders' equity is calculated as the (closing stock value at the end of a fiscal period) x (number of shares authorized at the end of a fiscal period without treasury stock)

Debt redemption years: total debt, average value at the beginning and the end of a fiscal period / net cash provided by operating activities

Interest coverage ratio: net cash provided by operating activities / interest payment

5) Projections for FY2004

Economic conditions in FY2004 are expected to improve worldwide. The Japanese economy appears to have achieved conditions for a steady recovery and improved corporate performance, and forthcoming major events, particularly the Olympic Games in Athens are expected to stimulate demand for digital consumer electronics. Caveats to this are signs that consumer spending in the Japanese market has yet to fully recover, and continuing uncertainties in Iraq and other parts of the world, which could impact on the global business environment.

Consolidated and non-consolidated projections for FY2004 are shown below.

Consolidated

(billion yen)

	FY2004	Change from
	Forecast	FY2003
Net sales	5,800	+4%
Operating income	190	+15.4
Income before income taxes,	110	-35.0
minority interest and equity in		
earnings of affiliates		
Net income	30	+1.2

Non-Consolidated

(billion yen)

	FY2004	Change from
	Forecast	FY2003
Net sales	2,870	-5%
Recurring profit	55	+1.8
Net income after taxes	20	+0.3

FY2004 Forecast by Industry Segment

Forecasts for consolidated net sales and operating income for FY2004 are shown below.

(billion yen)

	Net S	Sales	Operating Income		
	FY2004 Forecast	Change from FY2003	FY2004 Forecast	Change from FY2003	
Digital Products	2,240	+11%	25	+48.8	
Electronic Devices and Components	1,370	+7%	110	-7.0	
Social Infrastructure	1,740	+2%	45	-13.6	
Home Appliances	670	+5%	5	+1.5	
Others	370	-22%	5	-13.8	
Elimination	-590	-	-	-	
Total	5,800	+4%	190	+15.4	

Digital Products

Sales and operating income are expected to grow on the strength of new product introductions in personal computers and visual products, and improvements in the business structure.

Electronic Devices and Components

Operating income is predicted to be flat from FY2003 considering possible changes in market conditions later in the fiscal year, though growth is expected in the digital consumer market.

Social Infrastructure

Sales are expected to increase from the year earlier period, mainly on overseas growth, but operating income will decrease, reflecting last year's extraordinary gain from the transfer of Toshiba's employee pension fund to the government.

Home Appliances

Sales and operating income is expected to increase on the launch of new products and expanded overseas sales, particularly in the Asian market.

Others

Lower sales and operating income are anticipated, reflecting a change in accounting from consolidated subsidiaries to equity method affiliates for some group companies, including Shibaura Mechatronics Corporation.

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Note:

Business projections for FY2004 are based on conditions that Toshiba anticipates at this time. Actual results may differ largely from projections due to changing conditions, potential risks and other uncertainties.

For convenience only, all dollar figures used in reporting fiscal year 2003 results are valued at 106 yen to the dollar throughout this statement.

Toshiba Corporation and its Subsidiaries

Consolidated Financial Statements

For Fiscal Year 2003 (April 1, 2003 to March 31, 2004)

Outline

(¥ in millions, US\$ in thousands, except for earnings per share)

		Years ended March 31				
	2004(A)	2003(B)	(A)-(B)	(A)/(B)	2004	
Net sales	¥5,579,506	¥5,655,778	¥(76,272)	99%	\$52,636,849	
Operating income	174,586	115,542	59,044	151%	1,647,038	
Income before income taxes, minority interest and equity in earnings of affiliates	145,041	53,123	91,918	273%	1,368,311	
Net income	28,825	18,503	10,322	156%	271,934	
Basic earnings per share	¥8.96	¥5.75	¥3.21		\$0.08	

- 1) Consolidated Financial Statements are based on generally accepted accounting principles in the U.S.
- 2) The company has 319 consolidated subsidiaries.
- 3) The U.S.dollar is valued at ¥106 throughout this statement for convenience only.

Comparative Consolidated Statements of Operations

1. Fiscal Year ended March 31

(¥ in millions, US\$ in thousands)

		Years ended March 31					
	2004(A)	2003(B)	(A)-(B)	(A)/(B)	2004		
Sales and other income							
Net sales	¥5,579,506	¥5,655,778	¥(76,272)	99%	\$52,636,849		
Interest	3,196	4,599	(1,403)	69%	30,151		
Dividends	7,274	8,782	(1,508)	83%	68,622		
Other income	88,394	65,937	22,457	134%	833,905		
Costs and expenses							
Cost of sales	4,075,336	4,146,460	(71,124)	98%	38,446,566		
Selling, general and administrative	1,329,584	1,393,776	(64,192)	95%	12,543,245		
Interest	20,832	24,257	(3,425)	86%	196,528		
Other	107,577	117,480	(9,903)	92%	1,014,877		
Income before income taxes, minority interest and equity in earnings of affiliates	145,041	53,123	91,918	273%	1,368,311		
Income taxes	102,237	48,532	53,705	211%	964,500		
Minority interest in income (loss) of consolidated subsidiaries	4,708	(11,330)	16,038	-	44,415		
Equity in earnings of affiliates	(9,271)	2,582	(11,853)	-	(87,462)		
Net income	¥28,825	¥18,503	¥10,322	156%	\$271,934		

Note: Comprehensive loss for the FY2003 and the FY2002 was ¥193,706 million and ¥133,480 million, respectively.

2. Fourth Quarter ended March 31 (Unaudited)

(¥ in millions, US\$ in thousands)

	Three months ended March 31					
	2004(A)	2003(B)	(A)-(B)	(A)/(B)	2004	
Sales and other income						
Net sales	¥1,646,518	¥1,706,368	¥(59,850)	96%	\$15,533,189	
Interest	984	1,118	(134)	88%	9,283	
Dividends	3,695	3,311	384	112%	34,858	
Other income	19,228	31,345	(12,117)	61%	181,396	
Costs and expenses						
Cost of sales	1,186,806	1,244,739	(57,933)	95%	11,196,283	
Selling, general and administrative	287,161	351,388	(64,227)	82%	2,709,066	
Interest	5,276	5,681	(405)	93%	49,774	
Other	37,965	26,642	11,323	143%	358,160	
Income before income taxes, minority interest and equity in earnings of affiliates	153,217	113,692	39,525	135%	1,445,443	
Income taxes	80,843	65,464	15,379	123%	762,670	
Minority interest in income (loss) of consolidated subsidiaries	4,336	(5,865)	10,201	-	40,906	
Equity in earnings of affiliates	2,209	(2,284)	4,493	-	20,840	
Net income	¥70,247	¥51,809	¥18,438	136%	\$662,707	

Note: Comprehensive loss for the FY2003 and FY2002 was ¥236,463 million and ¥66,988 million, respectively.

Comparative Consolidated Balance Sheets

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	Mar. 31,2004 (A)	Mar. 31,2003 (B)	(A)-(B)	Mar. 31,2004	
Assets	(A)	(D)			
Current assets	¥2,352,419	¥2,621,216	¥(268,797)	\$22,192,632	
Cash and cash equivalents	319,277	327,098	(7,821)	3,012,047	
Notes and accounts receivable, trade		1,089,540	(53,382)	9,775,076	
Finance receivables, net	17,271	166,190	(148,919)	162,934	
Inventories	629,044	629,659	(615)	5,934,377	
Prepaid expenses and other current assets	350,669	408,729	(58,060)	3,308,198	
Long-term receivables	21,808	27,153	(5,345)	205,736	
Long-term finance receivables, net	r	·	(230,474)	,	
	29,887	260,361		281,953	
Investments	389,292	396,059	(6,767)	3,672,566	
Property, plant and equipment	1,118,245	1,199,285	(81,040)	10,549,481	
Other assets	550,549	734,862	(184,313)	5,193,858	
Total assets	¥4,462,200	¥5,238,936	¥(776,736)	\$42,096,226	
Liabilities and shareholders' equity					
Current liabilities	¥2,199,628	¥2,618,777	¥(419,149)	\$20,751,208	
Short-term borrowings	476,455	771,342	(294,887)	4,494,859	
and current portion of long-term debt					
Notes and accounts payable, trade	877,421	981,970	(104,549)	8,277,557	
Other current liabilities	845,752	865,465	(19,713)	7,978,792	
Accrued pension and severance costs	601,566	950,997	(349,431)	5,675,151	
Long-term debt and other liabilities	770,217	922,153	(151,936)	7,266,198	
Minority interest in consolidated subsidiaries	135,799	175,945	(40,146)	1,281,122	
Shareholders' equity	754,990	571,064	183,926	7,122,547	
Common stock	274,926	274,926	0	2,593,641	
Additional paid-in capital	285,736	285,736	0	2,695,623	
Retained earnings	481,227	462,058	19,169	4,539,877	
Accumulated other comprehensive loss	(285,894)	(450,775)	164,881	(2,697,113)	
Treasury stock	(1,005)	(881)	(124)	(9,481)	
Total liabilities and shareholders' equity	¥4,462,200	¥5,238,936	¥(776,736)	\$42,096,226	
Breakdown of accumulated other comprehensive in Unrealized gains on securities	¥26,825	¥15,636	¥11,189	\$253,066	
Foreign currency translation adjustments	(79,290)	(59,589)	(19,701)	(748,019)	
Minimum pension liability adjustment Unrealized gain (loss) on derivative instruments	(234,283) 854	(405,069) (1,753)	170,786 2,607	(2,210,217) 8,057	
Total debt	¥1,199,456	¥1,653,368	¥(453,912)	\$11,315,623	

Comparative Consolidated Statements of Cash Flows

			Years ended		s iii tiiousaiius)
		2004(A)	2003(B)	(A)-(B)	2004
Cash f	lows from operating activities				
N	Jet income	¥28,825	¥18,503	¥10,322	\$271,934
	Depreciation and amortization	248,831	260,835	(12,004)	2,347,462
	Equity in income of affiliates	9,271	(2,582)	11,853	87,462
	Decrease in notes and accounts receivable, trade	55,723	26,432	29,291	525,689
	Increase (decrease) in inventories	(35,852)	17,856	(53,708)	(338,226)
	(Decrease) increase in notes and accounts payable, trade	(21,239)	6,392	(27,631)	(200,368)
	Others	37,103	(55,833)	92,936	350,028
	djustments to reconcile net income to net cash provided by operating activities	293,837	253,100	40,737	2,772,047
N	let cash provided by operating activities	322,662	271,603	51,059	3,043,981
Cash f	lows from investing activities				
P	roceeds from sale of property and securities	93,377	165,216	(71,839)	880,915
A	acquisition of property and equipment	(199,127)	(249,253)	50,126	(1,878,557)
P	turchase of securities	(53,170)	(22,557)	(30,613)	(501,604)
Е	Decrease (increase) in investments in affiliates	20,570	(12,409)	32,979	194,057
C	Others	(51,116)	(28,985)	(22,131)	(482,226)
N	let cash used in investing activities	(189,466)	(147,988)	(41,478)	(1,787,415)
Cash f	lows from financing activities				
P	roceeds from long-term debt	338,222	363,086	(24,864)	3,190,773
R	depayment of long-term debt	(371,554)	(280,965)	(90,589)	(3,505,226)
D	Decrease in short-term borrowings	(63,389)	(238,600)	175,211	(598,009)
D	Dividends paid	(11,720)	(2,428)	(9,292)	(110,566)
C	Others	(24,292)	(849)	(23,443)	(229,170)
N	let cash used in financing activities	(132,733)	(159,756)	27,023	(1,252,198)
Effect	ffect of exchange rate changes on cash and cash equivalents (8,284) (7,193) (1,091)		(78,151)		
Net de	et decrease in cash and cash equivalents (7,821) (43,334) 35,513			(73,783)	
Cash a	and cash equivalents at beginning of year	327,098	370,432	(43,334)	3,085,830
Cash a	and cash equivalents at end of year	¥319,277	¥327,098	¥(7,821)	\$3,012,047

Industry Segment Information

1. Fiscal Year ended March 31

			Years ended March 31					
		2004(A)	2003(B)	(A)-(B)	(A)/(B)	2004		
	Digital Products	¥2,009,395	2,072,971	(63,576)	97%	\$18,956,557		
	Digital Troducts	(33%)	(33%)	(-)				
	Electronic Devices	1,283,588	1,274,443	9,145	101%	12,109,321		
		(21%)	(20%)	(1%)				
	Social Infrastructure	1,714,136	1,822,597	(108,461)	94%	16,171,094		
		(28%)	(29%)	(-1%)				
Net sales	Home Appliances	637,282	633,600	3,682	101%	6,012,094		
(Share of		(10%)	(10%)	(-)	0.60/	4 450 940		
total sales)	Others	472,744	491,111	(18,367)	96%	4,459,849		
		6,117,145	(8%) 6,294,722	(-)	97%	57,708,915		
	Total	(100%)	(100%)	(177,377)	91%	57,700,915		
	Eliminations	(537,639)	(638,944)	101,305	-	(5,072,066)		
	Consolidated	¥5,579,506	¥5,655,778	¥(76,272)	99%	\$52,636,849		
	Digital Products	(23,810)	24,828	(48,638)	-	(224,623)		
	Electronic Devices	117,002	31,853	85,149	367%	1,103,793		
	Social Infrastructure	58,637	39,178	19,459	150%	553,179		
Operating	Home Appliances	3,474	4,134	(660)	84%	32,774		
income (loss)	Others	18,845	15,532	3,313	121%	177,783		
	Total	174,148	115,525	58,623	151%	1,642,906		
	Eliminations	438	17	421	-	4,132		
	Consolidated	¥174,586	¥115,542	¥59,044	151%	\$1,647,038		

2. Fourth Quarter ended March 31(Unaudited)

(¥ in millions, US\$ in thousands)

	-		Three mont	ths ended M	Iarch 31	
		2004(A)	2003(B)	(A)-(B)	(A)/(B)	2004
	Disited Design	¥518,100	529,564	(11,464)	98%	\$4,887,736
	Digital Products	(29%)	(28%)	(1%)		
	Electronic Devices	318,242	323,814	(5,572)	98%	3,002,283
	201000	(18%)	(17%)	(1%)		
	Social Infrastructure	669,670	721,992	(52,322)	93%	6,317,641
		(37%)	(38%)	(-1%)		
3 7 . 1	Home Appliances	169,733	157,879	11,854	108%	1,601,255
Net sales (Share of		(10%)	(9%)	(1%)		
total sales)	Others	114,918	148,350	(33,432)	77%	1,084,132
		(6%)	(8%)	(-2%)	0.50/	1 < 002 0 45
	Total	1,790,663	1,881,599	(90,936)	95%	16,893,047
	Eliminations	(100%)	(100%)	31,086	-	(1,359,858)
	Consolidated	¥1,646,518	¥1,706,368	¥(59,850)	96%	\$15,533,189
	Digital Products	12,132	6,629	5,503	183%	114,453
	Electronic Devices	56,056	16,787	39,269	334%	528,830
	Social Infrastructure	91,834	80,616	11,218	114%	866,358
Operating	Home Appliances	8,436	779	7,657	-	79,585
income (loss)	Others	3,852	5,149	(1,297)	75%	36,340
	Total	172,310	109,960	62,350	157%	1,625,566
	Eliminations	241	281	(40)	-	2,274
	Consolidated	¥172,551	¥110,241	¥62,310	157%	\$1,627,840

- 1) Segment information is based on Japanese accounting standards.
- 2) Certain reclassifications of previously reported amounts have been made to conform with current classifications.
- 3) Segment sales totals include intersegment transactions.

Geographic Segment Information

(¥ in millions, US\$ in thousands)

			Years ended March 31					
		2004(A)	2004(A) 2003(B) (A)-(B) (A)/(B) 2004					
	Japan	¥4,935,879	4,943,111	(7,232)	100%	\$46,564,896		
	Jupun	(67%)	(67%)	(-)				
	Asia	1,186,193	1,085,259	100,934	109%	11,190,500		
		(16%)	(15%)	(1%)				
	North America	686,883	804,735	(117,852)	85%	6,480,029		
		(9%)	(11%)	(-2%)				
	Europe	504,404	491,827	12,577	103%	4,758,528		
Net sales (Share of		(7%)	(6%)	(1%)				
total sales)	Others	59,749	57,810	1,939	103%	563,670		
,	Culors	(1%)	(1%)	(-)				
	Total	7,373,108	7,382,742	(9,634)	100%	69,557,623		
	Total	(100%)	(100%)					
	Eliminations	(1,793,602)	(1,726,964)	(66,638)	-	(16,920,774)		
	Consolidated	¥5,579,506	¥5,655,778	¥(76,272)	99%	\$52,636,849		
	Japan	148,729	89,780	58,949	166%	1,403,104		
	Asia	13,368	24,540	(11,172)	54%	126,113		
	North America	6,599	11,722	(5,123)	56%	62,255		
Operating	Europe	3,875	(3,197)	7,072	-	36,556		
income (loss)	Others	756	(286)	1,042	-	7,132		
	Total	173,327	122,559	50,768	141%	1,635,160		
	Eliminations	1,259	(7,017)	8,276	-	11,878		
	Consolidated	¥174,586	¥115,542	¥59,044	151%	\$1,647,038		

¹⁾ Segment information is based on Japanese accounting standards.

²⁾ Segment sales totals include intersegment transactions.

Net Sales by Region

1. Fiscal Year ended March 31

(¥ in millions, US\$ in thousands)

			Years ended March 31			
		2004(A)	2003(B)	(A)-(B)	(A)/(B)	2004
Japan		¥3,399,903	¥3,343,551	¥56,352	102%	\$32,074,557
Japan		(61%)	(59%)	(2%)		
Overseas		2,179,603	2,312,227	(132,624)	94%	20,562,292
Overseas		(39%)	(41%)	(-2%)		
	Asia	829,914	837,845	(7,931)	99%	7,829,377
	Asia	(15%)	(15%)	(-)		
	North America	710,108	860,306	(150,198)	83%	6,699,132
	Norui America	(13%)	(15%)	(-2%)		
	Europa	517,235	509,620	7,615	101%	4,879,575
	Europe	(9%)	(9%)	(-)		
	Others	122,346	104,456	17,890	117%	1,154,208
	Oulers	(2%)	(2%)	(-)		
Net Sales		¥5,579,506	¥5,655,778	¥(76,272)	99%	\$52,636,849
		(100%)	(100%)			

2. Fourth Quarter ended March 31(Unaudited)

(¥ in millions, US\$ in thousands)

	(, -					· · · · · · · · · · · · · · · · · · ·	
			Three months ended March 31				
		2004(A)	2003(B)	(A)-(B)	(A)/(B)	2004	
Ionon		¥1,054,466	¥1,097,185	¥(42,719)	96%	\$9,947,793	
Japan		(64%)	(64%)	(-)			
Oversees		592,052	609,183	(17,131)	97%	5,585,396	
Overseas		(36%)	(36%)	(-)			
	Acio	223,199	243,888	(20,689)	92%	2,105,651	
	Asia	(14%)	(14%)	(-)			
	North America	177,727	195,437	(17,710)	91%	1,676,670	
	North America	(11%)	(12%)	(-1%)			
	Europo	150,774	135,655	15,119	111%	1,422,396	
	Europe	(9%)	(8%)	(1%)			
	Othora	40,352	34,203	6,149	118%	380,679	
	Others	(2%)	(2%)	(-)			
Net Sales		¥1,646,518	¥1,706,368	¥(59,850)	96%	\$15,533,189	
		(100%)	(100%)				

- 1) Segment information is based on Japanese accounting standards.
- 2) Net sales by region is determined based upon the locations of the customers.

Toshiba Corporation

Non-Consolidated Financial Statements

For Fiscal Year 2003 (April 1,2003 to March 31,2004)

Outline

(¥ in millions, US\$ in thousands, except for items marked by asterisk)

	Years ended March 31					
	2004(A)	2003(B)	(A)-(B)	(A)/(B)	2004	
Sales	¥3,013,164	¥3,408,251	¥(395,087)	88%	\$28,426,075	
Recurring profit	53,190	43,378	9,812	123%	501,792	
Net income after taxes	19,683	83,364	(63,681)	24%	185,689	
Earnings per share*	¥6.12	¥25.90	¥(19.78)		\$0.06	
Dividend per share*	¥3.00	¥3.00	¥0.00		\$0.03	

Notes:The U.S.dollar is valued at ¥106 throughout this statement for convenience only.

Comparative Non-Consolidated Statements of Income And Retained Earnings

		Years e	nded Marc	h 31	
	2004(A)	2003(B)	(A)-(B)	(A)/(B)	2004
(Ordinary income)					
Operating income & expenses					
Net sales	¥3,013,164	¥3,408,251	¥(395,087)	88%	\$28,426,075
Cost of sales	2,416,044	2,763,145	(347,101)	87%	22,792,868
Selling, general & administrative		609,916		91%	
expenses	556,814		(53,102)		5,252,962
Net operating income & expenses	40,304	35,188	5,116	115%	380,226
Non-operating income & expenses					
Non-operating income (a)	76,871	78,512	(1,641)	98%	725,198
Non-operating expenses (b)	63,985	70,322	(6,337)	91%	603,632
(a)-(b)	12,886	8,189	4,697	157%	121,566
Recurring profit	53,190	43,378	9,812	123%	501,792
(Extraordinary gains & losses)					
Extraordinary gains	60,799	133,672	(72,873)	45%	573,575
Extraordinary losses	48,776	43,379	5,397	112%	460,151
<u>Income before taxes</u>	65,214	133,671	(68,457)	49%	615,226
Net income after taxes	19,683	83,364	(63,681)	24%	185,689
<u>Unappropriated retained earnings brought</u> from the previous period	129,449	(13,155)	142,604	-	1,221,217
Losses on disposal of treasury stock	(50)	(15)	(35)	-	(472)
Transfer from earned surplus reserve	0	68,730	(68,730)	-	0
Unappropriated retained earnings for the period	¥149,082	¥138,923	¥10,159	107%	\$1,406,434

Comparative Non-Consolidated Appropriation for Unappropriated Retained Earnings

(¥ in millions, US\$ in thousands, except for items marked by asterisk)

	Years ended March 31				
	2004 (A)	2003 (B)	(A)-(B)	2004	
Unappropriated retained earnings for the period	¥149,082	¥138,923	¥10,159	\$1,406,434	
Transfer from deferral of gains on sales of property	310	59	251	2,925	
<u>Transfer from reserves of program</u>	36	60	(24)	340	
Transfer from special depreciation reserve	0	62	(62)	0	
Total	149,429	139,105	10,324	1,409,708	
Appropriations are made as follows:					
Dividend	9,650	9,656	(6)	91,038	
	(¥3 per share)	(¥3 per share)			
Reserves for special depreciation	¥5,289	¥0	¥5,289	49,896	
Balance carried forward	¥134,489	¥129,449	¥5,040	\$1,268,764	

Comparative Non-Consolidated Balance Sheets

				П
	Mar. 31,2004	Mar.31,2003	(A)-(B)	Mar. 31,2004
	(A)	(B)	(A)-(D)	Wiar. 51,2004
<u>Assets</u>				
<u>Current assets</u>	¥1,068,962	¥1,232,957	¥(163,995)	\$10,084,547
Fixed assets	1,518,759	1,644,848	(126,089)	14,327,915
(Tangible fixed assets)	441,331	479,203	(37,872)	4,163,500
(Intangible fixed assets)	36,185	42,713	(6,528)	341,368
(Investments & others)	1,041,242	1,122,931	(81,689)	9,823,038
Total assets	2,587,721	2,877,805	(290,084)	24,412,462
<u>Liabilities</u>				
Current liabilities	1,089,727	1,384,089	(294,362)	10,280,443
Long-term liabilities	781,569	785,133	(3,564)	7,373,292
<u>Total liabilities</u>	1,871,297	2,169,222	(297,925)	17,653,745
<u>Capital</u>				
<u>Capital stock</u>	274,926	274,926	0	2,593,642
<u>Capital surplus</u>	262,650	262,650	0	2,477,830
Retained earnings	162,584	152,608	9,976	1,533,811
(Unappropriated retained earnings for the period)	149,082	138,923	10,159	1,406,434
Unrealized gains on revaluation, net of tax effect	17,267	18,481	(1,214)	162,896
<u>Treasury stock</u>	(1,005)	(83)	(922)	(9,481)
Total capital	716,424	708,583	7,841	6,758,717
Total liabilities & capital	¥2,587,721	¥2,877,805	¥(290,084)	\$24,412,462

Accounting Policy

- 1. Method of valuation of securities
 - Marketable securities are valued at the market value by the moving average method.
- 2. Method of valuation of inventories

Finished and semi-finished products are valued at original cost based on the specific identification method, or at lower-of-cost-or-market method based on the moving average method. Work-in-process is valued at original cost based on the specific identification method, or at lower-of-cost-or-market method based on the weighted average method. Raw materials are valued at original cost or lower-of-cost-or-market method, based on the moving average method.

3 . Method of depreciation for tangible fixed assets

Method of depreciation for tangible fixed assets is the declining balance method. However, for buildings acquired on or after April 1, 1998(excluding appurtenant equipment), the straight-line method is applied. For example, the depreciable lives of buildings and structures are 3 to 50 years, and the lives of machines and equipments are 3 to 18 years.

(Annex)

Amendment of the Company's Articles of Incorporation

Toshiba Corporation plans to propose the following amendment of the Articles of Incorporation at its 165th annual general shareholders meeting, in accordance with the revision of the Commercial Code.

Under the revised Commercial Code, a Company may purchase its own shares by resolution of the Board of Directors if this is provided in its Articles of Incorporation. Toshiba Corporation plans to adopt this system to further enhance the flexibility of its financing activity.

Supplementary Data for FY2003 Consolidated

<u>& Non-Consolidated Business Results</u>

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Toshiba Corporation

1.Outline

<u>Consolidated</u> (billion yen)

		FY01	FY02	FY03	FY04(Forecast)
Net	sales	5,394.0	5,655.8	5,579.5	5,800.0
	YoY	91%	105%	99%	104%
	erating income (loss)	-113.6	115.5	174.6	190.0
	ome (loss) before income taxes, nority interest and equity in				
	nings of affiliates	-376.7	53.1	145.0	110.0
Net	income (loss)	-254.0	18.5	28.8	30.0
Bas	ic earnings per share (yen)	-78.91	5.75	8.96	9.33
	of consolidated companies, uding Toshiba Corp.	330	316	320	-
No.	of employees (thousand)	176	166	161	_
	Japan	131	127	120	-
	Overseas	45	39	41	-
Fina	ancial balance	-15.2	-10.9	-10.4	-10.0

<u>Non-Consolidated</u> (billion yen)

	FY01	FY02	FY03	FY04(Forecast)
Sales	3,196.8	3,408.2	3,013.1	2,870.0
YoY	87%	107%	88%	95%
(Export sales)	(1,156.2)	(1,397.2)	(1,231.7)	-
(YoY)	(36%)	(41%)	(41%)	-
Recurring profit (loss)	-231.8	43.3	53.1	55.0
Net income (loss)	-260.3	83.3	19.6	20.0
Earnings per share (yen)	-80.87	25.90	6.12	6.22

2-1. Sales by Industry Segment

(billion yen)

		FY01	FY02	FY03	FY04(Forecast)
Digital Products		1,885.3	2,073.0	2,009.4	2,240.0
	YoY	-	110%	97%	111%
	Ratio	32%	33%	33%	35%
Electronic Devices		1,044.4	1,274.4	1,283.6	1,370.0
	YoY	-	122%	101%	107%
	Ratio	17%	20%	21%	21%
Social Infrastructure		1,930.9	1,822.6	1,714.1	1,740.0
	YoY	-	94%	94%	102%
	Ratio	32%	29%	28%	27%
Home Appliances		655.7	633.6	637.3	670.0
	YoY	-	97%	101%	105%
	Ratio	11%	10%	10%	11%
Others		484.9	491.1	472.7	370.0
	YoY	-	101%	96%	78%
	Ratio	8%	8%	8%	6%
Total		6,001.2	6,294.7	6,117.1	6,390.0
Eliminations		-607.2	-638.9	-537.6	-590.0
Total		5,394.0	5,655.8	5,579.5	5,800.0
	YoY	91%	105%	99%	104%

^{*} The figures for FY01 and FY02 have been reclassified to conform with the current classification.

2-2. Operating Income by Industry Segment

(billion yen)

	FY01	FY02	FY03	FY04(Forecast)
Digital Products	-1.9	24.8	-23.8	25.0
Electronic Devices	-175.2	31.9	117.0	110.0
Social Infrastructure	41.1	39.2	58.6	45.0
Home Appliances	10.2	4.1	3.5	5.0
Others	11.4	15.5	18.8	5.0
Total	-114.4	115.5	174.1	190.0
Eliminations	0.8	0.0	0.5	0.0
Total	-113.6	115.5	174.6	190.0

^{*} The figures for FY01 and FY02 have been reclassified to conform with the current classification.

3. Sales by Geographic Segment

(billion yen)

	FY01	FY02	FY03
Japan	4,716.4	4,943.1	4,935.9
Asia	900.4	1,085.3	1,186.2
North America	814.9	804.7	686.9
Europe	439.1	491.8	504.4
Others	57.6	57.8	59.7
Eliminations	-1,534.4	-1,726.9	-1,793.6
Total	5,394.0	5,655.8	5,579.5

4. Overseas Sales by Region

(billion yen)

				(emion jen)
		FY01	FY02	FY03
Asia		659.8	837.8	829.9
	Ratio	32%	36%	38%
North America		825.9	860.3	710.1
	Ratio	40%	37%	32%
Europe	2	453.1	509.6	517.2
	Ratio	22%	22%	24%
Others		114.7	104.5	122.4
	Ratio	6%	5%	6%
Total		2,053.5	2,312.2	2,179.6
	% to Total Sales	38%	41%	39%

5. Yen-US Dollar, Yen-Euro Exchange Rate (Average)

US Dollar

	FY01	FY02	FY03	FY04(Forecast)
Sales Rate (Yen)	126	122	113	105
Settlement Rate (Yen)	124	122	114	105

<u>Euro</u>

	FY01	FY02	FY03	FY04(Forecast)
Sales Rate (Yen)	110	120	133	120
Settlement Rate (Yen)	109	118	130	120

6. Capital Expenditures by Industry Segment

(billion yen)

		FY01	FY02	FY03	FY04(Forecast)
Digital Products		43.2	39.3	37.9	39.7
	% to Sales	2%	2%	2%	2%
	YoY	-	91%	96%	105%
Electronic Dev	vices	77.2	86.8	195.5	188.0
	% to Sales	7%	7%	15%	14%
	YoY	-	113%	225%	96%
Social Infrastr	ructure	38.8	30.6	31.3	36.9
	% to Sales	2%	2%	2%	2%
	YoY	-	79%	102%	118%
Home Appliar	nces	22.7	21.6	21.2	25.4
	% to Sales	3%	3%	3%	4%
	YoY	-	95%	98%	120%
Others		10.1	11.9	10.1	16.0
	% to Sales	2%	2%	2%	4%
	YoY	-	118%	85%	158%
Total	Total		190.2	296.0	306.0
	% to Sales	4%	3%	5%	5%
* Commitment he	YoY	46%	99%	156%	103%

^{*} Commitment basis

7. Depreciation

(billion yen)

		FY01	FY02	FY03	FY04(Forecast)
Depreciation		326.2	260.8	248.8	272.0
	% to Sales	6.0%	4.6%	4.5%	4.7%
	YoY	96%	80%	95%	109%

8. R&D Expenditures

(billion yen)

		FY01	FY02	FY03	FY04(Forecast)
R&D Expenditures		326.2	331.5	336.7	356.0
	% to Sales	6.0%	5.9%	6.0%	6.1%
	YoY	99%	102%	102%	106%

^{*} The figures for FY01 and FY02 have been reclassified to conform with the current classification.

9.Detail of Digital Products Segment

9-1.PC Sales, PC and PC Peripherals Orerating Income (loss), and PC Shipment

1) PC Sales

(billion yen)

		FY2001	FY2002	FY2003	FY2004 (Forecast)
Sales		610.0	740.0	696.0	720.0
	YoY	86%	121%	94%	103%

2) PC and PC Peripherals Operating Income (loss)

(billion yen)

	FY2001	FY2002	FY2003	FY2004 (Forecast)
Operation income (loss)	-5.0	11.0	-22.0	

3) PC Shipment

(thousand units)

		FY2001	FY2002	FY2003	FY2004 (Forecast)
Japan		900	1,000	1,100	1,300
	YoY	90%	111%	110%	118%
Overse	eas	2,350	2,950	3,400	4,200
	YoY	87%	126%	115%	124%
Total		3,250	3,950	4,500	5,500
	YoY	88%	122%	114%	122%

9-2.Cellular Phone Sales and Shipment

<u>1) Sales</u>

(billion yen)

		FY2001	FY2002	FY2003	FY2004 (Forecast)
Sales		192.0	210.0	190.0	190.0
	YoY	94%	109%	90%	100%

2) Shipment

(thousand units)

		FY2001	FY2002	FY2003	FY2004 (Forecast)
Total		6,350	6,600	5,400	5,000
	YoY	-	109%	82%	93%

10.Detail of Electronic Devices & Components Segment

10-1.Semiconductor Sales, Operating Income (loss), Capital Expenditures
Products Configuration, and Production Level of Major Products

1) Sales, Operating Income (loss) and Capital Expenditures (Commitment Basis)

(billion yen)

		FY2001	FY2002	FY2003	FY2004 (Forecast)
Sales		725.0	828.6	898.8	980.0
	YoY	67%	114%	108%	109%
Opera	ating income (loss)	-122.0	65.4	118.4	110.0
Capit	al Expenditures	50.0	66.0	168.0	154.0

2) Products Configuration

(billion yen)

	FY2001	FY2002	FY2003	FY2004 (Forecast)
Discrete	200.0	218.7	219.1	232.3
System LSI	374.0	424.0	420.5	442.1
Memory	151.0	185.9	259.2	305.6
Total	725.0	828.6	898.8	980.0

3) Production Level of Major Products

NAND Flash Memory Production

(million units per month)

	June '03	Sept.'03	Dec.'03	Mar.'04	June '04	Sept.'04
					Forecast	Forecast
64M	1.60	0.50	0.60	0.40	0.70	0.50
128M	3.20	3.10	3.90	3.00	3.10	3.30
256M	1.10	1.15	1.75	2.00	2.00	2.65
512M	0.90	1.10	1.30	1.70	1.50	2.35
1G	1.50	2.15	1.85	1.90	2.90	2.50
2G	0.20	0.50	0.90	1.00	1.47	1.65
4G	0.05	0.05	0.06	0.06	0.12	0.24
8G						0.01
128M Equivalent TTL	26.60	37.00	44.00	47.00	64.00	73.00

10-2.LCD Sales, Operating Income (loss) and Capital Expenditures

(billion yen)

		FY2001	FY2002	FY2003	FY2004 (Forecast)
Sales		125.0	235.0	285.6	340.0
	YoY	83%	188%	122%	119%
Operating income (loss)		-	-32.0	-6.3	9.0
Capital Expenditures		35.0	20.0	20.0	20.0

^{*} The figures of Toshiba Matsushita Display Technology Co., Ltd.

11. Detail of Social Infrastructure Systems

Industrial and Power Systems & Services Sales, Operating Income (loss)

(billion yen)

		FY2001	FY2002	FY2003	FY2004 (Forecast)
Sales		1,048.9	977.5	857.4	863.0
Yo	Y	-	93%	88%	101%
Operating incom	ne (loss)	28.5	29.2	13.5	22.0