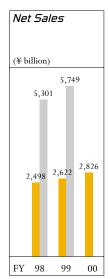
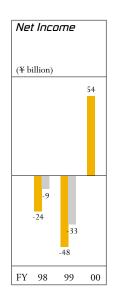


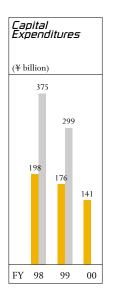
## FINANCIAL HIGHLIGHTS

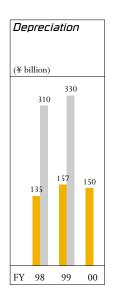
Toshiba Corporation and its subsidiaries For the six months ended September 30, 2000 and 1999 (unaudited)

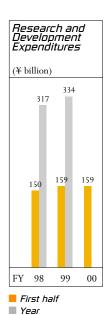
	Millions of yen		Thousands of U.S. dollars
	2000	1999	2000
Net sales – Japan	¥1,705,799	¥1,531,974	\$15,794,435
– Overseas	1,120,119	1,090,490	10,371,472
Net sales	2,825,918	2,622,464	26,165,907
Operating income (loss)	106,021	(30,588)	981,676
Income (loss) before income taxes and minority interest	106,213	(65,681)	983,454
Net income (loss)	53,898	(48,459)	499,056
Capital expenditures (property, plant and equipment)	141,248	176,069	1,307,852
Depreciation	150,124	156,735	1,390,037
Research and development expenditures	158,559	158,607	1,468,139
Total assets	5,570,412	5,934,895	51,577,889
Shareholders' equity	1,085,801	1,072,893	10,053,713
	Yo	en	U.S. dollars
Per share of common stock:			
Net income (loss) –			
Basic	¥16.74	¥(15.05)	\$0.155
Diluted	¥16.65	¥(15.05)	\$0.154
Cash dividends	¥ 5.00	¥ 0.00	\$0.046
Number of employees	190,001	197,000	











## TO OUR SHAREHOLDERS

During the first half of this fiscal year, Toshiba remained focused on achieving the goals of the mid-term business plan that we announced last March. Our basic aim is to generate solid growth and earnings by concentrating on mobile devices, networks and other IT-related fields. As we do so, we are placing priority on manufacturing value-added products that incorporate leading-edge technology.

For the six months ended September 30, 2000, consolidated net sales increased 8% to \(\frac{1}{2},825.9\) billion (US\(\frac{2}{6},166\) million). Sales of cellular phones and PC peripherals were much higher. Further contributing to this growth were increases in sales of electronic devices, including all semiconductor categories and LCDs. A dramatic improvement in semiconductor earnings led to net income of ¥53.9 billion (US\$499 million), the first profitable first half of a fiscal year in three years. As a result, we resumed paying an interim dividend; shareholders of record on September 30, 2000 will receive a dividend of ¥5 per share.

## INFORMATION & COMMUNICATIONS AND INDUSTRIAL SYSTEMS

	Billions of yen		
Six months ended September 30	2000	1999	
Net sales	¥765.9	¥803.3	
Pct. change	-5%	+7%	
Pct. of total sales	23%	27%	

Notes: 1. See Notes on page 12.

Segment sales declined 5% to \pm 765.9 billion (US\pm 7,092 million). While sales of elevators and escalators rose in Japan, overall results were restrained by intensifying competition and sluggish demand for computer systems. Unfavorable foreign exchange movements and lower sales combined to bring down segment operating income by ¥18.0 billion compared with the first half of the previous fiscal year.

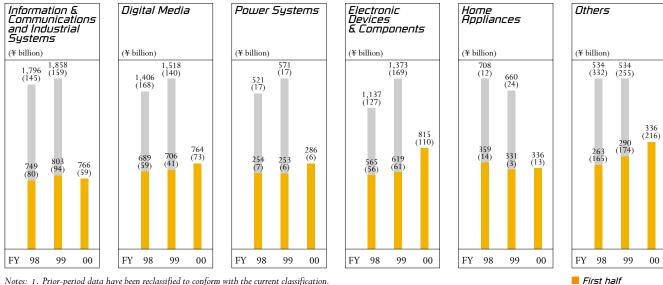
In information and industrial systems, there was a decrease in sales. A recovery in capital spending by manufacturers led to growth in sales of communication systems and automated information systems. However, there were substantial declines in sales of information systems for the public sector, transportation systems and automated industrial systems. Toshiba TEC Corporation's retail information systems also posted lower sales.

In medical systems, sales of CT systems increased. However, sales were much lower for x-ray diagnostic equipment, an intensely competitive market, and ultrasonic diagnostic equipment.

In elevators and escalators, orders and sales both increased. Pacing this performance was the popularity of Toshiba's SPACEL elevator, which saves space and energy by requiring no machine room.

Year

#### NET SALES BY INDUSTRY SEGMENTS



Notes: 1. Prior-period data have been reclassified to conform with the current classification.

 $2. \ \ Segment \ sales \ totals \ include \ intersegment \ transactions. \ Intersegment \ transactions \ appear \ in \ parentheses for \ reference.$ 

<sup>2.</sup> Segment sales include intersegment transactions.

## DIGITAL MEDIA

	Billions of yen		
Six months ended September 30	2000	1999	
Net sales	¥764.2	¥706.0	
Pct. change	+8%	+2%	
Pct. of total sales	23%	23%	

Notes: 1. See Notes on page 12.

2. Segment sales include intersegment transactions.

Sales in the digital media segment climbed 8% to ¥764.2 billion (US\$7,076 million). Although PC sales reflected intense competition, segment performance benefited from strong growth in sales of DVD-ROM drives, HDDs and other PC peripherals, in cellular phones, cable modems and other communications devices, and in DVD video players.

Internet-based information services for Japan, "Eki-mae Tanken Club" and "Fresheye," attracted an increasing number of users.

At the Digital Media Network Company, PC sales remained flat as competition pushed prices downward and the yen's strength further impacted results outside Japan. However computer networking devices performed well and mobile communications devices, notably cellular phones, posted a large sales increase. In data storage equipment, sales were higher for DVD-ROMs and for HDDs. In video products, color TV sales turned downward but there was a sharp increase in sales of DVD video players. One highlight of the period was Toshiba's introduction of the industry's first BS digital Hi-Vision TVs and tuners compatible with all BS digital broadcasting signals in Japan.

## POWER SYSTEMS

	Billion	s of yen
Six months ended September 30	2000	1999
Net sales	¥285.6	¥253.3
Pct. change	+13%	0%
Pct. of total sales	9%	8%

Notes: 1. See Notes on page 12.

2. Segment sales include intersegment transactions.

Sales in the power systems segment increased 13% to \$285.6 billion (US\$2,644 million). Although electric power utilities in Japan continued to limit spending on new projects, a number of completions at thermal power facilities during the period, both in Japan and overseas, led to an increase in sales. These thermal power projects also contributed to an improvement in operating income to \$6.9 billion (US\$64 million).

In power systems, there was a substantial drop in orders as Japanese utilities held back on capital spending. Sales, however, were up sharply, mainly the result of a large increase in exports to North America. Major orders were received for a steam turbine and generator for a customer in Taiwan and for a regular inspection and upgrading of power generation facilities at Unit No. 2 of Tokyo Electric Power Co., Inc's Kashiwazaki-Kariwa Nuclear Power Station. Major components of sales were power generation facilities at Unit No. 1 of Tokyo Electric Power's Shinagawa Thermal Power Station, nuclear reactor facilities at Unit No. 3 of Tohoku Electric Power Co., Inc's Onagawa Nuclear Power Station, and a regular inspection and upgrading of power generation facilities at Unit No. 2 of Chubu Electric Power Co., Inc's Hamaoka Nuclear Power Station.

### ELECTRONIC DEVICES & COMPONENTS

	Billion	s of yen
Six months ended September 30	2000	1999
Net sales	¥815.3	¥618.5
Pct. change	+32%	+9%
Pct. of total sales	25%	21%

Notes: 1. See Notes on page 12.

2. Segment sales include intersegment transactions.

Sales in this segment surged 32% to ¥815.3 billion (US\$7,549 million) as expanding demand for digital equipment lifted sales of discrete semiconductors, system LSIs, flash memories, DRAMs and other semiconductors and of LCDs. Reflecting this growth in sales, semiconductor and LCD earnings both staged a dramatic turn-around. Segment operating income was ¥80.5 billion (US\$745 million), an improvement of ¥146.1 billion over the previous year's first half when Toshiba recognized expenses related to the restructuring of its semiconductor business.

In semiconductors, sales increased by a wide margin in system LSIs, discrete devices and memory devices, largely due to growth in the markets for mobile communications devices.

In display devices, results benefited from rapid growth in sales of TFT LCDs. Picture tubes for color TVs posted a sharp increase in sales, but price competition in the PC market caused a drop in sales of color display tubes for computers.

## HOME APPLIANCES

	Billions of yen		
Six months ended September 30	2000	1999	
Net sales	¥336.3	¥330.8	
Pct. change	+2%	-8%	
Pct. of total sales	10%	11%	

Notes: 1. See Notes on page 12.

2. Segment sales include intersegment transactions.

Sales in the home appliances segment rose 2% to ¥336.3 billion (US\$3,114 million) as air conditioners, lighting equipment and washing machines performed well. Operating income grew by ¥4.1 billion over the same period in the previous fiscal year to ¥5.7 billion (US\$52 million).

Strong sales in washing machine sales were somewhat offset by a small decline in sales of refrigerators. However, Toshiba enjoyed considerable success with innovative products in both categories during the period: the "Korasenaide-Senzo-Shimasho" ("storing without freezing") refrigerators; and the "Ginga 21" series of fully automatic washing machines, which perform every laundry step from washing through drying in a single unit.

#### **OTHERS**

	Billions of yen		
Six months ended September 30	2000	1999	
Net sales	¥335.9	¥290.3	
Pct. change	+16%	+10%	
Pct. of total sales	10%	10%	

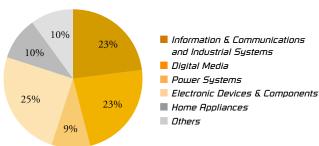
Notes: 1. See Notes on page 12.

2. Segment sales include intersegment transactions.

Sales increased 16% to \$335.9 billion (US\$3,110 million) and operating income decreased 12% to \$13.7 billion (US\$127 million).

#### Share of Net Sales

(First half of FY 00)



Note: Shares of net sales are based on net sales before elimination of intersegment transactions.

## **HIGHLIGHTS**

- In April 2000, the industrial equipment business, which includes industrial motors and inverters, was reorganized by creating separate subsidiaries for manufacturing and sales.
- In July 2000, an agreement was reached with Dai Nippon Printing Co., Ltd. to form a jointly owned company to manufacture printed circuit boards.
- In September 2000, Toshiba agreed to purchase all shares owned by Asahi Chemical Industry Co., Ltd. in A&T Battery Corporation, transforming this joint venture into a wholly owned Toshiba subsidiary. This will better enable Toshiba to allocate resources to the growing rechargeable lithium-ion battery business. In the same month, we announced that our nickel metal hydride battery operations will be sold to SANYO Electric Co., Ltd.
- In September 2000, Toshiba sold its entire interest in Shibaura NIDEC Corporation, a manufacturer of motors for home appliances, to its joint venture partner in this company, NIDEC Corporation.

### DYNAMIC MANAGEMENT

IT has a vital role to play in generating dynamic management and accelerating performance. By enhancing the speed and efficiency of customer-centric management through optimum use of IT, we will achieve profitable growth.

December 2000

Taizo Nishimuro

Chairman of the Board

Tadashi Okamura

Jajo Jihl

Tadashi Okamura President and Chief Executive Officer

# CONSOLIDATED BALANCE SHEETS

Toshiba Corporation and its subsidiaries
As of September 30 and March 31, 2000, and September 30, 1999 (unaudited)

		Millions of yen		Thousands of U.S. dollars
ASSETS	September 30 2000	March 31 2000	September 30 1999	September 30 2000
Current assets:				
Cash and cash equivalents	¥ 532,550	¥ 465,237	¥ 459,635	\$ 4,931,019
Notes and accounts receivable, trade –				
Notes	232,076	207,939	187,532	2,148,852
Accounts	790,766	988,044	782,973	7,321,907
Allowance for doubtful notes and accounts	(29,068)	(27,551)	(33,398)	(269,148
Finance receivables, net	228,931	245,097	258,029	2,119,731
Inventories	872,666	837,188	1,006,868	8,080,241
Prepaid expenses and other current assets	366,503	347,252	340,856	3,393,546
Total current assets	2,994,424	3,063,206	3,002,495	27,726,148
Long-term receivables and investments:  Long-term receivables	15,531	19,613	46,913	143,806
Long-term finance receivables, net	334,030	334,853	335,194	3,092,870
Investments in and advances to affiliated companies	140,977	146,296	147,284	1,305,343
Marketable securities and other investments	288,061	360,279	442,800	2,667,231
Marketable securities and other investments	778,599	861,041	972,191	7,209,250
		,	,	, ,
Property, plant and equipment:				
Land	171,065	169,621	169,460	1,583,935
Buildings	1,099,360	1,070,924	1,060,557	10,179,259
Machinery and equipment	2,981,686	3,014,433	2,999,949	27,608,204
Construction in progress	51,714	54,988	72,123	478,833
	4,303,825	4,309,966	4,302,089	39,850,231
Less – Accumulated depreciation	(2,892,222)	(2,850,221)	(2,793,297)	(26,779,833
	1,411,603	1,459,745	1,508,792	13,070,398
Other assets	385,786	396,014	451,417	3,572,093
	¥ 5,570,412	¥ 5,780,006	¥ 5,934,895	\$51,577,889

		Millions of yen		Thousands of U.S. dollars
LIABILITIES AND SHAREHOLDERS' EQUITY	September 30 2000	March 31 2000	September 30 1999	September 30 2000
Current liabilities:				
Short-term borrowings	¥ 497,976	¥ 587,252	¥ 651,746	\$ 4,610,889
Current portion of long-term debt	230,882	258,177	283,192	2,137,796
Notes payable, trade	187,668	173,417	188,812	1,737,667
Accounts payable, trade	808,515	842,211	801,946	7,486,250
Accounts payable, other and accrued expenses	330,469	342,105	301,809	3,059,898
Accrued income and other taxes	34,142	44,972	38,550	316,130
Advance payments received	289,328	297,974	327,434	2,678,963
Other current liabilities	316,711	302,526	300,410	2,932,509
Total current liabilities	2,695,691	2,848,634	2,893,899	24,960,102
Long-term liabilities:				
Long-term debt	1,126,173	1,121,920	1,118,676	10,427,528
Accrued pension and severance costs	498,183	585,881	685,427	4,612,805
Other liabilities	37,089	38,739	38,584	343,417
	1,661,445	1,746,540	1,842,687	15,383,750
Minority interest in consolidated subsidiaries	127,475	124,733	125,416	1,180,324
Shareholders' equity:  Common stock, ¥50 par value —  Authorized — 10,000,000,000 shares  Issued and outstanding:				
Sep. 30, 2000 – 3,219,013,355 shares	274,921			2,545,565
Mar. 31, 2000 – 3,219,006,450 shares	,	274,919		, ,
Sep. 30, 1999 – 3,218,999,545 shares		,	274,916	
Additional paid-in capital	285,732	285,729	285,727	2,645,666
Retained earnings	687,492	643,250	627,694	6,365,667
Accumulated other comprehensive income (loss)	(162,344)	(143,799)	(115,444)	(1,503,185)
1	1,085,801	1,060,099	1,072,893	10,053,713
Commitments and contingent liabilities				
	¥5,570,412	¥5,780,006	¥5,934,895	\$51,577,889

# CONSOLIDATED STATEMENTS OF INCOME

Toshiba Corporation and its subsidiaries
For the six months ended September 30, 2000 and 1999 (unaudited)

	Millions of yen		Thousands of U.S. dollars
	2000	1999	2000
Sales and other income:			
Net sales	¥2,825,918	¥2,622,464	\$26,165,907
Interest and dividends	9,959	7,193	92,213
Other income	59,264	32,465	548,741
	2,895,141	2,662,122	26,806,861
Costs and expenses:			
Cost of sales	2,034,082	1,933,196	18,834,092
Selling, general and administrative	685,815	719,856	6,350,139
Interest	21,097	23,386	195,343
Other	47,934	51,365	443,833
	2,788,928	2,727,803	25,823,407
Income (loss) before income taxes and minority interest	106,213	(65,681)	983,454
Income taxes	54,286	(20,158)	502,648
Income (loss) before minority interest	51,927	(45,523)	480,806
Minority interest in income of consolidated subsidiaries	2,567	1,536	23,769
Income (loss) from consolidated companies	49,360	(47,059)	457,037
Equity in income (loss) of affiliated companies	4,538	(1,400)	42,019
Net income (loss)	53,898	(48,459)	499,056
	Exact yen		U.S. dollars
Per share of common stock:			
Net income (loss) —			
Basic	¥16.74	¥(15.05)	\$0.155
Diluted	¥16.65	¥(15.05)	\$0.154
Cash dividends	¥ 5.00	¥ 0.00	\$0.046

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

Toshiba Corporation and its subsidiaries
For the six months ended September 30, 2000 and 1999 (unaudited)

	Millions of yen					
	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income (loss)	Total	
Balance at March 31, 1999	¥274,916	¥285,727	¥685,809	¥(117,699)	¥1,128,753	
Comprehensive income (loss):  Net loss			(48,459)		(48,459)	
Unrealized gains on securities Foreign currency translation adjustments Minimum pension liability adjustment				24,710 (24,527) 2,072	24,710 (24,527) 2,072	
Comprehensive income (loss)					(46,204)	
Cash dividends			(9,656)		(9,656)	
Balance at September 30, 1999	274,916	285,727	627,694	(115,444)	1,072,893	
Balance at March 31, 2000	274,919	285,729	643,250	(143,799)	1,060,099	
Conversion of convertible debentures	2	3			5	
Net income			53,898		53,898	
Unrealized gains on securities Foreign currency translation adjustments				(27,364) 12,575 (3,756)	(27,364) 12,575	
Minimum pension liability adjustment Comprehensive income (loss)				(3,736)	(3,756)	
Cash dividends			(9,656)		(9,656)	
Balance at September 30, 2000	¥274,921	¥285,732	¥687,492	¥(162,344)	¥1,085,801	
		Tho	ousands of U.S. dol	lars		
	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income (loss)	Total	
Balance at March 31, 2000	\$2,545,546	\$2,645,639	\$5,956,018	\$(1,331,472)	\$ 9,815,731	
Conversion of convertible debentures Comprehensive income (loss):	19	27			46	
Net income			499,056		499,056	
Unrealized gains on securities Foreign currency translation adjustments Minimum pension liability adjustment				(253,370) 116,435 (34,778)	(253,370) 116,435 (34,778)	
Comprehensive income (loss)					327,343	
Cash dividends			(89,407)		(89,407)	
Balance at September 30, 2000	\$2,545,565	\$2,645,666	\$6,365,667	\$(1,503,185)	\$10,053,713	

# CONSOLIDATED STATEMENT OF CASH FLOWS

Toshiba Corporation and its subsidiaries For the six months ended September 30, 2000 (unaudited)

	Millions of yen	Thousands of U.S. dollars
	2000	2000
Cash flows from operating activities:		
Net income	¥ 53,898	\$ 499,056
Adjustments to reconcile net income to net cash provided by operating activities –		
Depreciation and amortization	164,239	1,520,732
Reversal of pension and severance costs, less payments	(9,410)	(87,130)
Deferred income taxes	38,763	358,917
Equity in income of affiliated companies	(4,538)	(42,019)
Gain on sale and disposal of property and securities, net	(22,718)	(210, 352)
Minority interest in income of consolidated subsidiaries	2,567	23,769
Decrease in notes and accounts receivable, trade	161,750	1,497,685
Decrease in finance receivables, net	16,160	149,630
Increase in inventories	(34,925)	(323,380)
Increase in other current assets	(55,711)	(515,843)
Decrease in long-term receivables	4,052	37,519
Decrease in long-term finance receivables, net	823	7,620
Decrease in notes and accounts payable, trade	(8,839)	(81,843)
Decrease in accrued income and other taxes	(10,539)	(97,583)
Decrease in advance payments received	(8,631)	(79,917)
Decrease in accounts payable, other and others	(594)	(5,500)
• •		
Net cash provided by operating activities	286,347	2,651,361
Cash flows from investing activities:		
Proceeds from sale of property and securities	29,928	277,111
Acquisition of property and equipment	(144,931)	(1,341,954)
Purchase of securities	(5,582)	(51,685)
Decrease in investments in affiliated companies	5,486	50,796
Decrease in other assets and other	8,188	75,815
Net cash used in investing activities	(106,911)	(989,917)
·		
Cash flows from financing activities:	124 (02	1 247 157
Proceeds from long-term debt	134,693	1,247,157
Repayment of long-term debt	(152,444)	(1,411,519)
Dividends paid	(9,579)	(88,694)
Decrease in short-term borrowings	(97,603)	(903,731)
Net cash used in financing activities	(124,933)	(1,156,787)
Effect of exchange rate changes on cash and cash equivalents	12,810	118,612
Net increase in cash and cash equivalents	67,313	623,269
Cash and cash equivalents at beginning of the six months	465,237	4,307,750
Cash and cash equivalents at end of the six months	¥ 532,550	\$ 4,931,019
Supplemental disclosure of cash flow information:  Cash paid during the six months for —	-	
Interest	¥ 25,950	\$ 240,278
Income taxes	¥ 35,868	\$ 332,111
and water in the second control of the secon	1 33,000	φ 552,111

## NOTES

- 1. The consolidated financial statements are based on generally accepted accounting principles in the United States of America.
- 2. Certain reclassifications of previously reported amounts have been made to conform with current classifications.
- 3. U.S. dollar amounts in this report are translated from yen, for convenience only, at the rate of ¥108=US\$1.
- 4. The company has 313 consolidated subsidiaries.
- 5. The company has adopted Statement of Financial Accounting Standards (SFAS) No. 115, "Accounting for Certain Investments in Debt and Equity Securities," for the first half of fiscal year beginning April 1, 2000. Financial statements for the prior period have been restated to conform with SFAS No. 115.
- 6. Comprehensive income (loss) is comprised of net income (loss) and other comprehensive income (loss) representing changes in unrealized gains on securities, foreign currency translation adjustments and minimum pension liability adjustment. Comprehensive income (loss) for the six months ended September 30, 2000 and 1999 is disclosed in the consolidated statements of shareholders' equity. Accumulated other comprehensive income (loss) on the consolidated balance sheets as of September 30, 2000 and 1999 is comprised of the following:

			Thousands of
	Million	s of yen	U.S. dollars
As of September 30	2000	1999	2000
Unrealized gains on securities	¥ 43,323	¥ 90,940	\$ 401,139
Foreign currency translation adjustments	(93,415)	(84,729)	(864,954)
Minimum pension liability adjustment	(112,252)	(121,655)	(1,039,370)
Accumulated other comprehensive income (loss)	¥(162,344)	¥(115,444)	\$(1,503,185)

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Consolidated net sales increased 8% over the first half of the previous fiscal year to  $\pm 2,825.9$  billion (US\$26,166 million). Led by a dramatic improvement in earnings in the electronic devices & components segment, mainly semiconductors, operating income improved by  $\pm 136.6$  billion to  $\pm 106.0$  billion (US\$982 million).

The average U.S. dollar exchange rate used for sales was \\$107 compared with \\$118 one year earlier and the settlement rate was \\$107 compared with \\$120. The yen's appreciation had the net effect of reducing operating income by approximately \\$50 billion. Despite the negative impact of foreign exchange, income before income taxes and minority interest increased \\$171.9 billion to \\$106.2 billion (US\\$983 million) and net income increased \\$102.4 billion to \\$53.9 billion (US\\$999 million).

During the interim period, total assets declined 3.6%, or \(\frac{2}{2}09.6\) billion, compared with March 31, 2000 to \(\frac{2}{5},570.4\) billion (US\\$51,578\) million). Accounts receivable, trade decreased mainly due to payments received during the period that resulted from the higher sales near the end of the previous fiscal year. Total debt was reduced by \(\frac{2}{3}112.3\) billion to \(\frac{2}{3}1,855.0\) billion (US\\$17,176\) million). Meanwhile, due to a contribution of securities to an employee retirement benefit trust, marketable securities and accrued pension and severance costs both decreased.

Capital expenditures were allocated in a highly selective manner mainly to the electronic devices sector, where the greatest potential for growth exists. The primary projects were low-temperature polysilicon LCD production facilities at Fukaya Operations, system LSI production equipment at Oita, and facilities to achieve finer geometry in NAND flash memories at Yokkaichi.

Research and development expenditures were about the same as in the first half of the previous year at ¥158.6 billion (US\$1,468 million), or 5.6% of net sales.

Consolidated cash flows continued to improve. Operating activities provided net cash of \(\frac{\pmathbb{2}}{286.3}\) billion (US\(\frac{\pmathbb{2}}{2,651}\) million). Net income was \(\frac{\pmathbb{5}}{3.9}\) billion and major factors of adjustment to net cash were depreciation and a decrease of accounts receivable, trade. Net cash used in investing activities was \(\frac{\pmathbb{1}}{106.9}\) billion (US\(\frac{\pmathbb{9}}{990}\) million), largely due to acquisition of property and equipment in the electronic devices and other sectors. Net cash used in financing activities was \(\frac{\pmathbb{1}}{124.9}\) billion (US\(\frac{\pmathbb{1}}{1,157}\) million), mostly for reducing debt. The result of the above activities and effect of exchange rate changes was a net increase of \(\frac{\pmathbb{2}{67.3}}{67.3}\) billion in cash and cash equivalents to \(\frac{\pmathbb{2}{532.6}}{59.6}\) billion (US\(\frac{\pmathbb{2}}{1,931}\) million).

## NET SALES BY REGION

Millions of yen		Thousands of U.S. dollars	
2000	1999	2000	
¥1,705,799	¥1,531,974	\$15,794,435	
411,946	460,857	3,814,315	
392,973	329,371	3,638,639	
251,193	241,279	2,325,861	
64,007	58,983	592,657	
¥2,825,918	¥2,622,464	\$26,165,907	
	2000 ¥1,705,799 411,946 392,973 251,193 64,007	2000     1999       ¥1,705,799     ¥1,531,974       411,946     460,857       392,973     329,371       251,193     241,279       64,007     58,983	

Notes: 1. Net sales by region are determined based upon the locations of the customers. Therefore, this information is different from the net sales for geographic segments in segment information on page 12, which are determined based upon where the sales originated.

<sup>2.</sup> U.S. dollar amounts in this report are translated from yen, for convenience only, at the rate of ¥108=US\$1.

# **SEGMENT INFORMATION**

## INDUSTRY SEGMENTS

	Millions of yen		Thousands of U.S. dollars
Six months ended September 30	2000	1999	2000
Net sales:			
Information & Communications and Industrial Systems			
Unaffiliated customers	¥ 706,644	¥ 709,141	\$ 6,543,000
Intersegment	59,261	94,133	548,713
Total	765,905	803,274	7,091,713
Digital Media			
Unaffiliated customers	691,141	664,968	6,399,454
Intersegment	73,047	41,032	676,361
Total	764,188	706,000	7,075,815
Power Systems			
Unaffiliated customers	279,390	247,014	2,586,944
Intersegment	6,190	6,289	57,315
Total	285,580	253,303	2,644,259
Electronic Devices & Components			
Unaffiliated customers	705,500	557,402	6,532,407
Intersegment	109,812	61,147	1,016,778
Total	815,312	618,549	7,549,185
Home Appliances			
Unaffiliated customers	323,575	328,095	2,996,065
Intersegment	12,705	2,663	117,639
Total	336,280	330,758	3,113,704
Others			
Unaffiliated customers	119,668	115,844	1,108,037
Intersegment	216,235	174,448	2,002,176
Total	335,903	290,292	3,110,213
Eliminations	(477,250)	(379,712)	(4,418,982)
Consolidated	¥2,825,918	¥2,622,464	\$26,165,907
Operating income (loss):  Information & Communications and Industrial Systems	¥ (19,719)	¥ (1,735)	\$ (182,583)
-			
Digital Media	17,542	18,020	162,426
Power Systems	6,904	2,426	63,926
Electronic Devices & Components	80,509	(65,610)	745,454
Home Appliances	5,661	1,587	52,417
Others	13,716	15,532	127,000
Eliminations	1,408	(808)	13,036
Consolidated	¥ 106,021	¥ (30,588)	\$ 981,676
		. , ,	

## GEOGRAPHIC SEGMENTS

	Millions	s of yen	Thousands of U.S. dollars
Six months ended September 30	2000	1999	2000
Net sales:			
Japan			
Unaffiliated customers	¥1,912,868	¥1,733,836	\$17,711,741
Intersegment	562,743	520,470	5,210,583
Total	2,475,611	2,254,306	22,922,324
North America			
Unaffiliated customers	383,688	416,410	3,552,667
Intersegment	63,334	48,650	586,426
Total	447,022	465,060	4,139,093
Asia			
Unaffiliated customers	268,103	219,599	2,482,435
Intersegment	181,626	123,736	1,681,722
Total	449,729	343,335	4,164,157
Europe			
Unaffiliated customers	233,030	228,551	2,157,685
Intersegment	7,338	4,325	67,945
Total	240,368	232,876	2,225,630
Other			
Unaffiliated customers	28,229	24,068	261,379
Intersegment	1,368	3,300	12,667
Total	29,597	27,368	274,046
Eliminations	(816,409)	(700,481)	(7,559,343)
Consolidated	¥2,825,918	¥2,622,464	\$26,165,907
Operating income (loss):			
Japan	¥ 88,988	¥ (52,593)	\$ 823,963
North America	4,261	6,957	39,454
Asia	14,755	9,869	136,620
Europe	3,427	1,020	31,731
Other	429	805	3,972
Eliminations	(5,839)	3,354	(54,064)
Consolidated	¥ 106,021	¥ (30,588)	\$ 981,676

Notes: 1. Segment information is based on Japanese accounting standards.
2. Segment information for the six months ended September 30,1999 has been reclassified to conform with the current classification.

<sup>3.</sup> U.S. dollar amounts in this report are translated from yen, for convenience only, at the rate of \$108=US\$1.

## CERTIFICATE OF CHIEF FINANCIAL OFFICER

The undersigned, being the chief financial officer of Toshiba Corporation, hereby certifies that in his opinion the accompanying consolidated balance sheets and the related consolidated statements of income, shareholders' equity and cash flows present fairly the financial position of Toshiba Corporation and its subsidiaries at September 30, 2000, and the results of their operations for the six months then ended.

December 2000

Kiyoaki Shimagami
Senior Executive Vice President
Toshiba Corporation

## BOARD OF DIRECTORS

Chairman of the Board and Director Taizo Nishimuro\*

President and Chief Executive Officer and Director Tadashi Okamura\* Directors Kiyoaki Shimagami\* Akinobu Kasami\* Tomohiko Sasaki Tetsuya Mizoguchi Yasuo Morimoto Takeshi Iida Tadashi Matsumoto Masaichi Koga Kozo Wada Kosaku Inaba

\*Representative Director

## **EXECUTIVE OFFICERS**

**President and Chief Executive Officer** Tadashi Okamura

Senior Executive Vice Presidents Kiyoaki Shimagami Akinobu Kasami

Executive Vice Presidents Tomohiko Sasaki Tetsuya Mizoguchi Yasuo Morimoto Takeshi Iida

#### **Senior Vice Presidents**

Yuji Kiyokawa Makoto Nakagawa Toshiyuki Oshima Hiroo Okuhara Susumu Kohyama Atsutoshi Nishida Tadashi Matsumoto Takeshi Nakagawa Kaoru Kubo Masaki Matsuhashi Tsuyoshi Kimura

### **Vice Presidents**

Toshitake Takagi Yasuo Ozaki Sadazumi Ryu Shinsuke Kawamura Toshio Yonezawa Masao Niwano Ginzo Yamazaki Tsutomu Miyamoto Makoto Azuma Eisaburo Hamano

# CORPORATE AUDITORS

Atsumi Uchiyama Kenjiro Hayashi Haruo Nakatsuka Osamu Mimura Shunsaku Hashimoto

## INVESTOR REFERENCE

(As of September 30, 2000)

## **FOUNDED**

July 1875

## CAPITAL

¥274,921 million (US\$2,546 million)

### EMPLOYEES

190,001

### COMMON STOCK

Authorized: 10,000,000,000 shares Issued: 3,219,013,355 shares No. of shareholders: 377,040 Average holding: 8,538 shares

#### TRANSFER AGENT

The Chuo Mitsui Trust and Banking Co., Ltd.

## **HEADQUARTERS**

1-1, Shibaura 1-chome, Minato-ku Tokyo 105-8001, Japan

## PRINCIPAL SHAREHOLDERS:

The Dai-ichi Mutual Life Insurance Company	3.94%
The Sakura Bank, Ltd.	3.88%
Nippon Life Insurance Company	3.36%
State Street Bank and Trust Company	2.55%
The Chase Manhattan Bank NA London	2.28%
The Sumitomo Trust and Banking Co., Ltd. (Trust Account)	2.27%
Mitsui Mutual Life Insurance Company	1.88%
Employees Stock Ownership Plan	1.68%
The Mitsubishi Trust and Banking Corporation	1.65%
The Nippon Fire & Marine Insurance Co., Ltd.	1.55%

For further information, please contact:

Corporate Communications Office

## TOSHIBA CORPORATION

1-1, Shibaura 1-chome, Minato-ku Tokyo 105-8001, Japan Phone: (03) 3457-2096 Facsimile: (03) 5444-9202 or via the Internet at: http://www.toshiba.co.jp

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